**SERFF Tracking #:** AERS-131727379 **State Tracking #:** AERS-131727379 **Company Tracking #:** 30225 2019

State: Pennsylvania Filing Company: RiverSource Life Insurance Company

TOI/Sub-TOI: LTC04I Individual Long Term Care - Nursing Home/LTC04I.001 Qualified

**Product Name:** Long Term Care **Project Name/Number:** 30225 2019/30225 2019

# Filing at a Glance

Company: RiverSource Life Insurance Company

Product Name: Long Term Care State: Pennsylvania

TOI: LTC04I Individual Long Term Care - Nursing Home

Sub-TOI: LTC04I.001 Qualified

Filing Type: Rate - M.U. (Medically underwritten)

Date Submitted: 01/25/2019

SERFF Tr Num: AERS-131727379

SERFF Status: Assigned

State Tr Num: AERS-131727379

State Status: Received Review in Progress

Co Tr Num: 30225 2019

Implementation On Approval

Date Requested:

Author(s): Cheryl Meyer, Krista Wall, Kathleen Felton, Peg VanDrisse, Elaine Zurovski, Erik Stone, Lynn

Blount, Anju Gupta-Lavey

Reviewer(s): Jim Laverty (primary)

Disposition Date:
Disposition Status:
Implementation Date:

State Filing Description:

Proposed 57.8% increase on 2,530 PA policyholders of RiverSource LTC forms 30225-PA, 30225-PA1, and 30225A-PA1.

**SERFF Tracking #:** AERS-131727379 **State Tracking #:** AERS-131727379 **Company Tracking #:** 30225 2019

State: Pennsylvania Filing Company: RiverSource Life Insurance Company

TOI/Sub-TOI: LTC04I Individual Long Term Care - Nursing Home/LTC04I.001 Qualified

**Product Name:** Long Term Care **Project Name/Number:** 30225 2019/30225 2019

# **General Information**

Project Name: 30225 2019 Status of Filing in Domicile: Not Filed

Project Number: 30225 2019

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Submission Type: New Submission

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Individual Market Type:

Overall Rate Impact: 57.8% Filing Status Changed: 01/28/2019

State Status Changed: 01/28/2019

Deemer Date: Created By: Lynn Blount

Submitted By: Lynn Blount Corresponding Filing Tracking Number:

State TOI: LTC04I Individual Long Term Care - Nursing Home

Filing Description:

This is a long-term care rate increase. Please see the attached cover letter under Supporting Documentation tab.

# **Company and Contact**

### **Filing Contact Information**

Lynn Blount, Contract Analyst lynn.m.blount@ampf.com H9550 612-671-6646 [Phone] 9550 Ameriprise Financial Ctr. 612-678-0034 [FAX]

Minneapolis, MN 55474

#### **Filing Company Information**

RiverSource Life Insurance CoCode: 65005 State of Domicile: Minnesota

Company Group Code: 4 Company Type: Life

9550 Ameriprise Financial Center, Group Name: Insurance

H22/9550 FEIN Number: 41-0823832 State ID Number:

Minneapolis, MN 55474 (612) 671-2465 ext. [Phone]

# **Filing Fees**

Fee Required? Yes
Fee Amount: \$125.00
Retaliatory? Yes

Fee Explanation: Submitting MN retaliatory rate filing fee of \$125.

Per Company: Yes

CompanyAmountDate ProcessedTransaction #RiverSource Life Insurance Company\$125.0001/25/2019154564106

 SERFF Tracking #:
 AERS-131727379
 State Tracking #:
 AERS-131727379
 Company Tracking #:
 30225 2019

State: Pennsylvania Filing Company: RiverSource Life Insurance Company

TOI/Sub-TOI: LTC04I Individual Long Term Care - Nursing Home/LTC04I.001 Qualified

Product Name: Long Term Care
Project Name/Number: 30225 2019/30225 2019

# **Rate Information**

Rate data applies to filing.

Filing Method: Review and Approval

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 10.000%

Effective Date of Last Rate Revision: 12/01/2017

Filing Method of Last Filing:

SERFF Tracking Number of Last Filing:

AERS-130983743

# **Company Rate Information**

			•				
	Overall %	Overall %	Written Premium	<b>Number of Policy</b>	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	<b>Holders Affected</b>	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
RiverSource Life Insurance Company	57.800%	57.800%	\$2,595,957	2,530	\$4,494,973	64.500%	44.500%

State Tracking #: Company Tracking #: SERFF Tracking #: AERS-131727379 AERS-131727379 30225 2019

Filing Company: RiverSource Life Insurance Company State: Pennsylvania

TOI/Sub-TOI: LTC04l Individual Long Term Care - Nursing Home/LTC04l.001 Qualified

Product Name: Long Term Care

30225 2019/30225 2019 Project Name/Number:

# Rate/Rule Schedule

Iten No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		PA PremiumRates_30225	30225-PA, 30225-PA1, 30225A-PA1	Revised	Previous State Filing Number: AERS-130983743 Percent Rate Change Request: 57.8	PA PremiumRates_30225. 20190124.pdf,

# Premium Rates with First 18.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

Premium Rates Per \$10 Daily Benefit

		LIFETIN	IE BENEFIT I	PERIOD		
	No Be	nefit	Simple	Benefit	Compoun	d Benefit
	Increase		Increase	Option	Increase	Option
Issue	Deductible	e Period	Deductib	le Period	Deductib	le Period
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	74.20	54.86	138.72	103.20	174.22	129.08
41	74.20	54.86	138.72	103.20	174.22	129.08
42	74.20	54.86	138.72	103.20	174.22	129.08
43	74.20	54.86	138.72	103.20	174.22	129.08
44	74.20	54.86	138.72	103.20	174.22	129.08
45	74.20	54.86	138.72	103.20	174.22	129.08
46	80.68	61.32	145.16	109.66	183.92	138.72
47	80.68	61.32	148.38	109.66	187.08	138.72
48	83.86	61.32	151.60	112.92	190.34	141.98
49	83.86	64.54	151.60	116.18	193.56	145.16
50	87.16	64.54	154.86	116.18	196.84	148.38
51	90.36	67.74	161.28	122.62	203.26	154.86
52	96.80	71.00	167.80	125.80	212.90	161.28
53	100.00	74.20	174.22	132.26	222.58	167.80
54	106.48	80.68	183.92	138.72	235.52	177.42
55	119.34	90.36	203.26	154.86	261.34	196.84
56	129.08	100.00	222.58	170.98	283.88	222.58
57	141.98	109.66	241.94	187.08	309.74	238.72
58	158.06	122.62	267.76	203.26	338.72	261.34
59	177.42	132.26	293.54	222.58	374.28	283.88
60	196.84	154.86	322.60	254.84	409.70	322.60
61	219.40	177.42	364.56	296.82	458.12	371.00
62	241.94	190.34	396.80	316.16	503.28	396.80
63	277.46	225.82	454.90	367.74	574.22	464.56
64	312.94	245.20	509.72	400.04	641.96	506.50
65	348.42	283.88	558.08	454.90	703.24	574.22
66	380.70	303.28	600.06	480.66	758.12	606.48
67	422.64	335.48	661.28	525.86	829.12	658.12
68	464.56	380.70	719.38	587.14	900.04	732.30
69	522.60	412.92	800.06	635.50	996.88	790.38
70	577.48	458.12	877.46	696.80	999.98	864.56
71	632.36	500.02	948.42	751.68	999.98	925.86
72	693.58	551.64	999.98	825.86	999.98	999.98
73	770.98	619.36	999.98	909.72	999.98	999.98
74	848.42	683.94	999.98	996.88	999.98	999.98
75	942.00	748.44	999.98	999.98	999.98	999.98
76	999.98	832.30	999.98	999.98	999.98	999.98
77	999.98	938.78	999.98	999.98	999.98	999.98
78	999.98	999.98	999.98	999.98	999.98	999.98
79	999.98	999.98	999.98	999.98	999.98	999.98

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# Premium Rates with First 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

		4 YEAI	R BENEFIT P	ERIOD			
	No Be			Benefit	Compoun	d Benefit	
	Increase		Increase		Increase		
Issue	Deductib			le Period		ole Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	55.64	40.18	98.84	71.06	123.62	89.60	
41	55.64	40.18	98.84	71.06	123.62	89.60	
42	55.64	40.18	98.84	71.06	123.62	89.60	
43	55.64	40.18	98.84	71.06	123.62	89.60	
44	55.64	40.18	98.84	71.06	123.62	89.60	
45	55.64	40.18	98.84	71.06	123.62	89.60	
46	58.72	43.28	101.98	74.14	129.78	92.70	
47	61.82	43.28	105.02	74.14	132.86	95.78	
48	61.82	43.28	105.02	77.26	132.86	95.78	
49	61.82	46.30	108.14	80.32	135.98	98.84	
50	64.88	46.30	111.26	80.32	139.02	98.84	
51	68.00	49.42	114.30	86.54	151.38	108.14	
52	71.06	49.42	117.44	86.54	154.46	111.26	
53	74.14	52.54	123.62	89.60	157.62	114.30	
54	80.32	55.64	129.78	92.70	166.84	120.48	
55	86.54	61.82	142.10	101.98	185.36	132.86	
56	95.78	71.06	157.62	114.30	200.86	148.30	
57	105.02	77.26	169.92	126.66	216.28	160.70	
58	117.44	86.54	188.50	135.98	237.94	173.02	
59	129.78	92.70	207.00	148.30	262.62	188.50	
60	145.18	108.14	228.62	173.02	287.32	216.28	
61	160.70	126.66	256.44	197.76	321.30	250.28	
62	179.16	135.98	278.06	213.18	352.18	265.72	
63	203.90	157.62	318.24	247.16	401.64	312.04	
64	228.62	173.02	355.30	268.80	451.08	339.84	
65	256.44	200.86	392.36	305.88	494.30	386.18	
66	278.06	213.18	420.18	324.40	531.42	407.86	
67	312.04	237.94	463.42	352.18	583.92	441.80	
68	342.96	265.72	506.68	392.36	633.32	491.22	
69	383.12	290.46	559.22	426.32	698.22	531.42	
70	423.30	321.30	614.82	466.48	763.10	580.84	
71	463.42	352.18	664.24	503.62	818.76	621.02	
72	512.90	389.30	726.06	553.06	880.52	670.46	
73	568.46	435.66	794.06	611.76	951.62	732.24	
74	624.08	482.00	868.18	670.46	999.98	790.94	
75	695.18	528.30	960.86	729.16	999.98	843.44	
76	775.46	587.00	999.98	797.10	999.98	914.52	
77	865.10	661.14	999.98	892.90	999.98	999.98	
78	957.78	729.16	999.98	970.08	999.98	999.98	
79	999.98	803.30	999.98	999.98	999.98	999.98	
80		874.34		999.98		999.98	
81		948.46		999.98		999.98	
82		999.98		999.98		999.98	
83		999.98		999.98		999.98	
84		999.98		999.98		999.98	

# Premium Rates with First 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

Premium Rates Per \$10 Daily Benefit

		3 YEAI	R BENEFIT P	ERIOD			
	No Be	enefit	Simple	Benefit	Compour	d Benefit	
	Increase	Option	Increase	Option	Increase	Option	
Issue	Deductibi	le Period	Deductib	le Period	Deductib	le Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	49.42	37.10	86.54	64.88	108.14	80.32	
41	49.42	37.10	86.54	64.88	108.14	80.32	
42	49.42	37.10	86.54	64.88	108.14	80.32	
43	49.42	37.10	86.54	64.88	108.14	80.32	
44	49.42	37.10	86.54	64.88	108.14	80.32	
45	49.42	37.10	86.54	64.88	108.14	80.32	
46	52.54	40.18	89.60	68.00	114.30	86.54	
47	52.54	40.18	92.70	71.06	117.44	89.60	
48	55.64	40.18	95.78	71.06	120.48	89.60	
49	55.64	43.28	95.78	74.14	120.48	92.70	
50	58.72	43.28	98.84	74.14	123.62	92.70	
51	61.82	46.30	101.98	77.26	129.78	101.98	
52	61.82	46.30	105.02	80.32	132.86	105.02	
53	68.00	49.42	111.26	83.48	142.10	111.26	
54	71.06	52.54	117.44	89.60	148.30	114.30	
55	77.26	58.72	126.66	95.78	163.74	123.62	
56	86.54	64.88	139.02	108.14	179.16	135.98	
57	95.78	74.14	151.38	117.44	194.66	151.38	
58	105.02	80.32	169.92	129.78	216.28	163.74	
59	117.44	89.60	185.36	142.10	237.94	179.16	
60	129.78	101.98	203.90	160.70	259.56	203.90	
61	145.18	117.44	228.62	185.36	287.32	231.72	
62	160.70	126.66	250.28	197.76	318.24	250.28	
63	185.36	148.30	290.46	234.84	364.60	293.46	
64	207.00	163.74	321.30	253.36	404.76	318.24	
65	228.62	188.50	352.18	287.32	441.80	361.46	
66	250.28	200.86	376.94	302.78	472.76	380.02	
67	281.12	222.44	417.08	330.62	525.24	417.08	
68	312.04	253.36	457.28	370.78	571.60	466.48	
69	346.02	275.00	503.62	401.64	627.18	500.50	
70	380.02	302.78	553.06	438.74	685.90	543.78	
71	414.00	327.48	593.18	469.62	729.16	577.78	
72	460.34	367.66	655.02	522.14	794.06	630.28	
73	512.90	414.00	719.88	577.78	865.10	695.18	
74	562.32	451.08	781.64	630.28	920.70	741.46	
<b>75</b>	624.08	494.30	861.98	682.80	997.92	794.06	
76 	692.08	546.86	939.24	744.62	999.98	852.78	
77 <b>-</b> 0	778.58	624.08	999.98	840.36	999.98	948.46	
78 70	868.18	692.08	999.98	920.70	999.98	999.98	
79	936.12	753.90	999.98	994.86	999.98	999.98	
80		809.48		999.98		999.98	
81		874.34		999.98		999.98	
82		939.24		999.98		999.98	
83		999.98		999.98		999.98	
84		999.98		999.98		999.98	

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# Premium Rates with First 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

		2 YEAI	R BENEFIT P	ERIOD			
	No Be			Benefit	Compoun	d Benefit	
	Increase		Increase		Increase		
Issue	Deductib			le Period		Deductible Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	43.28	30.88	74.14	55.64	92.70	68.00	
41	43.28	30.88	74.14	55.64	92.70	68.00	
42	43.28	30.88	74.14	55.64	92.70	68.00	
43	43.28	30.88	74.14	55.64	92.70	68.00	
44	43.28	30.88	74.14	55.64	92.70	68.00	
45	43.28	30.88	74.14	55.64	92.70	68.00	
46	43.28	33.98	77.26	58.72	95.78	71.06	
47	46.30	33.98	80.32	58.72	98.84	74.14	
48	46.30	33.98	80.32	58.72	98.84	74.14	
49	46.30	33.98	80.32	58.72	101.98	77.26	
50	49.42	37.10	83.48	61.82	105.02	83.48	
51	49.42	37.10	86.54	64.88	108.14	86.54	
52	52.54	40.18	89.60	68.00	114.30	89.60	
53	55.64	43.28	92.70	71.06	117.44	92.70	
54	58.72	43.28	98.84	74.14	126.66	92.70	
55	64.88	49.42	108.14	80.32	139.02	105.02	
56	74.14	52.54	120.48	86.54	154.46	111.26	
57	80.32	61.82	129.78	98.84	166.84	126.66	
58	89.60	68.00	142.10	108.14	182.28	139.02	
59	98.84	74.14	157.62	120.48	197.76	151.38	
60	114.30	83.48	179.16	132.86	225.56	166.84	
61	123.62	92.70	194.66	145.18	244.06	182.28	
62	139.02	105.02	219.32	166.84	278.06	210.12	
63	157.62	114.30	244.06	179.16	308.96	225.56	
64	182.28	129.78	281.12	203.90	355.30	256.44	
65	200.86	145.18	305.88	222.44	386.18	281.12	
66	225.56	160.70	339.84	244.06	426.32	305.88	
67	247.16	176.14	367.66	259.56	463.42	327.48	
68	271.88	197.76	401.64	290.46	500.50	361.46	
69	296.64	213.18	432.60	308.96	540.62	386.18	
70	321.30	234.84	463.42	339.84	574.68	420.18	
71	352.18	256.44	503.62	364.60	621.02	448.00	
72	383.12	278.06	543.78	395.46	661.14	478.88	
73	417.08	305.88	580.84	429.46	698.22	515.94	
74	457.28	336.76	633.32	466.48	747.68	549.94	
75	503.62	364.60	695.18	503.62	803.30	583.92	
76	556.12	404.76	756.94	549.94	871.24	630.28	
77	617.96	451.08	834.20	608.62	936.12	685.90	
78	679.76	497.44	905.24	664.24	999.98	738.38	
79	744.62	543.78	985.52	716.80	999.98	797.10	
80		593.18		772.42		855.80	
81		648.80		834.20		923.80	
82		707.50		899.08		994.86	
83		772.42		970.08		999.98	
84		843.44		999.98		999.98	

# Premium Rates with Second 18.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

		PERIOD				
	No Be	nefit	Simple	Benefit	Compoun	d Benefit
	Increase	Option	Increase	Option	Increase	Option
Issue	Deductible	e Period	Deductib	le Period	Deductib	le Period
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	87.60	64.76	163.76	121.82	205.66	152.38
41	87.60	64.76	163.76	121.82	205.66	152.38
42	87.60	64.76	163.76	121.82	205.66	152.38
43	87.60	64.76	163.76	121.82	205.66	152.38
44	87.60	64.76	163.76	121.82	205.66	152.38
45	87.60	64.76	163.76	121.82	205.66	152.38
46	95.24	72.38	171.36	129.46	217.12	163.76
47	95.24	72.38	175.16	129.46	220.84	163.76
48	99.00	72.38	178.96	133.30	224.70	167.60
49	99.00	76.18	178.96	137.14	228.50	171.36
50	102.88	76.18	182.80	137.14	232.36	175.16
51	106.66	79.96	190.38	144.74	239.94	182.80
52	114.26	83.82	198.08	148.50	251.32	190.38
53	118.04	87.60	205.66	156.12	262.74	198.08
54	125.70	95.24	217.12	163.76	278.02	209.44
55	140.88	106.66	239.94	182.80	308.50	232.36
56	152.38	118.04	262.74	201.84	335.12	262.74
57	167.60	129.46	285.60	220.84	365.64	281.80
58	186.58	144.74	316.08	239.94	399.84	308.50
59	209.44	156.12	346.52	262.74	441.82	335.12
60	232.36	182.80	380.82	300.84	483.64	380.82
61	259.00	209.44	430.36	350.38	540.80	437.96
62	285.60	224.70	468.42	373.22	594.10	468.42
63	327.54	266.58	537.00	434.10	677.86	548.40
64	369.42	289.46	601.70	472.24	757.82	597.90
65	411.30	335.12	658.80	537.00	830.16	677.86
66	449.40	358.02	708.36	567.40	894.94	715.94
67	498.92	396.02	780.62	620.76	978.76	776.90
68	548.40	449.40	849.20	693.10	999.98	864.46
69	616.92	487.44	944.44	750.18	999.98	933.02
70	681.70	540.80	999.98	822.56	999.98	999.98
71	746.48	590.26	999.98	887.34	999.98	999.98
72	818.76	651.20	999.98	974.90	999.98	999.98
73	910.12	731.14	999.98	999.98	999.98	999.98
74	999.98	807.38	999.98	999.98	999.98	999.98
75	999.98	883.52	999.98	999.98	999.98	999.98
76	999.98	982.50	999.98	999.98	999.98	999.98
77	999.98	999.98	999.98	999.98	999.98	999.98
78	999.98	999.98	999.98	999.98	999.98	999.98
79	999.98	999.98	999.98	999.98	999.98	999.98

# Premium Rates with Second 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

		4 YEAI	R BENEFIT P	ERIOD			
	No Be	enefit	Simple	Benefit	Compoun	d Benefit	
	Increase	Option	Increase	Option	Increase	Option	
Issue	Deductibl	le Period	Deductib	le Period	Deductibi	ole Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	62.90	45.42	111.74	80.34	139.76	101.30	
41	62.90	45.42	111.74	80.34	139.76	101.30	
42	62.90	45.42	111.74	80.34	139.76	101.30	
43	62.90	45.42	111.74	80.34	139.76	101.30	
44	62.90	45.42	111.74	80.34	139.76	101.30	
45	62.90	45.42	111.74	80.34	139.76	101.30	
46	66.38	48.94	115.30	83.82	146.72	104.80	
47	69.90	48.94	118.74	83.82	150.20	108.28	
48	69.90	48.94	118.74	87.34	150.20	108.28	
49	69.90	52.34	122.26	90.80	153.74	111.74	
50	73.36	52.34	125.78	90.80	157.16	111.74	
51	76.88	55.88	129.22	97.84	171.14	122.26	
52	80.34	55.88	132.78	97.84	174.62	125.78	
53	83.82	59.40	139.76	101.30	178.20	129.22	
54	90.80	62.90	146.72	104.80	188.62	136.20	
55	97.84	69.90	160.66	115.30	209.56	150.20	
56	108.28	80.34	178.20	129.22	227.08	167.66	
57	118.74	87.34	192.10	143.20	244.52	181.68	
58	132.78	97.84	213.10	153.74	269.00	195.60	
59	146.72	104.80	234.02	167.66	296.90	213.10	
60	164.14	122.26	258.46	195.60	324.82	244.52	
61	181.68	143.20	289.92	223.58	363.24	282.96	
62	202.54	153.74	314.36	241.02	398.16	300.40	
63	230.52	178.20	359.78	279.42	454.08	352.78	
64	258.46	195.60	401.68	303.90	509.96	384.20	
65	289.92	227.08	443.58	345.82	558.84	436.60	
66	314.36	241.02	475.04	366.76	600.80	461.10	
67	352.78	269.00	523.92	398.16	660.16	499.48	
68	387.74	300.40	572.82	443.58	716.00	555.34	
69	433.14	328.38	632.22	481.98	789.38	600.80	
70	478.56	363.24	695.08	527.38	862.72	656.66	
71	523.92	398.16	750.96	569.36	925.64	702.10	
72	579.86	440.12	820.84	625.26	995.48	757.98	
73	642.68	492.54	897.72	691.62	999.98	827.84	
74	705.56	544.92	981.52	757.98	999.98	894.20	
75	785.94	597.26	999.98	824.36	999.98	953.56	
76	876.70	663.64	999.98	901.16	999.98	999.98	
77	978.04	747.46	999.98	999.98	999.98	999.98	
78	999.98	824.36	999.98	999.98	999.98	999.98	
79	999.98	908.16	999.98	999.98	999.98	999.98	
80		988.48		999.98		999.98	
81		999.98		999.98		999.98	
82		999.98		999.98		999.98	
83		999.98		999.98		999.98	
84		999.98		999.98		999.98	

# Premium Rates with Second 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

No Benefit   Increase Option   Increase Option   Increase Option   Deductible Period   Deductible Period	ption
Increase Option	Period 90.80 90.80 90.80 90.80 90.80 90.80 90.80 101.30 101.30 104.80 115.30
Issue	Period 100 Day 90.80 90.80 90.80 90.80 90.80 90.80 90.80 101.30 104.80 115.30
Age         20 Day         100 Day         20 Day         100 Day         20 Day         1           40         55.88         41.94         97.84         73.36         122.26         1           41         55.88         41.94         97.84         73.36         122.26         122.26           42         55.88         41.94         97.84         73.36         122.26         122.26           43         55.88         41.94         97.84         73.36         122.26         122.26           44         55.88         41.94         97.84         73.36         122.26         122.26           45         55.88         41.94         97.84         73.36         122.26         122.26           45         55.88         41.94         97.84         73.36         122.26         122.26           46         59.40         45.42         101.30         76.88         129.22         122.26           47         59.40         45.42         104.80         80.34         132.78         132.78           48         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74	90.80 90.80 90.80 90.80 90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30
40         55.88         41.94         97.84         73.36         122.26           41         55.88         41.94         97.84         73.36         122.26           42         55.88         41.94         97.84         73.36         122.26           43         55.88         41.94         97.84         73.36         122.26           44         55.88         41.94         97.84         73.36         122.26           45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           5	90.80 90.80 90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30
42         55.88         41.94         97.84         73.36         122.26           43         55.88         41.94         97.84         73.36         122.26           44         55.88         41.94         97.84         73.36         122.26           45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66 <t< td=""><td>90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30</td></t<>	90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30
42         55.88         41.94         97.84         73.36         122.26           43         55.88         41.94         97.84         73.36         122.26           44         55.88         41.94         97.84         73.36         122.26           45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66 <t< td=""><td>90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30</td></t<>	90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30
43         55.88         41.94         97.84         73.36         122.26           44         55.88         41.94         97.84         73.36         122.26           45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66           55         87.34         66.38         143.20         108.28         185.12	90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30
44         55.88         41.94         97.84         73.36         122.26           45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66           55         87.34         66.38         143.20         108.28         185.12           56         97.84         73.36         157.16         122.26         202.54	90.80 90.80 97.84 101.30 104.80 104.80 115.30
45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66           55         87.34         66.38         143.20         108.28         185.12           56         97.84         73.36         157.16         122.26         202.54	90.80 97.84 101.30 101.30 104.80 104.80 115.30
46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66           55         87.34         66.38         143.20         108.28         185.12           56         97.84         73.36         157.16         122.26         202.54	97.84 101.30 101.30 104.80 104.80 115.30
47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66           55         87.34         66.38         143.20         108.28         185.12           56         97.84         73.36         157.16         122.26         202.54	101.30 101.30 104.80 104.80 115.30
48     62.90     45.42     108.28     80.34     136.20       49     62.90     48.94     108.28     83.82     136.20       50     66.38     48.94     111.74     83.82     139.76       51     69.90     52.34     115.30     87.34     146.72       52     69.90     52.34     118.74     90.80     150.20       53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	101.30 104.80 104.80 115.30
49     62.90     48.94     108.28     83.82     136.20       50     66.38     48.94     111.74     83.82     139.76       51     69.90     52.34     115.30     87.34     146.72       52     69.90     52.34     118.74     90.80     150.20       53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	104.80 104.80 115.30
50     66.38     48.94     111.74     83.82     139.76       51     69.90     52.34     115.30     87.34     146.72       52     69.90     52.34     118.74     90.80     150.20       53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	104.80 115.30
51     69.90     52.34     115.30     87.34     146.72       52     69.90     52.34     118.74     90.80     150.20       53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	115.30
52     69.90     52.34     118.74     90.80     150.20       53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	
53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	110.74
54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	125.78
55         87.34         66.38         143.20         108.28         185.12           56         97.84         73.36         157.16         122.26         202.54	129.22
56 97.84 73.36 157.16 122.26 202.54	139.76
	153.74
	171.14
58 118.74 90.80 192.10 146.72 244.52	185.12
59 132.78 101.30 209.56 160.66 269.00	202.54
60 146.72 115.30 230.52 181.68 293.44	230.52
61 164.14 132.78 258.46 209.56 324.82	261.98
62 181.68 143.20 282.96 223.58 359.78	282.96
63 209.56 167.66 328.38 265.50 412.20	331.78
64 234.02 185.12 363.24 286.44 457.60	359.78
65 258.46 213.10 398.16 324.82 499.48	408.64
66 282.96 227.08 426.14 342.30 534.48	429.64
67 317.82 251.48 471.52 373.78 593.80	471.52
68 352.78 286.44 516.98 419.18 646.22	527.38
69 391.20 310.90 569.36 454.08 709.06	565.84
70 429.64 342.30 625.26 496.02 775.44	614.76
71 468.04 370.24 670.62 530.92 824.36	653.20
72 520.44 415.66 740.54 590.30 897.72	712.56
73 579.86 468.04 813.86 653.20 978.04	785.94
74 635.74 509.96 883.68 712.56 999.98	838.26
75 705.56 558.84 974.52 771.94 999.98	897.72
76 782.44 618.26 999.98 841.82 999.98	964.10
77 880.22 705.56 999.98 950.06 999.98	999.98
78 981.52 782.44 999.98 999.98 999.98	999.98
79 999.98 852.32 999.98 999.98 999.98	999.98
80 915.16 999.98	999.98
81 988.48 999.98	999.98
82 999.98 999.98	999.98
83 999.98 999.98	999.98
84 999.98 999.98	999.98

# Premium Rates with Second 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

		2 YEAI	R BENEFIT P	ERIOD			
	No Be	enefit	Simple	Benefit	Compour	d Benefit	
	Increase		Increase		Increase		
Issue	Deductib			le Period		ole Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	48.94	34.92	83.82	62.90	104.80	76.88	
41	48.94	34.92	83.82	62.90	104.80	76.88	
42	48.94	34.92	83.82	62.90	104.80	76.88	
43	48.94	34.92	83.82	62.90	104.80	76.88	
44	48.94	34.92	83.82	62.90	104.80	76.88	
45	48.94	34.92	83.82	62.90	104.80	76.88	
46	48.94	38.42	87.34	66.38	108.28	80.34	
47	52.34	38.42	90.80	66.38	111.74	83.82	
48	52.34	38.42	90.80	66.38	111.74	83.82	
49	52.34	38.42	90.80	66.38	115.30	87.34	
50	55.88	41.94	94.38	69.90	118.74	94.38	
51	55.88	41.94	97.84	73.36	122.26	97.84	
52	59.40	45.42	101.30	76.88	129.22	101.30	
53	62.90	48.94	104.80	80.34	132.78	104.80	
54	66.38	48.94	111.74	83.82	143.20	104.80	
55	73.36	55.88	122.26	90.80	157.16	118.74	
56	83.82	59.40	136.20	97.84	174.62	125.78	
57	90.80	69.90	146.72	111.74	188.62	143.20	
58	101.30	76.88	160.66	122.26	206.08	157.16	
59	111.74	83.82	178.20	136.20	223.58	171.14	
60	129.22	94.38	202.54	150.20	255.00	188.62	
61	139.76	104.80	220.08	164.14	275.92	206.08	
62	157.16	118.74	247.96	188.62	314.36	237.56	
63	178.20	129.22	275.92	202.54	349.30	255.00	
64	206.08	146.72	317.82	230.52	401.68	289.92	
65	227.08	164.14	345.82	251.48	436.60	317.82	
66	255.00	181.68	384.20	275.92	481.98	345.82	
67	279.42	199.14	415.66	293.44	523.92	370.24	
68	307.38	223.58	454.08	328.38	565.84	408.64	
69	335.36	241.02	489.08	349.30	611.20	436.60	
70	363.24	265.50	523.92	384.20	649.70	475.04	
71	398.16	289.92	569.36	412.20	702.10	506.48	
72	433.14	314.36	614.76	447.08	747.46	541.40	
73	471.52	345.82	656.66	485.52	789.38	583.30	
74	516.98	380.72	716.00	527.38	845.28	621.74	
75	569.36	412.20	785.94	569.36	908.16	660.16	
76	628.72	457.60	855.76	621.74	984.98	712.56	
77	698.64	509.96	943.10	688.08	999.98	775.44	
78	768.50	562.38	999.98	750.96	999.98	834.78	
79	841.82	614.76	999.98	810.38	999.98	901.16	
80		670.62		873.26		967.52	
81		733.50		943.10		999.98	
82		799.86		999.98		999.98	
83		873.26		999.98		999.98	
84		953.56		999.98		999.98	

# Premium Rates with Third 18.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

		LIFETIN	IE BENEFIT	PERIOD			
	No Be	enefit	Simple	Benefit	Compour	nd Benefit	
	Increase	Option	Increase	Option	Increase	Option	
Issue	Deductibl	e Period	Deductib	le Period	Deductib	tible Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	103.40	76.46	193.40	143.96	242.84	179.88	
41	103.40	76.46	193.40	143.96	242.84	179.88	
42	103.40	76.46	193.40	143.96	242.84	179.88	
43	103.40	76.46	193.40	143.96	242.84	179.88	
44	103.40	76.46	193.40	143.96	242.84	179.88	
45	103.40	76.46	193.40	143.96	242.84	179.88	
46	112.44	85.42	202.36	152.88	256.34	193.40	
47	112.44	85.42	206.88	152.88	260.78	193.40	
48	116.88	85.42	211.30	157.42	265.34	197.86	
49	116.88	89.96	211.30	161.88	269.86	202.36	
50	121.42	89.96	215.86	161.88	274.28	206.88	
51	125.90	94.44	224.78	170.90	283.30	215.86	
52	134.90	98.96	233.86	175.30	296.76	224.78	
53	139.36	103.40	242.84	184.34	310.22	233.86	
54	148.36	112.44	256.34	193.40	328.30	247.28	
55	166.34	125.90	283.30	215.86	364.22	274.28	
56	179.88	139.36	310.22	238.32	395.68	310.22	
57	197.86	152.88	337.22	260.78	431.68	332.78	
58	220.36	170.90	373.20	283.30	472.20	364.22	
59	247.28	184.34	409.22	310.22	521.60	395.68	
60	274.28	215.86	449.68	355.24	571.08	449.68	
61	305.80	247.28	508.12	413.72	638.52	517.12	
62	337.22	265.34	553.08	440.64	701.52	553.08	
63	386.68	314.78	634.00	512.54	800.40	647.52	
64	436.22	341.76	710.50	557.66	894.82	705.94	
65	485.68	395.68	777.86	634.00	980.20	800.40	
66	530.62	422.76	836.38	669.98	999.98	845.38	
67	589.06	467.68	921.80	732.98	999.98	917.32	
68	647.52	530.62	999.98	818.40	999.98	999.98	
69	728.44	575.56	999.98	885.86	999.98	999.98	
70	804.86	638.52	999.98	971.26	999.98	999.98	
71 <b>-</b> 2	881.38	697.00	999.98	999.98	999.98	999.98	
72 70	966.72	768.92	999.98	999.98	999.98	999.98	
73	999.98	863.38	999.98	999.98	999.98	999.98	
74 75	999.98	953.38	999.98	999.98	999.98	999.98	
75 70	999.98	999.98	999.98	999.98	999.98	999.98	
76	999.98	999.98	999.98	999.98	999.98	999.98	
77 70	999.98	999.98	999.98	999.98	999.98	999.98	
78 70	999.98	999.98	999.98	999.98	999.98	999.98	
79	999.98	999.98	999.98	999.98	999.98	999.98	

# Premium Rates with Third 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

		4 YEAI	R BENEFIT P	ERIOD		
	No Be			Benefit	Compoun	d Benefit
	Increase	Option	Increase		Increase	
Issue	Deductibl			le Period	Deductib	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	71.12	51.34	126.44	90.84	158.02	114.58
41	71.12	51.34	126.44	90.84	158.02	114.58
42	71.12	51.34	126.44	90.84	158.02	114.58
43	71.12	51.34	126.44	90.84	158.02	114.58
44	71.12	51.34	126.44	90.84	158.02	114.58
45	71.12	51.34	126.44	90.84	158.02	114.58
46	75.04	55.34	130.36	94.76	165.90	118.50
47	79.02	55.34	134.30	94.76	169.90	122.44
48	79.02	55.34	134.30	98.78	169.90	122.44
49	79.02	59.28	138.30	102.66	173.82	126.44
50	82.96	59.28	142.20	102.66	177.78	126.44
51	86.94	63.16	146.12	110.60	193.58	138.30
52	90.84	63.16	150.12	110.60	197.46	142.20
53	94.76	67.16	158.02	114.58	201.46	146.12
54	102.66	71.12	165.90	118.50	213.34	154.00
55	110.60	79.02	181.74	130.36	237.06	169.90
56	122.44	90.84	201.46	146.12	256.78	189.62
57	134.30	98.78	217.22	161.94	276.52	205.44
58	150.12	110.60	240.94	173.82	304.20	221.18
59	165.90	118.50	264.70	189.62	335.76	240.94
60	185.62	138.30	292.34	221.18	367.36	276.52
61	205.44	161.94	327.84	252.80	410.84	319.96
62	229.08	173.82	355.52	272.54	450.28	339.72
63	260.68	201.46	406.84	316.02	513.54	398.94
64	292.34	221.18	454.30	343.68	576.70	434.52
65	327.84	256.78	501.68	391.08	632.00	493.78
66	355.52	272.54	537.22	414.82	679.46	521.46
67	398.94	304.20	592.58	450.28	746.56	564.86
68	438.40	339.72	647.86	501.68	809.78	628.04
69	489.88	371.38	714.98	545.10	892.70	679.46
70	541.20	410.84	786.06	596.44	975.66	742.64
71	592.58	450.28	849.26	643.90	999.98	793.94
72	655.76	497.72	928.30	707.06	999.98	857.22
73	726.80	556.96	999.98	782.14	999.98	936.22
74	797.94	616.26	999.98	857.22	999.98	999.98
75	888.82	675.46	999.98	932.24	999.98	999.98
76	991.52	750.52	999.98	999.98	999.98	999.98
77	999.98	845.36	999.98	999.98	999.98	999.98
78	999.98	932.24	999.98	999.98	999.98	999.98
79	999.98	999.98	999.98	999.98	999.98	999.98
80	20.00	999.98		999.98		999.98
81		999.98		999.98		999.98
82		999.98		999.98		999.98
83		999.98		999.98		999.98
84		999.98		999.98		999.98

# Premium Rates with Third 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

3 YEAR BENEFIT PERIOD						
	No Be	No Benefit Simple Benefit		Benefit	Compound Benefit	
	Increase Option		Increase		Increase Option	
Issue	Deductib			le Period	Deductib	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	63.16	47.46	110.60	82.96	138.30	102.66
41	63.16	47.46	110.60	82.96	138.30	102.66
42	63.16	47.46	110.60	82.96	138.30	102.66
43	63.16	47.46	110.60	82.96	138.30	102.66
44	63.16	47.46	110.60	82.96	138.30	102.66
45	63.16	47.46	110.60	82.96	138.30	102.66
46	67.16	51.34	114.58	86.94	146.12	110.60
47	67.16	51.34	118.50	90.84	150.12	114.58
48	71.12	51.34	122.44	90.84	154.00	114.58
49	71.12	55.34	122.44	94.76	154.00	118.50
50	75.04	55.34	126.44	94.76	158.02	118.50
51	79.02	59.28	130.36	98.78	165.90	130.36
52	79.02	59.28	134.30	102.66	169.90	134.30
53	86.94	63.16	142.20	106.66	181.74	142.20
54	90.84	67.16	150.12	114.58	189.62	146.12
55	98.78	75.04	161.94	122.44	209.36	158.02
56	110.60	82.96	177.78	138.30	229.08	173.82
57	122.44	94.76	193.58	150.12	248.88	193.58
58	134.30	102.66	217.22	165.90	276.52	209.36
59	150.12	114.58	237.06	181.74	304.20	229.08
60	165.90	130.36	260.68	205.44	331.86	260.68
61	185.62	150.12	292.34	237.06	367.36	296.22
62	205.44	161.94	319.96	252.80	406.84	319.96
63	237.06	189.62	371.38	300.24	466.12	375.26
64	264.70	209.36	410.84	323.92	517.46	406.84
65	292.34	240.94	450.28	367.36	564.86	462.18
66	319.96	256.78	481.96	387.08	604.42	485.86
67	359.48	284.40	533.28	422.70	671.48	533.28
68	398.94	323.92	584.64	474.02	730.80	596.44
69	442.42	351.58	643.90	513.54	801.88	639.92
70	485.86	387.08	707.06	560.92	876.96	695.22
71	529.30	418.68	758.44	600.44	932.24	738.70
72	588.54	470.02	837.52	667.62	999.98	805.86
73	655.76	529.30	920.38	738.70	999.98	888.82
74	718.94	576.70	999.38	805.86	999.98	948.08
75	797.94	632.00	999.98	872.98	999.98	999.98
76	884.82	699.22	999.98	951.98	999.98	999.98
77	995.44	797.94	999.98	999.98	999.98	999.98
78	999.98	884.82	999.98	999.98	999.98	999.98
79	999.98	963.82	999.98	999.98	999.98	999.98
80		999.98		999.98		999.98
81		999.98		999.98		999.98
82		999.98		999.98		999.98
83		999.98		999.98		999.98
84		999.98		999.98		999.98

# Premium Rates with Third 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

2 YEAR BENEFIT PERIOD						
	No Be	No Benefit Simple Benefit		Benefit	Compound Benefit	
	Increase Option				Increase Option	
Issue	Deductib			le Period	Deductib	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	55.34	39.50	94.76	71.12	118.50	86.94
41	55.34	39.50	94.76	71.12	118.50	86.94
42	55.34	39.50	94.76	71.12	118.50	86.94
43	55.34	39.50	94.76	71.12	118.50	86.94
44	55.34	39.50	94.76	71.12	118.50	86.94
45	55.34	39.50	94.76	71.12	118.50	86.94
46	55.34	43.44	98.78	75.04	122.44	90.84
47	59.28	43.44	102.66	75.04	126.44	94.76
48	59.28	43.44	102.66	75.04	126.44	94.76
49	59.28	43.44	102.66	75.04	130.36	98.78
50	63.16	47.46	106.66	79.02	134.30	106.66
51	63.16	47.46	110.60	82.96	138.30	110.60
52	67.16	51.34	114.58	86.94	146.12	114.58
53	71.12	55.34	118.50	90.84	150.12	118.50
54	75.04	55.34	126.44	94.76	161.94	118.50
55	82.96	63.16	138.30	102.66	177.78	134.30
56	94.76	67.16	154.00	110.60	197.46	142.20
57	102.66	79.02	165.90	126.44	213.34	161.94
58	114.58	86.94	181.74	138.30	233.08	177.78
59	126.44	94.76	201.46	154.00	252.80	193.58
60	146.12	106.66	229.08	169.90	288.40	213.34
61	158.02	118.50	248.88	185.62	312.06	233.08
62	177.78	134.30	280.46	213.34	355.52	268.62
63	201.46	146.12	312.06	229.08	395.02	288.40
64	233.08	165.90	359.48	260.68	454.30	327.84
65	256.78	185.62	391.08	284.40	493.78	359.48
66	288.40	205.44	434.52	312.06	545.10	391.08
67	316.02	225.20	470.02	331.86	592.58	418.68
68	347.60	252.80	513.54	371.38	639.92	462.18
69	379.22	272.54	553.02	395.02	691.28	493.78
70	410.84	300.24	592.58	434.52	734.74	537.22
71	450.28	327.84	643.90	466.12	793.94	572.80
72	489.88	355.52	695.22	505.64	845.36	612.32
73	533.28	391.08	742.64	549.12	892.70	659.62
74	584.64	430.58	809.78	596.44	955.88	703.14
75	643.90	466.12	888.82	643.90	999.98	746.56
76	711.04	517.46	967.82	703.14	999.98	805.86
77	790.04	576.70	999.98	778.20	999.98	876.96
78	869.08	635.98	999.98	849.26	999.98	944.04
79	951.98	695.22	999.98	916.46	999.98	999.98
80		758.44		987.52		999.98
81		829.52		999.98		999.98
82		904.52		999.98		999.98
83		987.52		999.98		999.98
84		999.98		999.98		999.98

 SERFF Tracking #:
 AERS-131727379
 State Tracking #:
 AERS-131727379
 Company Tracking #:
 30225 2019

State: Pennsylvania Filing Company: RiverSource Life Insurance Company

TOI/Sub-TOI: LTC04I Individual Long Term Care - Nursing Home/LTC04I.001 Qualified

Product Name: Long Term Care
Project Name/Number: 30225 2019/30225 2019

# **Supporting Document Schedules**

Satisfied - Item:	Transmittal Letter (A&H)
Comments:	
Attachment(s):	PA CoverLetter_30225.20190124.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Actuarial Certification (A&H)
Bypass Reason:	Not Applicable.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum and Explanatory Information (A&H)
Comments:	Actualial Memoralidum and Explanatory information (Adm)
Comments:	
Attachment(s):	PA ActuarialMemorandum_30225.20190124.pdf PA Supplement_30225.20190124.pdf PA ActuarialMemorandum_Exhibit6_30225.20190124.xlsx PA Supplement_Attachments3thru9_30225.20190124.xlsx
Item Status:	
Status Date:	
-	
Bypassed - Item:	Advertisements (A&H)
Bypass Reason:	Not Applicable.
Attachment(s):	
Item Status:	
Status Date:	
_	
Bypassed - Item:	Authorization to File (A&H)
Bypass Reason:	Not Applicable.
Attachment(s):	
Item Status:	
Status Date:	
_	
Bypassed - Item:	Insert Page Explanation (A&H)
Bypass Reason:	Not Applicable.
Attachment(s):	

SERFF Tracking #:	AERS-131727379	State Tracking #:	AERS-131/2/3/9		Сотрапу таскіпд #:	30225 2019	
State:	Pennsylvania		Filing	Company:	RiverSource Life Ins	urance Company	
Ol/Sub-TOI:		-	ng Home/LTC04I.001 Qualified	1			
Product Name:	Long Term Ca						
Project Name/Number:	30225 2019/30	0225 2019					
Item Status:							
Status Date:							
Bypassed - Item:		Rate Table (A&H)					
Bypass Reason:		Not Applicable.					
Attachment(s):							
Item Status:							
Status Date:							
Bypassed - Item:		Replacement Form wit	th Highlighted Changes (	(A&H)			
Bypass Reason:		Not Applicable.	3 3				
Attachment(s):		· · ·					
Item Status:							
Status Date:							
Bypassed - Item:		Reserve Calculation (A	<b>√</b> &H)				
Bypass Reason:		Not Applicable.	,				
Attachment(s):							
Item Status:							
Status Date:							
Dymana d Hami		Variability Evalopation	/A 01 I\				
Bypassed - Item:		Variability Explanation	(А&П)				
Bypass Reason: Attachment(s):		Not Applicable.					
Item Status:							
Status Date:							
otatao Date.							
Satisfied - Item:		Third Party Document					
Comments:							
Attachment(s):		Milliman_Involvement_	_PA_30225_20190121.p	df			
Item Status:							
Status Date:							
Satisfied - Item:		Policy and Rider forms					
Comments:		:					

Company Tracking #: SERFF Tracking #: AERS-131727379 State Tracking #: AERS-131727379 30225 2019 Filing Company: State: Pennsylvania RiverSource Life Insurance Company LTC04I Individual Long Term Care - Nursing Home/LTC04I.001 Qualified TOI/Sub-TOI: Product Name: Long Term Care 30225 2019/30225 2019 Project Name/Number: 30225-PA.pdf 30225-PA1.pdf 30225A-PA1.pdf Attachment(s): 30270.pdf 30271.pdf **Item Status:** 

**Status Date:** 

 SERFF Tracking #:
 AERS-131727379
 State Tracking #:
 AERS-131727379
 Company Tracking #:
 30225 2019

State: Pennsylvania Filing Company: RiverSource Life Insurance Company

TOI/Sub-TOI: LTC04I Individual Long Term Care - Nursing Home/LTC04I.001 Qualified

Product Name: Long Term Care

**Project Name/Number:** 30225 2019/30225 2019

Attachment PA ActuarialMemorandum\_Exhibit6\_30225.20190124.xlsx is not a PDF document and cannot be reproduced here.

Attachment PA Supplement\_Attachments3thru9\_30225.20190124.xlsx is not a PDF document and cannot be reproduced here.

RiverSource Life Insurance Company RiverSource Distributors, Inc. 9550 Ameriprise Financial Center Minneapolis, MN 55474



January 24, 2019

Honorable Jessica Altman Insurance Commissioner Pennsylvania Insurance Department

Via SERFF

RE: RiverSource Life Insurance Company ("RiverSource Life")

Company NAIC # 65005 Company FEIN # 41-0823832

SERFF Tracking # AERS-131727379

Policy Forms: Nursing Home Indemnity Policy Forms 30225-PA, 30225-PA1 and 30225A-

PA1

#### Dear Commissioner Altman:

The referenced premium rate increase filing is being submitted by RiverSource Life Insurance Company for your review.

30225-PA, 30225-PA1, and 30225A-PA1 are existing individual policy forms providing benefits for confinement in a nursing home and were previously approved in 1993, 1995 and 1997, respectively. These policy forms were issued in Pennsylvania from January 1993 through September 1998 and are no longer being issued in any state and, outside of Pennsylvania, were last issued in 2002.

RiverSource Life is requesting the approval of premium rate increases on policy forms 30225-PA, 30225-PA1 and 30225A-PA1. At this time, we are requesting the following premium rate increases on the premium associated with the nursing home policy only for policies issued in Pennsylvania:

- a 64.5% premium rate increase for policies with a lifetime benefit period, spread over three
  years with an implementation schedule of three consecutive annual premium rate increases
  of 18.1% each; and
- a 44.5% premium rate increase for policies with non-lifetime benefit periods, spread over three years with an implementation schedule of three consecutive annual premium rate increases of 13.1% each.

As demonstrated in the Actuarial Memorandum, much larger premium rate increases are currently actuarially justifiable. However, the company believes it is appropriate to limit the current premium rate increase requests to 64.5% for policies with a lifetime benefit period and 44.5% for policies with non-lifetime benefit periods in order to minimize the impact on policyholders to the extent we can, with the understanding that the company anticipates seeking additional premium rate increases in the future, even if experience does not deteriorate from current best estimates.

RiverSource Life Insurance Company RiverSource Distributors, Inc. 9550 Ameriprise Financial Center Minneapolis, MN 55474



If it is the Department's position to only allow future additional premium rate increases if experience deteriorates from current best estimates, we request that the Department inform the company prior to approving the requested premium rate increases, as the company would like to amend this filing to request significantly larger premium rate increases at this time.

As noted in the Actuarial Memorandum, seven prior premium rate increases have been approved and implemented on all policies issued under these policy forms in Pennsylvania. A 35% increase was approved in January 2005 and implemented on each policyholder's next policy anniversary beginning in April 2005. A 15% increase was approved in April 2008 and implemented on each policyholder's next policy anniversary beginning in July 2008. A 10% increase was approved in June 2009 and implemented on each policyholder's next policy anniversary beginning in September 2009. A 10% increase was approved in March 2011 and implemented on each policyholder's next policy anniversary beginning in June 2011. A 15% increase was approved in May 2013 and implemented on each policyholder's next policy anniversary beginning in August 2013. A 15% increase was approved in September 2015 and implemented on each policyholder's next policy anniversary beginning in December 2017 and implemented on each policyholder's next policy anniversary beginning in December 2017.

These prior rate increases only applied to the premium associated with the nursing home policy, including the premium associated with the optional benefit increase rider. No rate increase has been or is being requested for the premium associated with either the optional home care rider or the optional nonforfeiture benefit rider.

As with the prior rate increases, the company will offer policyholders affected by the premium increase the option of reducing their policy benefits to provide flexibility of choice for those policyholders who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. In addition, if the requested premium rate increases are approved, the company will offer all policyholders a contingent nonforfeiture benefit in accordance with the requirements set forth in Pennsylvania Code §89a.123, regardless of the issue date or issue age of the policy.

The following electronic items are included with this submission:

- this cover letter;
- a letter from Milliman Inc. describing their involvement and review of this filing;
- an Actuarial Memorandum and Premium Rate Schedules;
- a Supplement to the Actuarial Memorandum;
- copies of policy forms 30225-PA, 30225-PA1 and 30225A-PA1 and rider forms 30270 and 30271;
- a Microsoft Excel workbook containing Exhibit 6 of the Actuarial Memorandum; and
- a Microsoft Excel workbook containing Attachments 3 through 9 of the Supplement.

The required retaliatory filing fee of \$125 will be paid via Electronic Funds Transfer (EFT).

Thank you for your assistance in reviewing this filing.



Respectfully,

Anju Gupta-Lavey, FSA, MAAA

anju Dupta-Lavey

Director - Actuary

RiverSource Life Insurance Company

#### Address: 227 Ameriprise Financial Center, Minneapolis MN 55474

#### **Actuarial Memorandum for Policy Form 30225 Series**

#### January 2019

Policy forms 30225-PA, 30225-PA1, and 30225A-PA1 are individual policy forms providing benefits to individuals for confinement in a nursing home. These policy forms were issued in Pennsylvania from January 15, 1993 to September 15, 1998.

#### 1. Purpose of Filing

This Actuarial Memorandum has been prepared for the purpose of demonstrating the compliance of this premium rate increase filing with the applicable laws of the State of Pennsylvania and with the rules of the Department and that the anticipated loss ratio of these policy forms meets the minimum requirements of the state. It may not be appropriate for other purposes.

# 2. Description of Benefits

These are individually underwritten policy forms which pay a daily benefit for confinement in a nursing home. Benefits are payable under skilled, intermediate or custodial levels of care. Hospital confinement is not a pre-requisite for benefit entitlement.

The confinement daily benefit amount was selected at issue. The maximum period for which confinement benefits are payable was also selected at issue. The choices were: 2 years, 3 years, 4 years and unlimited (also referred to as "lifetime"). The policy also pays 60% of the confinement daily benefit for stays in a qualified Assisted Living Facility ("ALF"). A qualified ALF is one that has a minimum of 10 inpatients and has a 24-hour awake, trained and ready to respond staff.

Confinement benefit payments commence after an elimination period of 20 days or 100 days, depending on the plan initially chosen. During the continuation of confinement benefit payments, the premiums are waived after 90 days.

Benefit eligibility for nursing home coverage is based on the following: (a) sickness or injury (1996 and prior issues only); (b) the insured being unable to perform at least 3 or more following activities of daily living ("ADLs") deficiencies: Bathing, Continence, Dressing, Feeding, Toileting and Transferring; or (c) cognitive impairment. Benefit eligibility for ALF coverage is based on either: (a) the insured being unable to perform at least 3 or more out of 6 ADLs; or (b) cognitive impairment. In most other states, benefit eligibility for nursing home coverage is based on the following: (a) sickness or injury (1996 and prior issues only); (b) the insured being unable to perform at least 2 or more out of 5 ADLs: Continence, Dressing, Feeding, Toileting and Transferring; or (c) cognitive impairment. Benefit eligibility for ALF coverage in most other states is based on either: (a) the insured being unable to perform at least 2 or more out of 5 ADLs; or (b) cognitive impairment.

If temporary hospitalization is required during a period of confinement in a nursing home or an ALF and there is a charge for reserving a bed in the facility, this policy will pay the daily benefit for up to 21 days during any confinement period.

At the time of issue, the insured could choose to elect No Benefit Increase Option, the Simple Benefit Increase Option or the Compound Benefit Increase Option. The Simple

#### Address: 227 Ameriprise Financial Center, Minneapolis MN 55474

#### **Actuarial Memorandum for Policy Form 30225 Series**

#### January 2019

Benefit Increase Option increases the original daily benefit amount by a fixed amount (5% of the original daily benefit amount) each year starting with the second policy year and continuing for the life of the policy. The Compound Benefit Increase Option increases the previous year's daily benefit amount by 5% per year starting with the second policy year and continuing for the life of the policy. The increasing benefit option will apply even when the policy is in claim status.

#### 3. Renewability

These policy forms are guaranteed renewable for life.

#### 4. Applicability

This rate filing is applicable to inforce policies only, as these policy forms are no longer being sold in the market. The rate increase will apply to the premium associated with the nursing home policy only. No rate increase is being requested for the premium associated with either the optional home care rider or the optional nonforfeiture benefit rider.

#### 5. Actuarial Assumptions

Exhibit 1 provides a comparison of the original pricing assumptions and the current assumptions used in this rate filing for morbidity, mortality, lapses and interest.

Exhibits 2 through 5 provide experience analysis summaries for morbidity, mortality, lapse and policyholder behavior related to premium rate increases in support of the current premium rate increase assumptions.

The following discussion describes the actuarial assumptions used in the current premium rate increase analysis and summarizes our experience analysis in support of these assumptions as well as the company's management of this block of business. We believe the current assumptions are justified by the underlying experience and that the changed assumptions from original pricing are reasonable.

#### Morbidity

RiverSource Life Insurance Company ("RiverSource Life") began marketing nursing home policies with a zero-day prior hospitalization requirement in 1989. Using the emerging experience on this business, statistics from the "1985 National Nursing Home Survey" published by the National Center for Health Statistics and input provided from RiverSource Life's reinsurer, the expected frequencies and severities of claims were developed for policies with No Benefit Increase Option. It should be noted that considerable judgment was made with regard to the frequency and severity of claims, especially for the ALF benefit.

Claim costs for the Simple and Compound Benefit Increase Options were based on these claim costs with the benefit loaded to reflect the scheduled increases in benefits.

#### Address: 227 Ameriprise Financial Center, Minneapolis MN 55474

#### **Actuarial Memorandum for Policy Form 30225 Series**

#### January 2019

Currently assumed expected claim costs are the product of original pricing expected claim costs and actual-to-expected morbidity adjustment factors ("morbidity A/E factors"). The company took steps beginning in 2003 to improve claim experience by reviewing and tightening claim adjudication and care coordination practices where possible, which is reflected in a 5% reduction in expected claim costs for 2004 and later.

We conduct a morbidity study every year to analyze the current morbidity A/E factors. The analysis is done on a claim cost basis, rather than on a frequency and severity basis, which is not readily available. Experience for all policies issued under policy form 30225 series, including both those issued without and with the 1997 revised rates, is used in the study since the benefit provisions are essentially identical. The current study includes actual emerging experience through anniversaries ending December 2017 and is based on 13,367 actual claims (7,333 with a lifetime benefit period and 6,034 with non-lifetime benefit periods).

The morbidity study compares actual incurred claims to expected incurred claims, where expected claims reflect the original pricing claim costs adjusted with the company's most recent set of morbidity A/E factors. If the resulting cumulative actual-to-expected ratio is near 100% while minimizing the squared error, no changes are made to the morbidity A/E factors. However, if the actual-to-expected ratio has shifted away from 100% or the squared error is too high, we develop a new set of morbidity A/E factors and retest them until a good fit is found (measured by actual-to-expected ratio and squared error).

The currently assumed morbidity A/E factors are provided in Exhibit 1.

Professional judgment is applied to create morbidity A/E factors for periods beyond that for which there is actual experience. It has been credibly observed on older forms, including policy form series 30225 issued without and with the 1997 revised rates, that experience has been favorable at younger attained ages but much worse than priced for at older attained ages. Thus, we believe morbidity A/E factors that increase by duration are appropriate.

Exhibit 2 provides a comparison of actual and expected experience, where expected experience reflects claim costs using current morbidity A/E factors. As shown in this exhibit, the ratio of total actual-to-expected claims using the current morbidity A/E factors is 100.0%. Claim counts split by issue age band are also provided in Exhibit 2.

#### Mortality

We conduct a mortality study every year to develop durational mortality actual-to-expected adjustment factors ("mortality A/E factors") that are applied to the 1983 Individual Annuity Mortality ("IAM") Basic table. The mortality study is based on actual experience for all long-term care ("LTC") policies combined. The current study includes 57,082 deaths incurred on policies from policy anniversaries in 2000 through policy anniversaries in 2017.

The current mortality A/E factors were developed subject to the constraint that the factors must be non-decreasing by duration. The mortality A/E factors are assumed to differ by issue age band, since the selection period is expected to be shorter at older issue ages.

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At the older issue ages, the current mortality A/E factors increase to 100% of the table or higher. In general, that has not been the case through duration 26 for younger issue ages, but we expect that it will as insureds reach a very advanced age. For this reason, the mortality A/E factors extend to duration 35 for younger issue ages.

The currently assumed mortality A/E factors are provided in Exhibit 1.

Exhibit 3 provides a comparison of actual and expected deaths, where the expected basis reflects the 1983 IAM Basic table with the currently assumed mortality A/E factors. The mortality A/E factors fit the observed data very well with the resulting ratio of actual-to-expected deaths at or near 100%.

#### Lapse Rates

We conduct a lapse study each year to develop a best-estimate lapse assumption. The lapse study is based on actual experience for all LTC policies combined. The current study includes 36,977 lapses on policies from policy anniversaries in 2000 through policy anniversaries in 2017, including 12,434 lapses in durations 8 and later. The exposures and actual lapses close to the implementation of premium rate increases are excluded from this analysis. For non-lifetime benefit periods, lapses exclude policies that have maximized their benefits; a separate study is conducted to develop a best-estimate assumption for policy terminations due to expiration of benefits.

Lapse experience varies by issue age and benefit period (i.e. lifetime benefit period versus non-lifetime benefit periods). We applied judgment to the results of the lapse study to develop the best-estimate lapse assumption. For later durations, we often looked at several durations' experience together to improve credibility. We have also made an effort to reflect that lapse rates seem to increase some at older attained ages.

The current assumptions for lapse rates and policy terminations due to expiration of benefits are provided in Exhibit 1. As shown in this exhibit, currently assumed ultimate lapse rates range from 1.1% to 2.5% based on issue age band and benefit period category. Exhibit 4 provides a comparison of the actual and expected lapse experience, where the expected basis reflects the currently assumed lapse rates (not including policy terminations due to expiration of benefits).

We also conduct a study each year to develop best-estimate assumptions for the additional lapses and benefit reductions associated with premium rate increases. Exhibit 5 provides the total lapses and benefit reductions the company has experienced at different premium rate increase levels from 2005 through 2017. Based on our actual experience, in the first year of premium increase notification to policyholders, an additional 1.5% of inforce policyholders is assumed to lapse, and a 2.7% reduction in benefits due to election of reduced benefit options is also assumed.

We have experienced much stronger customer loyalty than anticipated at the time the LTC policy forms were initially priced. The resulting high policy persistency has unfortunately had an adverse impact on loss ratios.

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#### Adverse Selection

Adverse selection of 4.2% in the first year of premium increase notification to policyholders grading down to 0% in the 6th year after the initial premium increase notification is assumed.

#### Expenses

Expenses have not been explicitly projected. It is assumed that the originally filed expense assumptions remain appropriate, except that commission rates were reduced in 2005, 2008, 2009, 2011, 2013, 2016 and 2018 so that total commissions paid before and after the past sought nationwide increases in premium are similar. In addition, as part of this premium rate increase process, the company anticipates adjusting commission rates so that the total commissions paid before and after the full amount of requested increase in premium are similar.

The assumptions used in this rate filing are based on actual inforce experience of RiverSource Life and are deemed reasonable for these particular policy forms. These are best-estimate assumptions and do not include any provision for profit or contingencies.

#### 6. Marketing Method

These policy forms were marketed by agents of RiverSource Life.

#### 7. Underwriting Description

These policy forms were fully underwritten with the use of various underwriting tools in addition to the application, which may have included medical records, an attending physician's statement, telephone interview and/or face-to-face assessment.

#### 8. Premiums

Premiums are unisex and payable for life. Premium rates vary by issue age, the initial daily benefit amount, the benefit period, the elimination period and the Benefit Increase Option.

### 9. Issue Age Range

The issue ages were from 40 to 79, except for the benefit structures with 100-day elimination period and non-lifetime benefit periods which were issued to age 84.

#### 10. Area Factors

Area factors are not used for this product.

#### 11. Premium Modalization Rules

The following modal factors and nationwide percent distributions (based on inforce count as of June 30, 2018) are applied to the annual premium ("AP"):

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Premium Mode	Modal Factors	Percent Distribution
Annual	1.0000*AP + 0.0	43.0%
Semi-Annual	0.5020*AP+ 0.4	8.8%
Quarterly	0.2580*AP+ 0.5	8.5%
Monthly	0.0868*AP+ 0.6	39.7%

#### 12. Active Life Reserves

Active life reserves, although they have significant impact, have not been used in the analysis in this rate filing, except as provided in the supplement to this Actuarial Memorandum.

#### 13. Trend Assumptions

As this is not medical insurance, explicit medical cost trends have not been included in the projections.

#### 14. Past and Future Policy Experience

Nationwide experience for policy form 30225 is provided in Exhibit 6, including any previously implemented premium rate increases as described below in section 15. The experience in Exhibit 6 is provided separately for (i) policies with a lifetime benefit period and (ii) policies with non-lifetime benefit periods as well as for (iii) all policies in total.

Historical experience is shown by claim incurral year with the loss ratio for each calendar year. The following formula provides an <u>illustration</u> of the historical loss ratio calculation for each calendar year:

$$LR_{j} = \frac{\sum_{k} \sum_{t} {}_{j}Pmt_{t}^{k} * v^{t-k} + \sum_{k} ({}_{j}CR_{ValDate}^{k} + {}_{j}IBNR_{ValDate}^{k}) * v^{ValDate-k}}{EP_{j}}$$

 $LR_j$  = loss ratio for year j

 $_{i}Pmt_{t}^{k}$  = claim payments at time t for claims incurred at time k in year j

 $_{j}CR_{ValDate}^{k}$  = open claim reserve held on June 30, 2018 for claims incurred at time k in year j

 $_{j}IBNR_{ValDate}^{k}$  = incurred but not reported reserve as of June 30, 2018 attributable to claims incurred at time k in year j

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 $EP_j$  = earned premium in year j ValDate = June 30, 2018 j = year of claim incurral k = date of claim incurral t = date of claim payment V = 1 / 1.045 = 0.956938

A historical annual loss ratio is calculated, without and with interest, as historical incurred claims divided by historical earned premiums. Historical earned premiums in Exhibit 6 are calculated based on the issue and, if appropriate, termination date for each policy. Historical incurred claims in Exhibit 6 are determined by discounting claim payments and open claim reserves to the actual original loss date for each claim and by discounting IBNR to the time it is assumed to occur. These items are then summed to produce a total for each calendar year. For purposes of accumulating historical experience for a historical or for a lifetime loss ratio calculation, these calendar year totals are assumed to represent a mid-year value.

A future annual loss ratio is calculated, without and with interest, as anticipated incurred claims divided by anticipated earned premiums. Anticipated earned premiums and incurred claims are projected on a seriatim basis and then summed to produce a total for each calendar year. For purposes of discounting projected future experience for an anticipated or for a lifetime loss ratio calculation, these calendar year totals are assumed to represent a mid-year value.

A lifetime loss ratio as of June 30, 2018 is calculated as the sum of accumulated historical experience and discounted projected future experience where accumulation and discounting of the total for each calendar year occur at 4.5% and assume mid-year values.

# 15. History of Previous Premium Rate Revisions

Seven prior premium rate increases have been approved and implemented on these policy forms in Pennsylvania. A 35% increase was approved in January 2005 and implemented on each policyholder's next policy anniversary beginning in April 2005. A 15% increase was approved in April 2008 and implemented on each policyholder's next policy anniversary beginning in July 2008. A 10% increase was approved in June 2009 and implemented on each policyholder's next policy anniversary beginning in September 2009. A 10% increase was approved in March 2011 and implemented on each policyholder's next policy anniversary beginning in June 2011. A 15% increase was approved in May 2013 and implemented on each policyholder's next policy anniversary beginning in August 2013. A 15% increase was approved in September 2015 and implemented on each policyholder's next policy anniversary beginning in December 2015. A 10% increase was approved in September 2017 and implemented on each policyholder's next policy anniversary beginning in December 2017.

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The actual and projected premiums in Exhibit 6 reflect the accumulated premium rate increases as approved in Pennsylvania and implemented from 2005 through 2018 on a nationwide basis.

# 16. Requested Premium Rate Increase and Demonstration of Satisfaction of Loss Ratio Requirements

The company is requesting the following premium rate increases:

- a 64.5% premium rate increase for policies with a lifetime benefit period, spread over three years with an implementation schedule of three consecutive annual premium rate increases of 18.1% each; and
- a 44.5% premium rate increase for policies with non-lifetime benefit periods, spread over three years with an implementation schedule of three consecutive annual premium rate increases of 13.1% each.

Projected experience assuming the requested premium rate increases are implemented from 2019 through 2022 is provided in Exhibit 6. As shown in this exhibit, the expected lifetime loss ratios before and after the requested premium rate increases exceed the minimum loss ratio of 60%.

The reason for the requested premium rate increases is due to a combination of actual lapse and mortality running less than expected in pricing and actual morbidity experience worse than expected for older attained ages. A premium rate increase is considered an effective way to reduce projected losses.

Table 1 shows the isolated impact on the projected lifetime loss ratios of future deviations in each key driver from original assumptions and the corresponding premium rate increase needed to produce the target lifetime loss ratio, separately for policies with a lifetime benefit period and policies with non-lifetime benefit periods. This target lifetime loss ratio represents the lifetime loss ratio using historical experience combined with projected future experience based on our original pricing assumptions and is 107.0 % for policies with a lifetime benefit period and 81.1 % for policies with non-lifetime benefit periods.

Note that Table 1 has been developed using nationwide historical experience through June 30, 2018, where actual and projected premiums reflect the accumulated rate increases as approved in Pennsylvania and implemented from 2005 through 2018 on a nationwide basis, and the loss ratios with all current assumptions correspond to Exhibit 6(i) for policies with a lifetime benefit period and Exhibit 6(ii) for policies with non-lifetime benefit periods before the requested premium rate increases.

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# Table 1 RiverSource Life Insurance Company

Impact on Lifetime Loss Ratio of Changing from Original Pricing to Current Assumptions
Nationwide Experience Before Any Premium Rate Increase

Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis
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Policies with a Lifetime Benefit Period				
			Premium Rate	
			Increase Needed to	
		Impact on	Produce a Lifetime	
	Lifetime Loss	Lifetime Loss	Loss Ratio of	
Assumptions	Ratio	Ratio	107.0%	
Historical Experience through 6/30/2018 &				
Projections with Original Pricing Assumptions	107.0%	N/A	N/A	
Historical Experience through 6/30/2018 &				
Projections with Original Pricing Assumptions				
except for Current:				
Morbidity	117.6%	10.6%	77.4%	
Mortality	108.6%	1.6%	11.3%	
Lapse	126.3%	19.3%	117.7%	
Interest	112.3%	5.3%	36.0%	
Historical Experience through 6/30/2018 &				
Projections with All Current Assumptions	152.5%	45.5%	250.9%	

Policies with Non-Lifetime Benefit Periods				
			Premium Rate	
		Impact on	Increase Needed to	
	Lifetime Loss	Lifetime Loss	Produce a Lifetime	
Assumptions	Ratio	Ratio	Loss Ratio of 81.1%	
Historical Experience through 6/30/2018 &				
Projections with Original Pricing Assumptions	81.1%	N/A	N/A	
Historical Experience through 6/30/2018 &				
Projections with Original Pricing Assumptions				
except for Current:				
Morbidity	82.5%	1.4%	22.1%	
Mortality	81.9%	0.8%	11.9%	
Lapse	86.4%	5.3%	73.4%	
Interest	84.7%	3.6%	50.3%	
Historical Experience through 6/30/2018 &				
Projections with All Current Assumptions	93.4%	12.3%	152.0%	

Note that the lifetime loss ratio for each changed assumption in Table 1 does not reflect any synergy of the assumptions. As a result, the total impact of all current assumptions on the lifetime loss ratio for policies with a lifetime benefit period (i.e. 45.5%) is greater than the sum of the impact of each changed assumption (i.e. 36.8% = 10.6% + 1.6% + 19.3% + 5.3%) and the total impact of all current assumptions on the lifetime loss ratio

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for policies with non-lifetime benefit periods (i.e. 12.3%) is greater than the sum of the impact of each changed assumption (i.e. 11.1% = 1.4% + 0.8% + 5.3% + 3.6%).

As the results in Table 1 show, premium rate increases that far exceed the requested increases are currently actuarially justified. RiverSource Life is requesting premium rate increases at this time that are lower than the current actuarially justified increases, as we believe that it is appropriate to limit the current premium rate increase requests to 64.5% for policies with a lifetime benefit period and 44.5% for policies with non-lifetime benefit periods in order to minimize the impact on policyholders to the extent that we can, with the understanding that the company anticipates seeking additional premium rate increases in the future, even if experience does not deteriorate from current best estimates.

If it is the Department's position to only allow future additional premium rate increases if experience deteriorates from current best estimates, we request that the Department inform the company prior to approving the requested premium rate increases, as the company would like to amend this filing to request significantly larger premium rate increases at this time.

Premium rate tables with the first, second and third consecutive requested rate increases are provided in Exhibit 7.

#### 17. Pennsylvania Average Annual Premium (Based on June 30, 2018 Inforce)

	Policies with	Policies with
	a Lifetime	Non-Lifetime
	Benefit Period	Benefit Periods
Before rate increase	\$1,873	\$1,610
After 1st rate increase	\$2,211	\$1,821
After 2nd rate increase	\$2,610	\$2,058
After 3rd rate increase	\$3,081	\$2,327

These values assume all previously approved premium rate increases have been fully implemented on all policies.

#### 18. Proposed Effective Date

The premium rate increase will apply to policies on their three consecutive policy anniversary dates following a 60-day notification period.

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# 19. Nationwide Distribution of Business (Based on June 30, 2018 Inforce Count)

#### By Issue Age:

Issue Ages	Percent Distribution
<55	36.6%
55-59	30.3%
60-64	21.7%
65-69	8.8%
70-74	2.3%
75-79	0.3%
>79	<0.1%

# By Elimination Period:

Elimination Period	Percent Distribution
20-day	18.9%
100-day	81.1%

# By Benefit Period:

Benefit Period	Percent Distribution
2-Year	2.2%
3-Year	8.3%
4-Year	19.7%
Unlimited	69.8%

# By Inflation Protection Option:

Inflation Option	Percent Distribution
None	11.4%
Simple	40.2%
Compound	48.4%

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By Gender:

Gender	Percent Distribution	
Female	62.1%	
Male	37.9%	

# 20. Number of Policyholders

As of June 30, 2018, the number of policies and annual premium inforce assuming all premium rate increases previously approved in Pennsylvania have been fully implemented on all policies in both the state and nationwide, is:

	Number of Insureds	Annual Premium
Pennsylvania: Policies with a Lifetime Benefit Period Policies with Non-Lifetime Benefit Periods Total	1,600 <u>930</u> 2,530	\$2,997,515 1,497,458 \$4,494,973
Nationwide	40,516	\$68,564,398

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#### 21. Actuarial Certification

I am a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries, and I meet the Academy's qualification standards for preparing health rate filings and to render the actuarial opinion contained herein.

I believe this rate filing is in compliance with the applicable laws of the State of Pennsylvania and with the rules of the Department. This Actuarial Memorandum has been prepared in conformity with all applicable Actuarial Standards of Practice, including ASOP No. 8.

I hereby certify that, to the best of my knowledge and judgment, this rate submission is in compliance with the applicable laws and regulations of the State of Pennsylvania. Furthermore, the actuarial assumptions are appropriate. In my opinion, the rates are not excessive or unfairly discriminatory. This rate filing will progress toward premium adequacy but may not be sufficient to prevent future rate action. Therefore, benefits cannot be certified as reasonable in relation to premiums.

Anju Gupta-Lavey, FSA, MAAA

anju Dupta-Lavey

Director - Actuary

RiverSource Life Insurance Company

Date: January 24, 2019

#### Exhibit 1

## RiverSource Life Insurance Company Original Pricing & Current Assumptions Comparison Policy Form 30225

#### **Morbidity Assumptions**

#### Original Pricing Assumptions:

RiverSource Life Insurance Company ("RiverSource Life") began marketing nursing home policies with a zero-day prior hospitalization requirement in 1989. Using the emerging experience on this business, statistics from the "1985 National Nursing Home Survey" published by the National Center for Health Statistics and input provided from RiverSource Life's reinsurer, the expected frequencies and severities of claims were developed for policies with No Benefit Increase Option. It should be noted that considerable judgment was made with regard to the frequency and severity of claims, especially for the ALF benefit. Claim costs for the Simple and Compound Benefit Increase Options were based on these claim costs with the benefit loaded to reflect the scheduled increases in benefits.

The following selection factors were used:

Duration	Factor
1	40%
2	50%
3	60%
4	70%
5	80%
6	90%
7+	100%

## Exhibit 1 RiverSource Life Insurance Company Original Pricing & Current Assumptions Comparison Policy Form 30225

#### **Morbidity Assumptions**

#### **Current Assumptions:**

Currently assumed claim costs are the product of original pricing expected claim costs and actual-to-expected morbidity adjustment factors. The company took steps beginning in 2003 to improve claim experience by reviewing and tightening claim adjudication and care coordination practices where possible, which is reflected in a 5% reduction in expected claim costs for 2004 and later. The morbidity actual-to-expected adjustment factors were developed from actual emerging experience through anniversaries ending December 2017.

Lifetime Benefit Period Actual-to-Expected Adjustment Factors

		Onone i Cili		sue Age Ba		1 40.013	
Duration	<53	53–57	58–62	63–67	68–72	73–77	78+
1	0.150	0.580	1.190	1.370	1.980	2.310	2.150
2	0.150	0.580	1.190	1.370	1.980	2.310	2.150
3	0.150	0.580	1.190	1.370	1.980	2.310	2.150
4	0.212	0.604	1.144	1.388	1.942	2.226	2.120
5	0.274	0.628	1.098	1.406	1.904	2.142	2.090
6	0.336	0.652	1.052	1.424	1.866	2.058	2.060
7	0.398	0.676	1.006	1.442	1.828	1.974	2.030
8	0.460	0.700	0.960	1.460	1.790	1.890	2.000
9	0.486	0.708	1.008	1.488	1.770	1.830	1.954
10	0.512	0.716	1.056	1.516	1.750	1.770	1.908
11	0.538	0.724	1.104	1.544	1.730	1.710	1.862
12	0.564	0.732	1.152	1.572	1.710	1.650	1.816
13	0.590	0.740	1.200	1.600	1.690	1.590	1.770
14	0.632	0.828	1.236	1.564	1.638	1.568	1.776
15	0.674	0.916	1.272	1.528	1.586	1.546	1.782
16	0.716	1.004	1.308	1.492	1.534	1.524	1.788
17	0.758	1.092	1.344	1.456	1.482	1.502	1.794
18	0.800	1.180	1.380	1.420	1.430	1.480	1.800
19	0.814	1.212	1.386	1.438	1.438	1.496	1.802
20	0.828	1.244	1.392	1.456	1.446	1.512	1.804
21	0.842	1.276	1.398	1.474	1.454	1.528	1.806
22	0.856	1.308	1.404	1.492	1.462	1.544	1.808
23	0.870	1.340	1.410	1.510	1.470	1.560	1.810
24	0.884	1.336	1.406	1.510	1.482	1.564	1.828
25	0.898	1.332	1.402	1.510	1.494	1.568	1.846
26	0.912	1.328	1.398	1.510	1.506	1.572	1.864
27	0.926	1.324	1.394	1.510	1.518	1.576	1.882
28	0.940	1.320	1.390	1.510	1.530	1.580	1.900
29	0.952	1.322	1.391	1.512	1.529	1.578	1.898
30	0.963	1.323	1.392	1.513	1.528	1.577	1.897
31	0.975	1.325	1.393	1.515	1.528	1.575	1.895
32	0.987	1.327	1.393	1.517	1.527	1.573	1.893
33	0.998	1.328	1.394	1.518	1.526	1.572	1.892
34	1.010	1.330	1.395	1.520	1.525	1.570	1.890
35	1.022	1.332	1.396	1.522	1.524	1.568	1.888
36	1.033	1.333	1.397	1.523	1.523	1.567	1.887
37	1.045	1.335	1.398	1.525	1.523	1.565	1.885
38	1.057	1.337	1.398	1.527	1.522	1.563	1.883
39	1.068	1.338	1.399	1.528	1.521	1.562	1.882
40+	1.080	1.340	1.400	1.530	1.520	1.560	1.880

## Exhibit 1 RiverSource Life Insurance Company Original Pricing & Current Assumptions Comparison Policy Form 30225

Morbidity Assumptions								
	_							
Current As	sumptions	<u>s:</u>						
	Non-l i	fatima Ran	ofit Pariod	s Actual-to	-Expected	∆diustman	t Factors	
	NOII-LI	ietiille Deli	ent i enou		ge Band	Aujustilleli	t i actors	
Duration	<53	53–57	58–62	63–67	68–72	73–77	78-82	83+
1	0.100	0.300	0.440	0.640	0.730	1.430	1.700	1.940
2	0.100	0.300	0.440	0.640	0.730	1.430	1.700	1.940
3	0.100	0.300	0.440	0.640	0.730	1.430	1.700	1.940
4	0.120	0.310	0.484	0.672	0.784	1.416	1.666	1.904
5	0.140	0.320	0.528	0.704	0.838	1.402	1.632	1.868
6	0.160	0.330	0.572	0.736	0.892	1.388	1.598	1.832
7 8	0.180 0.200	0.340 0.350	0.616 0.660	0.768 0.800	0.946 1.000	1.374 1.360	1.564 1.530	1.796 1.760
9	0.250	0.360	0.668	0.840	1.030	1.348	1.514	1.772
10	0.300	0.370	0.676	0.880	1.060	1.336	1.498	1.772
11	0.350	0.380	0.684	0.920	1.090	1.324	1.482	1.796
12	0.400	0.390	0.692	0.960	1.120	1.312	1.466	1.808
13	0.450	0.400	0.700	1.000	1.150	1.300	1.450	1.820
14	0.460	0.472	0.752	1.042	1.156	1.302	1.446	1.842
15	0.470	0.544	0.804	1.084	1.162	1.304	1.442	1.864
16	0.480	0.616	0.856	1.126	1.168	1.306	1.438	1.886
17	0.490	0.688	0.908	1.168	1.174	1.308	1.434	1.908
18	0.500	0.760	0.960	1.210	1.180	1.310	1.430	1.930
19 20	0.542 0.584	0.772 0.784	0.994 1.028	1.224 1.238	1.196 1.212	1.314 1.318	1.442 1.454	1.954 1.978
21	0.626	0.796	1.028	1.252	1.212	1.322	1.466	2.002
22	0.668	0.808	1.096	1.266	1.244	1.326	1.478	2.026
23	0.710	0.820	1.130	1.280	1.260	1.330	1.490	2.050
24	0.752	0.840	1.140	1.280	1.272	1.348	1.488	2.050
25	0.794	0.860	1.150	1.280	1.284	1.366	1.486	2.050
26	0.836	0.880	1.160	1.280	1.296	1.384	1.484	2.050
27	0.878	0.900	1.170	1.280	1.308	1.402	1.482	2.050
28	0.920	0.920	1.180	1.280	1.320	1.420	1.480	2.050
29	0.928	0.929	1.180	1.280	1.321	1.421	1.480	2.049
30	0.937	0.938	1.180	1.280	1.322	1.422	1.480	2.048 2.048
31 32	0.945 0.953	0.948 0.957	1.180 1.180	1.280 1.280	1.323 1.323	1.423 1.423	1.480 1.480	2.048 2.047
33	0.962	0.966	1.180	1.280	1.323	1.423	1.480	2.047
34	0.902	0.900	1.180	1.280	1.325	1.425	1.480	2.045
35	0.978	0.984	1.180	1.280	1.326	1.426	1.480	2.044
36	0.987	0.993	1.180	1.280	1.327	1.427	1.480	2.043
37	0.995	1.003	1.180	1.280	1.328	1.428	1.480	2.043
38	1.003	1.012	1.180	1.280	1.328	1.428	1.480	2.042
39	1.012	1.021	1.180	1.280	1.329	1.429	1.480	2.041
40+	1.020	1.030	1.180	1.280	1.330	1.430	1.480	2.040
The faller		aalaat! (	-1	. a al.				
THE TOHOWII	ig auverse	selection fa	ciors are us	sea:				
First Year o	of Premium	Adverse	Selection					
Increase N		Fac						
11101000011			0%					
	<u>2</u>		0%					
	3		0%					
4			0%					
5			0%					
[	6 0.00%							

#### Exhibit 1

#### **RiverSource Life Insurance Company** Original Pricing & Current Assumptions Comparison Policy Form 30225

#### **Mortality Assumptions**

#### Original Pricing Assumptions:

1983 Individual Annuity Mortality Basic Table

Current Assumptions:
1983 Individual Annuity Mortality Basic Table with A/E adjustment factors consistent with experience

**Mortality Actual-to-Expected Adjustment Factors** 

	Issue Age Band									
Duration	<58	58-62	63-67	68-72	73-77	78+				
1	20%	20%	25%	20%	20%	25%				
2	25%	35%	40%	30%	25%	25%				
3	35%	45%	45%	40%	40%	40%				
4	40%	50%	45%	45%	45%	45%				
5	45%	50%	45%	55%	50%	55%				
6	50%	50%	55%	55%	60%	60%				
7	50%	55%	60%	60%	65%	65%				
8	50%	55%	60%	60%	70%	75%				
9	50%	55%	66%	71%	73%	88%				
10	54%	66%	66%	74%	73%	88%				
11	54%	66%	70%	78%	74%	88%				
12	54%	66%	70%	78%	86%	89%				
13	54%	66%	70%	82%	86%	92%				
14	54%	66%	70%	85%	86%	92%				
15	54%	66%	72%	85%	93%	94%				
16	54%	66%	77%	85%	93%	99%				
17	60%	67%	77%	87%	97%	99%				
18	60%	67%	80%	95%	101%	100%				
19	60%	71%	80%	95%	101%	100%				
20	60%	71%	83%	95%	101%	103%				
21	66%	77%	83%	96%	110%	106%				
22	67%	82%	90%	108%	110%	110%				
23	68%	82%	90%	108%	110%	110%				
24	79%	84%	90%	108%	110%	110%				
25	83%	84%	94%	108%	110%	110%				
26	84%	86%	102%	108%	110%	110%				
27	85%	95%	102%	108%	110%	110%				
28	90%	97%	102%	108%	110%	110%				
29	90%	97%	102%	108%	110%	110%				
30	90%	100%	102%	108%	110%	110%				
31	90%	100%	102%	108%	110%	110%				
32	95%	100%	102%	108%	110%	110%				
33	95%	100%	102%	108%	110%	110%				
34	95%	100%	102%	108%	110%	110%				
35+	100%	100%	102%	108%	110%	110%				

## Exhibit 1 RiverSource Life Insurance Company Original Pricing & Current Assumptions Comparison Policy Form 30225

#### **Lapse Assumptions**

#### Original Pricing Assumptions:

Duration	Rate
1	8%
2	7%
3	6%
4+	5%

#### **Current Assumptions:**

Lifetime Benefit Period

Non-Lifetime Benefit Perio	ds
----------------------------	----

	Lifetime Benefit Period								
		sue Age Ba							
Duration	<63	63-72	73+						
1	7.02%	7.00%	7.15%						
2	6.60%	4.75%	3.60%						
3	4.89%	3.67%	3.60%						
4	3.69%	2.75%	1.90%						
5	2.68%	2.00%	1.40%						
6	1.90%	1.70%	1.40%						
7	1.52%	1.16%	1.40%						
8	1.11%	1.16%	1.30%						
9	1.07%	1.16%	1.10%						
10	0.89%	1.16%	1.10%						
11	0.88%	1.16%	1.10%						
12	0.65%	0.87%	1.40%						
13	0.65%	0.87%	1.40%						
14	0.65%	0.87%	1.45%						
15	0.65%	0.98%	1.45%						
16	0.60%	0.98%	1.75%						
17	0.60%	0.98%	1.75%						
18	0.56%	1.20%	1.80%						
19	0.56%	1.20%	1.80%						
20	0.56%	1.20%	1.90%						
21	0.65%	1.20%	1.90%						
22	0.75%	1.20%	2.00%						
23	0.80%	1.20%	2.00%						
24	0.85%	1.25%	2.00%						
25	0.90%	1.25%	2.00%						
26	0.95%	1.25%	2.00%						
27	1.00%	1.25%	2.00%						
28	1.00%	1.25%	2.00%						
29	1.00%	1.25%	2.00%						
30	1.00%	1.30%	2.00%						
31	1.10%	1.30%	2.00%						
32	1.10%	1.30%	2.00%						
33	1.10%	1.30%	2.00%						
34	1.10%	1.30%	2.00%						
35	1.10%	1.35%	2.00%						
36	1.10%	1.35%	2.00%						
37	1.10%	1.35%	2.00%						
38	1.10%	1.35%	2.00%						
39	1.10%	1.35%	2.00%						
40+	1.10%	1.40%	2.00%						
			,						

	Issue Age Band						
Duration	<63	63-72	73+				
1	6.86%	7.04%	5.30%				
2	5.92%	4.78%	4.60%				
3	4.11%	3.29%	3.05%				
4	3.06%	2.84%	2.88%				
5	2.29%	1.92%	2.10%				
6	1.70%	1.84%	1.90%				
7	1.48%	1.41%	1.70%				
8	1.15%	1.36%	1.70%				
9	1.05%	1.24%	1.70%				
10	0.90%	1.20%	1.98%				
11	0.90%	1.20%	1.98%				
12	0.90%	1.15%	2.10%				
13	0.74%	1.15%	2.10%				
14	0.74%	1.15%	2.20%				
15	0.73%	1.15%	2.20%				
16	0.73%	1.15%	2.50%				
17	0.73%	1.25%	2.50%				
18	0.87%	1.25%	2.50%				
19	0.87%	1.65%	2.50%				
20	0.87%	1.85%	2.50%				
21	0.90%	1.75%	2.50%				
22	0.95%	1.90%	2.50%				
23	1.00%	1.90%	2.50%				
24	1.10%	1.90%	2.50%				
25	1.10%	1.90%	2.50%				
26	1.20%	1.90%	2.50%				
27	1.30%	1.90%	2.50%				
28	1.40%	1.90%	2.50%				
29	1.40%	1.90%	2.50%				
30	1.40%	1.90%	2.50%				
31	1.40%	1.90%	2.50%				
32	1.40%	1.90%	2.50%				
33	1.40%	1.90%	2.50%				
34	1.40%	1.90%	2.50%				
35	1.40%	1.90%	2.50%				
36	1.40%	1.90%	2.50%				
37	1.40%	1.90%	2.50%				
38	1.40%	1.90%	2.50%				
39	1.40%	1.90%	2.50%				
40+	1.40%	1.90%	2.50%				

In the first year of premium increase notification to policyholders, an additional 1.5% of inforce policyholders is assumed to lapse, and a 2.7% reduction in benefits due to election of reduced benefit options is also assumed.

### Exhibit 1 RiverSource Life Insurance Company Original Pricing & Current Assumptions Comparison Policy Form 30225

Benefit Expiry As	sumptions fo	r Policies v	vith Non-Li	fetime Benef	it Periods
	-				
Original Pricing Assumption	<u>S:</u> N/A				
Current Assumptions:	sue Age Ba	nd			
_	Duration	<63	63-72	73+	
	1	0.00%	0.00%	0.00%	
	2	0.00%	0.00%	0.00%	
	3	0.00%	0.00%	0.00%	
	4	0.00%	0.00%	0.02%	
	5	0.00%	0.00%	0.10%	
	6	0.00%	0.02%	0.20%	
	7	0.00%	0.05%	0.54%	
	8	0.00%	0.05%	0.57%	
	9	0.00%	0.08%	0.73%	
	10	0.01%	0.10%	1.19%	
	11	0.01%	0.10%	1.45%	
	12	0.01%	0.20%	1.65%	
	13	0.02%	0.20%	1.65%	
	14	0.02%	0.20%	2.40%	
	15	0.02%	0.42%	2.40%	
	16	0.02%	0.42%	2.60%	
	17	0.02%	0.55%	2.60%	
	18	0.05%	0.55%	3.40%	
	19	0.05%	0.70%	3.50%	
	20	0.05%	0.85%	3.60%	
	21	0.15%	1.10%	3.60%	
	22	0.15%	1.20%	3.60%	
	23	0.20%	1.60%	3.60%	
	24	0.20%	1.60%	3.60%	
	25	0.30%	1.85%	3.60%	
	26	0.30%	2.00%	3.60%	
	27	0.30%	2.10%	3.60%	
	28	0.60%	2.30%	3.60%	
	29	1.00%	2.50%	3.60%	
	30	1.20%	2.60%	3.60%	
	31	1.50%	2.60%	3.60%	
	32	1.70%	2.60%	3.60%	
	33	1.80%	2.60%	3.60%	
	34	1.90%	2.60%	3.60%	
	35	2.00%	2.60%	3.60%	
	36+	2.10%	2.60%	3.60%	

	Interest Rate Assumptions
Original Pricing Assumption:	5.00%
Current Assumption:	4.50%

Exhibit 2
RiverSource Life Insurance Company
Nationwide Nursing Home Claim Experience
For Policy Anniversaries through 2017
All Policies Issued under Policy Form 30225
Expected Claims Based on Current Assumptions

	SPLIT BY BENEFIT PERIOD AND DURATION									
	Lifetim	ne Benefit Period		Non-Lifetime Benefit Periods			All			
Duration	Actual	Expected	A/E	Actual	Expected	A/E	Actual	Expected	A/E	
1	2,071,669	3,870,388	53.5%	1,620,579	2,507,734	64.6%	3,692,248	6,378,122	57.9%	
2	5,439,347	5,399,940	100.7%	2,547,530	3,382,918	75.3%	7,986,878	8,782,858	90.9%	
3	7,749,434	7,272,495	106.6%	5,023,954	4,437,946	113.2%	12,773,388	11,710,441	109.1%	
4	12,505,445	9,466,563	132.1%	6,258,703	5,693,343	109.9%	18,764,148	15,159,905	123.8%	
5	16,154,598	12,115,702	133.3%	7,701,924	7,230,447	106.5%	23,856,521	19,346,149	123.3%	
6	12,647,109	15,205,666	83.2%	10,744,648	9,063,855	118.5%	23,391,757	24,269,521	96.4%	
7	19,825,096	18,816,988	105.4%	11,365,547	11,106,279	102.3%	31,190,643	29,923,267	104.2%	
8	18,810,382	20,875,650	90.1%	10,824,600	12,160,874	89.0%	29,634,983	33,036,524	89.7%	
9	25,414,067	23,316,440	109.0%	12,188,758	13,026,912	93.6%	37,602,826	36,343,352	103.5%	
10	28,113,073	25,983,444	108.2%	13,530,343	13,838,485	97.8%	41,643,415	39,821,929	104.6%	
11	28,081,544	28,972,881	96.9%	17,074,187	14,755,778	115.7%	45,155,731	43,728,659	103.3%	
12	33,435,868	32,365,686	103.3%	16,271,401	15,794,085	103.0%	49,707,270	48,159,771	103.2%	
13	35,339,991	36,176,761	97.7%	15,641,897	16,905,235	92.5%	50,981,888	53,081,997	96.0%	
14	41,526,747	40,254,951	103.2%	15,567,132	18,312,840	85.0%	57,093,879	58,567,791	97.5%	
15	44,751,918	44,618,385	100.3%	20,232,357	19,885,807	101.7%	64,984,275	64,504,192	100.7%	
16	46,376,595	49,249,201	94.2%	21,992,419	21,518,984	102.2%	68,369,014	70,768,185	96.6%	
17	54,407,888	54,389,425	100.0%	22,948,076	23,507,171	97.6%	77,355,964	77,896,597	99.3%	
18	54,250,425	59,738,454	90.8%	23,226,583	25,350,318	91.6%	77,477,008	85,088,772	91.1%	
19	63,142,906	64,766,906	97.5%	26,924,628	26,513,653	101.6%	90,067,534	91,280,559	98.7%	
20	64,720,311	64,885,905	99.7%	28,538,145	25,659,702	111.2%	93,258,456	90,545,607	103.0%	
21	57,975,427	56,657,193	102.3%	21,706,772	22,465,995	96.6%	79,682,198	79,123,188	100.7%	
22	41,283,479	37,337,214	110.6%	17,323,815	14,760,724	117.4%	58,607,294	52,097,938	112.5%	
23	19,329,799	21,984,606	87.9%	6,481,565	8,047,796	80.5%	25,811,364	30,032,402	85.9%	
24	8,767,758	8,676,242	101.1%	3,337,184	2,999,562	111.3%	12,104,941	11,675,803	103.7%	
25	0	9,559	0.0%	0	0	0.0%	0	9,559	0.0%	
Total	742,120,876	742,406,646	100.0%	339,072,747	338,926,441	100.0%	1,081,193,623	1,081,333,087	100.0%	

SPLIT BY ISSUE AGE									
Issue				Claim					
Age	Actual	Expected	A/E	Count					
<43	1,031,544	476,886	216.3%	3					
43-47	3,080,900	2,697,943	114.2%	18					
48-52	25,744,547	25,413,657	101.3%	209					
53-57	115,282,266	104,372,310	110.5%	866					
58-62	224,346,880	225,800,099	99.4%	2,149					
63-67	283,992,899	279,053,178	101.8%	3,333					
68-72	223,773,235	230,859,841	96.9%	3,219					
73-77	143,225,976	149,240,265	96.0%	2,328					
78-82	51,877,808	53,654,809	96.7%	1,021					
83+	8,837,567	9,764,098	90.5%	221					
Total	1,081,193,623	1,081,333,087	100.0%	13,367					

### Exhibit 3

RiverSource Life Insurance Company
Long-Term Care Mortality Experience
For Policy Anniversaries in 2000 through Policy Anniversaries in 2017
Experience Includes All Long-Term Care Forms Combined
Expressing Deaths in Terms of Policy Count Expected Deaths Based on Current Assumptions

	SUN	MARY BY DUR	ATION	
	Actual	Expected		
Duration	Deaths	Deaths	A/E	Difference
1	100	98	102%	2
2	216	218	99%	(2)
3	418	399	105%	19
4	531	544	98%	(13)
5	811	799	101%	12
6	1,130	1,114	101%	16
7	1,473	1,433	103%	40
8	1,733	1,725	100%	8
9	2,155	2,173	99%	(18)
10	2,639	2,651	100%	(12)
11	3,204	3,181	101%	23
12	3,474	3,477	100%	(3)
13	3,658	3,656	100%	2
14	3,791	3,802	100%	(11)
15	3,893	3,972	98%	(79)
16	3,930	3,929	100%	1
17	3,810	3,840	99%	(30)
18	3,677	3,673	100%	4
19	3,271	3,286	100%	(15)
20	2,890	2,894	100%	(4)
21	2,670	2,660	100%	10
22	2,265	2,239	101%	26
23	1,757	1,731	101%	26
24	1,335	1,359	98%	(24)
25	1,008	1,037	97%	(29)
26	735	745	99%	(10)
27	435	415	105%	20
28	73	60	122%	13
Total	57,082	57,112	100%	(30)

	SUM	MARY BY ISSU	E AGE	
Issue	Actual	Expected		
Age	Deaths	Deaths	A/E	Difference
<43	34	38	90%	(4)
43-47	209	228	92%	(19)
48-52	1,545	1,572	98%	(27)
53-57	4,768	4,661	102%	107
58-62	10,722	10,761	100%	(39)
63-67	15,081	15,065	100%	16
68-72	13,439	13,466	100%	(27)
73-77	8,027	8,015	100%	12
78-82	2,890	2,930	99%	(40)
83+	367	375	98%	(8)
Total	57,082	57,112	100%	(30)

SUMMAI	RY BY ALL DUR	ATION / ISSUE A	GE CELLS
Actual	Expected		
Deaths	Deaths	A/E	Difference
57,082	57,112	100%	(30)

#### Exhibit 4

EXRIBIT 4

RiverSource Life Insurance Company

Long-Term Care Lapse Experience (Excludes Policy Terminations due to Expiration of Benefits)

For Policy Anniversaries in 2000 through Policy Anniversaries in 2017

Experience Includes All Long-Term Care Forms Combined

Expressing Lapses in Terms of Policy Count

Expected Lapses Based on Current Assumptions

								L	IFETIME BEN	EFIT PERIC	)D									
		Iss	ue Ages 3	5-62			Iss	ue Ages 6	3-72			Is	sue Ages	73+			A	III Issue Ag	jes	
		Actual		Expected	Actual /		Actual		Expected	Actual /		Actual		Expected	Actual /		Actual		Expected	Actual /
Duration	Lapses	Exposure	Rate	Lapse Rate	Expected	Lapses	Exposure	Rate	Lapse Rate	Expected	Lapses	Exposure	Rate	Lapse Rate	Expected	Lapses	Exposure	Rate	Lapse Rate	Expected
1	1,358	19,350	7.0%	7.0%	100%	263	3,720	7.1%	7.0%	101%	37	516	7.2%	7.2%	100%	1,658	23,585	7.0%	7.0%	100%
2	1,669	25,282	6.6%	6.6%	100%	265	5,631	4.7%	4.8%	99%	30	833	3.6%	3.6%	100%	1,964	31,746	6.2%	6.2%	100%
3	1,552	31,726	4.9%	4.9%	100%	287	7,814	3.7%	3.7%	100%	42	1,169	3.6%	3.6%	100%	1,881	40,709	4.6%	4.6%	100%
4	1,416	38,350	3.7%	3.7%	100%	265	9,674	2.7%	2.8%	100%	29	1,440	2.0%	1.9%	106%	1,710	49,464	3.5%	3.5%	100%
5	1,271	47,402	2.7%	2.7%	100%	254	12,697	2.0%	2.0%	100%	27	1,959	1.4%	1.4%	98%	1,552	62,058	2.5%	2.5%	100%
6	972	51,229	1.9%	1.9%	100%	254	14,944	1.7%	1.7%	100%	31	2,421	1.3%	1.4%	91%	1,257	68,594	1.8%	1.8%	100%
7	787	51,757	1.5%	1.5%	100%	197	16,094	1.2%	1.2%	106%	47	2,693	1.7%	1.4%	125%	1,031	70,544	1.5%	1.4%	102%
8	554	49,966	1.1%	1.1%	100%	196	16,780	1.2%	1.2%	101%	38	2,793	1.4%	1.3%	105%	788	69,539	1.1%	1.1%	100%
9	498	46,551	1.1%	1.1%	100%	187	16,901	1.1%	1.2%	95%	31	2,821	1.1%	1.1%	100%	716	66,273	1.1%	1.1%	99%
10	375	42,022	0.9%	0.9%	100%	211	17,120	1.2%	1.2%	106%	32	2,882	1.1%	1.1%	101%	618	62,025	1.0%	1.0%	102%
11	360	40,973	0.9%	0.9%	100%	200	18,840	1.1%	1.2%	92%	34	3,255	1.0%	1.1%	95%	594	63,067	0.9%	1.0%	97%
12	245	36,470	0.7%	0.7%	103%	155	17,794	0.9%	0.9%	100%	43	2,981	1.4%	1.4%	103%	443	57,245	0.8%	0.8%	102%
13	234	34,465	0.7%	0.7%	104%	144	16,287	0.9%	0.9%	102%	32	2,531	1.3%	1.4%	90%	410	53,283	0.8%	0.8%	102%
14	212	32,699	0.6%	0.7%	100%	119	14,128	0.8%	0.9%	97%	31	1,985	1.6%	1.5%	108%	362	48,812	0.7%	0.7%	99%
15	179	29,749	0.6%	0.7%	93%	116	11,688	1.0%	1.0%	101%	20	1,500	1.3%	1.5%	92%	315	42,937	0.7%	0.8%	96%
16	159	26,526	0.6%	0.6%	100%	96	9,859	1.0%	1.0%	99%	25	1,140	2.2%	1.8%	125%	280	37,524	0.7%	0.7%	102%
17	147	25,596	0.6%	0.6%	96%	91	9,424	1.0%	1.0%	99%	23	975	2.4%	1.8%	135%	261	35,994	0.7%	0.7%	99%
18	134	22,805	0.6%	0.6%	105%	100	8,088	1.2%	1.2%	103%	19	708	2.7%	1.8%	149%	253	31,600	0.8%	0.8%	107%
19	95	19,446	0.5%	0.6%	87%	73	6,264	1.2%	1.2%	97%	6	469	1.3%	1.8%	71%	174	26,178	0.7%	0.7%	90%
20	91	15,558	0.6%	0.6%	104%	61	5,138	1.2%	1.2%	99%	5	327	1.5%	1.9%	80%	157	21,023	0.7%	0.7%	101%
21	79	13,278	0.6%	0.7%	92%	63	5,160	1.2%	1.2%	102%	9	292	3.1%	1.9%	162%	151	18,730	0.8%	0.8%	98%
22	75	9,334	0.8%	0.8%	107%	43	4,492	1.0%	1.2%	80%	9	263	3.4%	2.0%	171%	127	14,088	0.9%	0.9%	98%
23	40	6,007	0.7%	0.8%	83%	37	3,091	1.2%	1.2%	100%	5	145	3.5%	2.0%	173%	82	9,244	0.9%	1.0%	93%
24	38	3,777	1.0%	0.9%	118%	41	2,044	2.0%	1.3%	160%	3	75	4.0%	2.0%	200%	82	5,896	1.4%	1.0%	139%
25	25	2,334	1.1%	0.9%	119%	22	1,281	1.7%	1.3%	137%	2	39	5.1%	2.0%	257%	49	3,655	1.3%	1.0%	130%
26	10	1,767	0.6%	1.0%	60%	14	1,007	1.4%	1.3%	111%	0	30	0.0%	2.0%	0%	24	2,805	0.9%	1.1%	80%
27	10	593	1.7%	1.0%	169%	6	332	1.8%	1.3%	144%	0	7	0.0%	2.0%	0%	16	933	1.7%		156%
28	0	99	0.0%	1.0%	0%	0	38	0.0%	1.3%	0%	0	1_	0.0%	2.0%	0%	0	139	0.0%	1.1%	0%
All Durations Durations 8 and later	12,585 3.560	725,111 460.014	1.7% 0.8%	1.7% 0.8%	100% 100%	3,760 1.975	256,330 185.757	1.5% 1.1%	1.5% 1.1%	100% 100%	610 367	36,249 25,218	1.7% 1.5%	1.6% 1.4%	105% 107%	16,955 5.902	1,017,690 670.989	1.7% 0.9%	1.7% 0.9%	100% 100%

								NON	I-LIFETIME BE	NEFIT PER	IODS									
		lss	ue Ages 3	5-62			lss	ue Ages 6	3-72			ls	sue Ages	73+			į.	All Issue Ag	es	
		Actual		Expected	Actual /		Actual		Expected	Actual /		Actual		Expected	Actual /		Actual		Expected	Actual /
Duration	Lapses	Exposure	Rate	Lapse Rate	Expected	Lapses	Exposure	Rate	Lapse Rate	Expected	Lapses	Exposure	Rate	Lapse Rate	Expected	Lapses	Exposure	Rate	Lapse Rate	Expected
1	1,941	28,299	6.9%	6.9%	100%	683	9,710	7.0%	7.0%	100%	116	2,176	5.3%	5.3%	101%	2,740	40,185	6.8%	6.8%	100%
2	2,079	35,117	5.9%	5.9%	100%	644	13,479	4.8%	4.8%	100%	151	3,289	4.6%	4.6%	100%	2,874	51,884	5.5%	5.5%	100%
3	1,599	38,925	4.1%	4.1%	100%	542	16,450	3.3%	3.3%	100%	128	4,198	3.0%	3.1%	100%	2,269	59,572	3.8%	3.8%	100%
4	1,227	40,039	3.1%	3.1%	100%	503	17,692	2.8%	2.8%	100%	133	4,623	2.9%	2.9%	100%	1,863	62,354	3.0%	3.0%	100%
5	977	42,609	2.3%	2.3%	100%	390	20,343	1.9%	1.9%	100%	122	5,582	2.2%	2.1%	104%	1,489	68,535	2.2%	2.2%	100%
6	719	42,322	1.7%	1.7%	100%	406	22,124	1.8%	1.8%	100%	117	6,415	1.8%	1.9%	96%	1,242	70,860	1.8%	1.8%	99%
7	585	39,534	1.5%	1.5%	100%	315	22,297	1.4%	1.4%	100%	113	6,670	1.7%	1.7%	100%	1,013	68,500	1.5%	1.5%	100%
8	437	37,990	1.2%	1.2%	100%	305	22,368	1.4%	1.4%	100%	116	6,590	1.8%	1.7%	104%	858	66,947	1.3%	1.3%	101%
9	384	36,945	1.0%	1.1%	99%	272	21,999	1.2%	1.2%	100%	103	6,301	1.6%	1.7%	96%	759	65,245	1.2%	1.2%	99%
10	275	31,771	0.9%	0.9%	96%	207	20,515	1.0%	1.2%	84%	117	5,862	2.0%	2.0%	101%	599	58,147	1.0%	1.1%	92%
11	264	28,952	0.9%	0.9%	101%	271	20,426	1.3%	1.2%	111%	113	5,733	2.0%	2.0%	100%	648	55,110	1.2%	1.1%	105%
12	255	27,535	0.9%	0.9%	103%	220	19,259	1.1%	1.2%	99%	111	5,039	2.2%	2.1%	105%	586	51,833	1.1%	1.1%	102%
13	213	28,680	0.7%	0.7%	100%	217	18,422	1.2%	1.2%	102%	85	4,364	1.9%	2.1%	93%	515	51,466	1.0%	1.0%	100%
14	205	27,025	0.8%	0.7%	103%	182	16,526	1.1%	1.2%	96%	87	3,502	2.5%	2.2%	113%	474	47,053	1.0%	1.0%	101%
15	166	24,458	0.7%	0.7%	93%	168	14,283	1.2%	1.2%	102%	56	2,641	2.1%	2.2%	96%	390	41,382	0.9%	1.0%	97%
16	143	20,482	0.7%	0.7%	96%	136	11,910	1.1%	1.2%	99%	49	2,040	2.4%	2.5%	96%	328	34,433	1.0%	1.0%	97%
17	122	16,771	0.7%	0.7%	100%	137	10,402	1.3%	1.3%	105%	34	1,641	2.1%	2.5%	83%	293	28,814	1.0%	1.0%	100%
18	120	12,852	0.9%	0.9%	107%	99	8,358	1.2%	1.3%	95%	37	1,175	3.1%	2.5%	126%	256	22,385	1.1%	1.1%	104%
19	77	9,375	0.8%	0.9%	94%	102	6,179	1.7%	1.7%	100%	25	756	3.3%	2.5%	132%	204	16,310	1.3%	1.2%	101%
20	54	7,093	0.8%	0.9%	88%	89	4,855	1.8%	1.9%	99%	13	525	2.5%	2.5%	99%	156	12,473	1.3%	1.3%	95%
21	63	5,952	1.1%	0.9%	118%	81	4,400	1.8%	1.8%	105%	11	402	2.7%	2.5%	109%	155	10,754	1.4%	1.3%	110%
22	40	4,204	1.0%	1.0%	100%	59	3,422	1.7%	1.9%	91%	8	281	2.9%	2.5%	114%	107	7,907	1.4%	1.4%	96%
23	26	2,774	0.9%	1.0%	94%	46	2,324	2.0%	1.9%	104%	6	140	4.3%	2.5%	172%	78	5,238	1.5%	1.4%	103%
24	18	1,818	1.0%	1.1%	90%	25	1,488	1.7%	1.9%	88%	5	67	7.5%	2.5%	299%	48	3,373	1.4%	1.5%	96%
25	18	1,035	1.7%	1.1%	158%	19	938	2.0%	1.9%	107%	0	38	0.0%	2.5%	0%	37	2,010	1.8%	1.5%	123%
26	8	709	1.1%	1.2%	94%	18	653	2.8%	1.9%	145%	2	20	10.1%	2.5%	405%	28	1,383	2.0%	1.5%	131%
27	3	225	1.3%	1.3%	103%	5	200	2.5%	1.9%	132%	0	4	0.0%	2.5%	0%	8	429	1.9%	1.6%	117%
28	3	50	6.0%	1.4%	428%	2	22	9.0%	1.9%	476%	0	0	0.0%	0.0%	0%	5	72	6.9%	1.6%	446%
All Durations	12,021	593,541	2.0%	2.0%	100%	6,143	331,044	1.9%	1.9%	100%	1,858	80,071	2.3%	2.3%	101%	20,022	1,004,656	2.0%	2.0%	100%
Durations 8 and later	2,894	326,697	0.9%	0.9%	100%	2,660	208,948	1.3%	1.3%	100%	978	47,120	2.1%	2.0%	102%	6,532	582,765	1.1%	1.1%	100%

## Exhibit 5 RiverSource Life Insurance Company Lapses and Benefit Reductions<sup>1</sup> Nationwide Experience

#### **Experience Includes All Long-Term Care Forms Combined**

	Total Lapses in Year of Rate Increase														
Increase	Average						Yea	r of Increa	se						Weighted
Percent	Increase	2005	2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017											2017	Average
< 10%	6.9%			0.9%	1.5%	1.3%	0.7%	1.2%	0.9%	0.7%	1.0%	0.3%	1.4%	0.3%	1.1%
10% - 14.9%	10.8%	0.7%	0.0%	1.4%	1.6%	2.0%	1.3%	1.3%	1.1%	1.0%	0.7%	0.7%	0.5%	0.5%	1.2%
15% - 19.9%	15.4%	0.7%	2.5%	1.4%	1.7%	1.8%	1.4%	1.2%	1.2%	1.2%	1.1%	1.1%	1.0%	1.0%	1.4%
20% - 29.9%	22.3%	1.8%	1.6%	1.2%	1.6%	2.5%		4.4%	2.2%	1.6%	1.9%	0.5%	0.6%	0.9%	1.4%
30%+	28.9%	2.9%	2.6%	2.2%	2.9%	2.2%	1.4%	1.1%	0.8%	1.0%		1.4%	0.6%	0.3%	2.5%
Total	16.4%	2.6%	2.4%	1.2%	1.8%	1.9%	1.4%	1.2%	1.2%	1.1%	1.0%	1.0%	0.9%	0.9%	1.5%

	Overall Reduction in Benefits in Relation to Rate Increase Percentage														
Increase	Average						Yea	r of Increa	se						Weighted
Percent	Increase	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Average
< 10%	6.9%			0.3%	0.2%	0.2%	0.3%	0.3%	0.3%	0.3%	0.3%	0.2%	0.0%	0.0%	0.3%
10% - 14.9%	10.8%	0.6%	1.2%	0.5%	0.4%	0.5%	0.5%	0.5%	0.5%	0.6%	0.4%	0.4%	0.2%	0.3%	0.5%
15% - 19.9%	15.4%	1.1%	0.8%	0.5%	0.7%	0.8%	0.7%	0.8%	0.8%	0.9%	0.8%	0.9%	0.8%	0.8%	0.8%
20% - 29.9%	22.3%	1.6%	1.7%	1.7%	1.3%	2.4%		1.7%	1.0%	1.0%	1.0%	1.3%	1.2%	1.2%	1.4%
30%+	28.9%	2.6%	2.3%	2.1%	2.1%	2.0%	1.5%	1.4%	1.2%	1.0%		1.9%	1.9%	2.1%	2.3%
Total	16.4%	1.4%	1.3%	0.8%	0.7%	0.8%	0.7%	0.8%	0.8%	0.9%	0.7%	0.9%	0.8%	0.8%	0.9%

<sup>&</sup>lt;sup>1</sup> The total percent reduction in benefit is typically no more than the percentage increase in premium.

Exhibit 6(i)
RiverSource Life Insurance Company
Nationwide Experience for Policies with a Lifetime Benefit Period
Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis
Before Premium Rate Increase
Policy Form 30225

Pendumm			Loss Rat	ios Without Intere	st	Loss	Ratios With Interes	it	Ending		Mid-Year
1992											Disc / Accum
1993	-										
1994   1994   1995   1.009.0589   12.596   23.720.061   2.991.311   12.59   1.665.4   4.596   2.79   1.996				-							3.0054
1996											2.8760
1997   38,966,99   4,986,170   12,876   59,179,016   12,563,831   12,876   51,766   4,5076   2,41   1988   4,5011,017   12,986,190   20,325,283   20,335,190   23,725,273		1995	16,963,256							4.50%	2.7522
1998										4.50%	2.6337
1999							, ,				2.5202
2000 42,702.347 11,196,523 26,216 43,075,273 24,731,700 26,216 45,004 45,004 22,00 2002 38,865,762 22,645,775 56,876 60,223,00 45,786,140 56,876 47,751 45,004 2002 2003 26,865,762 42,645,775 56,876 60,223,00 45,786,140 56,876 47,751 45,004 2002 2003 27,991,166 13,765,399 52,004 67,327,766 35,002,811 52,004 43,755,005 30,213,827 77,755 66,144 20,226 45,004 43,755,004 20,200 44,375,004 30,345,377 77,755 66,144 56,147,100 77,755 64,450,64 45,004 45,											2.4117
2001											2.3079
2002   38,865.752   22,645.775   56.875   56.875   61.675   74.706.065   44.5768,140   56.875   45.946   45.906   13.006   45.906   45.9											2.2065
Historical 2004 38,003,164 226,265,7462 80,276 41,000,277,000,005 45,007,000 45											2.0224
Hattorical 2004 37.612.268 2.687.942 60.296 68.55.848 41.984.222 60.294 45.005 45.006											1.9353
Experience    2009	Llieterieel										1.8519
2009 44,916,968 32,055,379 19, 60,724,614 51,444,151 67,728 41,516 42,078 19, 62,765,378 19, 62,											1.7722
2008	Experience										1.6959
2009											1.6229
20110											1.5530
2011 46,120,463 54,355,320 177,9% 62,783,776 173,970,080 177,9% 36,307 4.50% 130 2013 45,683,926 58,351,736 127,7% 55,555,320,483 162,777% 33,863 4.50% 1.24 48,085,076 62,610,227 129,7% 57,555,320,483 129,7% 33,863 4.50% 1.24 48,085,076 62,610,227 129,7% 57,555,320,746,583,172,129,7% 33,863 4.50% 1.24 48,086,077 92,2016 49,0% 51,083,000 79,198,000 184,0% 31,442 4.50% 1.14 48,086,071 97,201,666 414,9% 52,470,000 88,510,000 184,0% 31,442 4.50% 1.14 48,086,071 97,201,666 414,9% 52,470,000 88,510,000 88,5											
2012 47,99,557 51,122,213 108,3% 56,307,36 127,7% 56,393,483 72,716,883 109,3% 3,863 4,50% 124,240 144,263,677 62,610,237 129,7% 56,393,307,319,37% 32,664 4,50% 124,240 120 120 120 120 120 120 120 120 120 12											1.3609
2013 45,683,026 58,351,736 127,7% 55,955,332 74,663,831 129,7% 33,863 4,50% 1.24 48,268,677 62,610,237 129,7% 57,555,332 74,663,831 129,7% 33,863 4,50% 1.24 2015 46,591,227 60,401,166 140,0% 53,168,330 79,108,260 140,0% 31,442 4,50% 1.14 2016 48,006,671 79,220,166 144,9% 52,470,305 88,510,406 146,49% 30,163 4,50% 1.04 11/2016 20,2018 22,554,344 47,509,461 175,1% 49,500,881 87,470,626 175,1% 28,883 4,50% 1.04 11/2016 20,2018 22,554,344 47,578 48,500,881 87,470,626 175,1% 28,883 4,50% 1.04 11/2016 20,2018 22,573,348 47,578 20,2019											1.3023
2015											1.2462
2016 48,048,671 79,220,166 104,9% 552,470,350 86,510,402 175,1% 28,883 30,163 45,00% 1.00 2017 11/1/2018-6/30/2018 23,972,309 49,175,1% 49,960,891 87,706,256 175,1% 28,883 45,00% 1.00 23,972,309 49,186,881 23,973,957 48,680,251 205,37% 27,309 17,172,018-1231/2018 23,972,309 41,476,789 190,8% 23,713,011 45,234,794 190,8% 23,713,011 45,234,794 190,8% 23,713,011 45,234,794 190,8% 27,309 17,309										4.50%	1.1925
2017		2015		69,401,166	149.0%	53,168,330		149.0%	31,442	4.50%	1.1412
11/12/1018-12/31/2018   23,453,468   44,739,739   190,8%   23,713,011   45,224,794   190,8%   28,287   4,59%   0.98     2019			-,,-				,,				1.0920
Triloral Part   Triloral Par											1.0450
2019											
2020											
2021 39.742.517 119.548.370 300.8% 34.826.233 104.759.830 300.8% 22.865 4 50% 0.83 2022 33.451.008 133.118.287 388.0% 26.842.796 106.820.908 388.0% 19.756 4 50% 0.80 2024 30.420.618 133.118.287 388.0% 26.842.796 106.820.908 388.0% 19.756 4 50% 0.80 2025 27.507.235 143.739.200 522.6% 20.213.099 105.623.654 522.6% 16.686 4 50% 0.70 2027 22.109.88 150.606.653 681.2% 14.877.505 101.343.884 681.2% 15.202 45.0% 20.202 19.899 105.623.654 522.6% 16.686 4 50% 0.70 2027 22.109.88 150.606.653 681.2% 14.877.505 101.343.884 681.2% 13.763 4 50% 0.67 2028 17.327.210 152.855.863 882.2% 10.677.005 94.189.282 882.2% 11.044 4 50% 0.61 2030 15.182.968 13.309.13 149.707.462 1133.4% 7.452.975 84.475.675 1133.4% 8.600 4 5.00% 0.56 2033 13.208.133 149.707.462 1133.4% 7.452.975 84.475.675 1133.4% 8.600 4 5.00% 0.56 2033 9.768.735 140.665.539 1440.0% 5.047.705 72.884.760 140.0% 6.484 4 5.00% 0.56 2035 7.010.599 125.839.044 1795.0% 3.317.248 59.544.064 1795.0% 4.475.563 4.60% 0.47 2036 5.700.059 125.839.044 1795.0% 3.317.248 59.40.64 1795.0% 4.475.74 106.446.206 2183.2% 21.106.23 31.728.8 10.106.37 1986.4% 2.2039 3.280.404 8.512.584 2594.9% 1.166.53 39.722.99 3.280.404 2.4875.74 106.446.206 2183.2% 214.06 23.283.38 2.293 3.280.404 8.512.584 2594.9% 1.1665.33 39.722.99 3.280.404 2.4875.74 106.446.206 2183.2% 214.06 23.283.38 2.293 2.294 1.189 4.50% 0.44 2.294 1.138.50 6 4.902.403 3.447.7% 1.166.97.827 1.166.97.527											0.9157
2022 33.451.008 22 126.637.994 346.3% 30.665.704 106.193.726 346.3% 21.314 4 5.0% 0.88 2024 30.420.618 138.883.044 456.6% 23.359.863 106.555.377 456.6% 18.209 4 5.0% 0.78 2025 22.6% 24.732.995 147.628.308 556.9% 17.391.874 103.810.031 556.9% 15.202 4 5.0% 0.78 2026 24.732.995 147.628.308 566.9% 17.391.874 103.810.031 556.9% 15.202 4 5.0% 0.78 2026 19.839.454 152.400.862 776.0% 12.246.125 98.335.134 776.0% 12.374 45.0% 0.64 20.2029 17.327.210 122.855.363 882.2% 10.675.03 13.48 884 27.87 20.203 15.182.966 151.975.57 1001.0% 8.852.846 89.61.317 1001.0% 9.785 45.0% 0.58 20.33 9.768.733 144.00% 2.033 9.768.733 140.655.39 140.655.30 15.182.966 151.975.57 1001.0% 8.852.846 89.61.317 1133.4% 86.00 4.50% 0.58 20.33 9.768.733 133.916.694 1640.0% 6.547.60 12.3% 13.783 13.90 4.50% 0.54 20.33 9.768.733 133.916.694 1640.0% 6.547.60 12.3% 13.300.81 13.300.81 13.300.81 13.300.81 140.655.39 140.00 5.00 5.24 16.00 6.62.71 607 20.34 8.307.087 133.916.694 1640.0% 6.277.60 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.229 140.00 6.220 6.220 6.20 6.20 6.20 6.20 6.2											0.8763
2024 30,420,618 138,893,044 46,65% 20,213,058,663 55,25% 16,668 45,00% 0.73 2026 22,7507,235 143,739,200 522,6% 10,739,1874 103,810,031 56,65% 56,65% 16,686 45,00% 0.73 2026 22,732,995 147,628,308 56,65% 11,407,391,874 103,810,031 56,65% 57,65% 11,520 45,00% 0.75 2028 116,639,045 152,00,862 77,60% 12,646,125 98,135,134 776,00% 12,374 45,00% 0.67 2029 17,327,210 152,265,363 882,2% 10,677,067 0.94 189,282 882,2% 11,044 45,00% 0.61 15,182,966 151,075,257 100,10% 8,952,246 89,614,317 1001,00% 9,785 45,00% 0.55 2033 12,208,133 149,707,462 1133,44% 7,452,978 84,475,675 1133,44% 8,600 45,00% 0.55 2033 9,788,735 140,665,539 1440,00% 5,047,705 72,884,760 1440,00% 6,484 45,00% 0.54 2030 11,402,229 145,533,956 114,002,239 1440,00% 5,047,705 72,884,760 1440,00% 6,484 45,00% 0.55 2033 9,788,735 113,345 140,665,539 1440,00% 5,047,705 72,884,760 1440,00% 6,484 45,00% 0.55 2033 9,788,735 116,600,762 1133,44% 1795,00% 3,317,428 85,244,604 1795,00% 6,484 45,00% 0.54 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.55 20,303 89,782,203 13,316,604 1795,00% 3,317,428 85,544,604 1795,00% 47,734 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 7,010,595 116,607,627 128,84,760 1440,00% 6,484 45,00% 0.47 2036 116,607,607,607,607,607,607,607,607,607,60											0.8386
2026		2023	33,451,008	133,118,287	398.0%	26,842,796	106,820,908	398.0%	19,756	4.50%	0.8025
2026											0.7679
2027											0.7348
2028											0.7032
2029											
2030   15,182,966   151,975,257   1001,0%   8,952,846   89,614,317   1001,0%   9,785   4,50%   0.58   2032   11,402,229   145,932,956   1279,9%   6,156,894   78,799,836   1279,9%   7,497   4,50%   0.58   2034   8,307,087   133,916,694   1612,1%   10,70,600   6,217,697   1612,1%   5,563   4,50%   0.49   2035   7,010,595   116,607,607   175,90%   3,317,248   59,544,064   1795,0%   4,734   4,50%   0.49   2036   5,870,205   116,607,607   67,007   67,204,406   11,985,0%   4,734   4,50%   0.49   2036   5,870,205   116,607,607   67,207   1986,4%   2,658,031   5,799,977   1986,4%   3,994   4,50%   0.45   2037   4,875,774   106,446,206   2183,2%   2,112,882   46,123,331   2183,2%   3,340   4,50%   0.44   2038   4,016,347   95,800,296   2385,3%   1,665,350   39,722,909   2385,3%   2,768   4,50%   0.39   2040   2,666,122   74,742,953   2214,0%   1,008,523   28,399,966   2814,0%   1,850   4,50%   0.39   2041   2,131,630   64,902,403   3044,7%   774,528   23,562,297   3044,7%   1,491   4,50%   0.38   2042   1,695,265   55,795,014   3291,2%   589,446   19,400,120   3291,2%   1,189   4,50%   0.33   2044   1,004,538   47,519,145   3557,5%   444,447   15,811,074   384,7%   435   4,50%   0.39   2046   616,566   27,620,283   4479,7%   244,444   447   15,811,074   345   4,50%   0.33   2046   616,566   27,620,283   4479,7%   2047   466,909   22,505,529   4820,1%   30,395   4,827,079   5168,4%   246   4,50%   0.22   2047   466,909   22,505,529   4820,1%   30,395   4,827,079   5168,4%   246   4,50%   0.22   2052   98,089   6,474,056   6000,2%   2,1962   1,449,515   6600,2%   48,50%   0.22   2053   69,156   4,833,466   6890,2%   2,1962   1,449,515   6600,2%   48,50%   0.22   2054   98,089   6,474,056   6000,2%   2,1962   1,449,515   6600,2%   48,50%   0.25   2055   32,932   2,579,448   7832,6%   4,641   1,945,508,95   562,9%   2056   22,193   1,839,521   828,6%   4,167   345,371   828,6%   15   4,50%   0.17   2058   9,530   883,452   9270,7%   1,683,400,101   1,144,508,695   662,9%											0.6162
2031 13,208,133 149,707,462 1133,4% 7,452,975 84,475,675 1133,4% 8,600 4,50% 0.56 2032 11,402,229 145,302,3956 1279,9% 6,166,894 78,799,836 1279,9% 7,497 4,50% 0.56 2034 8,307,087 133,916,694 1612,1% 4,107,600 66,217,687 6162,1% 5,563 4,50% 0.49 2035 7,7010,595 126,893,044 1795,0% 4,734 4,50% 0.49 2036 5,870,205 116,607,627 1986,4% 2,658,031 52,799,977 1986,4% 3,934 4,50% 0.45 2037 4,875,774 106,446,206 2183,2% 2,658,031 52,799,977 1986,4% 3,934 4,50% 0.45 2039 3,280,040 85,122,584 259,9% 1,665,350 39,722,909 2385,3% 1,665,350 39,722,909 2385,3% 2,768 4,50% 0.34 2043 2,265,122 74,742,953 2814,0% 1,085,532 28,379,965 2814,0% 1,850 4,50% 0.34 2043 1,335,756 47,519,145 3657,5% 444,447 15,811,074 3257,557 3940 4,50% 0.33 2044 1,042,538 4,008,842 33,462,688 4152,8% 245,515 10,195,792 1452,8% 568 4,50% 0.33 2044 1,042,538 4,008,842 33,462,688 4152,8% 245,515 10,195,792 1452,8% 568 4,50% 0.33 2045 805,782 33,462,688 4152,8% 245,515 10,195,792 1452,8% 568 4,50% 0.30 2046 616,566 27,602,283 447,97% 2048 349,795 18,078,947 518,466 399 2,256,562 38,346 68,909 22,505,529 4820,1% 130,275 62,793,81 4820,1% 329 4,50% 0.25 189,772 11,140,731 5674,8% 46,399 2,725,664 574,89 50,20 189,772 11,140,731 5674,8% 46,399 2,725,664 574,89 50,20 189,772 11,140,731 5674,8% 46,399 2,725,664 576,8% 2049 259,146 14,305,816 552,04% 66,212 3,655,171 5520,4% 182 45,50% 0.25 2053 69,198 6,474,056 6600,2% 21,962 1,449,151 6600,2% 48 45,00% 0.20 2055 32,932 2,579,48 833,465 89,279 41,817 1,035,567 6989,2% 48 45,50% 0.20 2055 32,932 2,579,48 833,465 89,279,44 876,331 11,445,50% 0.20 2055 32,932 2,579,48 833,465 89,279,7% 1,638 151,831 3270,7% 6 145,50% 0.71 459,450,665 562,9% 14691 1,288,041 876,8% 151,831 151,831 3270,7% 6 145,50% 0.71 459,450,665 562,9% 150,500 130,500 170,500 145,450,665 562,9% 150,500 170,500 145,450,665 562,9%											0.5897
2033											0.5643
2034 8,307,087 133,916,694 1612,1% 2035 7,010,595 125,839,044 1795.0% 3,317,248 59,544,064 1795.0% 4,734 4,50% 0.47		2032	11,402,229	145,932,956	1279.9%	6,156,894	78,799,836	1279.9%	7,497	4.50%	0.5400
Projected   2036											0.5167
Projected 2037											0.4945
Projected   2037											0.4732
Future 2038	Brojected										
Experience 2039 3,280,404 85,122,584 2594.9% 1,301,623 33,775,571 2594.9% 2,274 4,50% 0.39 2,656,122 74,742,953 2814.0% 1,008,532 28,379,965 2814.0% 1,850 4,50% 0.37 2041 2,131,630 64,902,403 3044.7% 774,528 23,582,297 3044.7% 1,491 4,50% 0.36 2042 11,695,255 55,795,014 3291.2% 2043 1,335,758 47,519,145 3557.5% 444,447 15,811,074 3557.5% 940 4,50% 0.33 2044 1,042,538 40,082,842 3844.7% 331,947 12,762,476 3844.7% 735 4,50% 0.31 2045 805,782 33,462,688 4152.8% 245,515 10,195,792 4152.8% 568 4,50% 0.39 2046 616,566 27,620,283 4479,7% 179,772 8,053,265 4479,7% 435 4,50% 0.29 2046 466,909 22,505,529 4820,1% 130,275 6,279,381 4820,1% 329 4,50% 0.27 2048 349,795 18,078,947 5168.4% 93,395 4,827,079 5168.4% 246 4,50% 0.26 2049 259,146 14,305,816 5520.4% 66,212 3,655,171 5520.4% 182 4,50% 0.25 2050 189,772 11,148,731 574.8% 46,399 2,725,864 5874.8% 133 4,50% 0.24 2051 137,299 8,554,194 6230.3% 32,124 2,001,435 6230.3% 96 4,50% 0.23 2052 98,089 6,474,056 6600.2% 21,962 1,449,515 6600.2% 68 4,50% 0.22 2053 69,156 4,833,464 699,2% 14,817 1,035,587 6989.2% 48 4,50% 0.22 2054 48,080 3,557,800 7399.7% 9,858 729,449 7399.7% 33 4,50% 0.24 2056 22,519 48,080 3,557,800 7399.7% 9,858 729,449 7399.7% 33 4,50% 0.24 2056 22,193 1,839,521 828,6% 4,167 345,371 8288.6% 15 4,50% 0.17 2058 9,550 883,452 9270.7% Future 459,454,223 3,223,180,508 701.5% 345,460,611 1,944,508,695 562.9%											0.4146
2040											0.3968
2041	'										0.3797
2043											0.3634
2044											0.3477
2045 805,782 33,462,688 4152.8% 245,515 10,195,792 4152.8% 450% 0.29 2047 466,909 22,505,529 4820.1% 130,275 6,279,381 4820.1% 329 4.50% 0.29 2048 349,795 18,078,947 5168.4% 93,395 4,827,079 5168.4% 246 4.50% 0.26 2049 259,146 14,305,816 5520.4% 66,212 3,655,171 5520.4% 2050 189,772 11,148,731 5874.8% 46,399 2,725,864 5874.8% 133 4.50% 0.24 2051 137,299 8,554,194 6230.3% 32,124 2,001,435 6230.3% 2052 98,089 6,474,056 6600.2% 21,962 1,449,515 6600.2% 68 4.50% 0.25 2053 69,156 4,833,446 6989.2% 14,817 1,035,587 6989.2% 2054 48,080 3,557,800 7399.7% 9,858 729,449 7399.7% 33 4.50% 0.20 2056 22,193 1,839,521 8288.6% 4,167 345,371 8288.6% 22 4.50% 0.19 2058 9,530 883,452 9270.7% 1638 151,891 9270.7% 68.8% Future 459,454,223 3,223,180,508 701.5% 345,406,611 1,944,508,695 562.9%											0.3327
2046 616,566 27,620,283 4479.7% 179,772 8,053,265 4479.7% 435 3.29 4.50% 0.29 2.505,529 4820.1% 130,275 6,279,381 4820.1% 329 4.50% 0.27 2048 349,795 18,078,947 5168.4% 93,395 4,827,079 5168.4% 246 4.50% 0.26 2049 259,146 14,305,816 5520.4% 66,212 3,655,171 5520.4% 182 4.50% 0.25 2050 189,772 11,148,731 5874.8% 46,399 2,725,864 5874.8% 133 4.50% 0.24 2051 137,299 8,554,194 6230.3% 32,124 2,001,435 6230.3% 2052 98,089 6,474,056 6600.2% 21,962 1,449,515 6600.2% 68 4.50% 0.23 2053 69,156 4,833,446 6989.2% 14,817 1,035,587 6989.2% 68 4.50% 0.22 2053 69,156 4,833,446 6989.2% 14,817 1,035,587 6989.2% 48 4.50% 0.21 2054 48,080 3,557,800 7399,7% 9,858 729,449 7399,7% 33 4.50% 0.20 2055 32,932 2,579,448 7832.6% 6,461 506,086 7832.6% 22 4.50% 0.19 2056 22,193 1,839,521 828.6% 4,167 345,371 8288.6% 15 4.50% 0.18 2057 14,691 1,288,041 8767.8% 2,639 231,416 8767.8% 10 4.50% 0.17 2058 9,530 883,452 9270.7% 1,638 151,891 9270.7% 6 8.8% Future 459,454,223 3,223,180,508 701.5% 345,460,611 1,944,508,695 562.9%											0.3184
2047											0.3047
2048 349,795 18,078,947 5168.4% 93,395 4,827,079 5168.4% 246 4.50% 0.26 2049 259,146 14,305,816 5520.4% 66,212 3,655,171 5520.4% 182 4.50% 0.25 2050 189,772 11,148,731 5874.8% 46,399 2,725,864 5874.8% 133 4.50% 0.24 2051 137,299 8,554,194 6230.3% 32,124 2,001,435 6230.3% 96 4.50% 0.23 2052 98,089 6,474,056 6600.2% 21,962 1,449,515 6600.2% 2053 69,156 4,833,446 6989.2% 14,817 1,035,587 6989.2% 48 4.50% 0.21 2054 48,080 3,557,800 7399.7% 9,858 729,449 7399.7% 2055 32,932 2,579,448 7832.6% 6,461 506,086 7832.6% 22 4.50% 0.19 2056 22,193 1,839,521 8288.6% 4,167 345,371 8288.6% 2057 14,691 1,288,041 8767.8% 2,639 231,416 8767.8% 10 4.50% 0.17 2058 9,530 883,452 9270.7% 1,638 151,891 9270.7% 6 88.8% Future 459,454,223 3,223,180,508 701.5% 345,460,611 1,944,508,695 562.9%											0.2916 0.2790
2049 259,146 14,305,816 5520.4% 66,212 3,655,171 5520.4% 182 4.50% 0.25 189,772 11,148,731 5874.8% 46,399 2,725,864 5874.8% 133 4.50% 0.24 2051 137,299 8,554,194 6230.3% 32,124 2,001,435 6230.3% 96 4.50% 0.23 2052 98,089 6,474,056 6600.2% 21,962 1,449,515 6600.2% 68 4.50% 0.22 2053 69,156 4,833,446 6989.2% 14,817 1,035,587 6989.2% 2054 48,080 3,557,800 7399.7% 9,858 729,449 7399.7% 33 4.50% 0.20 2055 32,932 2,579,448 7832.6% 6,461 506,086 7832.6% 226 4.50% 0.19 2056 22,193 1,839,521 8288.6% 4,167 345,371 8288.6% 22 4.50% 0.18 2057 14,691 1,288,041 8767.8% 2,639 231,416 8767.8% 15 4,50% 0.17 2058 9,530 883,452 9270.7% 1,638 151,891 9270.7% 6 8.8% Future 459,454,223 3,223,180,508 701.5% 345,460,611 1,944,508,695 562.9%											0.2790
2050											0.2555
2051 137,299 8,554,194 6230.3% 32,124 2,001,435 6230.3% 680.2% 98,089 6,474,056 6600.2% 21,962 1,449,515 6600.2% 68 4.50% 0.22 2053 69,156 4,833,446 6989.2% 14,817 1,035,587 6989.2% 480.00 3,557,800 7399.7% 9,858 729,449 7399.7% 33 4.50% 0.20 2055 32,932 2,579,448 7832.6% 6,461 506,086 7832.6% 2056 22,193 1,839,521 8288.6% 4,167 345,371 8288.6% 2057 14,691 1,288,041 8767.8% 2,639 231,416 8767.8% 10 4.50% 0.17 2058 9,530 883,452 9270.7% 1,638 151,891 9270.7% 6 8.8% Future 459,454,223 3,223,180,508 701.5% 345,460,611 1,944,508,695 562.9%											0.2445
2052   98,089   6,474,056   6600.2%   21,962   1,449,515   6600.2%   68   4.50%   0.22											0.2340
2054 40,080 3,557,800 7399.7% 9,858 729,449 7399.7% 33 4.50% 0.20 2055 32,932 2,579,448 7832.6% 6,461 506,086 7832.6% 22 4.50% 0.19 2056 22,193 1,839,521 8288.6% 4,167 345,371 8288.6% 15 4.50% 0.18 2057 14,691 1,288,041 8767.8% 2,639 231,416 8767.8% 10 4.50% 0.17 2058 9,530 883,452 9270.7% 1,638 151,891 9270.7% 6 4.50% 0.17 2058 Future 459,454,223 3,223,180,508 701.5% 345,460,611 1,944,508,695 562.9%			98,089			21,962					0.2239
2055   32,932   2,579,448   7832.6%   6,461   506,086   7832.6%   22   4.50%   0.19											0.2143
2056   22,193   1,839,521   8288.6%   4,167   345,371   8288.6%   15   4.50%   0.18											0.2050
2057											0.1962
2058         9,530         883,452         9270.7%         1,638         151,891         9270.7%         6         4.50%         0.17           Past Future         995,417,572         825,919,810         83.0%         1,693,400,193         1,165,199,581         68.8%           Future         459,454,223         3,223,180,508         701.5%         345,460,611         1,944,508,695         562.9%											0.1878 0.1797
Past 995,417,572 825,919,810 83.0% 1,693,400,193 1,165,199,581 68.8% Future 459,454,223 3,223,180,508 701.5% 345,460,611 1,944,508,695 562.9%											0.1797
Future 459,454,223 3,223,180,508 701.5% 345,460,611 1,944,508,695 562.9%										70	510
							1,944,508,695				
, , , , , , , , , , , , , , , , , , ,		Lifetime	1,454,871,795	4,049,100,318	278.3%	2,038,860,803	3,109,708,276	152.5%			

# Exhibit 6(i) RiverSource Life Insurance Company Nationwide Experience for Policies with a Lifetime Benefit Period Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis With Requested Premium Rate Increase, Spread Over Three Years Policy Form 30225

		Loss Rat	ios Without Intere	st	Loss	Ratios With Interes	it	Ending		Mid-Year
	Calendar	Earned	Incurred	Loss	Earned	Incurred	Loss	Policies	Interest	Disc / Accum
	Year	Premiums	Claims	Ratio	Premiums	Claims	Ratio	Inforce	Rate	Factor
	1992	145	0	0.0%	455	0	0.0%	8	4.50%	3.1407
	1993	1,702,224	145,660	8.6%	5,115,922	437,771	8.6%	5,550	4.50%	3.0054
	1994	8,247,547	1,029,658	12.5%	23,720,061	2,961,311	12.5%	14,654	4.50%	2.8760
	1995	16,963,256	2,360,966	13.9%	46,685,703	6,497,772	13.9%	25,988	4.50%	2.7522
	1996	27,360,036	4,863,138	17.8%	72,056,815	12,807,814	17.8%	41,596	4.50%	2.6337
	1997	38,956,199	4,985,170	12.8%	98,179,016	12,563,831	12.8%	51,766	4.50%	2.5202
	1998 1999	45,501,631 44,507,444	9,225,298	20.3% 28.0%	109,736,921 102,716,963	22,248,781 28,753,723	20.3%	53,680 51,414	4.50%	2.4117 2.3079
	2000	42,702,347	12,459,040 11,198,523	26.0%	94,307,227	24,731,700	28.0% 26.2%	51,414 49,656	4.50% 4.50%	2.2085
	2001	41,130,325	15,783,157	38.4%	86,923,875	33,355,758	38.4%	48,234	4.50%	2.1134
	2002	39,865,752	22,645,775	56.8%	80,623,308	45,798,140	56.8%	47,051	4.50%	2.0224
	2003	38,603,184	23,762,815	61.6%	74,708,065	45,987,759	61.6%	45,946	4.50%	1.9353
Llieterieel	2004	37,612,268	22,637,942	60.2%	69,655,848	41,924,222	60.2%	45,005	4.50%	1.8519
Historical	2005	37,991,166	19,765,539	52.0%	67,327,796	35,028,411	52.0%	43,526	4.50%	1.7722
Experience	2006	44,375,905	30,213,827	68.1%	75,256,274	51,239,069	68.1%	42,296	4.50%	1.6959
	2007	42,976,543	33,365,379	77.6%	69,744,614	54,147,106	77.6%	41,318	4.50%	1.6229
	2008	42,256,965	34,043,631	80.6%	65,623,775	52,868,718	80.6%	40,064	4.50%	1.5530
	2009	44,918,668	37,083,965	82.6%	66,753,414	55,110,301	82.6%	38,675	4.50%	1.4861
	2010	46,584,397	36,842,789	79.1%	66,247,699	52,394,153	79.1%	37,508	4.50%	1.4221
	2011	46,120,463	54,355,320	117.9%	62,763,578	73,970,080	117.9%	36,307	4.50%	1.3609
	2012	47,190,557	51,125,213	108.3%	61,454,381	66,578,326	108.3%	35,070	4.50%	1.3023
	2013 2014	45,683,926 48,263,677	58,351,736 62,610,237	127.7% 129.7%	56,930,483 57,555,333	72,716,880 74,663,873	127.7% 129.7%	33,863 32,664	4.50% 4.50%	1.2462 1.1925
	2014	46,591,227			57,555,332				4.50%	
	2016	48,048,671	69,401,166 79,220,166	149.0% 164.9%	53,168,330 52,470,350	79,198,260 86,510,402	149.0% 164.9%	31,442 30,163	4.50%	1.1412 1.0920
	2017	47,809,551	83,703,948	175.1%	49,960,981	87,470,626	175.1%	28,883	4.50%	1.0450
	1/1/2018-6/30/2018	23,453,498	44,739,749	190.8%	23,713,011	45,234,794	190.8%	28,287	4.50%	1.0111
	7/1/2018-12/31/2018	23,972,308	49,218,898	205.3%	23,709,957	48,680,251	205.3%	27,309	4.50%	0.9891
	2019	47,971,361	104,103,438	217.0%	45,905,608	99,620,515	217.0%	25,539	4.50%	0.9569
	2020	51,247,157	111,374,626	217.3%	46,928,556	101,989,081	217.3%	24,023	4.50%	0.9157
	2021	55,953,221	116,148,883	207.6%	49,031,618	101,780,872	207.6%	22,520	4.50%	0.8763
	2022	57,746,759	123,253,845	213.4%	48,424,200	103,355,910	213.4%	20,993	4.50%	0.8386
	2023	52,963,650	129,411,584	244.3%	42,500,736	103,846,461	244.3%	19,459	4.50%	0.8025
	2024	48,165,596	134,869,176	280.0%	36,986,156	103,565,465	280.0%	17,934	4.50%	0.7679
	2025	43,552,793	139,426,110	320.1%	32,003,832	102,454,274	320.1%	16,435	4.50%	0.7348
	2026	39,160,291	143,058,317	365.3%	27,536,934	100,596,481	365.3%	14,973	4.50%	0.7032
	2027	35,006,288	145,812,836	416.5%	23,555,886	98,118,103	416.5%	13,556	4.50%	0.6729
	2028 2029	31,094,950 27,434,576	147,427,951 147,755,645	474.1% 538.6%	20,022,899 16,905,151	94,932,939 91,046,842	474.1% 538.6%	12,187 10,878	4.50% 4.50%	0.6439 0.6162
	2030	24,039,550	146,803,161	610.7%	14,175,254	86,564,519	610.7%	9,637	4.50%	0.5897
	2031	20,912,755	144,521,028	691.1%	11,800,474	81,549,118	691.1%	8,470	4.50%	0.5643
	2032	18,053,423	140,795,991	779.9%	9,748,359	76,026,014	779.9%	7,384	4.50%	0.5400
	2033	15,467,071	135,642,939	877.0%	7,992,152	70,089,480	877.0%	6,386	4.50%	0.5167
	2034	13,152,804	129,074,014	981.3%	6,503,658	63,823,140	981.3%	5,479	4.50%	0.4945
	2035	11,100,035	121,236,677	1092.2%	5,252,274	57,366,333	1092.2%	4,662	4.50%	0.4732
	2036	9,294,426	112,299,551	1208.2%	4,208,519	50,849,278	1208.2%	3,934	4.50%	0.4528
Projected	2037	7,719,918	102,477,858	1327.4%	3,345,054	44,403,839	1327.4%	3,290	4.50%	0.4333
Future	2038	6,359,166	92,199,685	1449.9%	2,636,783	38,229,941	1449.9%	2,727	4.50%	0.4146
Experience	2039	5,193,930	81,899,592	1576.8%	2,060,886	32,496,728	1576.8%	2,239	4.50%	0.3968
	2040	4,205,489	71,893,844	1709.5%	1,596,828	27,298,156	1709.5%	1,822	4.50%	0.3797
	2041	3,375,049	62,413,080	1849.2%	1,226,324	22,677,801	1849.2%	1,468	4.50%	0.3634
	2042 2043	2,684,127 2,114,928	53,642,799 45,676,514	1998.5% 2159.7%	933,280 703,701	18,651,787 15,197,974	1998.5% 2159.7%	1,171 925	4.50% 4.50%	0.3477 0.3327
	2043	1,650,667	38,521,027	2333.7%	525,577	12,265,191	2333.7%	724	4.50%	0.3184
	2045	1,275,808	32,153,023	2520.2%	388,728	9,796,749	2520.2%	560	4.50%	0.3047
	2046	976,218	26,534,865	2718.1%	284,637	7,736,789	2718.1%	429	4.50%	0.2916
	2047	739,264	21,617,807	2924.2%	206,266	6,031,693	2924.2%	324	4.50%	0.2790
	2048	553,836	17,363,392	3135.1%	147,874	4,636,026	3135.1%	243	4.50%	0.2670
	2049	410,310	13,737,828	3348.2%	104,835	3,510,048	3348.2%	179	4.50%	0.2555
	2050	300,469	10,704,815	3562.7%	73,465	2,617,326	3562.7%	131	4.50%	0.2445
	2051	217,387	8,212,682	3777.9%	50,862	1,921,531	3777.9%	94	4.50%	0.2340
	2052	155,306	6,214,954	4001.8%	34,772	1,391,503	4001.8%	67	4.50%	0.2239
	2053	109,495	4,639,562	4237.2%	23,460	994,047	4237.2%	47	4.50%	0.2143
	2054	76,126	3,414,783	4485.7%	15,608	700,127	4485.7%	33	4.50%	0.2050
	2055	52,142	2,475,554	4747.7%	10,230	485,702	4747.7%	22 15	4.50%	0.1962
	2056 2057	35,139	1,765,293	5023.7% 5313.8%	6,597	331,435 222,062	5023.7% 5313.8%	15 10	4.50% 4.50%	0.1878 0.1797
	2057	23,260 15,088	1,235,977 847,686	5618.2%	4,179 2,594	222,062 145,741	5313.8%	10 6	4.50% 4.50%	0.1797
1	Past	995,417,572	825,919,810	83.0%	1,693,400,193	1,165,199,581	68.8%	0	4.50%	0.1719
	Future	664,532,136	3,121,877,290	469.8%	487,574,766	1,887,997,272	387.2%			
	Lifetime	1,659,949,708	3,947,797,100	237.8%	2,180,974,959	3,053,196,853	140.0%			
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# Exhibit 6(ii) RiverSource Life Insurance Company Nationwide Experience for Policies with Non-Lifetime Benefit Periods Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis Before Premium Rate Increase Policy Form 30225

		Loss Rati	ios Without Intere	st	Loss	Ratios With Interes	t	Ending		Mid-Year
	Calendar	Earned	Incurred	Loss	Earned	Incurred	Loss	Policies	Interest	Disc / Accum
	Year	Premiums	Claims 0	Ratio	Premiums	Claims 0	Ratio	Inforce	Rate	Factor
	1992 1993	1,206,801	1,852	0.0% 0.2%	3,626,960	5,567	0.0% 0.2%	3,955	4.50% 4.50%	3.1407 3.0054
	1994	5,809,156	786,299	13.5%	16,707,214	2,261,408	13.5%	10,048	4.50%	2.8760
	1995	12,172,164	1,615,263	13.3%	33,499,821	4,445,472	13.3%	17,842	4.50%	2.7522
	1996	19,450,168	2,308,511	11.9%	51,224,975	6,079,814	11.9%	26,709	4.50%	2.6337
	1997	25,614,004	3,002,212	11.7%	64,553,466	7,566,297	11.7%	31,070	4.50%	2.5202
	1998	28,649,553	5,487,133	19.2%	69,094,530	13,233,396	19.2%	31,839	4.50%	2.4117
	1999	27,910,071	7,085,528	25.4%	64,412,545	16,352,409	25.4%	30,276	4.50%	2.3079
	2000 2001	26,534,459 25,320,502	8,994,320 9,616,696	33.9% 38.0%	58,600,789 53,511,761	19,863,764 20,323,701	33.9% 38.0%	28,989 28,036	4.50% 4.50%	2.2085 2.1134
	2002	24,252,276	10,998,021	45.3%	49,047,079	22,242,070	45.3%	27,100	4.50%	2.0224
	2003	23,180,037	13,283,215	57.3%	44,859,918	25,706,774	57.3%	26,228	4.50%	1.9353
Historical	2004	22,219,767	12,386,575	55.7%	41,149,784	22,939,255	55.7%	25,382	4.50%	1.8519
Experience	2005	20,689,912	12,086,688	58.4%	36,666,581	21,419,982	58.4%	24,195	4.50%	1.7722
	2006	23,588,023	15,861,208	67.2%	40,002,490	26,898,728	67.2%	23,188	4.50%	1.6959
	2007 2008	22,310,077 21,338,276	15,144,706 17,051,513	67.9% 79.9%	36,205,976 33,137,690	24,577,632 26,480,478	67.9% 79.9%	22,284	4.50% 4.50%	1.6229 1.5530
	2008	22,103,880	19,124,209	79.9% 86.5%	32,848,469	28,420,395	79.9% 86.5%	21,206 20,089	4.50%	1.4861
	2010	22,361,815	18,145,093	81.1%	31,800,751	25,804,148	81.1%	19,097	4.50%	1.4221
	2011	21,504,612	23,755,546	110.5%	29,264,806	32,328,016	110.5%	18,139	4.50%	1.3609
	2012	21,470,910	21,385,267	99.6%	27,960,710	27,849,180	99.6%	17,216	4.50%	1.3023
I	2013	20,319,737	23,356,106	114.9%	25,322,089	29,105,958	114.9%	16,301	4.50%	1.2462
I	2014	20,909,638	26,568,214	127.1%	24,935,132	31,683,090	127.1%	15,371	4.50%	1.1925
	2015	19,632,073	28,811,881	146.8%	22,403,457	32,879,142	146.8%	14,434	4.50%	1.1412
	2016 2017	19,567,345 18,896,899	30,410,843 38,041,018	155.4% 201.3%	21,368,030 19,747,260	33,209,401 39,752,864	155.4% 201.3%	13,522 12,628	4.50% 4.50%	1.0920 1.0450
	1/1/2018-6/30/2018	9,048,912	16,298,165	180.1%	9,149,038	16,478,504	180.1%	12,229	4.50%	1.0111
	7/1/2018-12/31/2018	9,097,840	16,969,933	186.5%	8,998,274	16,784,215	186.5%	11,574	4.50%	0.9891
	2019	16,997,324	34,658,195	203.9%	16,265,382	33,165,736	203.9%	10,642	4.50%	0.9569
	2020	15,190,448	35,429,587	233.2%	13,910,348	32,443,934	233.2%	9,729	4.50%	0.9157
	2021	13,493,313	36,062,957	267.3%	11,824,144	31,601,847	267.3%	8,837	4.50%	0.8763
	2022	11,906,473	36,422,587	305.9%	9,984,308	30,542,573	305.9%	7,971	4.50%	0.8386
	2023 2024	10,431,683 9,071,952	36,494,807 36,248,931	349.8% 399.6%	8,370,915 6,966,313	29,285,296 27,835,400	349.8% 399.6%	7,135 6,336	4.50% 4.50%	0.8025 0.7679
	2024	7,829,089	35,617,039	454.9%	5,753,038	26,172,414	454.9%	5,580	4.50%	0.7348
	2026	6,704,139	34,628,845	516.5%	4,714,251	24,350,489	516.5%	4,874	4.50%	0.7032
	2027	5,696,686	33,362,918	585.7%	3,833,325	22,450,055	585.7%	4,222	4.50%	0.6729
	2028	4,802,825	31,839,414	662.9%	3,092,672	20,502,280	662.9%	3,626	4.50%	0.6439
	2029	4,017,035	30,067,094	748.5%	2,475,292	18,527,305	748.5%	3,087	4.50%	0.6162
	2030	3,332,717	28,118,087	843.7%	1,965,183	16,580,220	843.7%	2,606	4.50% 4.50%	0.5897
	2031 2032	2,742,023 2,236,707	26,040,347 23,870,695	949.7% 1067.2%	1,547,246 1,207,761	14,693,829 12,889,527	949.7% 1067.2%	2,179 1,806	4.50%	0.5643 0.5400
	2033	1,808,980	21,638,737	1196.2%	934,737	11,181,178	1196.2%	1,484	4.50%	0.5167
	2034	1,450,988	19,386,491	1336.1%	717,469	9,586,025	1336.1%	1,208	4.50%	0.4945
	2035	1,154,252	17,149,853	1485.8%	546,165	8,114,905	1485.8%	976	4.50%	0.4732
	2036	910,450	14,966,381	1643.8%	412,252	6,776,783	1643.8%	780	4.50%	0.4528
Projected	2037	711,904	12,871,108	1808.0%	308,469	5,577,074	1808.0%	618	4.50%	0.4333
Future Experience	2038	551,689	10,915,235	1978.5%	228,754	4,525,924	1978.5%	485	4.50%	0.4146
Experience	2039 2040	423,621 322,242	9,137,919 7,552,401	2157.1% 2343.7%	168,088 122,356	3,625,811 2,867,653	2157.1% 2343.7%	377 290	4.50% 4.50%	0.3968 0.3797
I	2040	242,788	6,162,672	2538.3%	88,217	2,239,208	2538.3%	221	4.50%	0.3634
I	2042	181,148	4,971,901	2744.7%	62,986	1,728,747	2744.7%	167	4.50%	0.3477
	2043	133,822	3,968,321	2965.4%	44,527	1,320,382	2965.4%	124	4.50%	0.3327
I	2044	97,865	3,135,191	3203.6%	31,160	998,253	3203.6%	92	4.50%	0.3184
I	2045	70,838	2,451,206	3460.3%	21,584	746,861	3460.3%	67	4.50%	0.3047
I	2046 2047	50,741	1,894,929	3734.5% 4022.7%	14,795	552,506 403,607	3734.5% 4022.7%	48 35	4.50% 4.50%	0.2916 0.2790
I	2047	35,960 25,207	1,446,542 1,090,196	4022.7%	10,033 6,730	291,082	4324.9%	35 24	4.50%	0.2670
I	2049	17,473	810,262	4637.3%	4,464	207,024	4637.3%	17	4.50%	0.2555
I	2050	11,972	593,195	4954.7%	2,927	145,036	4954.7%	12	4.50%	0.2445
I	2051	8,107	428,172	5281.7%	1,897	100,180	5281.7%	8	4.50%	0.2340
I	2052	5,422	305,051	5626.0%	1,214	68,300	5626.0%	5	4.50%	0.2239
I	2053	3,581	214,496	5989.9%	767	45,957	5989.9%	4	4.50%	0.2143
I	2054 2055	2,334 1,500	148,786 101,747	6374.9% 6782.3%	479 294	30,505 19,963	6374.9% 6782.3%	2	4.50% 4.50%	0.2050 0.1962
I	2056	950	68,530	7213.1%	178	12,867	7213.1%	4	4.50%	0.1962
I	2057	592	45,397	7667.6%	106	8,156	7667.6%	1 1	4.50%	0.1797
I	2058	362	29,518	8145.4%	62	5,075	8145.4%	0	4.50%	0.1719
	Past	526,061,065	381,606,082	72.5%	941,101,319	557,907,443	59.3%			
I	Future Lifetime	131,775,043 657,836,109	617,315,675	468.5%	104,639,163	419,004,185	400.4%			
			998,921,757	151.8%	1,045,740,482	976,911,628	93.4%			

Exhibit 6(ii)
RiverSource Life Insurance Company
Nationwide Experience for Policies with Non-Lifetime Benefit Periods
Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis
With Requested Premium Rate Increase, Spread Over Three Years
Policy Form 30225

		Lange	dia - Widhaad Indaan		FOIII 30225	2 - 4 14 int - 1-4		Fastina		Mid Vara
	Calendar	Earned	Incurred	Loss	Earned	Ratios With Interest Incurred	Loss	Ending Policies	Interest	Mid-Year Disc / Accum
	Year	Premiums	Claims	Ratio	Premiums	Claims	Ratio	Inforce	Rate	Factor
	1992	0	0	0.0%	0	0	0.0%	0	4.50%	3.1407
	1993	1,206,801	1,852	0.2%	3,626,960	5,567	0.2%	3,955	4.50%	3.0054
	1994	5,809,156	786,299	13.5%	16,707,214	2,261,408	13.5%	10,048	4.50%	2.8760
	1995	12,172,164 19,450,168	1,615,263	13.3%	33,499,821	4,445,472	13.3%	17,842	4.50%	2.7522 2.6337
	1996 1997	25,614,004	2,308,511 3,002,212	11.9% 11.7%	51,224,975 64,553,466	6,079,814 7,566,297	11.9% 11.7%	26,709 31,070	4.50% 4.50%	2.5202
	1998	28,649,553	5,487,133	19.2%	69,094,530	13,233,396	19.2%	31,839	4.50%	2.4117
	1999	27,910,071	7,085,528	25.4%	64,412,545	16,352,409	25.4%	30,276	4.50%	2.3079
	2000	26,534,459	8,994,320	33.9%	58,600,789	19,863,764	33.9%	28,989	4.50%	2.2085
	2001	25,320,502	9,616,696	38.0%	53,511,761	20,323,701	38.0%	28,036	4.50%	2.1134
	2002	24,252,276	10,998,021	45.3%	49,047,079	22,242,070	45.3%	27,100	4.50%	2.0224
	2003	23,180,037	13,283,215	57.3%	44,859,918	25,706,774	57.3%	26,228	4.50%	1.9353
Historical	2004	22,219,767	12,386,575	55.7%	41,149,784	22,939,255	55.7%	25,382	4.50%	1.8519
Experience	2005 2006	20,689,912 23,588,023	12,086,688 15,861,208	58.4% 67.2%	36,666,581 40,002,490	21,419,982 26,898,728	58.4% 67.2%	24,195 23,188	4.50% 4.50%	1.7722 1.6959
	2007	22,310,077	15,144,706	67.2%	36,205,976	24,577,632	67.2%	22,284	4.50%	1.6229
	2008	21,338,276	17,051,513	79.9%	33,137,690	26,480,478	79.9%	21,206	4.50%	1.5530
	2009	22,103,880	19,124,209	86.5%	32,848,469	28,420,395	86.5%	20,089	4.50%	1.4861
	2010	22,361,815	18,145,093	81.1%	31,800,751	25,804,148	81.1%	19,097	4.50%	1.4221
	2011	21,504,612	23,755,546	110.5%	29,264,806	32,328,016	110.5%	18,139	4.50%	1.3609
	2012	21,470,910	21,385,267	99.6%	27,960,710	27,849,180	99.6%	17,216	4.50%	1.3023
	2013	20,319,737	23,356,106	114.9%	25,322,089	29,105,958	114.9%	16,301	4.50%	1.2462
	2014	20,909,638	26,568,214	127.1%	24,935,132	31,683,090	127.1%	15,371	4.50%	1.1925
	2015 2016	19,632,073 19,567,345	28,811,881 30,410,843	146.8% 155.4%	22,403,457 21,368,030	32,879,142 33,209,401	146.8% 155.4%	14,434 13,522	4.50% 4.50%	1.1412 1.0920
	2017	18,896,899	38,041,018	201.3%	19,747,260	39,752,864	201.3%	12,628	4.50%	1.0450
	1/1/2018-6/30/2018	9,048,912	16,298,165	180.1%	9,149,038	16,478,504	180.1%	12,229	4.50%	1.0111
	7/1/2018-12/31/2018	9,097,840	16,969,933	186.5%	8,998,274	16,784,215	186.5%	11,574	4.50%	0.9891
	2019	17,426,044	34,545,163	198.2%	16,675,640	33,057,573	198.2%	10,503	4.50%	0.9569
	2020	17,109,859	35,150,433	205.4%	15,668,011	32,188,304	205.4%	9,581	4.50%	0.9157
	2021	17,170,061	34,868,006	203.1%	15,046,066	30,554,715	203.1%	8,703	4.50%	0.8763
	2022	16,502,655	35,228,142	213.5%	13,838,488	29,540,958	213.5%	7,850	4.50%	0.8386
	2023 2024	14,489,354 12,600,793	35,271,203 35,007,355	243.4% 277.8%	11,626,998 9,676,095	28,303,413 26,881,999	243.4% 277.8%	7,027 6,240	4.50% 4.50%	0.8025 0.7679
	2025	10,874,536	34,373,811	316.1%	7,990,918	25,258,855	316.1%	5,496	4.50%	0.7348
	2026	9,312,036	33,399,601	358.7%	6,548,086	23,486,103	358.7%	4,800	4.50%	0.7032
	2027	7,912,723	32,160,583	406.4%	5,324,507	21,640,999	406.4%	4,158	4.50%	0.6729
	2028	6,671,175	30,676,317	459.8%	4,295,754	19,753,330	459.8%	3,571	4.50%	0.6439
	2029	5,579,726	28,955,295	518.9%	3,438,220	17,842,216	518.9%	3,041	4.50%	0.6162
	2030	4,629,214	27,066,910	584.7%	2,729,680	15,960,379	584.7%	2,566	4.50%	0.5897
	2031 2032	3,808,741	25,057,215 22,961,505	657.9% 739.1%	2,149,164	14,139,076 12,398,589	657.9% 739.1%	2,146	4.50% 4.50%	0.5643 0.5400
	2032	3,106,852 2,512,733	20,808,059	828.1%	1,677,616 1,298,380	10,751,949	828.1%	1,779 1,461	4.50%	0.5400
	2033	2,015,474	18,637,056	924.7%	996,590	9,215,452	924.7%	1,190	4.50%	0.4945
	2035	1,603,301	16,482,758	1028.1%	758,644	7,799,252	1028.1%	961	4.50%	0.4732
	2036	1,264,652	14,381,001	1137.2%	572,635	6,511,722	1137.2%	769	4.50%	0.4528
Projected	2037	988,866	12,365,202	1250.4%	428,477	5,357,864	1250.4%	609	4.50%	0.4333
Future	2038	766,321	10,484,313	1368.1%	317,750	4,347,245	1368.1%	478	4.50%	0.4146
Experience	2039	588,430	8,775,727	1491.4%	233,481	3,482,098	1491.4%	372	4.50%	0.3968
I	2040	447,610 337,245	7,251,974	1620.2%	169,958 122,538	2,753,581	1620.2%	286 218	4.50% 4.50%	0.3797 0.3634
	2041 2042	337,245 251,624	5,916,721 4,772,877	1754.4% 1896.8%	122,538 87,491	2,149,841 1,659,546	1754.4% 1896.8%	218 164	4.50% 4.50%	0.3634
I	2042	185,885	3,809,030	2049.1%	61,850	1,267,381	2049.1%	123	4.50%	0.3477
I	2044	135,940	3,009,023	2213.5%	43,284	958,081	2213.5%	91	4.50%	0.3184
I	2045	98,398	2,352,334	2390.6%	29,981	716,736	2390.6%	66	4.50%	0.3047
I	2046	70,482	1,818,331	2579.8%	20,551	530,172	2579.8%	48	4.50%	0.2916
I	2047	49,950	1,387,955	2778.7%	13,937	387,260	2778.7%	34	4.50%	0.2790
	2048	35,014	1,045,963	2987.2%	9,349	279,272	2987.2%	24	4.50%	0.2670
	2049	24,271	777,333	3202.8%	6,201	198,611	3202.8%	17	4.50%	0.2555
I	2050 2051	16,630 11,261	569,052 410,721	3421.8% 3647.4%	4,066 2,635	139,133 96,097	3421.8% 3647.4%	12 8	4.50% 4.50%	0.2445 0.2340
I	2051	7,532	410,721 292,602	3884.9%	2,635 1,686	95,097 65,512	3647.4%	8 5	4.50% 4.50%	0.2340
I	2053	4,974	205,732	4136.0%	1,066	44,079	4136.0%	3	4.50%	0.2143
I	2054	3,242	142,700	4401.6%	665	29,258	4401.6%	2	4.50%	0.2050
I	2055	2,084	97,581	4682.7%	409	19,145	4682.7%	1	4.50%	0.1962
I	2056	1,320	65,722	4979.9%	248	12,339	4979.9%	1	4.50%	0.1878
I	2057	822	43,535	5293.5%	148	7,822	5293.5%	1	4.50%	0.1797
	2058	503	28,306	5623.1%	87	4,867	5623.1%	0	4.50%	0.1719
I	Past Future	526,061,065 167,716,172	381,606,082	72.5%	941,101,319	557,907,443	59.3% 310.7%			
	Future Lifetime	167,716,172 693,777,238	597,623,080 979,229,163	356.3% 141.1%	130,865,622 1,071,966,941	406,575,041 964,482,484	310.7% 90.0%			
	E041110	555,111,200	J. J, LLJ, 100	. +1.170	.,0.1,000,041	00.,702,707	30.070			

# Exhibit 6(iii) RiverSource Life Insurance Company Nationwide Experience for All Policies Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis Before Premium Rate Increase Policy Form 30225

			ios Without Intere	st		Ratios With Interes		Ending		Mid-Year
	Calendar	Earned	Incurred	Loss	Earned	Incurred	Loss	Policies	Interest	Disc / Accum
	Year 1992	Premiums 145	Claims 0	Ratio	Premiums	Claims 0	Ratio	Inforce 8	Rate	Factor
	1992	2,909,024	147,512	0.0% 5.1%	455 8,742,882	443,337	0.0% 5.1%	9,505	4.50% 4.50%	3.1407 3.0054
	1994	14,056,704	1,815,958	12.9%	40,427,275	5,222,719	12.9%	24,702	4.50%	2.8760
	1995	29,135,421	3,976,229	13.6%	80,185,524	10,943,244	13.6%	43,830	4.50%	2.7522
	1996	46,810,205	7,171,649	15.3%	123,281,790	18,887,628	15.3%	68,305	4.50%	2.6337
	1997	64,570,203	7,987,382	12.4%	162,732,482	20,130,128	12.4%	82,836	4.50%	2.5202
	1998	74,151,184	14,712,431	19.8%	178,831,450	35,482,177	19.8%	85,519	4.50%	2.4117
	1999	72,417,515	19,544,568	27.0%	167,129,509	45,106,132	27.0%	81,690	4.50%	2.3079
	2000	69,236,806	20,192,843	29.2%	152,908,016	44,595,464	29.2%	78,645	4.50%	2.2085
	2001	66,450,827	25,399,853	38.2%	140,435,636	53,679,460	38.2%	76,270	4.50%	2.1134
	2002 2003	64,118,028 61,783,221	33,643,796 37,046,031	52.5% 60.0%	129,670,387 119,567,983	68,040,210 71,694,533	52.5% 60.0%	74,151 72,174	4.50% 4.50%	2.0224 1.9353
	2003	59,832,034	35,024,517	58.5%	110,805,632	64,863,476	58.5%	70,387	4.50%	1.8519
Historical	2005	58,681,077	31,852,227	54.3%	103,994,376	56,448,393	54.3%	67,721	4.50%	1.7722
Experience	2006	67,963,928	46,075,035	67.8%	115,258,763	78,137,797	67.8%	65,484	4.50%	1.6959
	2007	65,286,620	48,510,084	74.3%	105,950,589	78,724,738	74.3%	63,602	4.50%	1.6229
	2008	63,595,241	51,095,144	80.3%	98,761,465	79,349,196	80.3%	61,270	4.50%	1.5530
	2009	67,022,548	56,208,175	83.9%	99,601,883	83,530,696	83.9%	58,764	4.50%	1.4861
	2010	68,946,212	54,987,882	79.8%	98,048,450	78,198,301	79.8%	56,605	4.50%	1.4221
	2011	67,625,076	78,110,866	115.5%	92,028,384	106,298,096	115.5%	54,446	4.50%	1.3609
	2012	68,661,467	72,510,480	105.6%	89,415,090	94,427,506	105.6%	52,286	4.50%	1.3023
	2013	66,003,663	81,707,843 89,178,452	123.8%	82,252,572	101,822,838	123.8%	50,164	4.50%	1.2462
	2014 2015	69,173,315 66,223,301	98,213,047	128.9% 148.3%	82,490,464 75,571,787	106,346,962 112,077,402	128.9% 148.3%	48,035 45,876	4.50% 4.50%	1.1925 1.1412
	2016	67,616,016	109,631,009	162.1%	73,838,380	119,719,803	162.1%	43,685	4.50%	1.0920
	2017	66,706,450	121,744,966	182.5%	69,708,240	127,223,490	182.5%	41,511	4.50%	1.0450
	1/1/2018-6/30/2018	32,502,410	61,037,914	187.8%	32,862,049	61,713,298	187.8%	40,516	4.50%	1.0111
	7/1/2018-12/31/2018	33,070,147	66,188,831	200.1%	32,708,231	65,464,467	200.1%	38,883	4.50%	0.9891
	2019	63,135,918	139,034,989	220.2%	60,417,146	133,047,836	220.2%	36,517	4.50%	0.9569
	2020	58,130,615	147,398,346	253.6%	53,231,945	134,977,080	253.6%	34,120	4.50%	0.9157
	2021	53,235,830	155,611,326	292.3%	46,650,377	136,361,677	292.3%	31,702	4.50%	0.8763
	2022	48,475,895	163,060,581	336.4%	40,650,012	136,736,300	336.4%	29,285	4.50%	0.8386
	2023	43,882,691	169,613,094	386.5%	35,213,712	136,106,205	386.5%	26,892	4.50%	0.8025
	2024	39,492,570	175,141,976	443.5%	30,326,176	134,490,777	443.5%	24,545	4.50%	0.7679
	2025 2026	35,336,324 31,437,134	179,356,239 182,257,153	507.6% 579.8%	25,966,137 22,106,125	131,796,068 128,160,519	507.6% 579.8%	22,266 20,076	4.50% 4.50%	0.7348 0.7032
	2027	27,806,074	183,969,571	661.6%	18,710,830	123,793,939	661.6%	17,985	4.50%	0.6729
	2028	24,441,870	184,240,276	753.8%	15,738,797	118,637,414	753.8%	15,999	4.50%	0.6439
	2029	21,344,244	182,922,457	857.0%	13,152,296	112,716,587	857.0%	14,131	4.50%	0.6162
	2030	18,515,683	180,093,344	972.7%	10,918,029	106,194,537	972.7%	12,390	4.50%	0.5897
	2031	15,950,156	175,747,809	1101.9%	9,000,221	99,169,504	1101.9%	10,779	4.50%	0.5643
	2032	13,638,935	169,803,651	1245.0%	7,364,655	91,689,363	1245.0%	9,303	4.50%	0.5400
	2033	11,577,715	162,304,276	1401.9%	5,982,442	83,865,937	1401.9%	7,968	4.50%	0.5167
	2034	9,758,074	153,303,185	1571.0%	4,825,068	75,803,722	1571.0%	6,772	4.50%	0.4945
	2035	8,164,848	142,988,897	1751.3%	3,863,413	67,658,970	1751.3%	5,709	4.50%	0.4732
Desirated	2036	6,780,655	131,574,009	1940.4%	3,070,283	59,576,760	1940.4%	4,774	4.50%	0.4528
Projected	2037	5,587,679	119,317,314	2135.4%	2,421,151	51,700,406	2135.4%	3,959	4.50%	0.4333
Future Experience	2038 2039	4,568,036	106,715,532	2336.1%	1,894,104	44,248,833	2336.1%	3,254	4.50%	0.4146 0.3968
LAPOHOLICO	2039	3,704,026 2,978,364	94,260,503 82,295,354	2544.8% 2763.1%	1,469,711 1,130,888	37,401,382 31,247,619	2544.8% 2763.1%	2,651 2,140	4.50% 4.50%	0.3797
I	2040	2,374,418	71,065,075	2992.9%	862,745	25,821,504	2992.9%	1,712	4.50%	0.3634
I	2042	1,876,403	60,766,915	3238.5%	652,432	21,128,868	3238.5%	1,356	4.50%	0.3477
	2043	1,469,579	51,487,466	3503.6%	488,974	17,131,455	3503.6%	1,064	4.50%	0.3327
I	2044	1,140,403	43,218,033	3789.7%	363,107	13,760,729	3789.7%	827	4.50%	0.3184
	2045	876,620	35,913,894	4096.9%	267,099	10,942,654	4096.9%	636	4.50%	0.3047
	2046	667,307	29,515,212	4423.0%	194,567	8,605,771	4423.0%	484	4.50%	0.2916
	2047	502,869	23,952,071	4763.1%	140,308	6,682,987	4763.1%	364	4.50%	0.2790
	2048	375,002	19,169,143	5111.7%	100,126	5,118,162	5111.7%	271	4.50%	0.2670
	2049	276,619	15,116,079	5464.6%	70,677	3,862,195	5464.6%	199	4.50%	0.2555
	2050	201,745	11,741,926	5820.2% 6177.5%	49,327	2,870,900	5820.2% 6177.5%	145 104	4.50%	0.2445
1	2051 2052	145,406 103,511	8,982,366 6,779,108	6549.1%	34,021 23,176	2,101,615 1,517,814	6177.5% 6549.1%	73	4.50% 4.50%	0.2340 0.2239
	2052	72,737	5,047,943	6940.0%	15,584	1,081,544	6940.0%	73 51	4.50%	0.2143
	2054	50,414	3,706,586	7352.3%	10,336	759,955	7352.3%	35	4.50%	0.2050
	2055	34,432	2,681,195	7786.9%	6,756	526,048	7786.9%	24	4.50%	0.1962
	2056	23,144	1,908,051	8244.4%	4,345	358,237	8244.4%	16	4.50%	0.1878
	2057	15,283	1,333,437	8725.2%	2,746	239,573	8725.2%	10	4.50%	0.1797
	2058	9,892	912,970	9229.5%	1,701	156,966	9229.5%	7	4.50%	0.1719
	Past	1,521,478,637	1,207,525,892	79.4%	2,634,501,512	1,723,107,024	65.4%			
	Future	591,229,266	3,840,496,183	649.6%	450,099,773	2,363,512,880	525.1%			
L	Lifetime	2,112,707,903	5,048,022,075	238.9%	3,084,601,286	4,086,619,904	132.5%			

Exhibit 6(iii)
RiverSource Life Insurance Company
Nationwide Experience for All Policies
Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis
With Requested Premium Rate Increase, Spread Over Three Years
Policy Form 30225

Caleriary   Earned   Caleriary   Caleria				tios Without Intere	st		Ratios With Interes		Ending		Mid-Year
1992		Calendar	Earned			Earned		Loss	Policies		Disc / Accum
1993											
1994   1,056,704   1,815,868   12,975   0,0427,275   5,222,719   12,975   45,000   4,500   2,750   1996   7,247,516   14,712,431   1999   7,447,516   14,712,431   1999   7,447,516   14,712,431   1999   7,447,516   14,712,431   1999   7,447,516   14,712,431   1999   7,447,516   14,712,431   1999   7,447,516   14,712,431   1999   7,447,516   14,712,431   1999   1,000   1,							-		-		
1986											
1986   46,810,205   7,7,17,169   15,374   12,221,760   18,887,629   15,374   68,350   4,576,230   1,576,130   1,576											
1988		1996	46,810,205		15.3%	123,281,790	18,887,628	15.3%	68,305	4.50%	2.6337
1999											
2000											
2001   66,456,627   22,399,825   38,276   140,458,638   53,679,460   38,276   77,270   4.59%   20,020   61,782,271   33,943,706   60,056   115,507,387   77,184,535   60,056   77,171   4.59%   20,056   61,782,271   33,943,706   60,056   77,171   4.59%   11,333   43,076   77,171   4.59%   11,333   43,076   77,171   4.59%   17,172   4.59%   17,1											
Company   Comp											
Heldorical 2004   67.83.221   37.040.031   60.0%   119.507.885   71.084.533   50.0%   70.387   4.00%   1.8510											
Hathorical 2004 59.83.2.034 50.26.517 59.5 % 110.805.823 64.86.3.76 58.5 % 67.721 67.887 64.00				, ,							
Proping											
Company   Comp											
2007   65,286,620   45,506,144   48,036,1064   48,036,10	Experience										
2009   67,022,548   56,286,175   88,94%   99,001,883   83,530,666   83,974   56,000   2011   67,025,076   72,810,866   74,874   72,210,480   105,676   82,028,384   105,288,066   115,576   54,446   45,076   1.8201   2014   68,681,467   72,210,480   105,676   84,447,065   105,676   82,028   45,076   1.8201   2014   69,173,315   68,178,482   12,896   2014   69,173,315   68,178,482   12,896   2015   66,223   10,223   40,200   10,300											
2010   66,946,212   54,987,882   79.8%   98,004,450   79.8%   56,005   4.50%   1.4221		2008	63,595,241	51,095,144	80.3%	98,761,465	79,349,196		61,270	4.50%	1.5530
2011   67,625,076   78,110,866   115,578   89,415,090   94,427,506   105,678   66,667,476   72,510,140   105,678   89,415,090   94,427,506   105,678   66,003,663   81,707,443   123,878   82,252,572   105,248,938   123,878   50,164   4.50%   1.1925   1.2											
2012 66,081,667 72,510,480 105,67% 89,415,900 105,67% 12,426,681 2014 66,173,315 881,778,452 128,97% 82,225,72 101,822,838 41,838 45,07% 12,426 2015 66,022,301 92,213,074 143,37% 75,571,787 12,074,748,37% 12,074,37% 12,074											
2013											
2014 69,773,315 68,178,452 128,9% 82,400,464 106,346,962 129,9% 48,035 4,55% 1.1925 2016 66,223,301 99,213,047 146,39% 75,571,777 112,077,402 148,39% 45,876 45,576 1.1925 2016 66,706,450 121,749,666 125,5% 69,708,240 127,223,400 182,5% 43,865 4,55% 1.1926 171,72016-720172018 33,070,477 60,883 122,500,147 61,037,914 187,89% 32,802,049 171,723,800 112,72											
2015 66,223,301 98,213,047 148,37% 75,571,787 112,077,402 148,37% 43,869 45,76% 1,1472 2016 67,616.016 108,581.099 162,17% 73,883,383 119,779,803 162,17% 43,869 45,57% 1,1472 2016 67,616.016 108,581.099 162,17% 73,883,383 119,779,183 1162,17% 43,869 45,57% 1,1472 2017 73,120,121,121 152,120,121 16 23,070,147 141 187,89% 32,826,2049 61,712,288 187,89% 41,511 4,55% 1,141											
2016 2017 2017 2017 2017 2017 2017 2017 2017											
2017											
Trilorial Pizzarizona   Sagra   Sagr											
2019		1/1/2018-6/30/2018	32,502,410	61,037,914	187.8%	32,862,049	61,713,298	187.8%	40,516	4.50%	1.0111
2020						32,708,231					
2021 73.123.282 151.016.889 206.5% 64.077.684 132.335.867 206.5% 31.223 4.50% 0.3733 62.023 74.244.94.44 758.481.988 206.5% 60.766.399 164.682.787 244.1% 64.682.251 74.00 74.											
2022 77.4249.414 158,481.988 213.4% 62.262.688 132.898.686 213.4% 28.443 4.50% 0.3365 67.653.00 267.653.00 47.653.00											
2023											
2024 60,766,389 169,876,530 279,6% 46,682,251 130,447,464 279,6% 24,175 4.50% 0.76739 2026 48,427,329 176,487,919 364,0% 34,085,020 124,082,584 364,0% 19,773 4.50% 0.7348 2026 37,766,125 178,104,268 471,6% 28,880,391 119,759,102 414,7% 17,714 4.50% 0.6729 2028 37,766,125 178,104,268 471,6% 24,318,653 114,686,268 471,6% 15,758 4.50% 0.6439 2029 33,014,302 176,710,405 535,3% 12,980 20,343,371,304 20,203 28,668,765 173,870,071 606,5% 16,904,335 102,524,898 606,5% 12,204 4.50% 0.6849 2033 22,160,275 163,757,496 773,9% 11,245,574 88,424,604 773,9% 9,163 4.50% 0.5403 2033 17,979,804 15,683,905 870,1% 19,205,303 17,799,804 14,771,1070 973,8% 12,034,303 17,799,804 14,774,1070 973,8% 12,034,303 17,793,305 11,245,304,304,304,304,304,304,304,304,304,304											
2026											
2026 48,472,328 47,679,19 364,0% 43,085,020 124,082,584 384,0% 19,773 4,50% 0,7032 2028 37,766,125 178,104,268 471,6% 22,818,083 119,759,102 414,7% 17,714 4,50% 0,6729 2029 33014,302 176,710,940 535,3% 20,343,372 108,880,968 535,3% 13,918 4,50% 0,6439 2030 2,86,88,765 173,870,071 606,5% 16,904,935 102,524,988 606,5% 12,204 4,50% 0,5897 2033 21,160,275 163,757,949 773,3% 11,425,974 88,444,604 773,3% 9,163 4,50% 0,5463 2032 21,160,275 163,757,949 773,9% 11,425,974 88,444,604 773,3% 9,163 4,50% 0,5463 2033 17,979,804 156,450,999 870.1% 9,290,532 80,841,429 870.1% 9,768 4,50% 0,5463 137,719,435 102,680,515 1199,7% 4,761,154 57,361,000 1199,7% 4,702 4,50% 0,4326 2036 10,558,078 114,483,660 118,409,69 118,709,709,709,709,709,709,709,709,709,709											
2027 42,919,011 177,973,419 414.7% 28,880.393 119,759,102 414.7% 177,114 4.50% 0.6729 2029 2029 33,014,302 176,710,940 535.3% 120,343,372 108,889,058 535.3% 13,918 4.50% 0.61629 2030 28,688,758 173,870,071 606,5% 15,949,435 102,524.898 605.5% 12,204 4.50% 0.6162 2030 21,160,275 163,757,496 773,99% 110,224,898 605.5% 12,204 4.50% 0.5807 2031 2032 21,160,275 163,757,496 773,99% 11,425,974 88,424,604 773,99% 91,63 4.50% 0.5400 2033 17,979,804 156,465,099 870.1% 92,205,532 80,841,429 870.1% 77,848 4.50% 0.5400 2035 12,703,336 137,719,435 1084,1% 6,010,919 65,165,544 1084,1% 6,029 2036 12,6080,551 119,97% 4,750,248 73,303,583 973,8% 6,670 4.50% 0.4945 2035 12,003,737,194,35 1084,1% 6,010,919 65,165,544 1084,1% 5,623 4.50% 0.4528 Future 2038 7,125,487 102,683,997 145,818 71,403,400 1318.7% 2,944,368 35,578,826 1681,1% 3,205 4.50% 0.4328 2040 4,653,099 77,145,818 170,09% 1,766,786 2039 5,782,260 90,675,319 1568,1% 2,294,368 35,578,826 1681,1% 3,205 4.50% 0.3476 2043 2,2035,751 58,415,675 1289,804 1,204 13,712,203 49,465,55 204 1,786,607 41,530,61 2,234,556 204 1,786,607 41,530,61 2,234,556 204 1,786,607 41,530,61 2,234,556 204 1,786,607 41,530,61 2,234,556 204 1,786,607 41,530,61 2,234,556 204 1,786,607 4,530,61 2,234,556 205 41,446,60 22,345,751 58,415,675 128,98 30,578,226 168,555 116,465,555 205,86 14,446,80 2042 2,305,751 58,415,675 128,98 30,578,226 168,555 126,465,555 126,465,555 205,86 144,446,80 13,324,324,324 2,300,813 49,485,544 2150,8% 765,551 16,465,555 205,86 14,446,80 13,324,324 2,300,813 49,485,544 2150,8% 765,551 16,465,555 205,86 14,446,80 13,324,324 2,300,813 14,446,80											
2028											
2030		2028	37,766,125	178,104,268	471.6%	24,318,653	114,686,268	471.6%		4.50%	0.6439
2031 24,721,495 169,578,243 686,0% 13,949,639 9,688,194 686,0% 10,617 4,50% 0,5643 2032 21,160,275 163,757,496 773,9% 17,979,804 156,450,999 870,1% 9,290,532 80,841,429 870,1% 7,848 4,50% 0,5400 15,167 2034 17,979,804 156,450,999 870,1% 9,290,532 80,841,429 870,1% 7,848 4,50% 0,5167 2035 12,703,336 137,719,435 1084,1% 1084,1% 15,623 10,559,078 126,680,551 1199,7% 4,781,144 57,361,000 1199,7% 4,702 4,50% 0,4373 Future 2038 7,125,487 114,843,060 1318,7% 4,781,144 57,361,000 1199,7% 4,702 4,50% 0,4333 Future 2038 7,125,487 102,683,997 1441,1% 2,954,532 42,577,166 1441,1% 3,205 4,50% 0,4333 187,712,5487 102,683,997 1441,1% 2,954,532 42,577,166 1441,1% 3,205 4,50% 0,4364 2042 2,935,751 58,415,675 1998,9% 1,766,766 30,051,737 1700,9% 2,108 4,50% 0,3397 2043 2,300,813 49,485,544 2150,8% 765,551 16,465,355 2150,8% 1,048 4,50% 0,3387 2044 1,786,607 41,530,051 245,6% 2044 1,786,607 41,530,051 245,6% 2046 1,374,205 234,505 245,6% 2046 1,374,205 234,505 245,6% 2046 1,374,205 234,505 245,6% 2046 1,374,205 234,505 245,6% 2046 1,374,205 234,505 245,6% 2046 1,374,205 234,505 245,6% 2046 1,374,205 234,505 245,6% 2048 2049 2049 2049 238,554 245,6% 205,389,369 2049 2048 588,850 18,403,355 2150,8% 476 4,50% 0,2916 2047 789,214 23,005,762 2915,0% 2049 2049 434,581 14,515,161 3340,0% 157,223 4915,284 2510,9% 44,50% 0,2916 2049 434,581 14,515,161 3340,0% 157,23 4915,284 32,245,5% 2050 317,099 11,273,867 355,3% 77,531 2,766,499 3555,3% 144 4,50% 0,2916 2055 2050 317,099 4,34,581 14,515,161 3340,0% 157,223 4915,288 3340,0% 196 4,50% 0,2650 2050 317,099 11,273,867 355,3% 77,531 2,766,499 3555,3% 144 4,50% 0,2445 2055 245,8% 2056 317,099 4,34,581 14,515,161 3340,0% 157,223 4915,288 3340,0% 196 4,50% 0,2650 2050 317,099 4,34,581 14,515,161 3340,0% 157,223 4915,288 3340,0% 196 4,50% 0,2650 2050 317,099 4,34,581 14,515,161 3340,0% 157,223 4915,288 3340,0% 196 4,50% 0,2650 2050 317,099 4,34,581 14,515,161 3340,0% 157,084 4482,3% 35 4,50% 0,2245 2056 3144,469 4,845,294 423,8% 15,245,284 11,008,8% 14,50% 0,2445 245,284 11,084,894 245,294,572,3											
2032 21,160,275 163,757,496 773,9% 2033 17,979,804 156,450,999 870.1% 9.290,532 80,841,429 870.1% 7,848 4.50% 0.5400 2034 15,168,278 147,711,070 973.8% 7,500,248 75,003,853 973.8% 6,670 4.50% 0.4945 2035 12,703,336 137,719,435 1084.1% 6,010,919 65,165,584 1084.1% 5,623 4.50% 0.4732 2036 10,559,076 126,680,551 1199.7% 4,781,154 5,7361,000 1199.7% 4,702 4.50% 0.4732 870,878,48 114,843,060 1318.7% 3,773,532 49,761,703 1318.7% 3,899 4.50% 0.4333 77,125,487 102,683,997 1441.1% 2,954,532 49,761,703 1318.7% 3,899 4.50% 0.4333 2038 7,7125,487 102,683,997 1441.1% 2,954,532 49,761,703 1318.7% 2,611 4.50% 0.4336 2,294,572,186 1441.1% 3,205 4.50% 0.4336 2,294,572,186 1441.1% 3,205 4.50% 0.4336 2,294,572,186 1441.1% 3,205 4.50% 0.4336 2,294,572,186 1441.1% 3,205 4.50% 0.4336 2,294,572,186 1441.1% 3,205 4.50% 0.3988 2,294,572,186 1441.1% 3,205 4.50% 0.3988 2,294,572,186 1441.1% 3,205 4.50% 0.3988 2,294,572,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,186 1441.1% 3,205 4.50% 0.3988 2,294,287,287,287,287,287,287,287,287,287,287											
2033											
2034											
Projected   2036   12,703,336   137,719,435   1084.1%   16,010,919   65,165,584   1084.1%   5,623   4,50%   0,4732   4,700   10,559,078   126,680,551   1199.7%   4,701,703   1318.7%   3,899   4,50%   0,4538   1,000   1,000,000,000   1,000,000											
Projected 2037											
Projected   2037   Ry08,784   114,843,060   1318.7%   3,773,532   49,761,703   1318.7%   3,899   4.50%   0.4333   7,125,487   102,683,997   1441.1%   2,954,532   42,577,186   1441.1%   3,205   4.50%   0.4146   2,040   2,040   4,653,099   79,145,818   1700.9%   1,766,786   30,051,737   1700.9%   1,760,786   2,243,888   2,248,276,42   144.6%   1,686   4.50%   0.3398   2,248,276,42   144.6%   1,686   4.50%   0.3477   1,746,786   2,244   2,935,751   2,345,536   2,150,8%   1,020,771   2,311,333   1989,9%   1,336   4.50%   0.3477   1,746,766   1,746,760											
Future Experience 2038	Projected										
Experience 2039											
2041   3,712,293   68,329,802   1840,6%   1,348,862   24,827,642   1840,6%   1,686   4.50%   0.3634     2042   2,935,751   58,415,675   1989,8%   1,020,771   20,311,333   1989,8%   1,336   4.50%   0.3477     2043   2,300,813   49,485,544   2150,8%   766,551   16,465,355   2150,8%   1,048   4.50%   0.3477     2044   1,786,607   41,530,051   2324.5%   568,860   13,223,271   2324.5%   814   4.50%   0.3184     2045   1,374,205   34,505,356   2510,9%   418,709   10,513,484   2510,9%   626   4.50%   0.3047     2046   1,046,700   28,353,196   2708,8%   305,187   8,266,961   2708,8%   476   4.50%   0.2916     2047   789,214   23,005,762   2915,0%   220,203   6,418,953   2915,0%   358   4.50%   0.2790     2048   588,850   18,409,355   3126,3%   157,223   4,915,298   3126,3%   267   4.50%   0.2555     2050   317,099   11,273,867   3340,0%   111,036   3,708,659   3340,0%   196   4.50%   0.2555     2051   228,648   8,623,403   3771,5%   53,497   2,017,628   3771,5%   102   4.50%   0.2340     2052   162,838   6,507,556   3996,3%   36,459   1,457,015   3996,3%   72   4.50%   0.22445     2054   79,368   3,557,483   4482,3%   24,526   1,038,126   4232,8%   51   4.50%   0.2916     2056   34,426   2,573,135   4745,29%   10,639   504,847   4745,2%   24   4.50%   0.1962     2058   1,521,478,637   1,207,525,892   79,4%   7,48   7	Experience	2039	5,782,360	90,675,319	1568.1%	2,294,368	35,978,826	1568.1%	2,611	4.50%	0.3968
2042											
2043											
2044											
2045											
2046											
2047 789,214 23,005,762 2915.0% 220,203 6,418,953 2915.0% 358 4.50% 0.2790 2048 588,850 18,409,355 3126.3% 157,223 4,915,298 3126.3% 267 4.50% 0.2670 2049 434,581 14,515,161 3340.0% 111,036 3,708,659 3340.0% 196 4.50% 0.2555 2050 2051 228,648 8,623,403 3771.5% 53,497 2,017,628 3771.5% 102 4.50% 0.2340 2052 162,838 6,507,556 3996.3% 36,459 1,457,015 3996.3% 2053 114,469 4,845,294 4232.8% 24,526 1,038,126 4232.8% 51 4.50% 0.2143 2054 79,368 3,557,483 4482.3% 16,273 729,384 4482.3% 35 4.50% 0.2050 2055 54,226 2,573,135 4745.2% 10,639 504,847 4745.2% 24 4.50% 0.1962 2056 36,459 1,831,014 5022.1% 6,845 343,774 5022.1% 16 4.50% 0.1878 2057 24,082 1,279,512 5313.1% 4,327 229,884 5313.1% 10 4.50% 0.1797 2058 11,521,478,637 1,207,525,892 79,4% 2,634,501,512 1,723,107,024 65.4% Future 832,248,309 3,719,500,370 446.9% 618,440,388 2,294,572,312 371.0%				, ,							
2048											
2049											
2050   317,099   11,273,867   3555,3%   77,531   2,756,459   3555,3%   142   4.50%   0.2445								3340.0%			
2052 162,838 6,507,556 3996.3% 36,459 1,457,015 3996.3% 2053 1114,469 4,845,294 4232.8% 24,526 1,038,126 4232.8% 51 4.50% 0.2143 2054 79,368 3,557,483 4482.3% 16,273 729,384 4482.3% 2055 54,226 2,573,135 4745.2% 10,639 504,847 4745.2% 24 4.50% 0.1962 2056 36,459 1,831,014 5022.1% 6,845 343,774 5022.1% 2057 24,082 1,279,512 5313.1% 4,327 229,884 5313.1% 10 4.50% 0.1878 2058 15,592 875,991 5618.4% 2,681 150,608 5618.4% 7 4.50% 0.1797 2058 Future 832,248,309 3,719,500,370 446.9% 618,440,388 2,294,572,312 371.0%		2050	317,099	11,273,867	3555.3%	77,531	2,756,459	3555.3%	142		0.2445
2053				, ,							
2054 79,368 3,557,483 4482.3% 16,273 729,384 4482.3% 35 4.50% 0.2050 2055 54,226 2,573,135 4745.2% 10,639 504,847 4745.2% 24 4.50% 0.1962 2056 36,459 1,831,014 5022.1% 6,845 343,774 5022.1% 16 4.50% 0.1878 2057 24,082 1,279,512 5313.1% 4,327 229,884 5313.1% 10 4.50% 0.1797 2058 15,592 875,991 5618.4% 2,681 150,608 5618.4% Past 1,521,478,637 1,207,525,892 79.4% 2,634,501,512 1,723,107,024 65.4% Future 832,248,309 3,719,500,370 446.9% 618,440,388 2,294,572,312 371.0%											
2055 54,226 2,573,135 4745.2% 10,639 504,847 4745.2% 24 4.50% 0.1962 2056 36,459 1,831,014 5022.1% 6,845 343,774 5022.1% 16 4.50% 0.1878 2057 24,082 1,279,512 5313.1% 4,327 229,884 5313.1% 10 4.50% 0.1797 2058 15,592 875,991 5618.4% 2,681 150,608 5618.4% 7 4.50% 0.1719 Past 1,521,478,637 1,207,525,892 79,4% 2,634,501,512 1,723,107,024 65.4% Future 832,248,309 3,719,500,370 446.9% 618,440,388 2,294,572,312 371.0%											
2056   36,459   1,831,014   5022.1%   6,845   343,774   5022.1%   16   4.50%   0.1878											
2057   24,082   1,279,512   5313.1%   4,327   229,884   5313.1%   10   4.50%   0.1797											
2058         15,592         875,991         5618.4%         2,681         150,608         5618.4%         7         4.50%         0.1719           Past Future         1,521,478,637         1,207,525,892         79.4%         2,634,501,512         1,723,107,024         65.4%         65.4%           Future         832,248,309         3,719,500,370         446.9%         618,440,388         2,294,572,312         371.0%											
Past 1,521,478,637 1,207,525,892 79.4% 2,634,501,512 1,723,107,024 65.4% Future 832,248,309 3,719,500,370 446.9% 618,440,388 2,294,572,312 371.0%											
Future 832,248,309 3,719,500,370 446.9% 618,440,388 2,294,572,312 371.0%										4.0070	0.1710

### Premium Rates with First 18.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

Premium Rates Per \$10 Daily Benefit

LIFETIME BENEFIT PERIOD								
	No Be	nefit	Simple	Benefit	Compoun	d Benefit		
	Increase		Increase	Increase Option		Option		
Issue	Deductible	e Period	Deductible Period		Deductible Period			
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day		
40	74.20	54.86	138.72	103.20	174.22	129.08		
41	74.20	54.86	138.72	103.20	174.22	129.08		
42	74.20	54.86	138.72	103.20	174.22	129.08		
43	74.20	54.86	138.72	103.20	174.22	129.08		
44	74.20	54.86	138.72	103.20	174.22	129.08		
45	74.20	54.86	138.72	103.20	174.22	129.08		
46	80.68	61.32	145.16	109.66	183.92	138.72		
47	80.68	61.32	148.38	109.66	187.08	138.72		
48	83.86	61.32	151.60	112.92	190.34	141.98		
49	83.86	64.54	151.60	116.18	193.56	145.16		
50	87.16	64.54	154.86	116.18	196.84	148.38		
51	90.36	67.74	161.28	122.62	203.26	154.86		
52	96.80	71.00	167.80	125.80	212.90	161.28		
53	100.00	74.20	174.22	132.26	222.58	167.80		
54	106.48	80.68	183.92	138.72	235.52	177.42		
55	119.34	90.36	203.26	154.86	261.34	196.84		
56	129.08	100.00	222.58	170.98	283.88	222.58		
57	141.98	109.66	241.94	187.08	309.74	238.72		
58	158.06	122.62	267.76	203.26	338.72	261.34		
59	177.42	132.26	293.54	222.58	374.28	283.88		
60	196.84	154.86	322.60	254.84	409.70	322.60		
61	219.40	177.42	364.56	296.82	458.12	371.00		
62	241.94	190.34	396.80	316.16	503.28	396.80		
63	277.46	225.82	454.90	367.74	574.22	464.56		
64	312.94	245.20	509.72	400.04	641.96	506.50		
65	348.42	283.88	558.08	454.90	703.24	574.22		
66	380.70	303.28	600.06	480.66	758.12	606.48		
67	422.64	335.48	661.28	525.86	829.12	658.12		
68	464.56	380.70	719.38	587.14	900.04	732.30		
69	522.60	412.92	800.06	635.50	996.88	790.38		
70	577.48	458.12	877.46	696.80	999.98	864.56		
71	632.36	500.02	948.42	751.68	999.98	925.86		
72	693.58	551.64	999.98	825.86	999.98	999.98		
73	770.98	619.36	999.98	909.72	999.98	999.98		
74	848.42	683.94	999.98	996.88	999.98	999.98		
75	942.00	748.44	999.98	999.98	999.98	999.98		
76	999.98	832.30	999.98	999.98	999.98	999.98		
77	999.98	938.78	999.98	999.98	999.98	999.98		
78	999.98	999.98	999.98	999.98	999.98	999.98		
79	999.98	999.98	999.98	999.98	999.98	999.98		

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### Premium Rates with First 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

4 YEAR BENEFIT PERIOD								
	No Be			Benefit	Compoun	d Benefit		
	Increase		Increase		Increase Option			
Issue	Deductib		Deductible Period		Deductib			
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day		
40	55.64	40.18	98.84	71.06	123.62	89.60		
41	55.64	40.18	98.84	71.06	123.62	89.60		
42	55.64	40.18	98.84	71.06	123.62	89.60		
43	55.64	40.18	98.84	71.06	123.62	89.60		
44	55.64	40.18	98.84	71.06	123.62	89.60		
45	55.64	40.18	98.84	71.06	123.62	89.60		
46	58.72	43.28	101.98	74.14	129.78	92.70		
47	61.82	43.28	105.02	74.14	132.86	95.78		
48	61.82	43.28	105.02	77.26	132.86	95.78		
49	61.82	46.30	108.14	80.32	135.98	98.84		
50	64.88	46.30	111.26	80.32	139.02	98.84		
51	68.00	49.42	114.30	86.54	151.38	108.14		
52	71.06	49.42	117.44	86.54	154.46	111.26		
53	74.14	52.54	123.62	89.60	157.62	114.30		
54	80.32	55.64	129.78	92.70	166.84	120.48		
55	86.54	61.82	142.10	101.98	185.36	132.86		
56	95.78	71.06	157.62	114.30	200.86	148.30		
57	105.02	77.26	169.92	126.66	216.28	160.70		
58	117.44	86.54	188.50	135.98	237.94	173.02		
59	129.78	92.70	207.00	148.30	262.62	188.50		
60	145.18	108.14	228.62	173.02	287.32	216.28		
61	160.70	126.66	256.44	197.76	321.30	250.28		
62	179.16	135.98	278.06	213.18	352.18	265.72		
63	203.90	157.62	318.24	247.16	401.64	312.04		
64	228.62	173.02	355.30	268.80	451.08	339.84		
65	256.44	200.86	392.36	305.88	494.30	386.18		
66	278.06	213.18	420.18	324.40	531.42	407.86		
67	312.04	237.94	463.42	352.18	583.92	441.80		
68	342.96	265.72	506.68	392.36	633.32	491.22		
69	383.12	290.46	559.22	426.32	698.22	531.42		
70	423.30	321.30	614.82	466.48	763.10	580.84		
71	463.42	352.18	664.24	503.62	818.76	621.02		
72	512.90	389.30	726.06	553.06	880.52	670.46		
73	568.46	435.66	794.06	611.76	951.62	732.24		
74	624.08	482.00	868.18	670.46	999.98	790.94		
75	695.18	528.30	960.86	729.16	999.98	843.44		
76	775.46	587.00	999.98	797.10	999.98	914.52		
77	865.10	661.14	999.98	892.90	999.98	999.98		
78	957.78	729.16	999.98	970.08	999.98	999.98		
79	999.98	803.30	999.98	999.98	999.98	999.98		
80		874.34		999.98		999.98		
81		948.46		999.98		999.98		
82		999.98		999.98		999.98		
83		999.98		999.98		999.98		
84		999.98		999.98		999.98		

### Premium Rates with First 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

Premium Rates Per \$10 Daily Benefit

		3 YEAI	R BENEFIT P	ERIOD			
	No Be	enefit	Simple	Benefit	Compour	d Benefit	
	Increase	Option	Increase	Option	Increase Option		
Issue	Deductibi	le Period	Deductib	Deductible Period		le Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	49.42	37.10	86.54	64.88	108.14	80.32	
41	49.42	37.10	86.54	64.88	108.14	80.32	
42	49.42	37.10	86.54	64.88	108.14	80.32	
43	49.42	37.10	86.54	64.88	108.14	80.32	
44	49.42	37.10	86.54	64.88	108.14	80.32	
45	49.42	37.10	86.54	64.88	108.14	80.32	
46	52.54	40.18	89.60	68.00	114.30	86.54	
47	52.54	40.18	92.70	71.06	117.44	89.60	
48	55.64	40.18	95.78	71.06	120.48	89.60	
49	55.64	43.28	95.78	74.14	120.48	92.70	
50	58.72	43.28	98.84	74.14	123.62	92.70	
51	61.82	46.30	101.98	77.26	129.78	101.98	
52	61.82	46.30	105.02	80.32	132.86	105.02	
53	68.00	49.42	111.26	83.48	142.10	111.26	
54	71.06	52.54	117.44	89.60	148.30	114.30	
55	77.26	58.72	126.66	95.78	163.74	123.62	
56	86.54	64.88	139.02	108.14	179.16	135.98	
57	95.78	74.14	151.38	117.44	194.66	151.38	
58	105.02	80.32	169.92	129.78	216.28	163.74	
59	117.44	89.60	185.36	142.10	237.94	179.16	
60	129.78	101.98	203.90	160.70	259.56	203.90	
61	145.18	117.44	228.62	185.36	287.32	231.72	
62	160.70	126.66	250.28	197.76	318.24	250.28	
63	185.36	148.30	290.46	234.84	364.60	293.46	
64	207.00	163.74	321.30	253.36	404.76	318.24	
65	228.62	188.50	352.18	287.32	441.80	361.46	
66	250.28	200.86	376.94	302.78	472.76	380.02	
67	281.12	222.44	417.08	330.62	525.24	417.08	
68	312.04	253.36	457.28	370.78	571.60	466.48	
69	346.02	275.00	503.62	401.64	627.18	500.50	
70	380.02	302.78	553.06	438.74	685.90	543.78	
71	414.00	327.48	593.18	469.62	729.16	577.78	
72	460.34	367.66	655.02	522.14	794.06	630.28	
73	512.90	414.00	719.88	577.78	865.10	695.18	
74	562.32	451.08	781.64	630.28	920.70	741.46	
<b>75</b>	624.08	494.30	861.98	682.80	997.92	794.06	
76 	692.08	546.86	939.24	744.62	999.98	852.78	
77 <b>-</b> 0	778.58	624.08	999.98	840.36	999.98	948.46	
78 70	868.18	692.08	999.98	920.70	999.98	999.98	
79	936.12	753.90	999.98	994.86	999.98	999.98	
80		809.48		999.98		999.98	
81		874.34		999.98		999.98	
82		939.24		999.98		999.98	
83		999.98		999.98		999.98	
84		999.98		999.98		999.98	

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### Premium Rates with First 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

	2 YEAR BENEFIT PERIOD							
	No Be	enefit	Simple	Benefit	Compour	d Benefit		
	Increase	Option	Increase		Increase			
Issue	Deductib		Deductib	•	Deductib			
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day		
40	43.28	30.88	74.14	55.64	92.70	68.00		
41	43.28	30.88	74.14	55.64	92.70	68.00		
42	43.28	30.88	74.14	55.64	92.70	68.00		
43	43.28	30.88	74.14	55.64	92.70	68.00		
44	43.28	30.88	74.14	55.64	92.70	68.00		
45	43.28	30.88	74.14	55.64	92.70	68.00		
46	43.28	33.98	77.26	58.72	95.78	71.06		
47	46.30	33.98	80.32	58.72	98.84	74.14		
48	46.30	33.98	80.32	58.72	98.84	74.14		
49	46.30	33.98	80.32	58.72	101.98	77.26		
50	49.42	37.10	83.48	61.82	105.02	83.48		
51	49.42	37.10	86.54	64.88	108.14	86.54		
52	52.54	40.18	89.60	68.00	114.30	89.60		
53	55.64	43.28	92.70	71.06	117.44	92.70		
54	58.72	43.28	98.84	74.14	126.66	92.70		
55	64.88	49.42	108.14	80.32	139.02	105.02		
56	74.14	52.54	120.48	86.54	154.46	111.26		
57	80.32	61.82	129.78	98.84	166.84	126.66		
58	89.60	68.00	142.10	108.14	182.28	139.02		
59	98.84	74.14	157.62	120.48	197.76	151.38		
60	114.30	83.48	179.16	132.86	225.56	166.84		
61	123.62	92.70	194.66	145.18	244.06	182.28		
62	139.02	105.02	219.32	166.84	278.06	210.12		
63	157.62	114.30	244.06	179.16	308.96	225.56		
64	182.28	129.78	281.12	203.90	355.30	256.44		
65	200.86	145.18	305.88	222.44	386.18	281.12		
66	225.56	160.70	339.84	244.06	426.32	305.88		
67	247.16	176.14	367.66	259.56	463.42	327.48		
68	271.88	197.76	401.64	290.46	500.50	361.46		
69	296.64	213.18	432.60	308.96	540.62	386.18		
70	321.30	234.84	463.42	339.84	574.68	420.18		
71	352.18	256.44	503.62	364.60	621.02	448.00		
72	383.12	278.06	543.78	395.46	661.14	478.88		
73	417.08	305.88	580.84	429.46		515.94		
74	457.28	336.76	633.32	466.48	747.68	549.94		
<b>75</b>	503.62	364.60	695.18	503.62	803.30	583.92		
76	556.12	404.76	756.94	549.94	871.24	630.28		
77	617.96	451.08	834.20	608.62	936.12	685.90		
78 70	679.76	497.44	905.24	664.24	999.98	738.38		
79	744.62	543.78	985.52	716.80	999.98	797.10		
80		593.18		772.42		855.80		
81		648.80		834.20		923.80		
82		707.50		899.08		994.86		
83		772.42		970.08		999.98		
84		843.44		999.98		999.98		

### Premium Rates with Second 18.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

		LIFETIN	IE BENEFIT	PERIOD		
	No Be	enefit	Simple	Benefit	Compour	nd Benefit
	Increase	Option	Increase	Increase Option		Option
Issue	Deductibl	e Period	Deductib	le Period	Deductible Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	87.60	64.76	163.76	121.82	205.66	152.38
41	87.60	64.76	163.76	121.82	205.66	152.38
42	87.60	64.76	163.76	121.82	205.66	152.38
43	87.60	64.76	163.76	121.82	205.66	152.38
44	87.60	64.76	163.76	121.82	205.66	152.38
45	87.60	64.76	163.76	121.82	205.66	152.38
46	95.24	72.38	171.36	129.46	217.12	163.76
47	95.24	72.38	175.16	129.46	220.84	163.76
48	99.00	72.38	178.96	133.30	224.70	167.60
49	99.00	76.18	178.96	137.14	228.50	171.36
50	102.88	76.18	182.80	137.14	232.36	175.16
51	106.66	79.96	190.38	144.74	239.94	182.80
52	114.26	83.82	198.08	148.50	251.32	190.38
53	118.04	87.60	205.66	156.12	262.74	198.08
54	125.70	95.24	217.12	163.76	278.02	209.44
55	140.88	106.66	239.94	182.80	308.50	232.36
56	152.38	118.04	262.74	201.84	335.12	262.74
57	167.60	129.46	285.60	220.84	365.64	281.80
58	186.58	144.74	316.08	239.94	399.84	308.50
59	209.44	156.12	346.52	262.74	441.82	335.12
60	232.36	182.80	380.82	300.84	483.64	380.82
61	259.00	209.44	430.36	350.38	540.80	437.96
62	285.60	224.70	468.42	373.22	594.10	468.42
63	327.54	266.58	537.00	434.10	677.86	548.40
64	369.42	289.46	601.70	472.24	757.82	597.90
65	411.30	335.12	658.80	537.00	830.16	677.86
66	449.40	358.02	708.36	567.40	894.94	715.94
67	498.92	396.02	780.62	620.76	978.76	776.90
68	548.40	449.40	849.20	693.10	999.98	864.46
69	616.92	487.44	944.44	750.18	999.98	933.02
70	681.70	540.80	999.98	822.56	999.98	999.98
71	746.48	590.26	999.98	887.34	999.98	999.98
72	818.76	651.20	999.98	974.90	999.98	999.98
73	910.12	731.14	999.98	999.98	999.98	999.98
74	999.98	807.38	999.98	999.98	999.98	999.98
75	999.98	883.52	999.98	999.98	999.98	999.98
76	999.98	982.50	999.98	999.98	999.98	999.98
77	999.98	999.98	999.98	999.98	999.98	999.98
78 	999.98	999.98	999.98	999.98	999.98	999.98
79	999.98	999.98	999.98	999.98	999.98	999.98

### Premium Rates with Second 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

		4 YEAI	R BENEFIT P	ERIOD		
	No Be	enefit	Simple	Benefit	Compoun	d Benefit
	Increase	Option	Increase	Option	Increase Option	
Issue	Deductibl	le Period	Deductib	le Period	Deductibi	le Period
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	62.90	45.42	111.74	80.34	139.76	101.30
41	62.90	45.42	111.74	80.34	139.76	101.30
42	62.90	45.42	111.74	80.34	139.76	101.30
43	62.90	45.42	111.74	80.34	139.76	101.30
44	62.90	45.42	111.74	80.34	139.76	101.30
45	62.90	45.42	111.74	80.34	139.76	101.30
46	66.38	48.94	115.30	83.82	146.72	104.80
47	69.90	48.94	118.74	83.82	150.20	108.28
48	69.90	48.94	118.74	87.34	150.20	108.28
49	69.90	52.34	122.26	90.80	153.74	111.74
50	73.36	52.34	125.78	90.80	157.16	111.74
51	76.88	55.88	129.22	97.84	171.14	122.26
52	80.34	55.88	132.78	97.84	174.62	125.78
53	83.82	59.40	139.76	101.30	178.20	129.22
54	90.80	62.90	146.72	104.80	188.62	136.20
55	97.84	69.90	160.66	115.30	209.56	150.20
56	108.28	80.34	178.20	129.22	227.08	167.66
57	118.74	87.34	192.10	143.20	244.52	181.68
58	132.78	97.84	213.10	153.74	269.00	195.60
59	146.72	104.80	234.02	167.66	296.90	213.10
60	164.14	122.26	258.46	195.60	324.82	244.52
61	181.68	143.20	289.92	223.58	363.24	282.96
62	202.54	153.74	314.36	241.02	398.16	300.40
63	230.52	178.20	359.78	279.42	454.08	352.78
64	258.46	195.60	401.68	303.90	509.96	384.20
65	289.92	227.08	443.58	345.82	558.84	436.60
66	314.36	241.02	475.04	366.76	600.80	461.10
67	352.78	269.00	523.92	398.16	660.16	499.48
68	387.74	300.40	572.82	443.58	716.00	555.34
69	433.14	328.38	632.22	481.98	789.38	600.80
70	478.56	363.24	695.08	527.38	862.72	656.66
71	523.92	398.16	750.96	569.36	925.64	702.10
72	579.86	440.12	820.84	625.26	995.48	757.98
73	642.68	492.54	897.72	691.62	999.98	827.84
74	705.56	544.92	981.52	757.98	999.98	894.20
75	785.94	597.26	999.98	824.36	999.98	953.56
76	876.70	663.64	999.98	901.16	999.98	999.98
77	978.04	747.46	999.98	999.98	999.98	999.98
78	999.98	824.36	999.98	999.98	999.98	999.98
79	999.98	908.16	999.98	999.98	999.98	999.98
80		988.48		999.98		999.98
81		999.98		999.98		999.98
82		999.98		999.98		999.98
83		999.98		999.98		999.98
84		999.98		999.98		999.98

### Premium Rates with Second 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

No Benefit   Increase Option   Increase Option   Increase Option   Deductible Period   Deductible Period	ption
Increase Option	Period 90.80 90.80 90.80 90.80 90.80 90.80 90.80 101.30 101.30 104.80 115.30
Issue	Period 100 Day 90.80 90.80 90.80 90.80 90.80 90.80 90.80 101.30 104.80 115.30
Age         20 Day         100 Day         20 Day         100 Day         20 Day         1           40         55.88         41.94         97.84         73.36         122.26         1           41         55.88         41.94         97.84         73.36         122.26         122.26           42         55.88         41.94         97.84         73.36         122.26         122.26           43         55.88         41.94         97.84         73.36         122.26         122.26           44         55.88         41.94         97.84         73.36         122.26         122.26           45         55.88         41.94         97.84         73.36         122.26         122.26           45         55.88         41.94         97.84         73.36         122.26         122.26           46         59.40         45.42         101.30         76.88         129.22         122.26           47         59.40         45.42         104.80         80.34         132.78         132.78           48         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74	90.80 90.80 90.80 90.80 90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30
40         55.88         41.94         97.84         73.36         122.26           41         55.88         41.94         97.84         73.36         122.26           42         55.88         41.94         97.84         73.36         122.26           43         55.88         41.94         97.84         73.36         122.26           44         55.88         41.94         97.84         73.36         122.26           45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           5	90.80 90.80 90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30
42       55.88       41.94       97.84       73.36       122.26         43       55.88       41.94       97.84       73.36       122.26         44       55.88       41.94       97.84       73.36       122.26         45       55.88       41.94       97.84       73.36       122.26         46       59.40       45.42       101.30       76.88       129.22         47       59.40       45.42       104.80       80.34       132.78         48       62.90       45.42       108.28       80.34       136.20         49       62.90       48.94       108.28       83.82       136.20         50       66.38       48.94       111.74       83.82       139.76         51       69.90       52.34       115.30       87.34       146.72         52       69.90       52.34       118.74       90.80       150.20         53       76.88       55.88       125.78       94.38       160.66         54       80.34       59.40       132.78       101.30       167.66         55       87.34       66.38       143.20       108.28       185.12         5	90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30
42         55.88         41.94         97.84         73.36         122.26           43         55.88         41.94         97.84         73.36         122.26           44         55.88         41.94         97.84         73.36         122.26           45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66 <t< td=""><td>90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30</td></t<>	90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30
43         55.88         41.94         97.84         73.36         122.26           44         55.88         41.94         97.84         73.36         122.26           45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66           55         87.34         66.38         143.20         108.28         185.12	90.80 90.80 90.80 97.84 101.30 104.80 104.80 115.30
44         55.88         41.94         97.84         73.36         122.26           45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66           55         87.34         66.38         143.20         108.28         185.12           56         97.84         73.36         157.16         122.26         202.54	90.80 90.80 97.84 101.30 104.80 104.80 115.30
45         55.88         41.94         97.84         73.36         122.26           46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66           55         87.34         66.38         143.20         108.28         185.12           56         97.84         73.36         157.16         122.26         202.54	90.80 97.84 101.30 101.30 104.80 104.80 115.30
46         59.40         45.42         101.30         76.88         129.22           47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66           55         87.34         66.38         143.20         108.28         185.12           56         97.84         73.36         157.16         122.26         202.54	97.84 101.30 101.30 104.80 104.80 115.30
47         59.40         45.42         104.80         80.34         132.78           48         62.90         45.42         108.28         80.34         136.20           49         62.90         48.94         108.28         83.82         136.20           50         66.38         48.94         111.74         83.82         139.76           51         69.90         52.34         115.30         87.34         146.72           52         69.90         52.34         118.74         90.80         150.20           53         76.88         55.88         125.78         94.38         160.66           54         80.34         59.40         132.78         101.30         167.66           55         87.34         66.38         143.20         108.28         185.12           56         97.84         73.36         157.16         122.26         202.54	101.30 101.30 104.80 104.80 115.30
48     62.90     45.42     108.28     80.34     136.20       49     62.90     48.94     108.28     83.82     136.20       50     66.38     48.94     111.74     83.82     139.76       51     69.90     52.34     115.30     87.34     146.72       52     69.90     52.34     118.74     90.80     150.20       53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	101.30 104.80 104.80 115.30
49     62.90     48.94     108.28     83.82     136.20       50     66.38     48.94     111.74     83.82     139.76       51     69.90     52.34     115.30     87.34     146.72       52     69.90     52.34     118.74     90.80     150.20       53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	104.80 104.80 115.30
50     66.38     48.94     111.74     83.82     139.76       51     69.90     52.34     115.30     87.34     146.72       52     69.90     52.34     118.74     90.80     150.20       53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	104.80 115.30
51     69.90     52.34     115.30     87.34     146.72       52     69.90     52.34     118.74     90.80     150.20       53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	115.30
52     69.90     52.34     118.74     90.80     150.20       53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	
53     76.88     55.88     125.78     94.38     160.66       54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	110.74
54     80.34     59.40     132.78     101.30     167.66       55     87.34     66.38     143.20     108.28     185.12       56     97.84     73.36     157.16     122.26     202.54	125.78
55         87.34         66.38         143.20         108.28         185.12           56         97.84         73.36         157.16         122.26         202.54	129.22
56 97.84 73.36 157.16 122.26 202.54	139.76
	153.74
	171.14
58 118.74 90.80 192.10 146.72 244.52	185.12
59 132.78 101.30 209.56 160.66 269.00	202.54
60 146.72 115.30 230.52 181.68 293.44	230.52
61 164.14 132.78 258.46 209.56 324.82	261.98
62 181.68 143.20 282.96 223.58 359.78	282.96
63 209.56 167.66 328.38 265.50 412.20	331.78
64 234.02 185.12 363.24 286.44 457.60	359.78
65 258.46 213.10 398.16 324.82 499.48	408.64
66 282.96 227.08 426.14 342.30 534.48	429.64
67 317.82 251.48 471.52 373.78 593.80	471.52
68 352.78 286.44 516.98 419.18 646.22	527.38
69 391.20 310.90 569.36 454.08 709.06	565.84
70 429.64 342.30 625.26 496.02 775.44	614.76
71 468.04 370.24 670.62 530.92 824.36	653.20
72 520.44 415.66 740.54 590.30 897.72	712.56
73 579.86 468.04 813.86 653.20 978.04	785.94
74 635.74 509.96 883.68 712.56 999.98	838.26
75 705.56 558.84 974.52 771.94 999.98	897.72
76 782.44 618.26 999.98 841.82 999.98	964.10
77 880.22 705.56 999.98 950.06 999.98	999.98
78 981.52 782.44 999.98 999.98 999.98	999.98
79 999.98 852.32 999.98 999.98 999.98	999.98
80 915.16 999.98	999.98
81 988.48 999.98	999.98
82 999.98 999.98	999.98
83 999.98 999.98	999.98
84 999.98 999.98	999.98

### Premium Rates with Second 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

2 YEAR BENEFIT PERIOD								
	No Be	enefit	Simple	Benefit	Compour	d Benefit		
		ase Option Increase Option		Increase Option				
Issue	Deductib			le Period	Deductib			
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day		
40	48.94	34.92	83.82	62.90	104.80	76.88		
41	48.94	34.92	83.82	62.90	104.80	76.88		
42	48.94	34.92	83.82	62.90	104.80	76.88		
43	48.94	34.92	83.82	62.90	104.80	76.88		
44	48.94	34.92	83.82	62.90	104.80	76.88		
45	48.94	34.92	83.82	62.90	104.80	76.88		
46	48.94	38.42	87.34	66.38	108.28	80.34		
47	52.34	38.42	90.80	66.38	111.74	83.82		
48	52.34	38.42	90.80	66.38	111.74	83.82		
49	52.34	38.42	90.80	66.38	115.30	87.34		
50	55.88	41.94	94.38	69.90	118.74	94.38		
51	55.88	41.94	97.84	73.36	122.26	97.84		
52	59.40	45.42	101.30	76.88	129.22	101.30		
53	62.90	48.94	104.80	80.34	132.78	104.80		
54	66.38	48.94	111.74	83.82	143.20	104.80		
55	73.36	55.88	122.26	90.80	157.16	118.74		
56	83.82	59.40	136.20	97.84	174.62	125.78		
57	90.80	69.90	146.72	111.74	188.62	143.20		
58	101.30	76.88	160.66	122.26	206.08	157.16		
59	111.74	83.82	178.20	136.20	223.58	171.14		
60	129.22	94.38	202.54	150.20	255.00	188.62		
61	139.76	104.80	220.08	164.14	275.92	206.08		
62	157.16	118.74	247.96	188.62	314.36	237.56		
63	178.20	129.22	275.92	202.54	349.30	255.00		
64	206.08	146.72	317.82	230.52	401.68	289.92		
65	227.08	164.14	345.82	251.48	436.60	317.82		
66	255.00	181.68	384.20	275.92	481.98	345.82		
67	279.42	199.14	415.66	293.44	523.92	370.24		
68	307.38	223.58	454.08	328.38	565.84	408.64		
69	335.36	241.02	489.08	349.30	611.20	436.60		
70	363.24	265.50	523.92	384.20	649.70	475.04		
71	398.16	289.92	569.36	412.20	702.10	506.48		
72	433.14	314.36	614.76	447.08	747.46	541.40		
73	471.52	345.82	656.66	485.52	789.38	583.30		
74	516.98	380.72	716.00	527.38	845.28	621.74		
75	569.36	412.20	785.94	569.36	908.16	660.16		
76	628.72	457.60	855.76	621.74	984.98	712.56		
77	698.64	509.96	943.10	688.08	999.98	775.44		
78	768.50	562.38	999.98	750.96	999.98	834.78		
79	841.82	614.76	999.98	810.38	999.98	901.16		
80		670.62		873.26		967.52		
81		733.50		943.10		999.98		
82		799.86		999.98		999.98		
83		873.26		999.98		999.98		
84		953.56		999.98		999.98		

### Premium Rates with Third 18.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

	LIFETIME BENEFIT PERIOD								
	No Be	enefit	Simple	Benefit	Compour	nd Benefit			
	Increase	Option	Increase	Option	Increase	Option			
Issue	Deductibl	e Period	Deductib	le Period	Deductible Period				
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day			
40	103.40	76.46	193.40	143.96	242.84	179.88			
41	103.40	76.46	193.40	143.96	242.84	179.88			
42	103.40	76.46	193.40	143.96	242.84	179.88			
43	103.40	76.46	193.40	143.96	242.84	179.88			
44	103.40	76.46	193.40	143.96	242.84	179.88			
45	103.40	76.46	193.40	143.96	242.84	179.88			
46	112.44	85.42	202.36	152.88	256.34	193.40			
47	112.44	85.42	206.88	152.88	260.78	193.40			
48	116.88	85.42	211.30	157.42	265.34	197.86			
49	116.88	89.96	211.30	161.88	269.86	202.36			
50	121.42	89.96	215.86	161.88	274.28	206.88			
51	125.90	94.44	224.78	170.90	283.30	215.86			
52	134.90	98.96	233.86	175.30	296.76	224.78			
53	139.36	103.40	242.84	184.34	310.22	233.86			
54	148.36	112.44	256.34	193.40	328.30	247.28			
55	166.34	125.90	283.30	215.86	364.22	274.28			
56	179.88	139.36	310.22	238.32	395.68	310.22			
57	197.86	152.88	337.22	260.78	431.68	332.78			
58	220.36	170.90	373.20	283.30	472.20	364.22			
59	247.28	184.34	409.22	310.22	521.60	395.68			
60	274.28	215.86	449.68	355.24	571.08	449.68			
61	305.80	247.28	508.12	413.72	638.52	517.12			
62	337.22	265.34	553.08	440.64	701.52	553.08			
63	386.68	314.78	634.00	512.54	800.40	647.52			
64	436.22	341.76	710.50	557.66	894.82	705.94			
65	485.68	395.68	777.86	634.00	980.20	800.40			
66	530.62	422.76	836.38	669.98	999.98	845.38			
67	589.06	467.68	921.80	732.98	999.98	917.32			
68	647.52	530.62	999.98	818.40	999.98	999.98			
69	728.44	575.56	999.98	885.86	999.98	999.98			
70	804.86	638.52	999.98	971.26	999.98	999.98			
71 <b>-</b> 2	881.38	697.00	999.98	999.98	999.98	999.98			
72 70	966.72	768.92	999.98	999.98	999.98	999.98			
73	999.98	863.38	999.98	999.98	999.98	999.98			
74 75	999.98	953.38	999.98	999.98	999.98	999.98			
75 70	999.98	999.98	999.98	999.98	999.98	999.98			
76	999.98	999.98	999.98	999.98	999.98	999.98			
77 70	999.98	999.98	999.98	999.98	999.98	999.98			
78 70	999.98	999.98	999.98	999.98	999.98	999.98			
79	999.98	999.98	999.98	999.98	999.98	999.98			

### Premium Rates with Third 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

4 YEAR BENEFIT PERIOD								
	No Be			Benefit	Compoun	d Benefit		
	Increase	Increase Option Increase Option			Increase Option			
Issue	Deductibl		Deductible Period		Deductible Period			
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day		
40	71.12	51.34	126.44	90.84	158.02	114.58		
41	71.12	51.34	126.44	90.84	158.02	114.58		
42	71.12	51.34	126.44	90.84	158.02	114.58		
43	71.12	51.34	126.44	90.84	158.02	114.58		
44	71.12	51.34	126.44	90.84	158.02	114.58		
45	71.12	51.34	126.44	90.84	158.02	114.58		
46	75.04	55.34	130.36	94.76	165.90	118.50		
47	79.02	55.34	134.30	94.76	169.90	122.44		
48	79.02	55.34	134.30	98.78	169.90	122.44		
49	79.02	59.28	138.30	102.66	173.82	126.44		
50	82.96	59.28	142.20	102.66	177.78	126.44		
51	86.94	63.16	146.12	110.60	193.58	138.30		
52	90.84	63.16	150.12	110.60	197.46	142.20		
53	94.76	67.16	158.02	114.58	201.46	146.12		
54	102.66	71.12	165.90	118.50	213.34	154.00		
55	110.60	79.02	181.74	130.36	237.06	169.90		
56	122.44	90.84	201.46	146.12	256.78	189.62		
57	134.30	98.78	217.22	161.94	276.52	205.44		
58	150.12	110.60	240.94	173.82	304.20	221.18		
59	165.90	118.50	264.70	189.62	335.76	240.94		
60	185.62	138.30	292.34	221.18	367.36	276.52		
61	205.44	161.94	327.84	252.80	410.84	319.96		
62	229.08	173.82	355.52	272.54	450.28	339.72		
63	260.68	201.46	406.84	316.02	513.54	398.94		
64	292.34	221.18	454.30	343.68	576.70	434.52		
65	327.84	256.78	501.68	391.08	632.00	493.78		
66	355.52	272.54	537.22	414.82	679.46	521.46		
67	398.94	304.20	592.58	450.28	746.56	564.86		
68	438.40	339.72	647.86	501.68	809.78	628.04		
69	489.88	371.38	714.98	545.10	892.70	679.46		
70	541.20	410.84	786.06	596.44	975.66	742.64		
71	592.58	450.28	849.26	643.90	999.98	793.94		
72	655.76	497.72	928.30	707.06	999.98	857.22		
73	726.80	556.96	999.98	782.14	999.98	936.22		
74	797.94	616.26	999.98	857.22	999.98	999.98		
75	888.82	675.46	999.98	932.24	999.98	999.98		
76	991.52	750.52	999.98	999.98	999.98	999.98		
77	999.98	845.36	999.98	999.98	999.98	999.98		
78	999.98	932.24	999.98	999.98	999.98	999.98		
79	999.98	999.98	999.98	999.98	999.98	999.98		
80	20.00	999.98		999.98		999.98		
81		999.98		999.98		999.98		
82		999.98		999.98		999.98		
83		999.98		999.98		999.98		
84		999.98		999.98		999.98		

### Premium Rates with Third 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

	3 YEAR BENEFIT PERIOD								
	No Be	enefit	Simple	Benefit	Compour	d Benefit			
	Increase		Increase		Increase Option				
Issue	Deductib		Deductible Period		Deductible Period				
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day			
40	63.16	47.46	110.60	82.96	138.30	102.66			
41	63.16	47.46	110.60	82.96	138.30	102.66			
42	63.16	47.46	110.60	82.96	138.30	102.66			
43	63.16	47.46	110.60	82.96	138.30	102.66			
44	63.16	47.46	110.60	82.96	138.30	102.66			
45	63.16	47.46	110.60	82.96	138.30	102.66			
46	67.16	51.34	114.58	86.94	146.12	110.60			
47	67.16	51.34	118.50	90.84	150.12	114.58			
48	71.12	51.34	122.44	90.84	154.00	114.58			
49	71.12	55.34	122.44	94.76	154.00	118.50			
50	75.04	55.34	126.44	94.76	158.02	118.50			
51	79.02	59.28	130.36	98.78	165.90	130.36			
52	79.02	59.28	134.30	102.66	169.90	134.30			
53	86.94	63.16	142.20	106.66	181.74	142.20			
54	90.84	67.16	150.12	114.58	189.62	146.12			
55	98.78	75.04	161.94	122.44	209.36	158.02			
56	110.60	82.96	177.78	138.30	229.08	173.82			
57	122.44	94.76	193.58	150.12	248.88	193.58			
58	134.30	102.66	217.22	165.90	276.52	209.36			
59	150.12	114.58	237.06	181.74	304.20	229.08			
60	165.90	130.36	260.68	205.44	331.86	260.68			
61	185.62	150.12	292.34	237.06	367.36	296.22			
62	205.44	161.94	319.96	252.80	406.84	319.96			
63	237.06	189.62	371.38	300.24	466.12	375.26			
64	264.70	209.36	410.84	323.92	517.46	406.84			
65	292.34	240.94	450.28	367.36	564.86	462.18			
66	319.96	256.78	481.96	387.08	604.42	485.86			
67	359.48	284.40	533.28	422.70	671.48	533.28			
68	398.94	323.92	584.64	474.02	730.80	596.44			
69	442.42	351.58	643.90	513.54	801.88	639.92			
70	485.86	387.08	707.06	560.92	876.96	695.22			
71	529.30	418.68	758.44	600.44	932.24	738.70			
72	588.54	470.02	837.52	667.62	999.98	805.86			
73	655.76	529.30	920.38	738.70	999.98	888.82			
74	718.94	576.70	999.38	805.86	999.98	948.08			
75	797.94	632.00	999.98	872.98	999.98	999.98			
76	884.82	699.22	999.98	951.98	999.98	999.98			
77	995.44	797.94	999.98	999.98	999.98	999.98			
78	999.98	884.82	999.98	999.98	999.98	999.98			
79	999.98	963.82	999.98	999.98	999.98	999.98			
80		999.98		999.98		999.98			
81		999.98		999.98		999.98			
82		999.98		999.98		999.98			
83		999.98		999.98		999.98			
84		999.98		999.98		999.98			

### Premium Rates with Third 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

2 YEAR BENEFIT PERIOD							
	No Be	enefit	Simple Benefit		Compour	d Benefit	
	Increase Option		Increase Option Increase Option		Increase		
Issue	Deductib			le Period	Deductib		
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	55.34	39.50	94.76	71.12	118.50	86.94	
41	55.34	39.50	94.76	71.12	118.50	86.94	
42	55.34	39.50	94.76	71.12	118.50	86.94	
43	55.34	39.50	94.76	71.12	118.50	86.94	
44	55.34	39.50	94.76	71.12	118.50	86.94	
45	55.34	39.50	94.76	71.12	118.50	86.94	
46	55.34	43.44	98.78	75.04	122.44	90.84	
47	59.28	43.44	102.66	75.04	126.44	94.76	
48	59.28	43.44	102.66	75.04	126.44	94.76	
49	59.28	43.44	102.66	75.04	130.36	98.78	
50	63.16	47.46	106.66	79.02	134.30	106.66	
51	63.16	47.46	110.60	82.96	138.30	110.60	
52	67.16	51.34	114.58	86.94	146.12	114.58	
53	71.12	55.34	118.50	90.84	150.12	118.50	
54	75.04	55.34	126.44	94.76	161.94	118.50	
55	82.96	63.16	138.30	102.66	177.78	134.30	
56	94.76	67.16	154.00	110.60	197.46	142.20	
57	102.66	79.02	165.90	126.44	213.34	161.94	
58	114.58	86.94	181.74	138.30	233.08	177.78	
59	126.44	94.76	201.46	154.00	252.80	193.58	
60	146.12	106.66	229.08	169.90	288.40	213.34	
61	158.02	118.50	248.88	185.62	312.06	233.08	
62	177.78	134.30	280.46	213.34	355.52	268.62	
63	201.46	146.12	312.06	229.08	395.02	288.40	
64	233.08	165.90	359.48	260.68	454.30	327.84	
65	256.78	185.62	391.08	284.40	493.78	359.48	
66	288.40	205.44	434.52	312.06	545.10	391.08	
67	316.02	225.20	470.02	331.86	592.58	418.68	
68	347.60	252.80	513.54	371.38	639.92	462.18	
69	379.22	272.54	553.02	395.02	691.28	493.78	
70	410.84	300.24	592.58	434.52	734.74	537.22	
71	450.28	327.84	643.90	466.12	793.94	572.80	
72	489.88	355.52	695.22	505.64	845.36	612.32	
73	533.28	391.08	742.64	549.12	892.70	659.62	
74	584.64	430.58	809.78	596.44	955.88	703.14	
75	643.90	466.12	888.82	643.90	999.98	746.56	
76	711.04	517.46	967.82	703.14	999.98	805.86	
77	790.04	576.70	999.98	778.20	999.98	876.96	
78	869.08	635.98	999.98	849.26	999.98	944.04	
79	951.98	695.22	999.98	916.46	999.98	999.98	
80		758.44	20010	987.52		999.98	
81		829.52		999.98		999.98	
82		904.52		999.98		999.98	
83		987.52		999.98		999.98	
84		999.98		999.98		999.98	

#### RIVERSOURCE LIFE INSURANCE COMPANY

Address: 227 Ameriprise Financial Center, Minneapolis, MN 55474

## Pennsylvania Supplement to the Actuarial Memorandum for Policy Form 30225 Series

#### January 2019

<u>Product</u>	Form Number
Nursing Home Indemnity Policy	30225-PA
Nursing Home Indemnity Policy	30225-PA1
Nursing Home Indemnity Policy	30225A-PA1

#### 1. Purpose of Filing

This supplement has been prepared for the purpose of demonstrating the compliance of this premium rate increase filing with Chapter 18 Section 3801.303(c) and Regulation 89.83 of the Insurance Regulations for the State of Pennsylvania. It may not be appropriate for other purposes.

#### 2. Demonstration of Compliance with Chapter 18 Section 3801.303(c)

We believe that we comply with this subsection of the regulation by submitting these premium rates before they are being used.

#### 3. Demonstration of Compliance with Regulation 89.83

89.83(a): General. This subsection requires no action.

89.83(b): New Filings. This subsection is not applicable.

89.83(c): Revision of Current Rates.

- (1): This premium rate increase filing complies with the minimum loss ratio requirement of 60%, as specified in Regulation 89a.117.
- (2): Section 2 of the Actuarial Memorandum provides a description of benefits. Copies of the policy forms are enclosed with this rate filing.

(2)(i): The reason for the premium rate increase is due to a combination of actual voluntary lapse and mortality running less than expected in pricing and actual morbidity experience worse than expected for older attained ages. A premium rate increase is considered an effective way to reduce projected losses.

The company is requesting the following premium rate increases:

- a 64.5% premium rate increase for policies with a lifetime benefit period, spread over three years with an implementation schedule of three consecutive annual premium rate increases of 18.1% each; and
- a 44.5% premium rate increase for policies with non-lifetime benefit periods, spread over three years with an implementation schedule of three consecutive annual premium rates increases of 13.1% each.

Tables with current premium rates are provided in Attachment 1, and premium rate tables with the requested rate increases are provided in Attachment 2. The Pennsylvania average annual nursing home premium based on June 30, 2018

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#### RIVERSOURCE LIFE INSURANCE COMPANY

Address: 227 Ameriprise Financial Center, Minneapolis, MN 55474

### Pennsylvania Supplement to the Actuarial Memorandum for Policy Form 30225 Series

#### January 2019

inforce before and after the requested premium rate increases are as follows:

	Policies with	Policies with
	a Lifetime	Non-Lifetime
	Benefit Period	Benefit Periods
Before rate increase	\$1,873	\$1,610
After 1st rate increase	\$2,211	\$1,821
After 2nd rate increase	\$2,610	\$2,058
After 3rd rate increase	\$3,081	\$2,327

These values assume all previously approved premium rate increases have been fully implemented on all policies.

Attachment 3 provides nationwide experience for earned premiums and incurred claims, both before and after the requested premium rate increases. Attachment 4 provides nationwide experience for written premiums and paid claims, both before and after the requested premium rate increases. The actual and projected premiums in these attachments reflect the accumulated premium rate increases as approved in Pennsylvania and implemented from 2005 through 2018 on a nationwide basis.

Attachments 5 and 6 provide corresponding Pennsylvania-specific experience.

(2)(ii)(A): Seven prior premium rate increases have been approved and implemented on these policy forms in Pennsylvania. A 35% increase was approved in January 2005 and implemented on each policyholder's next policy anniversary beginning in April 2005. A 15% increase was approved in April 2008 and implemented on each policyholder's next policy anniversary beginning in July 2008. A 10% increase was approved in June 2009 and implemented on each policyholder's next policy anniversary beginning in September 2009. A 10% increase was approved in March 2011 and implemented on each policyholder's next policy anniversary beginning in June 2011. A 15% increase was approved in May 2013 and implemented on each policyholder's next policy anniversary beginning in August 2013. A 15% increase was approved in September 2015 and implemented on each policyholder's next policy anniversary beginning in December 2015. A 10% increase was approved in September 2017 and implemented on each policyholder's next policy anniversary beginning in December 2015.

(2)(ii)(B): A commission of 2.2% of premium is currently paid. Commission rates were reduced in 2005, 2008, 2009, 2011, 2013, 2016 and 2018 so that total commissions paid before and after past sought nationwide increases in premium are similar. In addition, as part of this premium rate increase process, the company anticipates adjusting commission rates so that the total commissions paid before and after the full amount of requested increase in premium are similar.

(2)(ii)(C)(I): Premiums earned and written since inception for nationwide experience are provided in Attachments 3 and 4, respectively. The actual and projected premiums in these attachments reflect the accumulated premium rate increases as

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#### RIVERSOURCE LIFE INSURANCE COMPANY

Address: 227 Ameriprise Financial Center, Minneapolis, MN 55474

### Pennsylvania Supplement to the Actuarial Memorandum for Policy Form 30225 Series

#### January 2019

approved in Pennsylvania and implemented from 2005 through 2018 on a nationwide basis.

Premiums earned and written since inception for Pennsylvania-specific experience are provided in Attachments 5 and 6, respectively.

Details of reserve balances and calculation basis for both nationwide and Pennsylvania-specific experience are provided in Attachment 7.

(2)(ii)(C)(II): Claims incurred and paid since inception for nationwide experience are provided in Attachments 3 and 4, respectively.

Claims incurred and paid since inception for Pennsylvania-specific experience are provided in Attachments 5 and 6, respectively.

Attachments 8 and 9 provide a durational loss ratio analysis for nationwide and Pennsylvania-specific experience, respectively. The actual and projected premiums in Attachment 8 reflect the accumulated premium rate increases as approved in Pennsylvania and implemented from 2005 through 2018 on a nationwide basis.

(2)(ii)(D): We believe that we have provided information sufficient to support the premium rate increase requested in this rate filing.

(2)(iii): We believe that data used in this premium rate increase filing is in agreement with those used in the annual statement filed with the Department.

89.83 (d): Filing Procedure. We believe this premium rate increase filing complies with this subsection.

Supplement - 3 - January 24, 2019

## **Current Premium Rates** Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

LIFETIME BENEFIT PERIOD							
	No Benefit		Simple Benefit		Compound Benefit		
	Increase Option		Increase Option		Increase Option		
Issue	Deductib	le Period	Deductible Period		Deductib	le Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	62.86	46.48	117.52	87.42	147.58	109.34	
41	62.86	46.48	117.52	87.42	147.58	109.34	
42	62.86	46.48	117.52	87.42	147.58	109.34	
43	62.86	46.48	117.52	87.42	147.58	109.34	
44	62.86	46.48	117.52	87.42	147.58	109.34	
45	62.86	46.48	117.52	87.42	147.58	109.34	
46	68.34	51.94	122.96	92.90	155.80	117.52	
47	68.34	51.94	125.70	92.90	158.48	117.52	
48	71.04	51.94	128.42	95.66	161.24	120.28	
49	71.04	54.68	128.42	98.42	163.96	122.96	
50	73.84	54.68	131.18	98.42	166.74	125.70	
51	76.54	57.38	136.62	103.88	172.18	131.18	
52	82.00	60.14	142.14	106.56	180.36	136.62	
53	84.72	62.86	147.58	112.04	188.56	142.14	
54	90.20	68.34	155.80	117.52	199.52	150.30	
55	101.10	76.54	172.18	131.18	221.38	166.74	
56	109.34	84.72	188.56	144.84	240.48	188.56	
57	120.28	92.90	204.96	158.48	262.38	202.22	
58	133.90	103.88	226.82	172.18	286.94	221.38	
59	150.30	112.04	248.66	188.56	317.06	240.48	
60	166.74	131.18	273.28	215.88	347.06	273.28	
61	185.86	150.30	308.82	251.44	388.08	314.28	
62	204.96	161.24	336.14	267.82	426.34	336.14	
63	235.04	191.30	385.36	311.52	486.44	393.54	
64	265.10	207.72	431.80	338.88	543.82	429.06	
65	295.16	240.48	472.76	385.36	595.72	486.44	
66	322.50	256.92	508.32	407.18	642.22	513.76	
67	358.02	284.20	560.18	445.46	702.36	557.50	
68	393.54	322.50	609.40	497.38	762.44	620.34	
69	442.70	349.80	677.74	538.34	844.48	669.54	
70	489.20	388.08	743.32	590.28	920.96	732.38	
71	535.68	423.58	803.42	636.76	986.54	784.32	
72	587.54	467.30	877.26	699.60	999.98	847.18	
73	653.12	524.68	959.20	770.64	999.98	926.44	
74	718.72	579.38	999.98	844.48	999.98	997.46	
75	797.98	634.02	999.98	920.96	999.98	999.98	
76	890.92	705.06	999.98	999.98	999.98	999.98	
77	994.78	795.26	999.98	999.98	999.98	999.98	
78	999.98	877.26	999.98	999.98	999.98	999.98	
79	999.98	964.66	999.98	999.98	999.98	999.98	

### **Current Premium Rates Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

4 YEAR BENEFIT PERIOD							
	No Be	enefit	Simple Benefit		Compound Benefit		
	Increase Option		Increase Option Increase Option			Increase	
Issue	Deductib		Deductible Period		Deductible Period		
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	49.22	35.54	87.42	62.86	109.34	79.26	
41	49.22	35.54	87.42	62.86	109.34	79.26	
42	49.22	35.54	87.42	62.86	109.34	79.26	
43	49.22	35.54	87.42	62.86	109.34	79.26	
44	49.22	35.54	87.42	62.86	109.34	79.26	
45	49.22	35.54	87.42	62.86	109.34	79.26	
46	51.94	38.28	90.20	65.58	114.80	82.00	
47	54.68	38.28	92.90	65.58	117.52	84.72	
48	54.68	38.28	92.90	68.34	117.52	84.72	
49	54.68	40.96	95.66	71.04	120.28	87.42	
50	57.38	40.96	98.42	71.04	122.96	87.42	
51	60.14	43.72	101.10	76.54	133.90	95.66	
52	62.86	43.72	103.88	76.54	136.62	98.42	
53	65.58	46.48	109.34	79.26	139.42	101.10	
54	71.04	49.22	114.80	82.00	147.58	106.56	
55	76.54	54.68	125.70	90.20	163.96	117.52	
56	84.72	62.86	139.42	101.10	177.66	131.18	
57	92.90	68.34	150.30	112.04	191.30	142.14	
58	103.88	76.54	166.74	120.28	210.46	153.04	
59	114.80	82.00	183.10	131.18	232.30	166.74	
60	128.42	95.66	202.22	153.04	254.14	191.30	
61	142.14	112.04	226.82	174.92	284.20	221.38	
62	158.48	120.28	245.96	188.56	311.52	235.04	
63	180.36	139.42	281.50	218.62	355.26	276.00	
64	202.22	153.04	314.28	237.76	399.00	300.60	
65	226.82	177.66	347.06	270.56	437.22	341.58	
66	245.96	188.56	371.66	286.94	470.06	360.76	
67	276.00	210.46	409.90	311.52	516.50	390.78	
68	303.36	235.04	448.18	347.06	560.18	434.50	
69	338.88	256.92	494.64	377.10	617.60	470.06	
70	374.42	284.20	543.82	412.62	674.98	513.76	
71	409.90	311.52	587.54	445.46	724.22	549.30	
72	453.68	344.34	642.22	489.20	778.84	593.04	
73	502.82	385.36	702.36	541.12		647.68	
74	552.02	426.34	767.92	593.04	907.30	699.60	
75	614.90	467.30	849.90	644.96	983.82	746.04	
76	685.92	519.22	931.88	705.06	999.98	808.92	
77	765.20	584.80	999.98	789.80	999.98	888.16	
78	847.18	644.96	999.98	858.06	999.98	956.50	
79	920.96	710.54	999.98	937.38	999.98	999.98	
80		773.38		999.98		999.98	
81		838.94		999.98		999.98	
82		915.46		999.98		999.98	
83		997.46		999.98		999.98	
84		999.98		999.98		999.98	

### **Current Premium Rates Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

3 YEAR BENEFIT PERIOD							
	No Benefit		Simple Benefit		Compound Benefit		
	Increase Option		<u> </u>		Increase Option		
Issue		Deductible Period		Deductible Period		le Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	43.72	32.82	76.54	57.38	95.66	71.04	
41	43.72	32.82	76.54	57.38	95.66	71.04	
42	43.72	32.82	76.54	57.38	95.66	71.04	
43	43.72	32.82	76.54	57.38	95.66	71.04	
44	43.72	32.82	76.54	57.38	95.66	71.04	
45	43.72	32.82	76.54	57.38	95.66	71.04	
46	46.48	35.54	79.26	60.14	101.10	76.54	
47	46.48	35.54	82.00	62.86	103.88	79.26	
48	49.22	35.54	84.72	62.86	106.56	79.26	
49	49.22	38.28	84.72	65.58	106.56	82.00	
50	51.94	38.28	87.42	65.58	109.34	82.00	
51	54.68	40.96	90.20	68.34	114.80	90.20	
52	54.68	40.96	92.90	71.04	117.52	92.90	
53	60.14	43.72	98.42	73.84	125.70	98.42	
54	62.86	46.48	103.88	79.26	131.18	101.10	
55	68.34	51.94	112.04	84.72	144.84	109.34	
56	76.54	57.38	122.96	95.66	158.48	120.28	
57	84.72	65.58	133.90	103.88	172.18	133.90	
58	92.90	71.04	150.30	114.80	191.30	144.84	
59	103.88	79.26	163.96	125.70	210.46	158.48	
60	114.80	90.20	180.36	142.14	229.58	180.36	
61	128.42	103.88	202.22	163.96	254.14	204.96	
62	142.14	112.04	221.38	174.92	281.50	221.38	
63	163.96	131.18	256.92	207.72	322.50	259.58	
64	183.10	144.84	284.20	224.10	358.02	281.50	
65	202.22	166.74	311.52	254.14	390.78	319.72	
66	221.38	177.66	333.42	267.82	418.16	336.14	
67	248.66	196.76	368.92	292.44	464.58	368.92	
68	276.00	224.10	404.48	327.96	505.60	412.62	
69 70	306.06	243.24	445.46	355.26	554.76	442.70	
70 74	336.14	267.82	489.20	388.08	606.70	480.98	
71	366.20	289.66	524.68	415.40	644.96	511.06	
72	407.18	325.20	579.38	461.84	702.36	557.50	
73	453.68	366.20	636.76	511.06	765.20	614.90	
74 75	497.38	399.00	691.38	557.50	814.38	655.84	
75 70	552.02	437.22	762.44	603.96	882.68	702.36	
76	612.16	483.72	830.78	658.64	953.74	754.30	
77	688.68	552.02	931.88	743.32	999.98	838.94	
78 70	767.92	612.16	999.98	814.38	999.98	904.54	
79	828.02	666.84	999.98	879.98	999.98	967.42	
80		716.00		931.88		999.98	
81		773.38		997.46		999.98	
82		830.78		999.98		999.98	
83		885.46		999.98		999.98	
84		934.60		999.98		999.98	

### **Current Premium Rates Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

2 YEAR BENEFIT PERIOD							
	No Benefit		Simple Benefit		Compound Benefit		
	Increase	Increase Option Increase Option		Option	Increase		
Issue		Deductible Period Deductible Period		Deductible Period			
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	38.28	27.32	65.58	49.22	82.00	60.14	
41	38.28	27.32	65.58	49.22	82.00	60.14	
42	38.28	27.32	65.58	49.22	82.00	60.14	
43	38.28	27.32	65.58	49.22	82.00	60.14	
44	38.28	27.32	65.58	49.22	82.00	60.14	
45	38.28	27.32	65.58	49.22	82.00	60.14	
46	38.28	30.06	68.34	51.94	84.72	62.86	
47	40.96	30.06	71.04	51.94	87.42	65.58	
48	40.96	30.06	71.04	51.94	87.42	65.58	
49	40.96	30.06	71.04	51.94	90.20	68.34	
50	43.72	32.82	73.84	54.68	92.90	73.84	
51	43.72	32.82	76.54	57.38	95.66	76.54	
52	46.48	35.54	79.26	60.14	101.10	79.26	
53	49.22	38.28	82.00	62.86	103.88	82.00	
54	51.94	38.28	87.42	65.58	112.04	82.00	
55	57.38	43.72	95.66	71.04	122.96	92.90	
56	65.58	46.48	106.56	76.54	136.62	98.42	
57	71.04	54.68	114.80	87.42	147.58	112.04	
58	79.26	60.14	125.70	95.66	161.24	122.96	
59	87.42	65.58	139.42	106.56	174.92	133.90	
60	101.10	73.84	158.48	117.52	199.52	147.58	
61	109.34	82.00	172.18	128.42	215.88	161.24	
62	122.96	92.90	194.00	147.58	245.96	185.86	
63	139.42	101.10	215.88	158.48	273.28	199.52	
64	161.24	114.80	248.66	180.36	314.28	226.82	
65	177.66	128.42	270.56	196.76	341.58	248.66	
66	199.52	142.14	300.60	215.88	377.10	270.56	
67	218.62	155.80	325.20	229.58	409.90	289.66	
68	240.48	174.92	355.26	256.92	442.70	319.72	
69 <b>7</b> 0	262.38	188.56	382.64	273.28	478.20	341.58	
70 74	284.20	207.72	409.90	300.60	508.32	371.66	
71	311.52	226.82	445.46	322.50	549.30	396.26	
72 70	338.88	245.96	480.98	349.80	584.80	423.58	
73	368.92	270.56	513.76	379.86	617.60	456.36	
74 75	404.48	297.88	560.18	412.62	661.34	486.44	
75 76	445.46	322.50	614.90	445.46	710.54	516.50	
76	491.90	358.02	669.54	486.44	770.64	557.50	
77 70	546.60	399.00	737.88	538.34	828.02	606.70	
78 70	601.26	440.00	800.70	587.54	890.92	653.12	
79	658.64	480.98	871.72	634.02	951.04	705.06	
80		524.68		683.22		756.98	
81		573.88		737.88		817.12	
82		625.80		795.26		879.98	
83		683.22		858.06 026.44		945.54	
84		746.04		926.44		999.98	

### Premium Rates with First 18.1% Rate Increase **Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

LIFETIME BENEFIT PERIOD							
	No Be	enefit	Simple Benefit		Compound Benefit		
	Increase Option		III -		Increase		
Issue	Deductibl	le Period	Deductib	le Period	Deductib		
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	74.20	54.86	138.72	103.20	174.22	129.08	
41	74.20	54.86	138.72	103.20	174.22	129.08	
42	74.20	54.86	138.72	103.20	174.22	129.08	
43	74.20	54.86	138.72	103.20	174.22	129.08	
44	74.20	54.86	138.72	103.20	174.22	129.08	
45	74.20	54.86	138.72	103.20	174.22	129.08	
46	80.68	61.32	145.16	109.66	183.92	138.72	
47	80.68	61.32	148.38	109.66	187.08	138.72	
48	83.86	61.32	151.60	112.92	190.34	141.98	
49	83.86	64.54	151.60	116.18	193.56	145.16	
50	87.16	64.54	154.86	116.18	196.84	148.38	
51	90.36	67.74	161.28	122.62	203.26	154.86	
52	96.80	71.00	167.80	125.80	212.90	161.28	
53	100.00	74.20	174.22	132.26	222.58	167.80	
54	106.48	80.68	183.92	138.72	235.52	177.42	
55	119.34	90.36	203.26	154.86	261.34	196.84	
56	129.08	100.00	222.58	170.98	283.88	222.58	
57	141.98	109.66	241.94	187.08	309.74	238.72	
58	158.06	122.62	267.76	203.26	338.72	261.34	
59	177.42	132.26	293.54	222.58	374.28	283.88	
60	196.84	154.86	322.60	254.84	409.70	322.60	
61	219.40	177.42	364.56	296.82	458.12	371.00	
62	241.94	190.34	396.80	316.16	503.28	396.80	
63	277.46	225.82	454.90	367.74	574.22	464.56	
64	312.94	245.20	509.72	400.04	641.96	506.50	
65	348.42	283.88	558.08	454.90	703.24	574.22	
66	380.70	303.28	600.06	480.66	758.12	606.48	
67	422.64	335.48	661.28	525.86	829.12	658.12	
68	464.56	380.70	719.38	587.14	900.04	732.30	
69 70	522.60	412.92	800.06	635.50	996.88	790.38	
70 71	577.48	458.12	877.46	696.80	999.98	864.56	
71	632.36	500.02	948.42	751.68	999.98	925.86	
72 72	693.58	551.64	999.98	825.86	999.98	999.98	
73 74	770.98	619.36	999.98	909.72	999.98	999.98	
74 75	848.42	683.94	999.98	996.88	999.98	999.98	
75 76	942.00	748.44 832.30	999.98	999.98	999.98	999.98	
76 77	999.98		999.98	999.98 999.98	999.98	999.98	
77 78	999.98	938.78	999.98	999.98	999.98	999.98	
78 79	999.98 999.98	999.98 999.98	999.98 999.98	999.98	999.98 999.98	999.98 999.98	
19	999.98	999.98	999.98	999.98	999.98	999.98	

#### Premium Rates with First 13.1% Rate Increase **Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

		4 YEA	R BENEFIT P	ERIOD		
	No Be	enefit		Benefit	Compoun	d Benefit
	Increase			Option	Increase	
Issue	Deductib	le Period		le Period	Deductible Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	55.64	40.18	98.84	71.06	123.62	89.60
41	55.64	40.18	98.84	71.06	123.62	89.60
42	55.64	40.18	98.84	71.06	123.62	89.60
43	55.64	40.18	98.84	71.06	123.62	89.60
44	55.64	40.18	98.84	71.06	123.62	89.60
45	55.64	40.18	98.84	71.06	123.62	89.60
46	58.72	43.28	101.98	74.14	129.78	92.70
47	61.82	43.28	105.02	74.14	132.86	95.78
48	61.82	43.28	105.02	77.26	132.86	95.78
49	61.82	46.30	108.14	80.32	135.98	98.84
50	64.88	46.30	111.26	80.32	139.02	98.84
51	68.00	49.42	114.30	86.54	151.38	108.14
52	71.06	49.42	117.44	86.54	154.46	111.26
53	74.14	52.54	123.62	89.60	157.62	114.30
54	80.32	55.64	129.78	92.70	166.84	120.48
55	86.54	61.82	142.10	101.98	185.36	132.86
56	95.78	71.06	157.62	114.30	200.86	148.30
57	105.02	77.26	169.92	126.66	216.28	160.70
58	117.44	86.54	188.50	135.98	237.94	173.02
59	129.78	92.70	207.00	148.30	262.62	188.50
60	145.18	108.14	228.62	173.02	287.32	216.28
61	160.70	126.66	256.44	197.76	321.30	250.28
62	179.16	135.98	278.06	213.18	352.18	265.72
63	203.90	157.62	318.24	247.16	401.64	312.04
64	228.62	173.02	355.30	268.80	451.08	339.84
65	256.44	200.86	392.36	305.88	494.30	386.18
66	278.06	213.18	420.18	324.40	531.42	407.86
67	312.04	237.94	463.42	352.18	583.92	441.80
68	342.96	265.72	506.68	392.36	633.32	491.22
69	383.12	290.46	559.22	426.32	698.22	531.42
70	423.30	321.30	614.82	466.48	763.10	580.84
71	463.42	352.18	664.24	503.62	818.76	621.02
72	512.90	389.30	726.06	553.06	880.52	670.46
73	568.46	435.66	794.06	611.76	951.62	732.24
74	624.08	482.00	868.18	670.46	999.98	790.94
75	695.18	528.30	960.86	729.16	999.98	843.44
76	775.46	587.00	999.98	797.10	999.98	914.52
77	865.10	661.14	999.98	892.90	999.98	999.98
78	957.78	729.16	999.98	970.08	999.98	999.98
79	999.98	803.30	999.98	999.98	999.98	999.98
80		874.34		999.98		999.98
81		948.46		999.98		999.98
82		999.98		999.98		999.98
83		999.98		999.98		999.98
84		999.98		999.98		999.98

#### Premium Rates with First 13.1% Rate Increase **Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

		3 YEA	R BENEFIT P	ERIOD		
	No Be	enefit	Simple	Benefit	Compour	d Benefit
	Increase		Increase	Option	Increase	
Issue	Deductib	le Period		le Period	Deductib	le Period
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	49.42	37.10	86.54	64.88	108.14	80.32
41	49.42	37.10	86.54	64.88	108.14	80.32
42	49.42	37.10	86.54	64.88	108.14	80.32
43	49.42	37.10	86.54	64.88	108.14	80.32
44	49.42	37.10	86.54	64.88	108.14	80.32
45	49.42	37.10	86.54	64.88	108.14	80.32
46	52.54	40.18	89.60	68.00	114.30	86.54
47	52.54	40.18	92.70	71.06	117.44	89.60
48	55.64	40.18	95.78	71.06	120.48	89.60
49	55.64	43.28	95.78	74.14	120.48	92.70
50	58.72	43.28	98.84	74.14	123.62	92.70
51	61.82	46.30	101.98	77.26	129.78	101.98
52	61.82	46.30	105.02	80.32	132.86	105.02
53	68.00	49.42	111.26	83.48	142.10	111.26
54	71.06	52.54	117.44	89.60	148.30	114.30
55	77.26	58.72	126.66	95.78	163.74	123.62
56	86.54	64.88	139.02	108.14	179.16	135.98
57	95.78	74.14	151.38	117.44	194.66	151.38
58	105.02	80.32	169.92	129.78	216.28	163.74
59	117.44	89.60	185.36	142.10	237.94	179.16
60	129.78	101.98	203.90	160.70	259.56	203.90
61	145.18	117.44	228.62	185.36	287.32	231.72
62	160.70	126.66	250.28	197.76	318.24	250.28
63	185.36	148.30	290.46	234.84	364.60	293.46
64	207.00	163.74	321.30	253.36	404.76	318.24
65 66	228.62	188.50	352.18	287.32	441.80	361.46
66 67	250.28	200.86	376.94	302.78	472.76	380.02
67	281.12	222.44	417.08	330.62	525.24	417.08
68 60	312.04	253.36	457.28	370.78	571.60	466.48
69 70	346.02	275.00	503.62	401.64	627.18	500.50
70 71	380.02 414.00	302.78 327.48	553.06 593.18	438.74 469.62	685.90 729.16	543.78 577.79
71 72		327.48 367.66		522.14	729.16 794.06	577.78
	460.34	414.00	655.02 719.88	522.14 577.78		630.28 695.18
73 74	512.90 562.32	451.08	7 19.88 781.64	630.28	865.10 920.70	741.46
74 75	624.08	494.30	861.98	682.80	920.70	741.46 794.06
75 76	692.08	546.86	939.24	744.62	997.92	852.78
76 77	778.58	624.08	939.24	840.36	999.98	948.46
77 78	868.18	692.08	999.98	920.70	999.98	946.46
76 79	936.12	753.90	999.98	920.70	999.98	999.98
80	330.12	809.48	333.30	999.98	333.30	999.98
81		874.34		999.98		999.98
82		939.24		999.98		999.98
83		939.24		999.98		999.98
84		999.98		999.98		999.98
04		999.90		<i>99</i> 9.80		999.90

#### Premium Rates with First 13.1% Rate Increase **Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

		2 YEA	R BENEFIT P	ERIOD		
	No Be	enefit		Benefit	Compoun	d Benefit
	Increase			Option	Increase	
Issue	Deductib			le Period	Deductible Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	43.28	30.88	74.14	55.64	92.70	68.00
41	43.28	30.88	74.14	55.64	92.70	68.00
42	43.28	30.88	74.14	55.64	92.70	68.00
43	43.28	30.88	74.14	55.64	92.70	68.00
44	43.28	30.88	74.14	55.64	92.70	68.00
45	43.28	30.88	74.14	55.64	92.70	68.00
46	43.28	33.98	77.26	58.72	95.78	71.06
47	46.30	33.98	80.32	58.72	98.84	74.14
48	46.30	33.98	80.32	58.72	98.84	74.14
49	46.30	33.98	80.32	58.72	101.98	77.26
50	49.42	37.10	83.48	61.82	105.02	83.48
51	49.42	37.10	86.54	64.88	108.14	86.54
52	52.54	40.18	89.60	68.00	114.30	89.60
53	55.64	43.28	92.70	71.06	117.44	92.70
54	58.72	43.28	98.84	74.14	126.66	92.70
55	64.88	49.42	108.14	80.32	139.02	105.02
56	74.14	52.54	120.48	86.54	154.46	111.26
57	80.32	61.82	129.78	98.84	166.84	126.66
58	89.60	68.00	142.10	108.14	182.28	139.02
59	98.84	74.14	157.62	120.48	197.76	151.38
60	114.30	83.48	179.16	132.86	225.56	166.84
61	123.62	92.70	194.66	145.18	244.06	182.28
62	139.02	105.02	219.32	166.84	278.06	210.12
63	157.62	114.30	244.06	179.16	308.96	225.56
64	182.28	129.78	281.12	203.90	355.30	256.44
65	200.86	145.18	305.88	222.44	386.18	281.12
66	225.56	160.70	339.84	244.06	426.32	305.88
67	247.16	176.14	367.66	259.56	463.42	327.48
68	271.88	197.76	401.64	290.46	500.50	361.46
69 70	296.64	213.18	432.60	308.96	540.62	386.18
70 74	321.30	234.84	463.42	339.84	574.68	420.18
71	352.18	256.44	503.62	364.60	621.02	448.00
72 70	383.12	278.06	543.78	395.46	661.14	478.88
73	417.08	305.88	580.84	429.46	698.22	515.94
74 75	457.28	336.76	633.32	466.48	747.68	549.94
75 76	503.62	364.60	695.18	503.62	803.30	583.92
76	556.12	404.76	756.94	549.94	871.24	630.28
77 78	617.96	451.08 497.44	834.20	608.62	936.12 999.98	685.90
78 79	679.76 744.62		905.24 985.52	664.24 716.80	999.98	738.38 797.10
	144.02	543.78	900.02		99.96	
80 91		593.18		772.42		855.80
81 92		648.80		834.20		923.80
82		707.50		899.08		994.86
83 84		772.42 843.44		970.08 999.98		999.98 999.98
04		043.44		399.98		999.98

#### Premium Rates with Second 18.1% Rate Increase **Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

LIFETIME BENEFIT PERIOD										
	No Be	enefit	Simple	Benefit	Compoun	d Benefit				
	Increase	Option	Increase		Increase	Option				
Issue	Deductibl	le Period	Deductib	le Period	Deductibl	le Period				
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day				
40	87.60	64.76	163.76	121.82	205.66	152.38				
41	87.60	64.76	163.76	121.82	205.66	152.38				
42	87.60	64.76	163.76	121.82	205.66	152.38				
43	87.60	64.76	163.76	121.82	205.66	152.38				
44	87.60	64.76	163.76	121.82	205.66	152.38				
45	87.60	64.76	163.76	121.82	205.66	152.38				
46	95.24	72.38	171.36	129.46	217.12	163.76				
47	95.24	72.38	175.16	129.46	220.84	163.76				
48	99.00	72.38	178.96	133.30	224.70	167.60				
49	99.00	76.18	178.96	137.14	228.50	171.36				
50	102.88	76.18	182.80	137.14	232.36	175.16				
51	106.66	79.96	190.38	144.74	239.94	182.80				
52	114.26	83.82	198.08	148.50	251.32	190.38				
53	118.04	87.60	205.66	156.12	262.74	198.08				
54	125.70	95.24	217.12	163.76	278.02	209.44				
55	140.88	106.66	239.94	182.80	308.50	232.36				
56	152.38	118.04	262.74	201.84	335.12	262.74				
57	167.60	129.46	285.60	220.84	365.64	281.80				
58	186.58	186.58 144.74 316.08 239.9		239.94	399.84	308.50				
59	209.44	156.12	346.52	262.74	441.82	335.12				
60	232.36	182.80	380.82	300.84	483.64	380.82				
61	259.00	209.44	430.36	350.38	540.80	437.96				
62	285.60	224.70	468.42	373.22	594.10	468.42				
63	327.54	266.58	537.00	434.10	677.86	548.40				
64	369.42	289.46	601.70	472.24	757.82	597.90				
65	411.30	335.12	658.80	537.00	830.16	677.86				
66	449.40	358.02	708.36	567.40	894.94	715.94				
67	498.92	396.02	780.62	620.76	978.76	776.90				
68	548.40	449.40	849.20	693.10	999.98	864.46				
69	616.92	487.44	944.44	750.18	999.98	933.02				
70	681.70	540.80	999.98	822.56	999.98	999.98				
71	746.48	590.26	999.98	887.34	999.98	999.98				
72	818.76	651.20	999.98	974.90	999.98	999.98				
73	910.12	731.14	999.98	999.98	999.98	999.98				
74	999.98	807.38	999.98	999.98	999.98	999.98				
75	999.98	883.52	999.98	999.98	999.98	999.98				
76	999.98	982.50	999.98	999.98	999.98	999.98				
77	999.98	999.98	999.98	999.98	999.98	999.98				
78	999.98	999.98	999.98	999.98	999.98	999.98				
79	999.98	999.98	999.98	999.98	999.98	999.98				

#### Premium Rates with Second 13.1% Rate Increase **Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

		4 YEAI	R BENEFIT P	ERIOD		
	No Be	enefit	Simple	Benefit	Compour	nd Benefit
	Increase	Option	Increase	Option	Increase	Option
Issue	Deductib	le Period	Deductib	le Period	Deductible Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	62.90	45.42	111.74	80.34	139.76	101.30
41	62.90	45.42	111.74	80.34	139.76	101.30
42	62.90	45.42	111.74	80.34	139.76	101.30
43	62.90	45.42	111.74	80.34	139.76	101.30
44	62.90	45.42	111.74	80.34	139.76	101.30
45	62.90	45.42	111.74	80.34	139.76	101.30
46	66.38	48.94	115.30	83.82	146.72	104.80
47	69.90	48.94	118.74	83.82	150.20	108.28
48	69.90	48.94	118.74	87.34	150.20	108.28
49	69.90	52.34	122.26	90.80	153.74	111.74
50	73.36	52.34	125.78	90.80	157.16	111.74
51	76.88	55.88	129.22	97.84	171.14	122.26
52	80.34	55.88	132.78	97.84	174.62	125.78
53	83.82	59.40	139.76	101.30	178.20	129.22
54	90.80	62.90	146.72	104.80	188.62	136.20
55	97.84	69.90	160.66	115.30	209.56	150.20
56	108.28	80.34	178.20	129.22	227.08	167.66
57	118.74	87.34	192.10	143.20	244.52	181.68
58	132.78	97.84	213.10	153.74	269.00	195.60
59	146.72	104.80	234.02	167.66	296.90	213.10
60	164.14	122.26	258.46	195.60	324.82	244.52
61	181.68	143.20	289.92	223.58	363.24	282.96
62	202.54	153.74	314.36	241.02	398.16	300.40
63	230.52	178.20	359.78	279.42	454.08	352.78
64	258.46	195.60	401.68	303.90	509.96	384.20
65	289.92	227.08	443.58	345.82	558.84	436.60
66	314.36	241.02	475.04	366.76	600.80	461.10
67	352.78	269.00	523.92	398.16	660.16	499.48
68	387.74	300.40	572.82	443.58	716.00	555.34
69	433.14	328.38	632.22	481.98	789.38	600.80
70	478.56	363.24	695.08	527.38	862.72	656.66
71	523.92	398.16	750.96	569.36	925.64	702.10
72	579.86	440.12	820.84	625.26	995.48	757.98
73	642.68	492.54	897.72	691.62	999.98	827.84
74	705.56	544.92	981.52	757.98	999.98	894.20
75 	785.94	597.26	999.98	824.36	999.98	953.56
76 —	876.70	663.64	999.98	901.16	999.98	999.98
77	978.04	747.46	999.98	999.98	999.98	999.98
78 70	999.98	824.36	999.98	999.98	999.98	999.98
79	999.98	908.16	999.98	999.98	999.98	999.98
80		988.48		999.98		999.98
81		999.98		999.98		999.98
82		999.98		999.98		999.98
83		999.98		999.98		999.98
84		999.98		999.98		999.98

#### Premium Rates with Second 13.1% Rate Increase **Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

		3 YEA	R BENEFIT P	ERIOD		
	No Be	enefit	Simple	Benefit	Compoun	d Benefit
	Increase	Option	Increase	Option	Increase	Option
Issue	Deductib	le Period	Deductib	le Period	Deductible Period	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	55.88	41.94	97.84	73.36	122.26	90.80
41	55.88	41.94	97.84	73.36	122.26	90.80
42	55.88	41.94	97.84	73.36	122.26	90.80
43	55.88	41.94	97.84	73.36	122.26	90.80
44	55.88	41.94	97.84	73.36	122.26	90.80
45	55.88	41.94	97.84	73.36	122.26	90.80
46	59.40	45.42	101.30	76.88	129.22	97.84
47	59.40	45.42	104.80	80.34	132.78	101.30
48	62.90	45.42	108.28	80.34	136.20	101.30
49	62.90	48.94	108.28	83.82	136.20	104.80
50	66.38	48.94	111.74	83.82	139.76	104.80
51	69.90	52.34	115.30	87.34	146.72	115.30
52	69.90	52.34	118.74	90.80	150.20	118.74
53	76.88	55.88	125.78	94.38	160.66	125.78
54	80.34	59.40	132.78	101.30	167.66	129.22
55	87.34	66.38	143.20	108.28	185.12	139.76
56	97.84	73.36	157.16	122.26	202.54	153.74
57	108.28	83.82	171.14	132.78	220.08	171.14
58	118.74	90.80	192.10	146.72	244.52	185.12
59	132.78	101.30	209.56	160.66	269.00	202.54
60	146.72	115.30	230.52	181.68	293.44	230.52
61	164.14	132.78	258.46	209.56	324.82	261.98
62	181.68	143.20	282.96	223.58	359.78	282.96
63	209.56	167.66	328.38	265.50	412.20	331.78
64	234.02	185.12	363.24	286.44	457.60	359.78
65	258.46	213.10	398.16	324.82	499.48	408.64
66	282.96	227.08	426.14	342.30	534.48	429.64
67	317.82	251.48	471.52	373.78	593.80	471.52
68	352.78	286.44	516.98	419.18	646.22	527.38
69	391.20	310.90	569.36	454.08	709.06	565.84
70	429.64	342.30	625.26	496.02	775.44	614.76
71	468.04	370.24	670.62	530.92	824.36	653.20
72	520.44	415.66	740.54	590.30	897.72	712.56
73	579.86	468.04	813.86	653.20	978.04	785.94
74	635.74	509.96	883.68	712.56	999.98	838.26
75	705.56	558.84	974.52	771.94	999.98	897.72
76	782.44	618.26	999.98	841.82	999.98	964.10
77	880.22	705.56	999.98	950.06	999.98	999.98
78 70	981.52	782.44	999.98	999.98	999.98	999.98
79	999.98	852.32	999.98	999.98	999.98	999.98
80		915.16		999.98		999.98
81		988.48		999.98		999.98
82		999.98		999.98		999.98
83		999.98		999.98		999.98
84		999.98		999.98		999.98

#### Premium Rates with Second 13.1% Rate Increase **Nursing Home Indemnity Policy** Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1 Premium Rates Per \$10 Daily Benefit

		2 YEAI	R BENEFIT P	ERIOD		
	No Be	enefit	Simple	Benefit	Compoun	d Benefit
	Increase	Option	Increase	Option	Increase	
Issue	Deductib	le Period	Deductib		Deductib	le Period
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	48.94	34.92	83.82	62.90	104.80	76.88
41	48.94	34.92	83.82	62.90	104.80	76.88
42	48.94	34.92	83.82	62.90	104.80	76.88
43	48.94	34.92	83.82	62.90	104.80	76.88
44	48.94	34.92	83.82	62.90	104.80	76.88
45	48.94	34.92	83.82	62.90	104.80	76.88
46	48.94	38.42	87.34	66.38	108.28	80.34
47	52.34	38.42	90.80	66.38	111.74	83.82
48	52.34	38.42	90.80	66.38	111.74	83.82
49	52.34	38.42	90.80	66.38	115.30	87.34
50	55.88	41.94	94.38	69.90	118.74	94.38
51	55.88	41.94	97.84	73.36	122.26	97.84
52	59.40	45.42	101.30	76.88	129.22	101.30
53	62.90	48.94	104.80	80.34	132.78	104.80
54	66.38	48.94	111.74	83.82	143.20	104.80
55	73.36	55.88	122.26	90.80	157.16	118.74
56	83.82	59.40	136.20	97.84	174.62	125.78
57	90.80	69.90	146.72	111.74	188.62	143.20
58	101.30	76.88	160.66	122.26	206.08	157.16
59	111.74	83.82	178.20	136.20	223.58	171.14
60	129.22	94.38	202.54	150.20	255.00	188.62
61	139.76	104.80	220.08	164.14	275.92	206.08
62	157.16	118.74	247.96	188.62	314.36	237.56
63	178.20	129.22	275.92	202.54	349.30	255.00
64	206.08	146.72	317.82	230.52	401.68	289.92
65	227.08	164.14	345.82	251.48	436.60	317.82
66	255.00	181.68	384.20	275.92	481.98	345.82
67	279.42	199.14	415.66	293.44	523.92	370.24
68	307.38	223.58	454.08	328.38	565.84	408.64
69	335.36	241.02	489.08	349.30	611.20	436.60
70	363.24	265.50	523.92	384.20	649.70	475.04
71	398.16	289.92	569.36	412.20	702.10	506.48
72	433.14	314.36	614.76	447.08	747.46	541.40
73	471.52	345.82	656.66	485.52	789.38	583.30
74	516.98	380.72	716.00	527.38	845.28	621.74
75	569.36	412.20	785.94	569.36	908.16	660.16
76	628.72	457.60	855.76	621.74	984.98	712.56
77	698.64	509.96	943.10	688.08	999.98	775.44
78	768.50	562.38	999.98	750.96	999.98	834.78
79	841.82	614.76	999.98	810.38	999.98	901.16
80		670.62		873.26		967.52
81		733.50		943.10		999.98
82		799.86		999.98		999.98
83		873.26		999.98		999.98
84		953.56		999.98		999.98

#### Premium Rates with Third 18.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

Premium Rates Per \$10 Daily Benefit

		LIFETIN	IE BENEFIT	PERIOD		
	No Be	enefit	Simple	Benefit	Compour	d Benefit
	Increase	Option	Increase	Option	Increase	
Issue	Deductib		Deductib	le Period	Deductib	le Period
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	103.40	76.46	193.40	143.96	242.84	179.88
41	103.40	76.46	193.40	143.96	242.84	179.88
42	103.40	76.46	193.40	143.96	242.84	179.88
43	103.40	76.46	193.40	143.96	242.84	179.88
44	103.40	76.46	193.40	143.96	242.84	179.88
45	103.40	76.46	193.40	143.96	242.84	179.88
46	112.44	85.42	202.36	152.88	256.34	193.40
47	112.44	85.42	206.88	152.88	260.78	193.40
48	116.88	85.42	211.30	157.42	265.34	197.86
49	116.88	89.96	211.30	161.88	269.86	202.36
50	121.42	89.96	215.86	161.88	274.28	206.88
51	125.90	94.44	224.78	170.90	283.30	215.86
52	134.90	98.96	233.86	175.30	296.76	224.78
53	139.36	103.40	242.84	184.34	310.22	233.86
54	148.36	112.44	256.34	193.40	328.30	247.28
55	166.34	125.90	283.30	215.86	364.22	274.28
56	179.88	139.36	310.22	238.32	395.68	310.22
57	197.86	152.88	337.22	260.78	431.68	332.78
58	220.36	170.90	373.20	283.30	472.20	364.22
59	247.28	184.34	409.22	310.22	521.60	395.68
60	274.28	215.86	449.68	355.24	571.08	449.68
61	305.80	247.28	508.12	413.72	638.52	517.12
62	337.22	265.34	553.08	440.64	701.52	553.08
63	386.68	314.78	634.00	512.54	800.40	647.52
64	436.22	341.76	710.50	557.66	894.82	705.94
65	485.68	395.68	777.86	634.00	980.20	800.40
66	530.62	422.76	836.38	669.98	999.98	845.38
67	589.06	467.68	921.80	732.98	999.98	917.32
68	647.52	530.62	999.98	818.40	999.98	999.98
69 <b>7</b> 0	728.44	575.56	999.98	885.86	999.98	999.98
70	804.86	638.52	999.98	971.26	999.98	999.98
71	881.38	697.00	999.98	999.98	999.98	999.98
72 70	966.72	768.92	999.98	999.98	999.98	999.98
73	999.98	863.38	999.98	999.98	999.98	999.98
74 75	999.98	953.38	999.98	999.98	999.98	999.98
75 76	999.98	999.98	999.98	999.98	999.98	999.98
76 77	999.98	999.98	999.98	999.98	999.98	999.98
77 70	999.98	999.98	999.98	999.98	999.98	999.98
78 70	999.98	999.98	999.98	999.98	999.98	999.98
79	999.98	999.98	999.98	999.98	999.98	999.98

#### Premium Rates with Third 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

Premium Rates Per \$10 Daily Benefit

		4 YEAI	R BENEFIT P	ERIOD		=
	No Be	enefit	Simple	Benefit	Compour	d Benefit
	Increase		Increase		Increase	
Issue	Deductib			le Period	Deductib	
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day
40	71.12	51.34	126.44	90.84	158.02	114.58
41	71.12	51.34	126.44	90.84	158.02	114.58
42	71.12	51.34	126.44	90.84	158.02	114.58
43	71.12	51.34	126.44	90.84	158.02	114.58
44	71.12	51.34	126.44	90.84	158.02	114.58
45	71.12	51.34	126.44	90.84	158.02	114.58
46	75.04	55.34	130.36	94.76	165.90	118.50
47	79.02	55.34	134.30	94.76	169.90	122.44
48	79.02	55.34	134.30	98.78	169.90	122.44
49	79.02	59.28	138.30	102.66	173.82	126.44
50	82.96	59.28	142.20	102.66	177.78	126.44
51	86.94	63.16	146.12	110.60	193.58	138.30
52	90.84	63.16	150.12	110.60	197.46	142.20
53	94.76	67.16	158.02	114.58	201.46	146.12
54	102.66	71.12	165.90	118.50	213.34	154.00
55	110.60	79.02	181.74	130.36	237.06	169.90
56	122.44	90.84	201.46	146.12	256.78	189.62
57	134.30	98.78	217.22	161.94	276.52	205.44
58	150.12	110.60	240.94	173.82	304.20	221.18
59	165.90	118.50	264.70	189.62	335.76	240.94
60	185.62	138.30	292.34	221.18	367.36	276.52
61	205.44	161.94	327.84	252.80	410.84	319.96
62	229.08	173.82	355.52	272.54	450.28	339.72
63	260.68	201.46	406.84	316.02	513.54	398.94
64	292.34	221.18	454.30	343.68	576.70	434.52
65	327.84	256.78	501.68	391.08	632.00	493.78
66	355.52	272.54	537.22	414.82	679.46	521.46
67	398.94	304.20	592.58	450.28	746.56	564.86
68	438.40	339.72	647.86	501.68	809.78	628.04
69	489.88	371.38	714.98	545.10	892.70	679.46
70	541.20	410.84	786.06	596.44	975.66	742.64
71	592.58	450.28	849.26	643.90	999.98	793.94
72	655.76	497.72	928.30	707.06	999.98	857.22
73	726.80	556.96	999.98	782.14	999.98	936.22
74	797.94	616.26	999.98	857.22	999.98	999.98
75	888.82	675.46	999.98	932.24	999.98	999.98
76	991.52	750.52	999.98	999.98	999.98	999.98
77	999.98	845.36	999.98	999.98	999.98	999.98
78	999.98	932.24	999.98	999.98	999.98	999.98
79	999.98	999.98	999.98	999.98	999.98	999.98
80		999.98		999.98		999.98
81		999.98		999.98		999.98
82		999.98		999.98		999.98
83		999.98		999.98		999.98
84		999.98		999.98		999.98

#### Premium Rates with Third 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

Premium Rates Per \$10 Daily Benefit

		3 YEAI	R BENEFIT P	ERIOD			
	No Be	enefit	Simple	Benefit	Compour	nd Benefit	
	Increase		Increase		Increase		
Issue	Deductib			le Period	Deductib		
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day	
40	63.16	47.46	110.60	82.96	138.30	102.66	
41	63.16	47.46	110.60	82.96	138.30	102.66	
42	63.16	47.46	110.60	82.96	138.30	102.66	
43	63.16	47.46	110.60	82.96	138.30	102.66	
44	63.16	47.46	110.60	82.96	138.30	102.66	
45	63.16	47.46	110.60	82.96	138.30	102.66	
46	67.16	51.34	114.58	86.94	146.12	110.60	
47	67.16	51.34	118.50	90.84	150.12	114.58	
48	71.12	51.34	122.44	90.84	154.00	114.58	
49	71.12	55.34	122.44	94.76	154.00	118.50	
50	75.04	55.34	126.44	94.76	158.02	118.50	
51	79.02	59.28	130.36	98.78	165.90	130.36	
52	79.02	59.28	134.30	102.66	169.90	134.30	
53	86.94	63.16	142.20	106.66	181.74	142.20	
54	90.84	67.16	150.12	114.58	189.62	146.12	
55	98.78	75.04	161.94	122.44	209.36	158.02	
56	110.60	82.96	177.78	138.30	229.08	173.82	
57	122.44	94.76	193.58	150.12	248.88	193.58	
58	134.30	102.66	217.22	165.90	276.52	209.36	
59	150.12	114.58	237.06	181.74	304.20	304.20 229.08	
60	165.90	130.36	260.68	205.44	331.86	260.68	
61	185.62	150.12	292.34	237.06	367.36	296.22	
62	205.44	161.94	319.96	252.80	406.84	319.96	
63	237.06	189.62	371.38	300.24	466.12	375.26	
64	264.70	209.36	410.84	323.92	517.46	406.84	
65	292.34	240.94	450.28	367.36	564.86	462.18	
66	319.96	256.78	481.96	387.08	604.42	485.86	
67	359.48	284.40	533.28	422.70	671.48	533.28	
68	398.94	323.92	584.64	474.02	730.80	596.44	
69	442.42	351.58	643.90	513.54	801.88	639.92	
70	485.86	387.08	707.06	560.92	876.96	695.22	
71	529.30	418.68	758.44	600.44	932.24	738.70	
72	588.54	470.02	837.52	667.62	999.98	805.86	
73	655.76	529.30	920.38	738.70	999.98	888.82	
74	718.94	576.70	999.38	805.86	999.98	948.08	
75	797.94	632.00	999.98	872.98	999.98	999.98	
76	884.82	699.22	999.98	951.98	999.98	999.98	
77	995.44	797.94	999.98	999.98	999.98	999.98	
78	999.98	884.82	999.98	999.98	999.98	999.98	
79	999.98	963.82	999.98	999.98	999.98	999.98	
80		999.98		999.98		999.98	
81		999.98		999.98		999.98	
82		999.98		999.98		999.98	
83		999.98		999.98		999.98	
84		999.98		999.98		999.98	

#### Premium Rates with Third 13.1% Rate Increase Nursing Home Indemnity Policy Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

Premium Rates Per \$10 Daily Benefit

2 YEAR BENEFIT PERIOD								
	No Be	enefit	Simple	Benefit	Compour	d Benefit		
	Increase	Option	Increase	Option	Increase	Option		
Issue	Deductibl	le Period	Deductib	le Period	Deductib	le Period		
Age	20 Day	100 Day	20 Day	100 Day	20 Day	100 Day		
40	55.34	39.50	94.76	71.12	118.50	86.94		
41	55.34	39.50	94.76	71.12	118.50	86.94		
42	55.34	39.50	94.76	71.12	118.50	86.94		
43	55.34	39.50	94.76	71.12	118.50	86.94		
44	55.34	39.50	94.76	71.12	118.50	86.94		
45	55.34	39.50	94.76	71.12	118.50	86.94		
46	55.34	43.44	98.78	75.04	122.44	90.84		
47	59.28	43.44	102.66	75.04	126.44	94.76		
48	59.28	43.44	102.66	75.04	126.44	94.76		
49	59.28	43.44	102.66	75.04	130.36	98.78		
50	63.16	47.46	106.66	79.02	134.30	106.66		
51	63.16	47.46	110.60	82.96	138.30	110.60		
52	67.16	51.34	114.58	86.94	146.12	114.58		
53	71.12	55.34	118.50	90.84	150.12	118.50		
54	75.04	55.34	126.44	94.76	161.94	118.50		
55	82.96	63.16	138.30	102.66	177.78	134.30		
56	94.76	67.16	154.00	110.60	197.46	142.20		
57	102.66	79.02	165.90	126.44	213.34	161.94		
58	114.58	86.94	181.74	138.30	233.08	177.78		
59	126.44	94.76	201.46	154.00	252.80	193.58		
60	146.12	106.66	229.08	169.90	288.40	213.34		
61	158.02	118.50	248.88	185.62	312.06	233.08		
62	177.78	134.30	280.46	213.34	355.52	268.62		
63	201.46	146.12	312.06	229.08	395.02	288.40		
64	233.08	165.90	359.48	260.68	454.30	327.84		
65	256.78	185.62	391.08	284.40	493.78	359.48		
66	288.40	205.44	434.52	312.06	545.10	391.08		
67	316.02	225.20	470.02	331.86	592.58	418.68		
68	347.60	252.80	513.54	371.38	639.92	462.18		
69	379.22	272.54	553.02	395.02	691.28	493.78		
70	410.84	300.24	592.58	434.52	734.74	537.22		
71	450.28	327.84	643.90	466.12	793.94	572.80		
72	489.88	355.52	695.22	505.64	845.36	612.32		
73	533.28	391.08	742.64	549.12	892.70	659.62		
74	584.64	430.58	809.78	596.44	955.88	703.14		
75	643.90	466.12	888.82	643.90	999.98	746.56		
76	711.04	517.46	967.82	703.14	999.98	805.86		
77	790.04	576.70	999.98	778.20	999.98	876.96		
78	869.08	635.98	999.98	849.26	999.98	944.04		
79	951.98	695.22	999.98	916.46	999.98	999.98		
80		758.44		987.52		999.98		
81		829.52		999.98		999.98		
82		904.52		999.98		999.98		
83		987.52		999.98		999.98		
84		999.98		999.98		999.98		

# Attachment 3 RiverSource Life Insurance Company Nationwide Experience for All Policies Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis Before Premium Rate Increase Policy Form 30225

		Loss Ra	tios Without Intere	est	Loss F	Ratios With Interes	st		Mid-Year
	Calendar	Earned	Incurred	Loss	Earned	Incurred	Loss	Interest	Disc / Accum
	Year 1992	Premiums 145	Claims	Ratio 0.0%	Premiums 455	Claims 0	Ratio 0.0%	Rate 4.50%	Factor 3.1407
	1992	2,909,024	147,512	5.1%	8,742,882	443,337	5.1%	4.50%	3.0054
	1994	14,056,704	1,815,958	12.9%	40,427,275	5,222,719	12.9%	4.50%	2.8760
	1995	29,135,421	3,976,229	13.6%	80,185,524	10,943,244	13.6%	4.50%	2.7522
	1996	46,810,205	7,171,649	15.3%	123,281,790	18,887,628	15.3%	4.50%	2.6337
	1997	64,570,203	7,987,382	12.4%	162,732,482	20,130,128	12.4%	4.50%	2.5202
	1998	74,151,184	14,712,431	19.8%	178,831,450	35,482,177	19.8%	4.50%	2.4117
	1999 2000	72,417,515 69,236,806	19,544,568 20,192,843	27.0% 29.2%	167,129,509 152,908,016	45,106,132 44,595,464	27.0% 29.2%	4.50% 4.50%	2.3079 2.2085
	2001	66,450,827	25,399,853	38.2%	140,435,636	53,679,460	38.2%	4.50%	2.1134
	2002	64,118,028	33,643,796	52.5%	129,670,387	68,040,210	52.5%	4.50%	2.0224
	2003	61,783,221	37,046,031	60.0%	119,567,983	71,694,533	60.0%	4.50%	1.9353
Historical	2004	59,832,034	35,024,517	58.5%	110,805,632	64,863,476	58.5%	4.50%	1.8519
Experience	2005 2006	58,681,077 67,963,928	31,852,227 46,075,035	54.3% 67.8%	103,994,376	56,448,393	54.3%	4.50% 4.50%	1.7722 1.6959
	2007	65,286,620	48,510,084	74.3%	115,258,763 105,950,589	78,137,797 78,724,738	67.8% 74.3%	4.50%	1.6229
	2008	63,595,241	51,095,144	80.3%	98,761,465	79,349,196	80.3%	4.50%	1.5530
	2009	67,022,548	56,208,175	83.9%	99,601,883	83,530,696	83.9%	4.50%	1.4861
	2010	68,946,212	54,987,882	79.8%	98,048,450	78,198,301	79.8%	4.50%	1.4221
	2011	67,625,076	78,110,866	115.5%	92,028,384	106,298,096	115.5%	4.50%	1.3609
	2012	68,661,467	72,510,480	105.6%	89,415,090	94,427,506	105.6%	4.50%	1.3023
	2013 2014	66,003,663 69,173,315	81,707,843 89,178,452	123.8% 128.9%	82,252,572 82,490,464	101,822,838 106,346,962	123.8% 128.9%	4.50% 4.50%	1.2462 1.1925
	2014	66,223,301	98,213,047	148.3%	75,571,787	112,077,402	148.3%	4.50%	1.1412
	2016	67,616,016	109,631,009	162.1%	73,838,380	119,719,803	162.1%	4.50%	1.0920
	2017	66,706,450	121,744,966	182.5%	69,708,240	127,223,490	182.5%	4.50%	1.0450
	1/1/2018-6/30/2018	32,502,410	61,037,914	187.8%	32,862,049	61,713,298	187.8%	4.50%	1.0111
	7/1/2018-12/31/2018	33,070,147	66,188,831	200.1%	32,708,231	65,464,467	200.1%	4.50%	0.9891
	2019 2020	63,135,918 58,130,615	139,034,989 147,398,346	220.2% 253.6%	60,417,146 53,231,945	133,047,836 134,977,080	220.2% 253.6%	4.50% 4.50%	0.9569 0.9157
	2020	53,235,830	155,611,326	292.3%	46,650,377	136,361,677	292.3%	4.50%	0.8763
	2022	48,475,895	163,060,581	336.4%	40,650,012	136,736,300	336.4%	4.50%	0.8386
	2023	43,882,691	169,613,094	386.5%	35,213,712	136,106,205	386.5%	4.50%	0.8025
	2024	39,492,570	175,141,976	443.5%	30,326,176	134,490,777	443.5%	4.50%	0.7679
	2025	35,336,324	179,356,239	507.6%	25,966,137	131,796,068	507.6%	4.50%	0.7348
	2026 2027	31,437,134 27,806,074	182,257,153 183,969,571	579.8% 661.6%	22,106,125 18,710,830	128,160,519 123,793,939	579.8% 661.6%	4.50% 4.50%	0.7032 0.6729
	2027	24,441,870	184,240,276	753.8%	15,738,797	118,637,414	753.8%	4.50%	0.6439
	2029	21,344,244	182,922,457	857.0%	13,152,296	112,716,587	857.0%	4.50%	0.6162
	2030	18,515,683	180,093,344	972.7%	10,918,029	106,194,537	972.7%	4.50%	0.5897
	2031	15,950,156	175,747,809	1101.9%	9,000,221	99,169,504	1101.9%	4.50%	0.5643
	2032	13,638,935	169,803,651	1245.0%	7,364,655	91,689,363	1245.0%	4.50%	0.5400 0.5167
	2033 2034	11,577,715 9,758,074	162,304,276 153,303,185	1401.9% 1571.0%	5,982,442 4,825,068	83,865,937 75,803,722	1401.9% 1571.0%	4.50% 4.50%	0.4945
	2035	8,164,848	142,988,897	1751.3%	3,863,413	67,658,970	1751.3%	4.50%	0.4732
	2036	6,780,655	131,574,009	1940.4%	3,070,283	59,576,760	1940.4%	4.50%	0.4528
Projected	2037	5,587,679	119,317,314	2135.4%	2,421,151	51,700,406	2135.4%	4.50%	0.4333
Future	2038	4,568,036	106,715,532	2336.1%	1,894,104	44,248,833	2336.1%	4.50%	0.4146
Experience	2039 2040	3,704,026 2,978,364	94,260,503 82,295,354	2544.8% 2763.1%	1,469,711 1,130,888	37,401,382 31,247,619	2544.8% 2763.1%	4.50% 4.50%	0.3968 0.3797
	2040	2,374,418	71,065,075	2992.9%	862,745	25,821,504	2992.9%	4.50%	0.3634
	2042	1,876,403	60,766,915	3238.5%	652,432	21,128,868	3238.5%	4.50%	0.3477
	2043	1,469,579	51,487,466	3503.6%	488,974	17,131,455	3503.6%	4.50%	0.3327
	2044	1,140,403	43,218,033	3789.7%	363,107	13,760,729	3789.7%	4.50%	0.3184
	2045	876,620	35,913,894	4096.9%	267,099	10,942,654	4096.9%	4.50%	0.3047
	2046 2047	667,307 502,869	29,515,212 23,952,071	4423.0% 4763.1%	194,567 140,308	8,605,771 6,682,987	4423.0% 4763.1%	4.50% 4.50%	0.2916 0.2790
	2047	375,002	19,169,143	5111.7%	140,308	5,118,162	4763.1% 5111.7%	4.50%	0.2670
	2049	276,619	15,116,079	5464.6%	70,677	3,862,195	5464.6%	4.50%	0.2555
	2050	201,745	11,741,926	5820.2%	49,327	2,870,900	5820.2%	4.50%	0.2445
	2051	145,406	8,982,366	6177.5%	34,021	2,101,615	6177.5%	4.50%	0.2340
	2052	103,511	6,779,108	6549.1%	23,176	1,517,814	6549.1%	4.50%	0.2239
	2053 2054	72,737 50,414	5,047,943 3,706,586	6940.0% 7352.3%	15,584 10,336	1,081,544 759,955	6940.0% 7352.3%	4.50% 4.50%	0.2143 0.2050
	2054 2055	34,432	3,706,586 2,681,195	7352.3% 7786.9%	6,756	759,955 526,048	7352.3% 7786.9%	4.50% 4.50%	0.2050
	2056	23,144	1,908,051	8244.4%	4,345	358,237	8244.4%	4.50%	0.1878
	2057	15,283	1,333,437	8725.2%	2,746	239,573	8725.2%	4.50%	0.1797
	2058	9,892	912,970	9229.5%	1,701	156,966	9229.5%	4.50%	0.1719
	Past	1,521,478,637	1,207,525,892	79.4%	2,634,501,512	1,723,107,024	65.4%		
	Future Lifetime	591,229,266 2,112,707,903	3,840,496,183 5,048,022,075	649.6% 238.9%	450,099,773 3,084,601,286	2,363,512,880 4,086,619,904	525.1% 132.5%		
	FIIGHIIIG	2,112,101,303	0,040,022,013	200.3/0	0,004,001,200	7,000,013,304	102.0/0		

#### Attachment 3 RiverSource Life Insurance Company Nationwide Experience for All Policies

### Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis With Requested Premium Rate Increase, Spread Over Three Years Policy Form 30225

Calend Year 1992 1993	Premiums	Incurred	Loss	Earned	Incurred	Loss	Interest	Dies / Assum
1992		01-:						Disc / Accum
		Claims	Ratio	Premiums	Claims	Ratio	Rate	Factor
1993	145		0.0%	455	0	0.0%	4.50%	3.1407
	2,909,024		5.1%	8,742,882	443,337	5.1%	4.50%	3.0054
1994	14,056,704	, ,	12.9%	40,427,275	5,222,719	12.9%	4.50%	2.8760
1995	29,135,421		13.6%	80,185,524	10,943,244	13.6%	4.50%	2.7522
1996	46,810,205		15.3%	123,281,790	18,887,628	15.3%	4.50%	2.6337
1997 1998	64,570,203 74,151,184		12.4% 19.8%	162,732,482 178,831,450	20,130,128 35,482,177	12.4% 19.8%	4.50% 4.50%	2.5202 2.4117
1999	72,417,515		27.0%	167,129,509	45,106,132	27.0%	4.50%	2.3079
2000	69,236,806		29.2%	152,908,016	44,595,464	29.2%	4.50%	2.2085
2001	66,450,827		38.2%	140,435,636	53,679,460	38.2%	4.50%	2.1134
2002	64,118,028		52.5%	129,670,387	68,040,210	52.5%	4.50%	2.0224
2003	61,783,221		60.0%	119,567,983	71,694,533	60.0%	4.50%	1.9353
2004	59,832,034		58.5%	110,805,632	64,863,476	58.5%	4.50%	1.8519
2005	58,681,077	31,852,227	54.3%	103,994,376	56,448,393	54.3%	4.50%	1.7722
Experience 2006	67,963,928	46,075,035	67.8%	115,258,763	78,137,797	67.8%	4.50%	1.6959
2007	65,286,620		74.3%	105,950,589	78,724,738	74.3%	4.50%	1.6229
2008	63,595,241		80.3%	98,761,465	79,349,196	80.3%	4.50%	1.5530
2009	67,022,548		83.9%	99,601,883	83,530,696	83.9%	4.50%	1.4861
2010	68,946,212		79.8%	98,048,450	78,198,301	79.8%	4.50%	1.4221
2011	67,625,076		115.5%	92,028,384	106,298,096	115.5%	4.50%	1.3609
2012	68,661,467		105.6%	89,415,090	94,427,506	105.6%	4.50%	1.3023
2013	66,003,663		123.8%	82,252,572	101,822,838	123.8%	4.50%	1.2462
2014	69,173,315		128.9%	82,490,464	106,346,962	128.9% 148.3%	4.50% 4.50%	1.1925 1.1412
2015 2016	66,223,301 67,616,016		148.3%	75,571,787	112,077,402			1.0920
2016	66.706.450		162.1% 182.5%	73,838,380 69,708,240	119,719,803 127,223,490	162.1% 182.5%	4.50% 4.50%	1.0450
1/1/2018-6/3	,,	, ,	187.8%	32,862,049	61,713,298	187.8%	4.50%	1.0111
7/1/2018-12/			200.1%	32,708,231	65,464,467	200.1%	4.50%	0.9891
2019	65,397,405		212.0%	62,581,249	132,678,088	212.0%	4.50%	0.9569
2020	68,357,016		214.4%	62,596,567	134,177,385	214.4%	4.50%	0.9157
2021	73,123,282		206.5%	64,077,684	132,335,587	206.5%	4.50%	0.8763
2022	74,249,414	158,481,988	213.4%	62,262,688	132,896,868	213.4%	4.50%	0.8386
2023	67,453,004	164,682,787	244.1%	54,127,734	132,149,875	244.1%	4.50%	0.8025
2024	60,766,389	169,876,530	279.6%	46,662,251	130,447,464	279.6%	4.50%	0.7679
2025	54,427,329		319.3%	39,994,750	127,713,128	319.3%	4.50%	0.7348
2026	48,472,328		364.0%	34,085,020	124,082,584	364.0%	4.50%	0.7032
2027	42,919,011		414.7%	28,880,393	119,759,102	414.7%	4.50%	0.6729
2028	37,766,125		471.6%	24,318,653	114,686,268	471.6%	4.50%	0.6439
2029	33,014,302	, ,	535.3%	20,343,372	108,889,058	535.3%	4.50%	0.6162
2030 2031	28,668,765		606.5%	16,904,935	102,524,898	606.5%	4.50% 4.50%	0.5897
2031	24,721,495 21,160,275		686.0% 773.9%	13,949,639 11,425,974	95,688,194 88,424,604	686.0% 773.9%	4.50%	0.5643 0.5400
2032	17,979,804		870.1%	9,290,532	80,841,429	870.1%	4.50%	0.5167
2034	15,168,278		973.8%	7,500,248	73,038,593	973.8%	4.50%	0.4945
2035	12,703,336	, ,	1084.1%	6,010,919	65,165,584	1084.1%	4.50%	0.4732
2036	10,559,078	, ,	1199.7%	4,781,154	57,361,000	1199.7%	4.50%	0.4528
Projected 2037	8,708,784		1318.7%	3,773,532	49,761,703	1318.7%	4.50%	0.4333
Future 2038	7,125,487	102,683,997	1441.1%	2,954,532	42,577,186	1441.1%	4.50%	0.4146
Experience 2039	5,782,360	90,675,319	1568.1%	2,294,368	35,978,826	1568.1%	4.50%	0.3968
2040	4,653,099		1700.9%	1,766,786	30,051,737	1700.9%	4.50%	0.3797
2041	3,712,293		1840.6%	1,348,862	24,827,642	1840.6%	4.50%	0.3634
2042	2,935,751		1989.8%	1,020,771	20,311,333	1989.8%	4.50%	0.3477
2043	2,300,813		2150.8%	765,551	16,465,355	2150.8%	4.50%	0.3327
2044	1,786,607		2324.5%	568,860	13,223,271	2324.5%	4.50%	0.3184
2045	1,374,205		2510.9%	418,709	10,513,484	2510.9%	4.50%	0.3047
2046	1,046,700		2708.8%	305,187	8,266,961 6,418,953	2708.8%	4.50%	0.2916
2047 2048	789,214 588,850		2915.0% 3126.3%	220,203 157,223	4,915,298	2915.0% 3126.3%	4.50% 4.50%	0.2790 0.2670
2049	434,581		3340.0%	111,036	3,708,659	3340.0%	4.50%	0.2555
2050	317,099		3555.3%	77,531	2,756,459	3555.3%	4.50%	0.2445
2051	228,648		3771.5%	53,497	2,017,628	3771.5%	4.50%	0.2340
2052	162,838		3996.3%	36,459	1,457,015	3996.3%	4.50%	0.2239
2053	114,469	, ,	4232.8%	24,526	1,038,126	4232.8%	4.50%	0.2143
2054	79,368		4482.3%	16,273	729,384	4482.3%	4.50%	0.2050
2055	54,226		4745.2%	10,639	504,847	4745.2%	4.50%	0.1962
2056	36,459		5022.1%	6,845	343,774	5022.1%	4.50%	0.1878
2057	24,082	1,279,512	5313.1%	4,327	229,884	5313.1%	4.50%	0.1797
2058	15,592		5618.4%	2,681	150,608	5618.4%	4.50%	0.1719
Past	1,521,478,637		79.4%	2,634,501,512	1,723,107,024	65.4%		
Future	832,248,309		446.9%	618,440,388	2,294,572,312	371.0%		
Lifetim	2,353,726,945	4,927,026,263	209.3%	3,252,941,900	4,017,679,336	123.5%		

# Attachment 4 RiverSource Life Insurance Company Nationwide Experience for All Policies Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis Before Premium Rate Increase Policy Form 30225

		Loss Ratios Without Interest		Loss Ratios With Interest				Mid-Year	
	Calendar	Written	Paid	Loss	Written	Paid	Loss	Interest	Disc / Accum
	Year	Premiums	Claims	Ratio	Premiums	Claims	Ratio	Rate	Factor
	1992	2,036	0	0.0%	6,394	0	0.0%	4.50%	3.1407
	1993	5,556,615	13,547	0.2%	16,700,041	40,713	0.2%	4.50%	3.0054
	1994	17,825,880	208,825	1.2%	51,267,476	600,584	1.2%	4.50%	2.8760
	1995	34,145,078	625,670	1.8%	93,972,934	1,721,947	1.8%	4.50%	2.7522
	1996	53,670,548	1,857,109	3.5%	141,349,548	4,890,979	3.5%	4.50%	2.6337
	1997 1998	68,425,569 73,990,402	3,431,602 5,325,832	5.0% 7.2%	172,448,934 178,443,691	8,648,466 12,844,385	5.0% 7.2%	4.50% 4.50%	2.5202 2.4117
	1999	71,486,370	8,076,349	11.3%	164,980,557	18,639,086	11.3%	4.50%	2.3079
	2000	68,330,724	11,757,458	17.2%	150,906,954	25,966,097	17.2%	4.50%	2.2085
	2001	65,747,741	15,674,175	23.8%	138,949,750	33,125,438	23.8%	4.50%	2.1134
	2002	63,410,911	20,051,909	31.6%	128,240,333	40,552,382	31.6%	4.50%	2.0224
	2003	61,180,360	24,598,396	40.2%	118,401,277	47,604,844	40.2%	4.50%	1.9353
Historical	2004	59,151,846	29,009,793	49.0%	109,545,962	53,724,540	49.0%	4.50%	1.8519
Experience	2005	62,610,113	33,192,536	53.0%	110,957,398	58,823,684	53.0%	4.50%	1.7722
Expendice	2006	67,267,683	35,832,071	53.3%	114,078,015	60,766,944	53.3%	4.50%	1.6959
	2007	64,458,174	39,770,691	61.7%	104,606,144	64,541,987	61.7%	4.50%	1.6229
	2008	64,468,436	45,142,884	70.0%	100,117,510	70,105,518	70.0%	4.50%	1.5530
	2009	67,575,641	50,577,080	74.8%	100,423,832	75,162,352	74.8%	4.50%	1.4861
	2010	68,590,894	55,454,386	80.8%	97,543,153	78,861,717	80.8%	4.50%	1.4221
	2011	68,087,990	59,294,322	87.1%	92,658,347	80,691,380	87.1%	4.50%	1.3609
	2012	67,697,086	67,125,916	99.2%	88,159,216	87,415,404	99.2%	4.50%	1.3023
	2013	66,727,721	73,118,485	109.6%	83,154,880	91,118,935	109.6%	4.50%	1.2462
	2014 2015	68,671,294 65,753,304	78,847,456 83,983,138	114.8% 127.7%	81,891,795 75,035,444	94,027,057 95,838,712	114.8% 127.7%	4.50% 4.50%	1.1925 1.1412
	2016	68,201,828	95,960,576	140.7%	74,478,102	104,791,348	140.7%	4.50%	1.0920
	2017	65,973,345	104,285,776	158.1%	68,942,146	108,978,636	158.1%	4.50%	1.0450
	1/1/2018-6/30/2018	31,342,346	54,267,507	173.1%	31,689,148	54,867,977	173.1%	4.50%	1.0111
	7/1/2018-12/31/2018	35,303,486	62,136,146	176.0%	34,917,128	61,456,135	176.0%	4.50%	0.9891
	2019	62,987,154	112,525,529	178.6%	60,274,788	107,679,932	178.6%	4.50%	0.9569
	2020	57,980,366	130,049,451	224.3%	53,094,357	119,090,178	224.3%	4.50%	0.9157
	2021	53,086,486	145,509,857	274.1%	46,519,508	127,509,794	274.1%	4.50%	0.8763
	2022	48,327,979	156,821,432	324.5%	40,525,975	131,504,391	324.5%	4.50%	0.8386
	2023	43,737,186	164,370,415	375.8%	35,096,951	131,899,212	375.8%	4.50%	0.8025
	2024	39,350,885	171,495,656	435.8%	30,217,377	131,690,783	435.8%	4.50%	0.7679
	2025	35,201,090	178,348,739	506.7%	25,866,762	131,055,729	506.7%	4.50%	0.7348
	2026	31,309,236	184,282,645	588.6%	22,016,189	129,584,815	588.6%	4.50%	0.7032
	2027	27,686,756	189,204,333	683.4%	18,630,541	127,316,433	683.4%	4.50%	0.6729
	2028 2029	24,331,380 21,244,412	193,123,005 195,882,940	793.7% 922.0%	15,667,649 13,090,780	124,357,249 120,702,821	793.7% 922.0%	4.50% 4.50%	0.6439 0.6162
	2029	18,426,587	195,862,940	1071.0%	10,865,493	116,366,059	1071.0%	4.50%	0.5897
	2031	15,870,201	197,432,137	1244.0%	8,955,104	111,405,356	1244.0%	4.50%	0.5643
	2032	13,568,382	196,096,140	1445.2%	7,326,558	105,886,594	1445.2%	4.50%	0.5400
	2033	11,515,922	193,289,745	1678.5%	5,950,512	99,876,763	1678.5%	4.50%	0.5167
	2034	9,704,411	188,998,162	1947.5%	4,798,533	93,453,793	1947.5%	4.50%	0.4945
	2035	8,118,560	183,214,465	2256.7%	3,841,511	86,692,758	2256.7%	4.50%	0.4732
	2036	6,740,983	175,981,521	2610.6%	3,052,319	79,684,498	2610.6%	4.50%	0.4528
Projected	2037	5,553,904	167,391,692	3013.9%	2,406,517	72,531,119	3013.9%	4.50%	0.4333
Future	2038	4,539,483	157,596,999	3471.7%	1,882,264	65,346,470	3471.7%	4.50%	0.4146
Experience	2039	3,680,060	146,824,594	3989.7%	1,460,201	58,258,153	3989.7%	4.50%	0.3968
	2040	2,958,398	135,420,565	4577.5%	1,123,306	51,419,309	4577.5%	4.50%	0.3797
	2041	2,357,911	123,713,170	5246.7%	856,747	44,951,196	5246.7%	4.50%	0.3634
	2042	1,862,863	112,008,446	6012.7%	647,724 485,307	38,945,726	6012.7%	4.50%	0.3477
	2043 2044	1,458,558 1,131,501	100,581,620 89,639,859	6896.0% 7922.2%	360,273	33,466,583 28,541,554	6896.0% 7922.2%	4.50% 4.50%	0.3327 0.3184
	2044	869,486	79,332,591	9124.1%	264,925	24,171,956	9124.1%	4.50%	0.3047
	2046	661,632	69,746,573	10541.6%	192,913	20,336,057	10541.6%	4.50%	0.2916
	2047	498,390	60,922,479	12223.9%	139,058	16,998,286	12223.9%	4.50%	0.2790
	2048	371,495	52,870,576	14231.8%	99,189	14,116,445	14231.8%	4.50%	0.2670
	2049	273,896	45,585,483	16643.4%	69,981	11,647,201	16643.4%	4.50%	0.2555
	2050	199,649	39,048,241	19558.4%	48,814	9,547,292	19558.4%	4.50%	0.2445
	2051	143,809	33,231,367	23108.0%	33,647	7,775,183	23108.0%	4.50%	0.2340
	2052	102,307	28,102,295	27468.5%	22,906	6,291,988	27468.5%	4.50%	0.2239
	2053	71,839	23,620,519	32879.8%	15,392	5,060,801	32879.8%	4.50%	0.2143
	2054	49,753	19,736,956	39669.9%	10,201	4,046,632	39669.9%	4.50%	0.2050
	2055	33,952	16,397,075	48295.5%	6,661	3,217,093	48295.5%	4.50%	0.1962
	2056	22,799	13,544,455	59408.3%	4,281	2,542,977	59408.3%	4.50%	0.1878
	2057	15,039	11,123,715	73964.9%	2,702	1,998,548	73964.9%	4.50%	0.1797
	2058	9,723	9,082,027	93409.1%	1,672	1,561,461	93409.1%	4.50%	0.1719
	Past	1,540,349,937	997,483,489	64.8%	2,688,948,982	1,374,351,109	51.1%		
	Future	591,357,909	4,751,626,655	803.5%	450,842,718	2,659,985,321	590.0%		
	Lifetime	2,131,707,846	5,749,110,144	269.7%	3,139,791,701	4,034,336,430	128.5%		

# Attachment 4 RiverSource Life Insurance Company Nationwide Experience for All Policies Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis With Requested Premium Rate Increase, Spread Over Three Years Policy Form 30225

	<u> </u>	Loss Ra	tios Without Inter	est	Loss F	Ratios With Interes	t		Mid-Year
	Calendar	Written	Paid	Loss	Written	Paid	Loss	Interest	Disc / Accum
	Year 1992	Premiums 2,036	Claims 0	Ratio 0.0%	Premiums 6,394	Claims 0	Ratio 0.0%	Rate 4.50%	Factor 3.1407
	1992	5,556,615	13,547	0.0%	16,700,041	40,713	0.0%	4.50%	3.0054
	1994	17,825,880	208,825	1.2%	51,267,476	600,584	1.2%	4.50%	2.8760
	1995	34,145,078	625,670	1.8%	93,972,934	1,721,947	1.8%	4.50%	2.7522
	1996	53,670,548	1,857,109	3.5%	141,349,548	4,890,979	3.5%	4.50%	2.6337
	1997	68,425,569	3,431,602	5.0%	172,448,934	8,648,466	5.0%	4.50%	2.5202
	1998 1999	73,990,402 71,486,370	5,325,832 8,076,349	7.2% 11.3%	178,443,691 164,980,557	12,844,385 18,639,086	7.2% 11.3%	4.50% 4.50%	2.4117 2.3079
	2000	68,330,724	11,757,458	17.2%	150,906,954	25,966,097	17.2%	4.50%	2.2085
	2001	65,747,741	15,674,175	23.8%	138,949,750	33,125,438	23.8%	4.50%	2.1134
	2002	63,410,911	20,051,909	31.6%	128,240,333	40,552,382	31.6%	4.50%	2.0224
	2003	61,180,360	24,598,396	40.2%	118,401,277	47,604,844	40.2%	4.50%	1.9353
Historical	2004 2005	59,151,846 62,610,113	29,009,793 33,192,536	49.0% 53.0%	109,545,962 110,957,398	53,724,540 58,823,684	49.0% 53.0%	4.50% 4.50%	1.8519 1.7722
Experience	2006	67,267,683	35,832,071	53.3%	114,078,015	60,766,944	53.3%	4.50%	1.6959
	2007	64,458,174	39,770,691	61.7%	104,606,144	64,541,987	61.7%	4.50%	1.6229
	2008	64,468,436	45,142,884	70.0%	100,117,510	70,105,518	70.0%	4.50%	1.5530
	2009	67,575,641	50,577,080	74.8%	100,423,832	75,162,352	74.8%	4.50%	1.4861
	2010	68,590,894	55,454,386	80.8%	97,543,153	78,861,717	80.8%	4.50%	1.4221
	2011 2012	68,087,990 67,697,086	59,294,322 67,125,916	87.1% 99.2%	92,658,347 88,159,216	80,691,380 87,415,404	87.1% 99.2%	4.50% 4.50%	1.3609 1.3023
	2012	66,727,721	73,118,485	109.6%	83,154,880	91,118,935	109.6%	4.50%	1.2462
	2014	68,671,294	78,847,456	114.8%	81,891,795	94,027,057	114.8%	4.50%	1.1925
	2015	65,753,304	83,983,138	127.7%	75,035,444	95,838,712	127.7%	4.50%	1.1412
	2016	68,201,828	95,960,576	140.7%	74,478,102	104,791,348	140.7%	4.50%	1.0920
	2017	65,973,345	104,285,776	158.1%	68,942,146	108,978,636	158.1%	4.50%	1.0450
	1/1/2018-6/30/2018	31,342,346	54,267,507	173.1%	31,689,148	54,867,977	173.1%	4.50%	1.0111
	7/1/2018-12/31/2018 2019	35,303,486 67,100,172	62,136,146 112,490,751	176.0% 167.6%	34,917,128 64,210,691	61,456,135 107,646,652	176.0% 167.6%	4.50% 4.50%	0.9891 0.9569
	2020	70,867,933	129,911,514	183.3%	64,895,889	118,963,864	183.3%	4.50%	0.9157
	2021	75,817,867	144,633,007	190.8%	66,438,939	126,741,413	190.8%	4.50%	0.8763
	2022	74,141,602	154,720,837	208.7%	62,172,281	129,742,913	208.7%	4.50%	0.8386
	2023	67,234,022	161,309,409	239.9%	53,952,011	129,442,904	239.9%	4.50%	0.8025
	2024	60,553,022	167,639,505	276.8%	46,498,408	128,729,661	276.8%	4.50%	0.7679
	2025 2026	54,223,636 48,279,512	173,871,692 179,313,883	320.7% 371.4%	39,845,071 33,949,435	127,765,868 126,090,856	320.7% 371.4%	4.50% 4.50%	0.7348 0.7032
	2027	42,738,858	183,811,088	430.1%	28,759,167	123,687,295	430.1%	4.50%	0.6729
	2028	37,598,977	187,369,737	498.3%	24,211,022	120,652,560	498.3%	4.50%	0.6439
	2029	32,863,009	189,834,682	577.7%	20,250,145	116,975,891	577.7%	4.50%	0.6162
	2030	28,533,500	191,065,410	669.6%	16,825,174	112,664,368	669.6%	4.50%	0.5897
	2031	24,599,838	190,990,831	776.4%	13,880,991	107,770,709	776.4%	4.50%	0.5643
	2032 2033	21,052,699 17,885,378	189,557,806 186,722,200	900.4% 1044.0%	11,367,886 9,241,740	102,356,071 96,483,178	900.4% 1044.0%	4.50% 4.50%	0.5400 0.5167
	2034	15,086,092	182,469,784	1209.5%	7,459,610	90,225,711	1209.5%	4.50%	0.4945
	2035	12,632,290	176,793,532	1399.5%	5,977,302	83,654,524	1399.5%	4.50%	0.4732
	2036	10,498,058	169,734,581	1616.8%	4,753,524	76,855,881	1616.8%	4.50%	0.4528
Projected	2037	8,656,731	161,382,077	1864.2%	3,750,977	69,927,143	1864.2%	4.50%	0.4333
Future	2038	7,081,397	151,881,957	2144.8%	2,936,251	62,976,769	2144.8%	4.50%	0.4146
Experience	2039 2040	5,745,285 4,622,159	141,451,455 130,424,036	2462.0% 2821.7%	2,279,657 1,755,038	56,126,159 49,522,122	2462.0% 2821.7%	4.50% 4.50%	0.3968 0.3797
	2040	3,686,673	119,115,835	3231.0%	1,339,553	43,280,754	3231.0%	4.50%	0.3634
	2042	2,914,702	107,819,297	3699.2%	1,013,452	37,489,144	3699.2%	4.50%	0.3477
	2043	2,283,656	96,797,779	4238.7%	759,842	32,207,583	4238.7%	4.50%	0.3327
	2044	1,772,730	86,249,456	4865.3%	564,442	27,462,041	4865.3%	4.50%	0.3184
	2045	1,363,069	76,317,188	5598.9%	415,315	23,253,189	5598.9%	4.50%	0.3047
	2046 2047	1,037,831 782,206	67,083,459 58,586,517	6463.8% 7489.9%	302,601 218,247	19,559,571 16,346,518	6463.8% 7489.9%	4.50% 4.50%	0.2916 0.2790
	2047	782,206 583,357	50,835,494	7489.9% 8714.3%	155,756	13,573,078	7489.9% 8714.3%	4.50%	0.2670
	2049	430,311	43,824,598	10184.4%	109,945	11,197,290	10184.4%	4.50%	0.2555
	2050	313,811	37,534,972	11961.0%	76,727	9,177,297	11961.0%	4.50%	0.2445
	2051	226,140	31,939,671	14123.9%	52,910	7,472,963	14123.9%	4.50%	0.2340
	2052	160,945	27,006,948	16780.3%	36,035	6,046,745	16780.3%	4.50%	0.2239
	2053	113,057	22,697,502	20076.2%	24,223	4,863,041	20076.2%	4.50%	0.2143
	2054 2055	78,327 53,468	18,963,857 15,753,365	24211.1% 29463.0%	16,059 10,490	3,888,125 3,090,798	24211.1% 29463.0%	4.50% 4.50%	0.2050 0.1962
	2056	35,916	13,011,614	36228.2%	6,743	2,442,936	36228.2%	4.50%	0.1878
	2057	23,698	10,685,235	45088.8%	4,258	1,919,768	45088.8%	4.50%	0.1797
	2058	15,325	8,723,352	56923.2%	2,635	1,499,795	56923.2%	4.50%	0.1719
	Past	1,540,349,937	997,483,489	64.8%	2,688,948,982	1,374,351,109	51.1%		
	Future	838,990,744	4,612,462,061	549.8%	625,437,570	2,591,229,282	414.3%		
	Lifetime	2,379,340,681	5,609,945,550	235.8%	3,314,386,552	3,965,580,392	119.6%		

## Attachment 5 RiverSource Life Insurance Company Pennsylvania Experience for All Policies Before Premium Rate Increase Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

Personnes			Loss Ra	tios Without Intere	est	Loss	Ratios With Interes	st		Mid-Year
1992										Disc / Accum
1980			Premiums							
1994			198 501	-		-	-			
1995										2.8760
1997										2.7522
1988		1996	3,422,642	359,618	10.5%	9,014,047	947,109	10.5%	4.50%	
1999				· ·						
2000										
2001										
2002										
Historical 2009										
Experience 2006		2003							4.50%	1.9353
Experience 2000 4.00.03	Historical		4,139,863	2,442,583		7,666,799	4,523,530	59.0%		1.8519
2000 4-00.334 2.00.24.65 46.2% 17.14.00.2 3.28.39.1 50.7 16.9% 1.05.05 10.00.2 10.00										
2008										
2009			1 ' ' 1							
2011										
2011										
2013										1.3609
2014 4,702,595 6,115,793 130,1% 5,607,932 7,293,197 130,1% 4,50% 1.1952 2016 4,545,041 7,255,629 159,6% 4,962,299 7,923,328 159,6% 4,565,041 17,42% 4,247,44 7,706,099 174,2% 4,428,48 7,706,099 174,2% 4,428,48 7,706,099 174,2% 4,428,48 7,702,328 8,084,463 174,2% 4,50% 1.0450 174,172018-6203(2018 2,166,731 4,415,131 20,54% 2,143,018 4,402,418 205,4% 4,50% 1.0450 194,172018-1293(2018 2,166,731 4,415,131 20,54% 2,143,018 4,402,418 205,4% 4,50% 0,9891 2020 3,709,552 9,974,71 20,60% 3,709,552 9,974,71 20,60% 3,709,552 9,974,71 20,60% 3,709,552 9,974,71 20,60% 3,709,552 9,974,71 20,60% 3,709,552 9,974,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,709,552 9,774,71 20,00% 3,77										1.3023
2016							, ,			1.2462
2016										
2017										
1/1/2018-1/2019										
7/1/2018-12/31/2018										
2019										
2021			4,128,094	9,332,843	226.1%	3,950,330	8,930,950	226.1%	4.50%	0.9569
2022   3,138,374   10,888,356   347,3%   2,268,329   9,070,854   399,7%   4,50%   0,8026										0.9157
2023										
2024				, ,						
2025										
2026										
2028										0.7032
2029			1,747,229			1,175,718	8,035,841		4.50%	0.6729
2030										0.6439
2031   967,333   11,005,577   1137,7%   545,839   6,210,135   1137,7%   4,50%   0,5642   2032   818,594   10,519,216   1285,0%   442,019   5,680,091   1285,0%   4,50%   0,5402   2034   572,930   9,236,828   1612,2%   283,296   4,667,328   1612,2%   2035   473,842   8,471,489   1787,8%   224,211   4,008,509   1787,8%   4,50%   0,4732   2036   388,807   7,647,838   1967,0%   176,052   3,462,944   1967,0%   4,50%   0,4528   Projected 2037   316,468   6,799,055   2148,4%   105,934   2,472,671   2334,2%   4,50%   0,4333   Future 2038   255,482   5,963,374   2334,2%   105,934   2,472,671   2334,2%   4,50%   0,4338   Experience 2039   204,542   5,171,522   2528,3%   81,160   2,051,995   2528,3%   4,50%   0,3694   2040   162,392   4,437,208   2,273,4%   61,660   1,684,812   2732,4%   4,50%   0,3634   2042   99,802   3,169,441   3175,7%   34,701   1,102,026   3175,7%   4,50%   0,3634   2042   99,802   3,169,441   3175,7%   34,701   1,102,026   3175,7%   4,50%   0,3327   2044   59,285   2,193,895   3700,6%   18,877   698,542   3700,6%   4,50%   0,3184   2046   34,024   1,473,975   4332,2%   9,920   429,766   4332,2%   4,50%   0,2916   2047   254,377   1,102,829   4689,3%   7,097   332,817   4889,3%   4,50%   0,2916   2048   18,848   954,299   5063,2%   5,032   254,798   5063,2%   4,50%   0,2916   2049   13,838   755,242   5457,7%   3,536   132,966   5457,7%   4,50%   0,2916   2049   13,838   755,242   5457,7%   3,536   132,966   5457,7%   4,50%   0,2916   2052   5,173   343,306   6636,3%   1,158   768,66   6636,3%   4,50%   0,2946   2051   7,252   452,139   6234,9%   1,697   105,787   6234,9%   4,50%   0,2946   2052   5,173   343,306   6636,3%   1,158   768,66   6636,3%   4,50%   0,2946   2056   1,199   101,570   8474,3%   225   19,070   8474,3%   4,50%   0,1797   2058   500   50,527   9530,6%   91   8,687   9530,6%   4,50%   0,1797   2058   74,500										
2032   818,594   10,519,216   1285.0%   42,019   5,680,091   1285.0%   4,50%   0,5400										
2033   687,416   9,928,293   1444,3%   255,202   5,130,152   1444,3%   4,50%   0,5167										
Projected   2035										
Projected 2037   388,807   7,647,838   1967.0%   176,052   3,462,944   1967.0%   4,50%   0.4528   1967.0%   176,052   2,946,047   2148.4%   4,50%   0.4328   2,472,671   2334.2%   2,472,671   2334.2%   4,50%   0.4338   2,472,671   2,334.2%   4,50%   0.4348   2,472,671   2,334.2%   4,50%   0.3968   2,040   162,392   4,437,208   2,732.4%   61,660   1,684,812   2,732.4%   4,50%   0.3968   2,041   2,732,4%   2,472,671   2,334.2%   4,50%   0.3968   2,041   2,732,4%   4,50%   0.3968   2,041   2,732,4%   4,50%   0.3634   2,042   99,802   3,169,441   3175.7%   34,701   1,102,026   3175.7%   4,50%   0.3477   2,043   77,250   2,646,963   3426.5%   2,5703   880,726   3426.5%   4,50%   0.3327   2,044   59,285   2,193,895   3700.6%   18,877   698,542   3700.6%   4,50%   0.3047   2,045   4,5108   1,805,060   4,016%   13,744   549,986   4,016%   4,50%   0.3047   4,50%   2,044   4,473,975   4,332,2%   9,920   429,768   4332,2%   4,50%   0.2916   4,50%   2,245   2,047   25,437   1,192,829   4689.3%   7,097   332,817   4689.3%   4,50%   0.2790   2,048   18,848   954,299   5063.2%   5,032   254,798   5063.2%   4,50%   0.2670   2,048   2,055   10,066   588,484   8850.2%   2,461   143,973   5850.2%   4,50%   0.245   2,055   1,760   140,448   7980.1%   3,652   257,886   768,65   6636.3%   4,50%   0.244   2,055   1,760   140,448   7980.1%   347,365   2,255   19,070   8474.3%   4,50%   0.244   2,056   1,199   101,570   8474.3%   2,255   19,070   8474.3%   4,50%   0.1962   2,550   191,510   7508.7%   523   39,265   7508.7%   4,50%   0.1962   2,550   191,510   7508.7%   523   39,265   7508.7%   4,50%   0.1962   2,550   191,510   7508.7%   523   39,265   7508.7%   4,50%   0.1962   2,550   191,510   7508.7%   523   39,265   7508.7%   4,50%   0.1962   2,550   191,510   7508.7%   523   39,265   7508.7%   4,50%   0.1962   2,550   191,510   7508.7%   523   39,265   7508.7%   4,50%   0.1962   2,550   191,510   7508.7%   523   39,265   7508.7%   4,50%   0.1962   2,550   191,510   7508.7%   523   39,265   7508.7%   4,50%   0.1962   2,550   2,550				9,236,828						0.4945
Projected   2037										0.4732
Future         2038         255,482         5,963,374         2334.2%         105,934         2,472,671         2334.2%         4.50%         0.4146           Experience         2039         204,542         5,171,522         2528.3%         81,160         2,051,995         2528.3%         4.50%         0.3968           2040         162,392         4,437,208         2732.4%         61,660         1,684,812         2732.4%         4.50%         0.3797           2041         127,846         3,766,956         2946.5%         46,453         1,368,724         2946.5%         4.50%         0.3634           2042         99,802         3,169,441         3175.7%         34,701         1,102,026         3175.7%         4.50%         0.3477           2043         77,250         2,646,963         3426.5%         25,703         880,726         3426.5%         4.50%         0.3327           2044         59,285         2,193,895         3700.6%         18,877         698,542         3700.6%         4.50%         0.3327           2046         34,024         1,473,975         4332.2%         9,920         429,768         4332.2%         4.50%         0.2916           2047         25,437         1,92,82										
Experience 2039										
2040				, ,						
2041	Experience									
2042										
2044			99,802		3175.7%					0.3477
2045										0.3327
2046       34,024       1,473,975       4332.2%       9,920       429,768       4332.2%       4.50%       0.2916         2047       25,437       1,192,829       4689.3%       7,097       332,817       4689.3%       4.50%       0.2790         2048       18,848       954,299       5063.2%       5,032       254,798       5063.2%       4.50%       0.2670         2049       13,838       755,242       5457.7%       3,536       192,966       5457.7%       4.50%       0.255         2050       10,066       588,848       5850.2%       2,461       143,973       5850.2%       4.50%       0.2445         2051       7,252       452,139       6234.9%       1,697       105,787       6234.9%       4.50%       0.2340         2052       5,173       343,306       6636.3%       1,158       76,865       6636.3%       4.50%       0.233         2053       3,652       257,886       7060.8%       783       55,253       7060.8%       4.50%       0.2143         2054       2,550       191,510       7508.7%       523       39,265       7508.7%       4.50%       0.1962         2056       1,760       140,448       780.1%<										0.3184
2047         25,437         1,192,829         4689.3%         7,097         332,817         4689.3%         4.50%         0.2790           2048         18,848         954,299         5063.2%         5,032         254,798         5063.2%         4.50%         0.2670           2049         13,838         755,242         5457.7%         3,536         192,966         5457.7%         4.50%         0.2555           2050         10,066         588,848         5850.2%         2,461         143,973         5850.2%         4.50%         0.2445           2051         7,252         452,139         6234.9%         1,697         105,787         6234.9%         4.50%         0.2340           2052         5,173         343,306         6636.3%         1,158         76,865         6636.3%         4.50%         0.2238           2053         3,652         257,886         7060.8%         783         55,253         7060.8%         4.50%         0.2143           2054         2,550         191,510         7508.7%         523         39,265         7508.7%         4.50%         0.1962           2055         1,760         140,448         7980.1%         345         27,556         7980.1%										
2048       18,848       954,299       5063.2%       5,032       254,798       5063.2%       4.50%       0.2670         2049       13,838       755,242       5457.7%       3,536       192,966       5457.7%       4.50%       0.2555         2050       10,066       588,848       5850.2%       2,461       143,973       5850.2%       4.50%       0.2445         2051       7,252       452,139       6234.9%       1,697       105,787       6234.9%       4.50%       0.2349         2052       5,173       343,306       6636.3%       1,158       76,865       6636.3%       4.50%       0.2239         2053       3,652       257,886       7060.8%       783       55,253       7060.8%       4.50%       0.2143         2054       2,550       191,510       7508.7%       523       39,265       7508.7%       4.50%       0.2050         2055       1,760       140,448       7980.1%       345       27,556       7980.1%       4.50%       0.1962         2057       804       72,297       8991.1%       144       12,989       8991.1%       4.50%       0.1797         2058       530       50,527       9530.6%										
2049										
2050										0.2555
2052     5,173     343,306     6636.3%     1,158     76,865     6636.3%     4.50%     0.2239       2053     3,652     257,886     7060.8%     783     55,253     7060.8%     4.50%     0.2143       2054     2,550     191,510     7508.7%     523     39,265     7508.7%     4.50%     0.2050       2055     1,760     140,448     7980.1%     345     27,556     7980.1%     4.50%     0.1962       2056     1,199     101,570     8474.3%     225     19,070     8474.3%     4.50%     0.1878       2057     804     72,297     8991.1%     144     12,989     8991.1%     4.50%     0.1797       2058     530     50,527     9530.6%     91     8,687     9530.6%     4.50%     0.1719       Past     104,482,278     84,909,544     81.3%     182,024,952     120,334,227     66.1%       Future     37,390,833     237,867,058     636.2%     28,718,480     149,821,694     521.7%		2050	10,066	,		2,461	143,973	5850.2%	4.50%	0.2445
2053   3,652   257,886   7060.8%   783   55,253   7060.8%   4.50%   0.2143				· ·						0.2340
2054   2,550   191,510   7508.7%   523   39,265   7508.7%   4.50%   0.2050										0.2239
2055										
2056   1,199   101,570   8474.3%   225   19,070   8474.3%   4.50%   0.1878   2057   804   72,297   8991.1%   144   12,989   8991.1%   4.50%   0.1797   2058   530   50,527   9530.6%   91   8,687   9530.6%   4.50%   0.1719   4.50%   4.50%   0.1719   4.50%   4.50%   0.1719   4.50%   4.50%   0.1719   4.50%   4.50%   0.1719   4.50%   4.50%   0.1719   4.50%   4.50%   0.1719   4.50%   4.5										
2057     804     72,297     8991.1%     144     12,989     8991.1%     4.50%     0.1797       2058     530     50,527     9530.6%     91     8,687     9530.6%     4.50%     0.1719       Past     104,482,278     84,909,544     81.3%     182,024,952     120,334,227     66.1%       Future     37,390,833     237,867,058     636.2%     28,718,480     149,821,694     521.7%										
2058         530         50,527         9530.6%         91         8,687         9530.6%         4.50%         0.1719           Past         104,482,278         84,909,544         81.3%         182,024,952         120,334,227         66.1%           Future         37,390,833         237,867,058         636.2%         28,718,480         149,821,694         521.7%										0.1797
Future 37,390,833 237,867,058 636.2% 28,718,480 149,821,694 521.7%			530			91		9530.6%		0.1719
Liretime 141,873,111  322,776,602  227.5%  210,743,432  270,155,921  128.2%										
		Litetime	141,873,111	322,776,602	227.5%	210,743,432	270,155,921	128.2%		

## Attachment 5 RiverSource Life Insurance Company Pennsylvania Experience for All Policies With Requested Premium Rate Increase, Spread Over Three Years Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

			tios Without Inter	est		Ratios With Interes			Mid-Year
	Calendar	Earned	Incurred	Loss	Earned	Incurred	Loss	Interest	Disc / Accum
	Year 1992	Premiums 0	Claims 0	Ratio 0.0%	Premiums 0	Claims 0	Ratio 0.0%	Rate 4.50%	Factor 3.1407
	1993	198,501	1,805	0.9%	596,580	5,426	0.9%	4.50%	3.0054
	1994	1,039,314	126,983	12.2%	2,989,082	365,206	12.2%	4.50%	2.8760
	1995	2,154,640	71,906	3.3%	5,929,928	197,896	3.3%	4.50%	2.7522
	1996	3,422,642	359,618	10.5%	9,014,047	947,109	10.5%	4.50%	2.6337
	1997 1998	4,629,141 5,230,356	717,643 1,138,552	15.5% 21.8%	11,666,553 12,614,122	1,808,633 2,745,863	15.5% 21.8%	4.50% 4.50%	2.5202 2.4117
	1999	4,947,710	1,096,744	22.2%	11,418,624	2,531,131	22.2%	4.50%	2.3079
	2000	4,735,235	1,469,516	31.0%	10,457,665	3,245,395	31.0%	4.50%	2.2085
	2001	4,566,313	1,900,976	41.6%	9,650,340	4,017,478	41.6%	4.50%	2.1134
	2002	4,435,434	1,965,398	44.3%	8,970,090	3,974,762	44.3%	4.50%	2.0224
	2003 2004	4,281,318 4,139,863	3,081,137 2,442,583	72.0% 59.0%	8,285,559 7,666,799	5,962,870 4,523,530	72.0% 59.0%	4.50% 4.50%	1.9353 1.8519
Historical	2004	4,193,213	2,440,334	58.2%	7,431,196	4,324,751	58.2%	4.50%	1.7722
Experience	2006	4,602,096	3,485,891	75.7%	7,804,609	5,911,657	75.7%	4.50%	1.6959
	2007	4,403,394	2,032,465	46.2%	7,146,062	3,298,392	46.2%	4.50%	1.6229
	2008	4,281,384	3,306,595	77.2%	6,648,859	5,135,042	77.2%	4.50%	1.5530
	2009	4,517,277	4,043,310	89.5%	6,713,104	6,008,743	89.5%	4.50%	1.4861
	2010 2011	4,673,237 4,574,695	2,609,866 5,161,956	55.8% 112.8%	6,645,813 6,225,528	3,711,492 7,024,709	55.8% 112.8%	4.50% 4.50%	1.4221 1.3609
	2012	4,654,107	4,708,565	101.2%	6,060,858	6,131,776	101.2%	4.50%	1.3023
	2013	4,492,667	9,711,362	216.2%	5,598,680	12,102,123	216.2%	4.50%	1.2462
	2014	4,702,595	6,115,793	130.1%	5,607,932	7,293,197	130.1%	4.50%	1.1925
	2015	4,496,211	7,683,514	170.9%	5,130,924	8,768,166	170.9%	4.50%	1.1412
	2016 2017	4,545,041	7,255,629	159.6% 174.2%	4,963,299	7,923,328	159.6% 174.2%	4.50%	1.0920 1.0450
	1/1/2018-6/30/2018	4,424,784 2,141,109	7,708,099 4,273,304	174.2%	4,623,899 2,164,800	8,054,963 4,320,588	199.6%	4.50% 4.50%	1.0450
	7/1/2018-12/31/2018	2,166,731	4,451,131	205.4%	2,143,018	4,402,418	205.4%	4.50%	0.9891
	2019	4,277,542	9,306,621	217.6%	4,093,342	8,905,858	217.6%	4.50%	0.9569
	2020	4,449,847	9,815,679	220.6%	4,074,858	8,988,511	220.6%	4.50%	0.9157
	2021	4,734,674	10,103,740	213.4%	4,148,979	8,853,873	213.4%	4.50%	0.8763
	2022 2023	4,775,202 4,320,053	10,587,178 10,971,212	221.7% 254.0%	4,004,300 3,466,631	8,877,998 8,803,861	221.7% 254.0%	4.50% 4.50%	0.8386 0.8025
	2024	3,871,767	11,270,489	291.1%	2,973,114	8,654,560	291.1%	4.50%	0.7679
	2025	3,447,736	11,465,152	332.5%	2,533,494	8,424,920	332.5%	4.50%	0.7348
	2026	3,050,757	11,551,877	378.7%	2,145,247	8,123,108	378.7%	4.50%	0.7032
	2027	2,682,091	11,551,502	430.7%	1,804,791	7,773,057	430.7%	4.50%	0.6729
	2028 2029	2,341,799 2,029,987	11,462,766 11,274,389	489.5% 555.4%	1,507,949 1,250,875	7,381,192 6,947,264	489.5% 555.4%	4.50% 4.50%	0.6439 0.6162
	2030	1,747,097	10,992,104	629.2%	1,030,200	6,481,646	629.2%	4.50%	0.5897
	2031	1,492,229	10,618,845	711.6%	842,023	5,991,913	711.6%	4.50%	0.5643
	2032	1,264,295	10,144,430	802.4%	682,685	5,477,717	802.4%	4.50%	0.5400
	2033	1,062,948	9,570,155	900.3%	549,247	4,945,095	900.3%	4.50%	0.5167
	2034	886,944	8,899,943	1003.4%	438,566	4,400,749	1003.4%	4.50%	0.4945
	2035 2036	734,380 603,258	8,159,448 7,363,631	1111.1% 1220.6%	347,491 273,156	3,860,858 3,334,255	1111.1% 1220.6%	4.50% 4.50%	0.4732 0.4528
Projected	2037	491,555	6,544,384	1331.4%	212,992	2,835,693	1331.4%	4.50%	0.4333
Future	2038	397,254	5,738,364	1444.5%	164,719	2,379,372	1444.5%	4.50%	0.4146
Experience	2039	318,383	4,975,072	1562.6%	126,330	1,974,046	1562.6%	4.50%	0.3968
	2040	253,039	4,267,603	1686.5%	96,079	1,620,413	1686.5%	4.50%	0.3797
	2041 2042	199,417 155,833	3,622,145 3,046,952	1816.4% 1955.3%	72,458 54,184	1,316,107 1,059,436	1816.4% 1955.3%	4.50% 4.50%	0.3634 0.3477
	2042	120,743	2,544,158	1955.3% 2107.1%	40,175	846,519	2107.1%	4.50% 4.50%	0.3477
	2043	92,758	2,108,293	2272.9%	29,534	671,286	2272.9%	4.50%	0.3184
	2045	70,647	1,734,328	2454.9%	21,526	528,435	2454.9%	4.50%	0.3047
	2046	53,339	1,415,987	2654.7%	15,552	412,860	2654.7%	4.50%	0.2916
	2047	39,917	1,145,730	2870.3%	11,137	319,676	2870.3%	4.50%	0.2790
	2048 2049	29,604 21,755	916,491 725,227	3095.8% 3333.6%	7,904 5,558	244,703 185,297	3095.8% 3333.6%	4.50% 4.50%	0.2670 0.2555
	2050	15,838	565,379	3569.7%	3,872	138,235	3569.7%	4.50%	0.2445
	2051	11,420	434,071	3800.9%	2,672	101,560	3800.9%	4.50%	0.2340
	2052	8,153	329,554	4042.0%	1,825	73,786	4042.0%	4.50%	0.2239
	2053	5,761	247,532	4296.9%	1,234	53,035	4296.9%	4.50%	0.2143
	2054	4,026	183,805	4565.9%	825 545	37,685	4565.9%	4.50%	0.2050
	2055 2056	2,780 1,894	134,786 97,469	4849.1% 5146.2%	545 356	26,445 18,300	4849.1% 5146.2%	4.50% 4.50%	0.1962 0.1878
	2057	1,271	69,372	5457.1%	228	12,464	5457.1%	4.50%	0.1797
	2058	838	48,480	5781.8%	144	8,335	5781.8%	4.50%	0.1719
	Past	104,482,278	84,909,544	81.3%	182,024,952	120,334,227	66.1%		
	Future	52,235,562	230,455,474	441.2%	39,179,817	145,492,541	371.3%		
	Lifetime	156,717,840	315,365,018	201.2%	221,204,769	265,826,769	120.2%		

### Attachment 6 RiverSource Life Insurance Company Pennsylvania Experience for All Policies

Before Premium Rate Increase							
Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1							

		Loss Ratios Without Interest		Loss Ratios With Interest				Mid-Year	
1	Calendar	Written	Paid	Loss	Written	Paid	Loss	Interest	Disc / Accum
	Year 1992	Premiums 0	Claims 0	Ratio 0.0%	Premiums 0	Claims 0	Ratio 0.0%	Rate	Factor
	1992	427,780	1,700	0.0%	1,285,664	5,109	0.0%	4.50% 4.50%	3.1407 3.0054
	1994	1,377,285	11,754	0.4%	3,961,091	33,805	0.4%	4.50%	2.8760
	1995	2,533,529	51,566	2.0%	6,972,694	141,918	2.0%	4.50%	2.7522
	1996	3,883,620	99,863	2.6%	10,228,104	263,005	2.6%	4.50%	2.6337
	1997	4,915,408	229,820	4.7%	12,388,013	579,202	4.7%	4.50%	2.5202
	1998	5,167,994	436,944	8.5%	12,463,725	1,053,785	8.5%	4.50%	2.4117
	1999	4,869,791	707,022	14.5%	11,238,798	1,631,708	14.5%	4.50%	2.3079
	2000	4,674,435	861,750	18.4%	10,323,390	1,903,156	18.4%	4.50%	2.2085
	2001 2002	4,522,786 4,390,926	1,158,704	25.6% 32.6%	9,558,351 8,880,077	2,448,778	25.6% 32.6%	4.50% 4.50%	2.1134 2.0224
	2002	4,390,926	1,430,101 1,605,408	37.9%	8,203,652	2,892,194 3,106,918	37.9%	4.50%	1.9353
	2003	4,069,107	2,005,505	49.3%	7,535,762	3,714,085	49.3%	4.50%	1.8519
Historical	2005	4,410,289	2,564,661	58.2%	7,815,897	4,545,083	58.2%	4.50%	1.7722
Experience	2006	4,534,112	2,573,149	56.8%	7,689,316	4,363,755	56.8%	4.50%	1.6959
	2007	4,327,041	2,415,364	55.8%	7,022,151	3,919,781	55.8%	4.50%	1.6229
	2008	4,353,199	2,473,686	56.8%	6,760,385	3,841,559	56.8%	4.50%	1.5530
	2009	4,573,099	3,021,450	66.1%	6,796,061	4,490,162	66.1%	4.50%	1.4861
	2010	4,634,687	3,179,901	68.6%	6,590,991	4,522,139	68.6%	4.50%	1.4221
	2011	4,606,092	3,048,560	66.2%	6,268,255	4,148,668	66.2%	4.50%	1.3609
<b>i</b>	2012 2013	4,593,153 4,527,013	4,004,225 4,875,563	87.2% 107.7%	5,981,480 5,641,482	5,214,542 6,075,839	87.2% 107.7%	4.50% 4.50%	1.3023 1.2462
i	2013 2014	4,527,013 4,664,884	4,875,563 5,501,238	107.7% 117.9%	5,641,482 5,562,961	6,560,328	107.7%	4.50% 4.50%	1.2462
i	2014	4,441,272	5,722,992	128.9%	5,068,229	6,530,884	128.9%	4.50%	1.1412
<b>i</b> !	2016	4,575,889	6,841,116	149.5%	4,996,985	7,470,669	149.5%	4.50%	1.0920
	2017	4,366,254	6,931,929	158.8%	4,562,736	7,243,866	158.8%	4.50%	1.0450
	1/1/2018-6/30/2018	2,074,646	3,626,876	174.8%	2,097,602	3,667,008	174.8%	4.50%	1.0111
	7/1/2018-12/31/2018	2,300,913	4,963,939	215.7%	2,275,732	4,909,615	215.7%	4.50%	0.9891
	2019	4,120,184	7,662,768	186.0%	3,942,759	7,332,792	186.0%	4.50%	0.9569
	2020	3,782,192	8,746,411	231.3%	3,463,467	8,009,351	231.3%	4.50%	0.9157
	2021	3,451,312	9,823,958	284.6%	3,024,373	8,608,701	284.6% 339.4%	4.50% 4.50%	0.8763 0.8386
	2022 2023	3,129,545 2,819,084	10,623,217 11,096,695	339.4% 393.6%	2,624,316 2,262,177	8,908,219 8,904,554	339.4%	4.50% 4.50%	0.8025
	2023	2,522,588	11,516,133	456.5%	1,937,084	8,843,189	456.5%	4.50%	0.7679
	2025	2,242,826	11,931,735	532.0%	1,648,093	8,767,778	532.0%	4.50%	0.7348
	2026	1,981,519	12,271,419	619.3%	1,393,375	8,629,079	619.3%	4.50%	0.7032
	2027	1,739,392	12,524,371	720.0%	1,170,445	8,427,705	720.0%	4.50%	0.6729
	2028	1,516,401	12,692,755	837.0%	976,452	8,173,216	837.0%	4.50%	0.6439
	2029	1,312,624	12,774,561	973.2%	808,837	7,871,669	973.2%	4.50%	0.6162
	2030	1,128,131	12,762,716	1131.3%	665,218	7,525,712	1131.3%	4.50%	0.5897
	2031	962,184	12,655,745	1315.3%	542,933	7,141,278	1315.3%	4.50%	0.5643
	2032 2033	814,083 683,515	12,452,922 12,152,960	1529.7% 1778.0%	439,583 353,186	6,724,240 6,279,683	1529.7% 1778.0%	4.50% 4.50%	0.5400 0.5167
	2034	569,588	11,756,391	2064.0%	281,644	5,813,175	2064.0%	4.50%	0.4945
	2035	471,000	11,264,674	2391.6%	222,866	5,330,177	2391.6%	4.50%	0.4732
	2036	386,405	10,683,730	2764.9%	174,965	4,837,597	2764.9%	4.50%	0.4528
Projected	2037	314,451	10,022,810	3187.4%	136,252	4,342,901	3187.4%	4.50%	0.4333
Future	2038	253,798	9,297,394	3663.3%	105,236	3,855,098	3663.3%	4.50%	0.4146
Experience	2039	203,144	8,529,340	4198.7%	80,605	3,384,335	4198.7%	4.50%	0.3968
i	2040	161,237	7,743,913	4802.8%	61,222	2,940,371	4802.8%	4.50%	0.3797
<b>i</b>	2041	126,895	6,963,475	5487.6%	46,107	2,530,180	5487.6%	4.50%	0.3634
i	2042 2043	99,021 76,611	6,206,290 5,488,210	6267.6% 7163.7%	34,430 25,491	2,157,949	6267.6% 7163.7%	4.50% 4.50%	0.3477 0.3327
<b>i</b> !	2043	58,764	5,488,210 4,818,792	8200.3%	25,491 18,711	1,826,095 1,534,315	8200.3%	4.50% 4.50%	0.3327
<b>l</b>	2044	44,683	4,205,205	9411.2%	13,615	1,281,290	9411.2%	4.50%	0.3047
<b>i</b> !	2046	33,678	3,649,534	10836.5%	9,820	1,064,097	10836.5%	4.50%	0.2916
<b>l</b>	2047	25,158	3,151,137	12525.5%	7,019	879,214	12525.5%	4.50%	0.2790
<b>l</b>	2048	18,623	2,707,290	14537.7%	4,972	722,847	14537.7%	4.50%	0.2670
<b>l</b>	2049	13,658	2,314,434	16945.9%	3,490	591,343	16945.9%	4.50%	0.2555
]	2050	9,922	1,968,706	19840.9%	2,426	481,348	19840.9%	4.50%	0.2445
	2051	7,139	1,665,794	23332.7%	1,670	389,748	23332.7%	4.50%	0.2340
	2052	5,086	1,402,176	27570.4%	1,139	313,941	27570.4%	4.50%	0.2239
	2053 2054	3,585 2,500	1,174,436 979,004	32756.3% 39163.3%	768 513	251,628 200,723	32756.3% 39163.3%	4.50% 4.50%	0.2143 0.2050
	2054	2,500 1,722	812,278	47164.4%	338	159,368	47164.4%	4.50% 4.50%	0.2050
	2056	1,171	670,806	57288.3%	220	125,944	57288.3%	4.50%	0.1902
	2057	784	551,348	70302.4%	141	99,058	70302.4%	4.50%	0.1797
<u> </u>	2058	516	450,929	87348.2%	89	77,528	87348.2%	4.50%	0.1719
	Past	105,753,286	65,380,847	61.8%	185,893,852	90,367,948	48.6%		
<b>l</b>	Future	37,395,635	295,130,400	789.2%	28,761,777	170,247,053	591.9%		
	Lifetime	143,148,921	360,511,248	251.8%	214,655,628	260,615,000	121.4%		

## Attachment 6 RiverSource Life Insurance Company Pennsylvania Experience for All Policies With Requested Premium Rate Increase, Spread Over Three Years Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

		Loss Ra	tios Without Inter	est	Loss	Ratios With Interes	st		Mid-Year
	Calendar	Written	Paid	Loss	Written	Paid	Loss	Interest	Disc / Accum
	Year 1992	Premiums 0	Claims 0	Ratio 0.0%	Premiums 0	Claims 0	Ratio 0.0%	Rate 4.50%	Factor 3.1407
	1993	427,780	1,700	0.0%	1,285,664	5,109	0.4%	4.50%	3.0054
	1994	1,377,285	11,754	0.9%	3,961,091	33,805	0.9%	4.50%	2.8760
	1995	2,533,529	51,566	2.0%	6,972,694	141,918	2.0%	4.50%	2.7522
	1996	3,883,620	99,863	2.6%	10,228,104	263,005	2.6%	4.50%	2.6337
	1997	4,915,408	229,820	4.7%	12,388,013	579,202	4.7%	4.50%	2.5202
	1998	5,167,994	436,944	8.5%	12,463,725	1,053,785	8.5%	4.50%	2.4117
	1999	4,869,791	707,022	14.5%	11,238,798	1,631,708	14.5%	4.50%	2.3079
	2000	4,674,435	861,750	18.4%	10,323,390	1,903,156	18.4%	4.50%	2.2085
	2001 2002	4,522,786 4,390,926	1,158,704 1,430,101	25.6% 32.6%	9,558,351 8,880,077	2,448,778 2,892,194	25.6% 32.6%	4.50% 4.50%	2.1134 2.0224
	2002	4,238,994	1,605,408	37.9%	8,203,652	3,106,918	37.9%	4.50%	1.9353
	2004	4,069,107	2,005,505	49.3%	7,535,762	3,714,085	49.3%	4.50%	1.8519
Historical	2005	4,410,289	2,564,661	58.2%	7,815,897	4,545,083	58.2%	4.50%	1.7722
Experience	2006	4,534,112	2,573,149	56.8%	7,689,316	4,363,755	56.8%	4.50%	1.6959
	2007	4,327,041	2,415,364	55.8%	7,022,151	3,919,781	55.8%	4.50%	1.6229
	2008	4,353,199	2,473,686	56.8%	6,760,385	3,841,559	56.8%	4.50%	1.5530
	2009	4,573,099	3,021,450	66.1%	6,796,061	4,490,162	66.1%	4.50%	1.4861
	2010	4,634,687	3,179,901	68.6%	6,590,991	4,522,139	68.6%	4.50%	1.4221
	2011 2012	4,606,092 4,593,153	3,048,560 4,004,225	66.2% 87.2%	6,268,255 5,981,480	4,148,668 5,214,542	66.2% 87.2%	4.50% 4.50%	1.3609 1.3023
	2012	4,593,103	4,875,563	107.7%	5,641,482	6,075,839	107.7%	4.50%	1.2462
	2014	4,664,884	5,501,238	117.9%	5,562,961	6,560,328	117.9%	4.50%	1.1925
	2015	4,441,272	5,722,992	128.9%	5,068,229	6,530,884	128.9%	4.50%	1.1412
	2016	4,575,889	6,841,116	149.5%	4,996,985	7,470,669	149.5%	4.50%	1.0920
	2017	4,366,254	6,931,929	158.8%	4,562,736	7,243,866	158.8%	4.50%	1.0450
	1/1/2018-6/30/2018	2,074,646	3,626,876	174.8%	2,097,602	3,667,008	174.8%	4.50%	1.0111
	7/1/2018-12/31/2018	2,300,913	4,963,939	215.7%	2,275,732	4,909,615	215.7%	4.50%	0.9891
	2019	4,397,274	7,660,072	174.2%	4,207,918	7,330,213	174.2%	4.50%	0.9569
	2020 2021	4,626,639 4,923,988	8,735,808 9,759,357	188.8% 198.2%	4,236,752 4,314,874	7,999,641 8,552,092	188.8% 198.2%	4.50% 4.50%	0.9157 0.8763
	2022	4,770,601	10,474,384	219.6%	4,000,441	8,783,413	219.6%	4.50%	0.8386
	2023	4,307,062	10,882,717	252.7%	3,456,206	8,732,848	252.7%	4.50%	0.8025
	2024	3,858,697	11,249,179	291.5%	2,963,077	8,638,197	291.5%	4.50%	0.7679
	2025	3,434,949	11,624,919	338.4%	2,524,098	8,542,321	338.4%	4.50%	0.7348
	2026	3,038,513	11,934,851	392.8%	2,136,637	8,392,410	392.8%	4.50%	0.7032
	2027	2,670,558	12,162,981	455.4%	1,797,030	8,184,524	455.4%	4.50%	0.6729
	2028	2,331,093	12,311,302	528.1%	1,501,055	7,927,588	528.1%	4.50%	0.6439
	2029 2030	2,020,330 1,738,497	12,377,674 12,354,973	612.7% 710.7%	1,244,925 1,025,129	7,627,107 7,285,281	612.7% 710.7%	4.50% 4.50%	0.6162 0.5897
	2031	1,484,570	12,354,973	824.6%	837,701	6,907,610	824.6%	4.50%	0.5643
	2032	1,257,566	12,036,936	957.2%	679,052	6,499,619	957.2%	4.50%	0.5400
	2033	1,057,112	11,739,600	1110.5%	546,231	6,066,091	1110.5%	4.50%	0.5167
	2034	881,930	11,350,161	1287.0%	436,087	5,612,307	1287.0%	4.50%	0.4945
	2035	730,102	10,870,005	1488.8%	345,467	5,143,430	1488.8%	4.50%	0.4732
	2036	599,632	10,304,811	1718.5%	271,513	4,666,022	1718.5%	4.50%	0.4528
Projected	2037	488,499	9,663,479	1978.2%	211,668	4,187,203	1978.2%	4.50%	0.4333
Future	2038	394,695	8,960,866	2270.3%	163,658	3,715,559	2270.3%	4.50%	0.4146
Experience	2039	316,252	8,217,923	2598.5% 2968.5%	125,485	3,260,768	2598.5% 2968.5%	4.50%	0.3968 0.3797
	2040 2041	251,271 197,957	7,458,947 6,705,461	2968.5% 3387.3%	95,408 71,928	2,832,169 2,436,430	2968.5% 3387.3%	4.50% 4.50%	0.3797
	2041	154,631	5,974,901	3864.0%	53,766	2,430,430	3864.0%	4.50%	0.3477
	2043	119,757	5,282,435	4411.0%	39,847	1,757,628	4411.0%	4.50%	0.3327
	2044	91,950	4,637,146	5043.1%	29,277	1,476,479	5043.1%	4.50%	0.3184
	2045	69,986	4,045,907	5781.0%	21,324	1,232,753	5781.0%	4.50%	0.3047
	2046	52,801	3,510,649	6648.8%	15,395	1,023,602	6648.8%	4.50%	0.2916
	2047	39,480	3,030,701	7676.6%	11,015	845,611	7676.6%	4.50%	0.2790
	2048	29,251	2,603,400	8900.1%	7,810	695,108	8900.1%	4.50%	0.2670
	2049	21,472	2,225,284	10363.6%	5,486	568,565	10363.6%	4.50%	0.2555
	2050 2051	15,613 11,243	1,892,607 1,601,193	12121.9% 14241.5%	3,817 2,631	462,742 374,633	12121.9% 14241.5%	4.50% 4.50%	0.2445 0.2340
	2051	8,016	1,347,632	16812.8%	1,795	301,729	16812.8%	4.50%	0.2340
	2053	5,655	1,128,620	19958.1%	1,212	241,812	19958.1%	4.50%	0.2143
	2054	3,945	940,709	23842.8%	809	192,872	23842.8%	4.50%	0.2050
	2055	2,720	780,424	28692.9%	534	153,119	28692.9%	4.50%	0.1962
	2056	1,850	644,437	34829.1%	347	120,993	34829.1%	4.50%	0.1878
	2057	1,240	529,626	42716.8%	223	95,156	42716.8%	4.50%	0.1797
	2058	816	433,125	53048.1%	140	74,467	53048.1%	4.50%	0.1719
	Past	105,753,286	65,380,847	61.8%	185,893,852	90,367,948	48.6%		
	Future	52,709,128	286,650,782	543.8%	39,663,500	165,927,219	418.3%		
	Lifetime	158,462,414	352,031,630	222.2%	225,557,352	256,295,167	113.6%		

**Attachment 7 RiverSource Life Insurance Company** Reserve Balances as of June 30, 2018

	Nation Policy Fo			ylvania 0225-PA1 and 30225
Incurred	Claim	Active Life	Claim	Active Life
Year	Reserve <sup>1</sup>	Reserve <sup>2</sup>	Reserve <sup>1</sup>	Reserve <sup>2</sup>
1992	0	11000110	0	11000110
1993	0		0	
1994	0		0	
1995	91,661		0	
1996	0		0	
1997	0		0	
1998	0		0	
1999	0		0	
2000			0	
2001	196,315		0	
2002	336,649		0	
2003	153,657		55,411	
2004	231,778		0	
2005	152,974		0	
2006	1,282,063		119,271	
2007	1,295,280		0	
2008	1,098,133		61,817	
2009	1,391,357		157,562	
2010	2,345,740		59,898	
2011	7,424,209		304,973	
2012	8,197,467		41,928	
2013	14,865,372		2,085,728	
2014	19,911,252		1,582,110	
2015	32,836,344		2,520,261	
2016	58,393,275		4,067,118	
2017	94,522,272		6,005,538	
2018	59,509,492	1,698,525,521	4,140,754	106,772,411

<sup>&</sup>lt;sup>1</sup> Claim reserve is the sum of disabled life reserve and incurred but not reported reserve (IBNR). Disabled life reserve is discounted to the original loss date using 4.50%, and IBNR is allocated to calendar years 2015 through 2018 then discounted to the time it is assumed to incur at 4.50%.

Active Life Reserve is defined as "midterminal" and includes an unearned premium reserve.

### Attachment 8 RiverSource Life Insurance Company Nationwide Experience for All Policies

### Adjusted for Cumulative Prior Approved Premium Rate Increases on a Nationwide Basis Before Premium Rate Increase Policy Form 30225

Policy	Earned	Incurred	Loss
Duration	Premiums	Claims	Ratio
1	85,662,018	1,807,843	2.1%
2	80,269,047	5,977,293	7.4%
3	75,810,082	10,424,756	13.8%
4	72,127,691	15,985,116	22.2%
5	69,162,714	21,600,390	31.2%
6	66,569,139	24,074,203	36.2%
7	64,138,048	26,486,747	41.3%
8	62,383,049	31,058,565	49.8%
9	62,498,150	35,964,041	57.5%
10	63,447,295	38,504,541	60.7%
11	64,441,649	43,077,865	66.8%
12	65,598,518	47,209,612	72.0%
13 14	67,318,115 67,744,500	48,872,709 50,692,604	72.6%
	67,744,590	50,682,694	74.8%
15 16	68,338,890 68,905,538	58,532,218	85.6% 101.7%
17	68,805,528 69,044,712	69,993,140 73,431,417	101.7%
18	68,902,039	73,431,417 78,278,738	113.6%
19	68,521,483	81,623,969	119.1%
20	68,372,487	97,816,569	143.1%
21	67,429,673	121,090,064	179.6%
22	66,285,400	143,102,927	215.9%
23	64,035,592	145,076,257	226.6%
24	60,938,765	148,665,229	244.0%
25	56,752,794	159,137,378	280.4%
26	52,420,837	163,163,868	311.3%
27	47,627,110	168,449,131	353.7%
28	42,948,878	175,286,263	408.1%
29	38,506,713	180,855,223	469.7%
30	34,329,250	185,183,801	539.4%
31	30,429,623	188,466,402	619.4%
32	26,782,823	189,909,146	709.1%
33	23,414,051	189,559,579	809.6%
34	20,348,959	188,000,485	923.9%
35	17,543,179	184,631,096	1052.4%
36	14,994,701	179,327,880	1195.9%
37	12,723,723	172,441,356	1355.3%
38 39	10,716,387 8,955,667	164,021,491 154,028,847	1530.6% 1719.9%
40	7,423,707	142,805,298	1923.6%
40	6,102,086	129,676,879	2125.1%
42	4,972,131	115,973,836	2332.5%
43	4,015,033	102,244,110	2546.5%
44	3,212,196	88,848,399	2766.0%
45	2,545,492	76,244,568	2995.3%
46	1,997,530	64,749,938	3241.5%
47	1,551,896	54,427,655	3507.2%
48	1,193,358	45,277,968	3794.2%
49	908,020	37,249,760	4102.3%
50	683,428	30,269,165	4429.0%
51	508,623	24,252,212	4768.2%
52	374,127	19,147,563	5117.9%
53	271,872	14,873,751	5470.9%
54	195,086	11,357,189	5821.6%
55	138,165	8,551,611	6189.4%
56	96,535	6,351,361	6579.4%
57	66,508	4,650,629	6992.6%
58	45,159	3,355,214	7429.8%
59	30,198	2,382,968	7891.1%
60 Total	19,866	1,663,975	8376.0%
Total	2,112,690,388	5,046,152,896	238.8%

## Attachment 9 RiverSource Life Insurance Company Pennsylvania Experience for All Policies Before Premium Rate Increase Policy Forms 30225-PA, 30225-PA1 and 30225A-PA1

Policy	Earned	Incurred	Loss
Duration	Premiums	Claims	Ratio
1	5,732,713	113,903	2.0%
2	5,456,526	152,926	2.8%
3	5,199,494	921,109	17.7%
4	4,967,617	902,807	18.2%
5	4,785,699	1,557,519	32.5%
6	4,635,300	1,104,728	23.8%
7	4,477,033	2,215,020	49.5%
8	4,367,444	1,938,042	44.4%
9	4,344,897	2,871,042	66.1%
10	4,387,546	3,260,380	74.3%
11	4,360,567	2,154,806	49.4%
12	4,395,827	3,820,025	86.9%
13	4,524,109	3,112,933	68.8%
14	4,571,950	2,849,508	62.3%
15	4,631,323	2,606,217	56.3%
16	4,633,083	4,909,312	106.0%
17 19	4,668,198 4,605,013	4,955,819 7,341,536	106.2% 156.4%
18 19	4,695,013 4,615,367	7,341,536 6,675,530	156.4% 144.6%
20	4,615,367 4,582,719	6,675,530 4,935,196	107.7%
20	4,502,719 4,506,664	8,961,060	198.8%
22	4,300,004	10,671,599	243.0%
23	4,243,902	9,542,726	224.9%
24	4,038,508	9,814,785	243.0%
25	3,771,109	10,461,574	277.4%
26	3,478,833	10,782,389	309.9%
27	3,151,569	11,200,664	355.4%
28	2,832,274	11,629,033	410.6%
29	2,528,743	11,971,691	473.4%
30	2,243,169	12,204,557	544.1%
31	1,977,019	12,329,571	623.6%
32	1,729,068	12,342,829	713.8%
33	1,501,097	12,221,455	814.2%
34	1,294,765	12,014,777	928.0%
35	1,107,259	11,689,621	1055.7%
36	938,325	11,240,293	1197.9%
37	789,016	10,692,593	1355.2%
38	658,250	10,043,425	1525.8%
39	544,691	9,294,987	1706.5%
40	446,938	8,478,017	1896.9%
41	363,551	7,576,181	2083.9%
42 43	293,093 234,138	6,669,295 5,789,825	2275.5% 2472.8%
43 44	234,136 185,305	4,962,960	2472.8% 2678.3%
44 45	145,271	4,199,011	2890.5%
45 46	112,796	3,518,168	3119.1%
47	86,731	2,922,520	3369.6%
48	66,034	2,407,448	3645.8%
49	49,774	1,966,791	3951.4%
50	37,137	1,591,257	4284.8%
51	27,421	1,272,243	4639.7%
52	20,031	1,003,931	5011.8%
53	14,474	781,209	5397.5%
54	10,341	597,242	5775.4%
55	7,305	451,035	6174.6%
56	5,100	336,774	6603.2%
57	3,519	248,542	7062.4%
58	2,399	181,213	7552.3%
59	1,616	130,420	8072.2%
60	1,073	92,529	8620.2%
Total	141,872,132	322,684,599	227.4%



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milliman.com

January 21, 2019

To: Pennsylvania Insurance Department

RE: RiverSource Life Insurance Company

Company NAIC # 65005

SERFF Tracking # AERS-131727379

Policy Form: Nursing Home Indemnity Policy Form 30225-PA, 30225-PA1, and 30225A-PA1

Ameriprise Financial, Inc., the parent company of RiverSource Life Insurance Company ("RiverSource Life"), formerly IDS Life Insurance Company, has entered into a service agreement with Milliman, Inc. ("Milliman") effective April 5, 2007, that includes individual long term care rate filing services.

RiverSource Life prepared and submitted the above referenced rate filing in January 2019. Milliman has conducted a high-level review of the cover letter, actuarial memorandum, and supplement to the actuarial memorandum items of this filing and believes them to be in compliance with the applicable laws of this state as indicated in the filing. However, Milliman has not performed any technical checking of the filing for accuracy.

I, Amy Pahl, am a Principal and Consulting Actuary for Milliman, Inc. I am a member of the American Academy of Actuaries and I meet the Qualification Standards of the American Academy of Actuaries to render an actuarial opinion as described herein.

Should you have any questions regarding the above, please feel free to contact me directly at (952) 820-2419 or by email at amy pahl@milliman.com.

Respectfully,

Amy Pahl, FSA, MAAA

Principal and Consulting Actuary

AP/mag

1+ H- DA



IDS Life Insurance Company IDS Tower 10 Minneapolis, Minnesota 55440

Approved, Effective 4/19/93

Pennsylvania Insurance Dopariment

By Doslyn S. Phodia

Long-Term Care Insurance Nursing Home Indemnity Policy

Insured:

John Q. Doe

Policy Number:

9100-1234567

We at IDS Life Insurance Company are pleased to issue this Insurance Policy to You. This Policy has many important features. We urge You to read it carefully.

THIS POLICY IS GUARANTEED RENEWABLE FOR LIFE
 WE HAVE A LIMITED RIGHT TO CHANGE PREMIUMS
 THIS POLICY IS NON-PARTICIPATING (Does not pay dividends)

All You have to do to keep this Policy in force until benefits have been exhausted is to pay premiums on time. We cannot cancel or refuse to renew this Policy. Your premiums will not increase due to a change in Your age or health. We can, however, change Your premiums based on Your premium class; but only if We change the premiums for all similar policies issued in Your state on the same form as this Policy. Premium changes will only be made as of an anniversary of the Policy Date. We must give You at least 31 days written notice before We change Your premiums.

#### 30 DAY RIGHT TO EXAMINE YOUR POLICY

You have 30 days from the day You receive this Policy to examine and return it to Us if You decide not to keep it. You do not have to tell Us Your reason for returning the Policy. Simply return it to Us or Our representative within 30 days after You receive it. We will refund the full amount of any premium paid; and the Policy will be void from the start.

#### CAUTION ABOUT APPLICATION ANSWERS

The issuance of this Policy is based upon Your responses to questions on Your application. A copy of Your application is enclosed. If Your answers are incorrect or untrue, We have the right to deny benefits or rescind coverage. The best time to clear up any questions is now, before a claim arises! If for any reason, any of Your answers are incorrect, contact Us at Our Home Office. Our address is: IDS Tower 10, Minneapolis, Minnesota 55440.

Signed for and issued by IDS Life Insurance Company in Minneapolis, Minnesota, as of the Policy Date.

President:

- a. Mitcher

Secretary:

William a Stotemann

THIS POLICY IS NOT A MEDICARE SUPPLEMENT POLICY: If You are eligible for Medicare, review the Medicare Supplement Buyer's Guide available from Us.

NOTICE TO BUYER: This policy may not cover all the costs associated with long-term care incurred by the buyer during the period of coverage. The buyer is advised to review carefully all policy limitations.

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Alternate Facility Benefit	11
Waiver of Premium	12
Claims Information	13
Effective Date and Premium Payment Provisions	15
A copy of Your Application	Attached
Any appropriate Riders, Endorsements, Notices and other papers	Attached

#### Schedule

Insured:

(John Q. Doe)

Policy Number:

(9100-1234567)

First Premium:

\$(XXX.XX)

Renewal Premium:

\$(XXX.XX)

Premium Mode:

(Annual)

Policy Date:

(October 15, 1992)

**Effective Date:** 

(October 15, 1992)

CONFINEMENT BENEFITS

Nursing Home Benefit (with Bed Reservation Feature) Alternate Facility Benefit (with Bed Reservation Feature)

COVERAGE LIMITS FOR CONFINEMENT BENEFITS

Daily Benefit - Nursing Home:

Daily Benefit - Alternate Long-Term Care Facility:

Deductible (Elimination Period):

\$(200.00) \$(120.00) (20 Days)

Benefit Limit:

(Lifetime/Unlimited)

Policy Premium (For Your Premium Mode):

\$(xxx.xx)

Waiver Of Premium During Covered Confinements:

Included

HOME AND COMMUITY CARE BENEFITS Home Care and Adult Day Care Benefits

Respite Care and Equipment Purchases (Additional Community Care Benefits)

COVERAGE LIMITS FOR HOME AND COMMUNITY CARE BENEFITS

Rider Issue Date:

(October 15, 1992)

Rider Effective Date:

(October 15, 1992)

Covered Care Daily Maximum:

\$(100.00)

Covered Care Deductible (Elimination Period):

(20 Days)

Home Care and Adult Day Care:

None

Respite Care and Equipment Purchases:

Covered Care Maximum Payment Period:

(730 Days)

Rider Premium (For Your Premium Mode):

 $\$(xxx.xx)^{-}$ 

BENEFIT INCREASES OPTION RIDER

Do You Have This Option?

(Yes)

NOTE: A higher premium is paid when the

(Compound Increases)

policy includes this option.

### **Basic Contract Provisions**

is section tells You: the documents which state all of the contractual agreements; the portance of completing Your application truthfully; and other basic rights, obligations id features.

#### The Contract

Entire Contract; Changes: The entire contract between You and Us is as stated in this Policy, Your application and any attached papers. No change in this Policy will be effective until approved by one of Our officers. That approval must be noted on or attached to this Policy. None of Our representatives or other persons may change this Policy or waive any of its provisions.

#### **Contesting Coverage**

Time Limit on Certain Defenses:

- (a) Misstatements in Your Application: After this Policy has been in force for 2 years, only fraudulent misstatements in Your application may be used to: void this Policy; or deny any claim for loss incurred or disability that starts after the 2 year period.
- (b) Pre-Existing Conditions: Except as provided for misstatements in Your application, We will not reduce or deny any claim under this Policy because a sickness or physical or medical condition had existed before the Effective Date.

#### Other Provisions

Misstatement of Age: Your age may have been misstated in Your application. In that case, We will pay the benefits that the premiums You have paid would have purchased at Your true age. If, based on Your true age, the Policy would not have become effective, We will only be liable for the refund of all premiums paid for this Policy.

Conformity with State Statutes: If this Policy does not comply with the laws of the state in which You reside on the Effective Date, We will treat it as if it had been changed to comply with those laws.

<u>Time Periods:</u> All time periods begin and end at 12:01 a.m. Standard Time at Your residence.

Non-Participating: Dividends Not Payable: This Policy does not participate in Our profits or surplus earnings and no dividends will be paid at any time.

#### Glossary Of Important Terms

This section gives the meaning of special words and phrases used in the Policy. In addition, the terms Benefit Limit, Daily Benefit and Deductible (Elimination) Period appear in the Schedule and are more fully described in the Benefit Provisions. To help You recognize these special words and phrases, the first letter of each word, or each word in the phrase, is capitalized wherever it appears.

#### Activities of Daily Living (ADLs)

The following six (6) basic functions are the Activities of Daily Living:

Bathing: Your ability to wash Yourself in the tub, shower or by

sponge bath.

Continence: Your ability to control bowel and bladder function

voluntarily; and to maintain a reasonable level of personal hygiene when you are not able to control those functions.

Dressing: Your ability to put on and take off all garments and

medically necessary braces or artificial limbs usually

worn and to fasten and unfasten them.

Feeding: Your ability to get nourishment into Your body by any

means once it has been prepared and made available to

You,

Toileting: Your ability to go to and from the toilet and maintain

a reasonable level of personal hygiene. This includes getting on and off the toilet and caring for clothing.

Transferring: Your ability to move in and out of a chair or bed.

#### Alternate Long-Term Care Facility

A facility that is engaged primarily in providing ongoing care and related services to at least 10 inpatients in one location and meets all of the following criteria:

- It provides 24 hour a day care and services sufficient to support needs resulting from inability to perform Activities of Daily Living or Cognitive Impairment; and
- Has an awake, trained and ready to respond employee on duty at all times to provide that care; and
- Provides 3 meals a day and accommodates special dietary needs; and
- Is licensed by the appropriate licensing agency (if any) to provide such care; and
- Has formal arrangements for the services of a Doctor or Nurse to furnish medical care in case of emergency; and
- Has appropriate methods and procedures for handling and administering drugs and biologicals.

NOTE: These requirements are typically met by assisted living facilities that are either free standing facilities or part of a life care community. They may also be met by some personal care and adult congregate care facilities. They are generally NOT met by: individual residences; or independent living units.

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#### Cognitive Impairment

Deterioration or loss in Your intellectual capacity which requires continual supervision to protect Yourself or others as measured by clinical evidence and standardized tests that reliably measure Your impairment in the areas of:

- Your short or long term memory:

- Your orientation as to person (such as who You and others are), place (such as Your location) and time (such as day, date and year); and

- Your deductive or abstract reasoning.

NOTE: Coverage is provided for Alzheimer's Disease and similar forms of senility and irreversible dementia that result in Cognitive Impairment.

#### Continual One-to-one Assistance

You are considered to need Continual One-to-one Assistance in performing an Activity of Daily Living when:

- Someone must give You direct physical assistance, somewhere in the process of performing that activity; every time You do the activity; and

- You alone cannot perform the entire activity with the supports and mechanical aides that are normally available to You.

An example for Dressing is the need for physical help from someone in putting on and buttoning a garment because of paralysis or other physical inability.

#### **Doctor**

Someone, other than a Nurse, who is legally qualified and licensed to practice medicine and is operating within the scope of that license. The term "Doctor" does NOT include: You or a member of Your immediate family; anyone who normally resides in Your home or residence; or anyone who has an ownership interest in, or is an employee of, any facility in which You stay.

#### Immediate Family

Your spouse and the following relatives of You and Your spouse: Parents; grandparents; brothers; sisters; children and grandchildren.

#### Injury

Any accidental bodily injury You have sustained.

#### Nurse

Someone who is licensed as: a Registered Graduate Nurse (RN); or a Licensed Practical Nurse (LPN); or a Licensed Vocational Nurse (LVN). The term "Nurse" does NOT include: You; a member of Your immediate family; or anyone who normally resides in Your home or residence.

#### Nursing Home

A facility or distinctly separate part of a hospital or other institution which is licensed by the appropriate licensing agency to engage primarily in providing nursing care and related services to inpatients and:

- Provides 24 hour a day nursing service under a planned program of policies and procedures which was developed with the advice of, and is periodically reviewed and executed by, a professional group of at least one Doctor and one Nurse; and
- Has a Doctor available to furnish medical care in case of emergency; and
- Has at least one Nurse who is employed there full time (or at least 24 hours per week if the facility has less than 10 beds); and
- Has a Nurse on duty or on call at all times; and
- Maintains clinical records for all patients; and
- Has appropriate methods and procedures for handling and administering drugs and biologicals.

NOTE: The above requirements are typically met by licensed skilled nursing facilities, comprehensive nursing care facilities and intermediate nursing care facilities as well as some specialized wards, wings and units of hospitals. Those requirements are generally NOT met by: Alternate Long-Term Care Facilities; rehabilitation hospitals; rest homes; homes for the aged; sheltered living accommodations; residence homes; or independent living units.

#### **Policy Date**

Your Policy Date is shown in the Schedule. It is the date used to determine policy anniversaries, policy years, and premium due dates.

#### **Sickness**

Your illness or disease as determined by a Doctor.

#### We, Us, Our

IDS Life Insurance Company, A Stock Company.

#### You, Your

The Insured named in the Schedule.

### **Exclusions And Limitations**

This section states the conditions under which payment will not be made even if You otherwise qualify for benefits.

#### What's Not Covered

The policy will not pay benefits for anything:

- Provided by a member of Your Immediate Family.
- For which no charge is made in the absence of insurance.
- Provided outside of the United States of America or its possessions.
- Provided in a Veteran's Administration or federal government facility; unless You or Your estate are charged for the services or confinement.
- That results from war or act of war, whether declared or not.
- That results from an attempt at suicide or an intentionally self-inflicted injury.

#### Confinement Benefits Provisions

This section describes the coverage available when You are confined in a Nursing Home or Alternate Long-Term Care Facility. It has some important definitions and then tells You how to qualify for benefits; how much will be paid; and how long benefits will be paid.

#### The Benefit Limit and How it Works

The Benefit Limit is the combined maximum number of days for which You will be paid under the Nursing Home and Alternate Facility Benefits. The Schedule shows the number of days in the Benefit Limit. This is a lifetime limit for all Your Nursing Home and Alternate Facility Benefits. If the Schedule shows that this maximum is "Unlimited", there is no lifetime limit on the number of days for which these Benefits may be paid.

#### The Deductible (Elimination) Period and How It Works

The Deductible (Elimination) Period is the number of consecutive days of Confinement needed to qualify for these Benefits. (We will consider Days of Confinement to be consecutive even when they are interrupted by days during which You are confined in a duly licensed hospital.) The Schedule shows the Deductible (Elimination) Period. You will not be paid benefits for the Deductible (Elimination) Period.

Only one Deductible (Elimination) Period applies to all Nursing Home and Alternate Long-Term Care Facility stays for a Covered Period of Confinement.

#### Day of Confinement

A Day of Confinement is each day You are confined as an inpatient in a Nursing Home or Alternate Long-Term Care Facility for which a full day's room and board or subsistence charge is made.

#### **Covered Period of Confinement**

A Covered Period of Confinement begins immediately after You have satisfied the Deductible (Elimination) Period. It continues as long as, for the same or related cause or causes, You;

- remain in the same Nursing Home or Alternate Long-Term Care Facility;

transfer to another Nursing Home or Alternate Long-Term-Care Facility; or
leave and return to a Nursing Home or Alternate Long-Term Care Facility before the Covered Period of Confinement ends.

A Covered Period of Confinement ends when 180 consecutive days elapse during which You are not eligible for payment under either; the Nursing Home Benefit; or the Alternate Facility Benefit. We will not count as part of that 180 consecutive days, any days You are confined in a duly licensed hospital.

Only one Deductible (Elimination) Period needs to be satisfied for each Covered Period of Confinement.

#### Nursing Home Benefit

We will pay a benefit for each Day of Confinement, after the Deductible (Elimination) Period, while You are confined in a Nursing Home during a Covered Period of Confinement. Benefit payments are subject to the provisions stated below.

#### LIMITATIONS OR CONDITIONS ON ELIGIBILITY FOR BENEFITS

#### Covered Nursing Home Stays

A Day of Confinement during a Nursing Home stay is covered by the Policy when:

- You are confined as an overnight resident inpatient in a Nursing Home; and

- A room and board or subsistence charge is made for the day; and

- The stay occurs during a Covered Period of Confinement that starts while the Policy is in force; and
- We are given proof, in the form of a Doctor's certification and evaluation (or other evidence), that the stay is appropriate because either:

- You have an Injury or Sickness; or You need Continual One-to-one Assistance in performing 3 or more Activities of Daily Living; or
- You are dependent upon someone else for continual supervision because of Cognitive Impairment.

#### All Levels of Care Covered

Benefit payments will not change based on the level of care You receive during a Nursing Home stay.

#### How Much We Pay

We will pay the applicable Daily Benefit for each Day of Confinement after the Deductible (Elimination) Period. The Schedule shows the Daily Benefit for Nursing Home stays. It may be changed, over time, by a Benefit Increases Option, if applicable.

#### How Long Benefits Will Be Paid

This Benefit will be paid for each Day of Confinement in a Nursing Home, after the Deductible (Elimination) Period, for as long as:

- the above conditions are met; and
- the Benefit Limit has not been reached; and
- the Covered Period of Confinement continues.

#### **Bed Reservation Feature**

If You become hospitalized during a Nursing Home stay and You are charged to reserve Your accommodations in the Nursing Home, We will:

- pay the same benefits; and

- give the same Deductible (Elimination) Period credit; that You would have received if You had stayed in the Nursing Home instead of a licensed hospital. We will do this for a total of 21 days of hospitalization (continuous or not) for a Covered Period of Confinement.

### Alternate Facility Benefit

We will pay a benefit for each Day of Confinement, after the Deductible (Elimination) Period, while You are confined in an Alternate Long-Term Care Facility during a Covered Period of Confinement. Benefit payments are subject to the provisions stated below.

#### LIMITATIONS OR CONDITIONS ON ELIGIBILITY FOR BENEFITS

#### Covered Alternate Long-Term Care Facility Stays

A Day of Confinement during an Alternate Long-Term Care Facility stay is covered by the Policy when:

- You are confined as an overnight resident inpatient in an Alternate Long-Term Care Facility; and

- A room and board or subsistence charge is made for the day; and

- The stay occurs during a Covered Period of Confinement that starts while the Policy is in force; and

- We are given proof, in the form of a Doctor's certification and evaluation (or other evidence), that the stay is appropriate because either:

- You need Continual One-to-one Assistance in performing 3 or more Activities of Daily Living; or

- You are dependent upon someone else for continual supervision because of Cognitive Impairment.

#### All Levels of Care Covered

Benefit payments will not change based on the level of care You receive during an Alternate Long-Term Care Facility stay.

#### How Much We Pay

We will pay the applicable Daily Benefit for each Day of Confinement after the Deductible (Elimination) Period. The Schedule shows the Daily Benefit for Alternate Long-Term Care Facility stays. It may be changed, over time by a Benefit Increases Option, if applicable. No payment will be made for any day for which a Nursing Home Benefit is payable.

#### How Long Benefits Will Be Paid

This Benefit will be paid for each Day of Confinement in an Alternate Long-Term Care Facility, after the Deductible (Elimination) Period, for as long as:

- the above conditions are met; and

the Benefit Limit has not been reached; and
the Covered Period of Confinement continues.

#### **Bed Reservation Feature**

If You become hospitalized during an Alternate Long-Term Care Facility stay and You are charged to reserve Your accommodations in the Alternate Long-Term Care Facility, We will:

- pay the same benefits; and

- give the same Deductible (Elimination) Period credit; that You would have received if You had stayed in the Alternate Long-Term Care Facility instead of a licensed hospital. We will do this for a total of 21 days of hospitalization (continuous or not) for a Covered Period of Confinement.

#### Waiver Of Premium

THE HOLD TECHNOLOGY

#### **Benefit Conditions**

OUT OU LOUR BILL OUTOI THE INDICTION ENTINEED

We will waive premium payments on a month-to-month basis during extended Nursing Home and Alternate Long-Term Care Facility stays. The waiver begins after benefits have been paid under the Nursing Home and Alternate Long-Term Care Facility Benefits for 90 consecutive days. We will then:

- refund the pro rata premium paid for monthly periods beyond that for which the waiver begins; and
- waive the payment of premium for each coverage month which begins while You continue to receive uninterrupted Nursing Home or Alternate Facility Benefits.

This waiver of premium payment stops when You cease to receive Nursing Home or Alternate Facility Benefits. At the end of the period for which the last premium has been waived, You will be required to pay the pro rata premium needed to return the Policy to its previous premium payment mode. You must pay future premiums as they become due.

#### Claims Information

This section tells You when to notify Us of a claim; what to send Us; how We pay claims; and other rights and responsibilities under the contract.

#### Telling Us About a Claim

Early awareness by Our Claims Department will facilitate a timely review of Your claim. You can help Us in this process by letting Us know immediately when You first become disabled to the extent that You may soon need care covered by the Policy. Of course someone else who is authorized to act on Your behalf can also contact Us for You.

Notice of Claim: We must be told when You have a claim for benefits. The notice can be given to Us at Our Home Office or to Our representative. It must be received within 30 days of the date the covered loss starts, or as soon as reasonably possible. Include in the notice at least: Your name; Your Policy Number; and an address to which the claim form should be sent.

#### How to File a Claim

Claim Forms: When We get notice of Your claim We will send out a claim form to be used to file proof of loss.

The claim form has instructions on how to fill it out and where to send it. Please read the form carefully. Answer all questions and send all required information to the address on the form. This will assist Us in the evaluation of Your claim so that We can determine the benefits for which you are eligible.

If You or Your representative do not get the claim form within 15 days, proof of loss can be filed without it by sending Us a letter which describes the occurrence, the character and the extent of the loss for which claim is made. That letter must be sent to Us at Our Home Office within the time period stated in the next paragraph. As a minimum, the description should tell Us such things as: Your name and address; the care for which You are claiming benefits; the names and addresses of the medical professionals and care providers who are aware of Your condition or have provided care covered by the Policy; and the periods for which You are claiming benefits.

#### When to File a Claim

Proofs of Loss: We must get written proof of loss within 120 days after the end of each month for which benefits may be payable. If it was not reasonably possible to give Us written proof in the time required, We shall not reduce or deny a claim for being late if the proof is filed as soon as reasonably possible. Unless the claimant is not legally capable, the required proof must always be given to Us no later than I year from the time specified.

### Our Evaluation Criteria and Claims Payment Process

How We Determine When Proof of Loss is Satisfactory: We will work with You, Your Doctor and other care givers to obtain information about: Your state of health; and the degree to which You need care for injury or sickness, assistance in performing Activities of Daily Living, or cognitive impairment. We will then make an objective review of that information to determine whether You qualify for benefits. We reserve the right, as part of the review, to do a face-to-face assessment or to require You to take a physical examination paid for by Us. Similar reviews may be required, at reasonable intervals, to determine Your eligibility for continued benefits. We may use an outside service to assist in evaluating Your condition; but any decision will be made by Us based on consistently applied, reasonable standards that are administered in a manner consistent with Our established claims administration procedures.

Physical Examinations: As part of Our evaluation of Your claim, We have the right to require a medical exam when a claim is made and at reasonable intervals while You are claiming continued benefits. If an exam is required, You will not have to pay for it.

Time of Payment of Claim: After We receive the proper written proof of loss, We will pay any benefits then due: (1) monthly, when the loss is expected to result in on-going benefits; and (2) immediately, when Our liability has ended.

Payment of Claims: All benefits will be paid to You. Any benefits unpaid at Your death will be paid to Your estate. If benefits are payable to Your estate, We may pay benefits up to \$1,000 to someone related to You by blood or marriage who is deemed by Us to be justly entitled to the benefits. We will be discharged to the extent of any such payment made in good faith.

### How to Appeal A Claim

You will be informed by Us in writing if a claim, or any part of a claim, is denied.

Appeal Process: If You believe that Our claim decision is in error, We will reconsider Your claim. You must send Us a brief note (no special form needed) that tells Us why You feel We should change Our decision. You may authorize someone else to act for You in this appeal process.

The note should include the names, addresses and phone numbers of any of the following providers who You think We should contact to learn more about Your health and the care You received: the Doctors and other health care professionals who treated You; and the facilities from which You received care or treatment.

We will act promptly on Your request. Once We complete Our review, We will immediately tell You Our decision in writing with Our reasons stated clearly. We will pay any benefits then due as a result of Our reconsideration.

Legal Actions: You cannot sue on Your claim before 60 days after written proof of loss has been given as required by this Policy. You cannot sue after 3 years from the time written proof of loss is required to be given.

### Effective Date And Premium Payment Provisions

This section tells You such things as: when the Policy becomes effective; how and when to pay premiums; the importance of paying premiums on time; and what happens if premiums are not paid on time.

### The Policy Taking Effect

Effective Date and Consideration: This Policy is issued based on: the statements made in Your application; and, payment of the First Premium shown in the Schedule. It takes effect on the Effective Date shown in the Schedule; provided the First Premium is paid.

### Your Right to Cancel the Policy at Any Time

You may cancel Your Policy at any time by sending Us written notice. Your Policy will be canceled as of the date We receive the notice, or the later date stated in Your notice. We will promptly return the unearned portion of any premium paid. The cancellation will not prejudice any claim for any uninterrupted institutional confinement that begins before the effective date of the cancellation.

### Refund of Premium Paid Beyond Your Death

If You die while insured under this Policy, We will refund the pro rata portion of any premium paid for a period after Your death. The refund will be made within 30 days of Our receipt of written proof of Your death and will be payable to Your estate.

### Paying Premiums

The Premium Mode shown in the Schedule states how often premiums are to be paid. Your first premium is due as of the Policy Date as shown in the Schedule. Each premium after the first is due at the end of the period for which the prior premium was paid.

### What Happens When Premiums are Not Paid

Grace Period: This Policy has a 31 day grace period. If a premium is not paid on or before the date it is due, it may be paid during the following 31 days. The Policy will stay in force during the grace period. If the premium is not paid during the grace period, the Policy will terminate at the end of the grace period. This is called a lapse. Lapse will not affect any continuing claim that begins before the Policy terminates.

Extension of Benefits: Termination of this Policy will not affect any claim for uninterrupted institutional confinement that begins while the Policy is in force and continues beyond the date of termination. This extension of benefits, beyond the period the Policy was in force, is limited to the unexpired duration of the Benefit Limit; and will be subject to the Deductible (Elimination) Period and all other applicable provisions of the Policy. For the purposes of this provision, an uninterrupted institutional confinement will include: being transferred to another Nursing Home or Alternate Long-Term Care Facility; receiving another level of care in the same facility; and transferring back to a Nursing Home or Alternate Long-Term Care Facility from a temporary or acute hospitalization.

Reinstatement: Once this Policy lapses, We may or may not put it back in force (reinstate) at Our option. An acceptance of late premium by Us (or by Our representative, if authorized to accept payment) without requiring an application for reinstatement will reinstate this Policy.

If We or Our representative require an application, You will be given a conditional receipt for the premium. If the application is approved, this Policy will be reinstated as of the approval date. If We do not give You prior written notice of Our disapproval, the Policy will be reinstated on the 45th day after the date of the conditional receipt.

The reinstated Policy will cover only losses that begin after the date of reinstatement. In all other respects Your rights and Our rights will remain the same; subject to any provisions noted on or attached to the reinstated Policy.

Any premiums We accept for a reinstatement will be applied to a period for which premiums have not been paid. No premiums will be applied to any period more than 60 days before the reinstatement date.

Unpaid Premiums: When a claim is paid, any premium due and unpaid will be deducted from the claim payment.

## Continuation for Alzheimer's Disease and Other Forms of Cognitive Impairment

Continuation Provisions: If Your Policy terminates for any reason before Your benefits have been exhausted, We will provide a continuation of coverage; provided We receive the following within 9 months after the termination date:

- proof, in the form of a Doctor's certification, that You have Cognitive Impairment (including but not limited to Alzheimer's disease); and
- payment of all past-due premiums for the Policy and all Riders that were in force immediately prior to the date of lapse.

This continuation will provide uninterrupted coverage to the same extent that the Policy and all Riders in force immediately prior to the termination date would have provided if they had not terminated. If You become eligible for benefits during the continuation period, they will be payable; subject to any applicable deductible (elimination) periods, maximum payment periods and all other provisions of the Policy and its Riders.

PLEASE KEEP THIS POLICY IN A SAFE PLACE WITH YOUR OTHER IMPORTANT DOCUMENTS.

# Long-Term Care Insurance Nursing Home Indemnity Policy

- THIS POLICY IS GUARANTEED RENEWABLE FOR LIFE.
  WE HAVE A LIMITED RIGHT TO CHANGE PREMIUMS.
  THIS POLICY IS NON-PARTICIPATING (Does not pay dividends)

IDS Life Insurance Company IDS Tower 10 Minneapolis, Minnesota 55440

IDS Life Insurance Company IDS Tower 10 Minneapolis, Minnesota 55440

RECEIVED

DEC 1 3 2007

Long-Term Care Insurance Nursing Home Indemnity Policy

MILLIMAN MINNEAPOLIS

Insured:

John Q. Doe

Policy Number:

9100-1234567

We at IDS Life Insurance Company are pleased to issue this Insurance Policy to You. This Policy has many important features. We urge You to read it carefully.

- THIS POLICY IS GUARANTEED RENEWABLE FOR LIFE
- WE HAVE A LIMITED RIGHT TO CHANGE PREMIUMS
- THIS POLICY IS NON-PARTICIPATING (Does not pay dividends)

All You have to do to keep this Policy in force until benefits have been exhausted is to pay premiums on time. We cannot cancel or refuse to renew this Policy. Your premiums will not increase due to a change in Your age or the deterioration of Your mental or physical health. We can, however, change Your premiums based on Your premium class; but only if We change the premiums for all similar policies issued in Your state on the same form as this Policy. Premium changes will only be made as of an anniversary of the Policy Date. We must give You at least 31 days written notice before We change Your premiums.

#### 30 DAY RIGHT TO EXAMINE YOUR POLICY

You have 30 days from the day You receive this Policy to examine and return it to Us if You decide not to keep it. You do not have to tell Us Your reason for returning the Policy. Simply return it to Us or Our representative within 30 days after You receive it. We will refund the full amount of any premium paid; and the Policy will be void from the start.

#### CAUTION ABOUT APPLICATION ANSWERS

The issuance of this Policy is based upon Your responses to questions on Your application. A copy of Your application is enclosed. If Your answers are incorrect or untrue, We have the right to deny benefits or rescind coverage. The best time to clear up any questions is now, before a claim arises! If for any reason, any of Your answers are incorrect, contact Us at Our Home Office. Our address is: IDS Tower 10, Minneapolis, Minnesota 55440.

Signed for and issued by IDS Life Insurance Company in Minneapolis, Minnesota, as of the Policy Date.

President:

Timity V Bechtlel

Secretary:
William a. Stottmann

THIS POLICY IS NOT A MEDICARE SUPPLEMENT POLICY: If You are eligible for Medicare, review the Medicare Supplement Buyer's Guide available from Us.

NOTICE TO BUYER: This policy may not cover all the costs associated with long-term care incurred by the buyer during the period of coverage. The buyer is advised to review carefully all policy limitations.

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A copy of Your Application	Attached
Any appropriate Riders, Endorsements, Notices and other papers	Attached

### **Basic Contract Provisions**

This section tells You: the documents which state all of the contractual agreements; the importance of completing Your application truthfully; and other basic rights, obligations and features.

#### The Contract

Entire Contract; Changes: The entire contract between You and Us is as stated in this Policy, Your application and any attached papers. No change in this Policy will be effective until approved by one of Our officers. That approval must be noted on or attached to this Policy. None of Our representatives or other persons may change this Policy or waive any of its provisions.

### **Contesting Coverage**

Time Limit on Certain Defenses:

(a) Misstatements in Your Application: After this Policy has been in force for 6 months, We may void the Policy or deny an otherwise valid claim upon a showing of misrepresentation that is material to Our acceptance of You for coverage.

While this Policy has been in force for at least 6 months but less than two (2) years, We may void the Policy or deny an otherwise valid claim upon a showing of misrepresentation that is both:

- material to Our acceptance of You for coverage; and
- pertinent to the conditions for which benefits are sought.

After this Policy has been in force for two (2) years it will not be contestable upon the grounds of misrepresentation alone and may be contested only upon a showing that You knowingly and intentionally misrepresented relevant facts relating to Your health.

If We pay any benefits under this Policy, the benefit payments will not be recovered by Us in the event the Policy is rescinded.

(b) Pre-Existing Conditions: Except as provided for misstatements in Your application, We will not reduce or deny any claim under this Policy because a sickness or physical or medical condition had existed before the Effective Date.

#### Other Provisions

Misstatement of Age: Your age may have been misstated in Your application. In that case, We will pay the benefits that the premiums You have paid would have purchased at Your true age. If, based on Your true age, the Policy would not have become effective, We will only be liable for the refund of all premiums paid for this Policy.

Conformity with State Statutes: If this Policy does not comply with the laws of the state in which You reside on the Effective Date, We will treat it as if it had been changed to comply with those laws.

Time Periods: All time periods begin and end at 12:01 a.m. Standard Time at Your residence.

Non-Participating: Dividends Not Payable: This Policy does not participate in Our profits or surplus earnings and no dividends will be paid at any time.

### **Glossary Of Important Terms**

This section gives the meaning of special words and phrases used in the Policy. In addition, the terms Benefit Limit, Daily Benefit and Deductible (Elimination) Period appear in the Schedule and are more fully described in the Benefit Provisions. To help You recognize these special words and phrases, the first letter of each word, or each word in the phrase, is capitalized wherever it appears.

### Activities of Daily Living (ADLs)

The following six (6) basic functions are the Activities of Daily Living:

Bathing: Your ability to wash Yourself in the tub, shower or by

sponge bath.

Continence: Your ability to control bowel and bladder function

voluntarily; and to maintain a reasonable level of personal hygiene when you are not able to control those functions.

Dressing: Your ability to put on and take off all garments and

medically necessary braces or artificial limbs usually

worn and to fasten and unfasten them.

Feeding: Your ability to get nourishment into Your body by any

means once it has been prepared and made available to

You.

Toileting: Your ability to go to and from the toilet and maintain

a reasonable level of personal hygiene. This includes getting on and off the toilet and caring for clothing.

Transferring: Your ability to move in and out of a chair or bed.

### Alternate Long-Term Care Facility

A facility that is engaged primarily in providing ongoing care and related services to at least 10 inpatients in one location and meets all of the following criteria:

- It provides 24 hour a day care and services sufficient to support needs resulting from inability to perform Activities of Daily Living or Cognitive Impairment; and
- Has an awake, trained and ready to respond employee on duty at all times to provide that care; and
- Provides 3 meals a day and accommodates special dietary needs; and
- Is licensed by the appropriate licensing agency (if any) to provide such care; and
- Has formal arrangements for the services of a Doctor or Nurse to furnish medical care in case of emergency; and
- Has appropriate methods and procedures for handling and administering drugs and biologicals.

NOTE: These requirements are typically met by assisted living facilities that are either free standing facilities or part of a life care community. They may also be met by some personal care and adult congregate care facilities. They are generally NOT met by: individual residences; or independent living units.

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### Cognitive Impairment

Deterioration or loss in Your intellectual capacity which requires supervision or hands-on services to protect Yourself or others as measured by clinical evidence and standardized tests that reliably measure Your impairment in the areas of:

- Your short or long term memory;

- Your orientation as to person (such as who You and others are), place (such as Your location) and time (such as day, date and year); and

- Your deductive or abstract reasoning.

NOTE: Coverage is provided for Alzheimer's Disease and similar forms of senility and irreversible dementia that result in Cognitive Impairment.

#### Continual One-to-one Assistance

You are considered to need Continual One-to-one Assistance in performing an Activity of Daily Living when:

- Someone must give You supervision or hands-on services, somewhere in the process of performing that activity; every time You do the activity; and

- You alone cannot perform the activity with the supports and mechanical aides that are normally available to You.

An example for Dressing is the need for physical help from someone in putting on and buttoning a garment because of paralysis or other physical inability.

#### Doctor

Someone, other than a Nurse, who is legally qualified and licensed to practice medicine and is operating within the scope of that license. The term "Doctor" does NOT include: You or a member of Your immediate family; anyone who normally resides in Your home or residence; or anyone who has an ownership interest in, or is an employee of, any facility in which You stay.

### **Immediate Family**

Your spouse and the following relatives of You and Your spouse: Parents; grandparents; brothers; sisters; children and grandchildren.

### Injury

Any accidental bodily injury You have sustained.

#### Nurse

Someone who is licensed as: a Registered Graduate Nurse (RN); or a Licensed Practical Nurse (LPN); or a Licensed Vocational Nurse (LVN). The term "Nurse" does NOT include: You; a member of Your immediate family; or anyone who normally resides in Your home or residence.

### **Nursing Home**

A facility or distinctly separate part of a hospital or other institution which is operating pursuant to law and is licensed by the appropriate licensing agency to provide, in addition to room and board accommodations, skilled nursing care and related services to inpatients under the supervision of a duly licensed physician; and

- provides continuous 24 hour a day nursing service by or under the supervision of a registered graduate professional nurse (R.N.); and
- is approved for payment of Medicare benefits or is qualified to receive such approval, if so requested; and
- maintains a daily medical record of each patient.

NOTE: The above requirements are generally NOT met by: Alternate Long-Term Care Facilities; rehabilitation hospitals; rest homes; homes for the aged; sheltered living accommodations; residence homes; or independent living units.

### **Policy Date**

Your Policy Date is shown in the Schedule. It is the date used to determine policy anniversaries, policy years, and premium due dates.

#### **Sickness**

Your illness or disease as determined by a Doctor.

### We, Us, Our

IDS Life Insurance Company, A Stock Company.

### You, Your

The Insured named in the Schedule.

### **Exclusions And Limitations**

This section states the conditions under which payment will not be made even if You otherwise qualify for benefits.

#### What's Not Covered

The policy will not pay benefits for anything:

- Provided by a member of Your Immediate Family.
- For which no charge is made in the absence of insurance.
- Provided outside of the United States of America or its possessions.
- Provided in a Veteran's Administration or federal government facility; unless You or Your estate are charged for the services or confinement.
- That results from war or act of war, whether declared or not.
- That results from an attempt at suicide or an intentionally self-inflicted injury.

### **Confinement Benefits Provisions**

This section describes the coverage available when You are confined in a Nursing Home or Alternate Long-Term Care Facility. It has some important definitions and then tells You how to qualify for benefits; how much will be paid; and how long benefits will be paid.

### The Benefit Limit and How it Works

The Benefit Limit is the combined maximum number of days for which You will be paid under the Nursing Home and Alternate Facility Benefits. The Schedule shows the number of days in the Benefit Limit. This is a lifetime limit for all Your Nursing Home and Alternate Facility Benefits. If the Schedule shows that this maximum is "Unlimited", there is no lifetime limit on the number of days for which these Benefits may be paid.

### The Deductible (Elimination) Period and How It Works

The Deductible (Elimination) Period is the number of consecutive days of Confinement needed to qualify for these Benefits. (We will consider Days of Confinement to be consecutive even when they are interrupted by days during which You are confined in a duly licensed hospital.) The Schedule shows the Deductible (Elimination) Period. You will not be paid benefits for the Deductible (Elimination) Period.

Only one Deductible (Elimination) Period applies to all Nursing Home and Alternate Long-Term Care Facility stays for a Covered Period of Confinement.

### Day of Confinement

A Day of Confinement is each day You are confined as an inpatient in a Nursing Home or Alternate Long-Term Care Facility for which a full day's room and board or subsistence charge is made.

### **Covered Period of Confinement**

A Covered Period of Confinement begins immediately after You have satisfied the Deductible (Elimination) Period. It continues as long as, for the same or related cause or causes, You;

remain in the same Nursing Home or Alternate Long-Term Care Facility;
 transfer to another Nursing Home or Alternate Long-Term Care Facility; or

- leave and return to a Nursing Home or Alternate Long-Term Care Facility before the Covered Period of Confinement ends.

A Covered Period of Confinement ends when 180 consecutive days elapse during which You are not eligible for payment under either; the Nursing Home Benefit; or the Alternate Facility Benefit. We will not count as part of that 180 consecutive days, any days You are confined in a duly licensed hospital.

Only one Deductible (Elimination) Period needs to be satisfied for each Covered Period of Confinement.

### **Nursing Home Benefit**

We will pay a benefit for each Day of Confinement, after the Deductible (Elimination) Period, while You are confined in a Nursing Home during a Covered Period of Confinement. Benefit payments are subject to the provisions stated below.

#### LIMITATIONS OR CONDITIONS ON ELIGIBILITY FOR BENEFITS

### **Covered Nursing Home Stays**

A Day of Confinement during a Nursing Home stay is covered by the Policy when:

- You are confined as an overnight resident inpatient in a Nursing Home; and

- A room and board or subsistence charge is made for the day; and

- The stay occurs during a Covered Period of Confinement that starts while the Policy is in force; and
- We are given proof, in the form of a Doctor's certification and evaluation (or other evidence), that the stay is appropriate because either:

- You have an Injury or Sickness; or

- You need Continual One-to-one Assistance in performing 3 or more Activities of Daily Living; or
- You are dependent upon someone else for supervision or hands-on services because of Cognitive Impairment.

#### All Levels of Care Covered

Benefit payments will not change based on the level of care You receive during a Nursing Home stay.

### How Much We Pay

We will pay the applicable Daily Benefit for each Day of Confinement after the Deductible (Elimination) Period. The Schedule shows the Daily Benefit for Nursing Home stays. It may be changed, over time, by a Benefit Increases Option, if applicable.

### How Long Benefits Will Be Paid

This Benefit will be paid for each Day of Confinement in a Nursing Home, after the Deductible (Elimination) Period, for as long as:

- the above conditions are met; and
- the Benefit Limit has not been reached; and
- the Covered Period of Confinement continues.

#### **Bed Reservation Feature**

If You become hospitalized during a Nursing Home stay and You are charged to reserve Your accommodations in the Nursing Home, We will:

- pay the same benefits; and

- give the same Deductible (Elimination) Period credit;

that You would have received if You had stayed in the Nursing Home instead of a licensed hospital. We will do this for a total of 21 days of hospitalization (continuous or not) for a Covered Period of Confinement.

### **Alternate Facility Benefit**

We will pay a benefit for each Day of Confinement, after the Deductible (Elimination) Period, while You are confined in an Alternate Long-Term Care Facility during a Covered Period of Confinement. Benefit payments are subject to the provisions stated below.

### LIMITATIONS OR CONDITIONS ON ELIGIBILITY FOR BENEFITS

### Covered Alternate Long-Term Care Facility Stays

A Day of Confinement during an Alternate Long-Term Care Facility stay is covered by the Policy when:

- You are confined as an overnight resident inpatient in an Alternate Long-Term Care Facility; and

- A room and board or subsistence charge is made for the day; and

- The stay occurs during a Covered Period of Confinement that starts while the Policy is in force; and
- We are given proof, in the form of a Doctor's certification and evaluation (or other evidence), that the stay is appropriate because either:

- You need Continual One-to-one Assistance in performing 3 or more Activities of Daily Living; or

- You are dependent upon someone else for supervision or hands-on services because of Cognitive Impairment.

#### All Levels of Care Covered

Benefit payments will not change based on the level of care You receive during an Alternate Long-Term Care Facility stay.

### How Much We Pay

We will pay the applicable Daily Benefit for each Day of Confinement after the Deductible (Elimination) Period. The Schedule shows the Daily Benefit for Alternate Long-Term Care Facility stays. It may be changed, over time by a Benefit Increases Option, if applicable. No payment will be made for any day for which a Nursing Home Benefit is payable.

### How Long Benefits Will Be Paid

This Benefit will be paid for each Day of Confinement in an Alternate Long-Term Care Facility, after the Deductible (Elimination) Period, for as long as:

- the above conditions are met; and
- the Benefit Limit has not been reached; and
- the Covered Period of Confinement continues.

#### **Bed Reservation Feature**

If You become hospitalized during an Alternate Long-Term Care Facility stay and You are charged to reserve Your accommodations in the Alternate Long-Term Care Facility, We will:

- pay the same benefits; and

- give the same Deductible (Elimination) Period credit; that You would have received if You had stayed in the Alternate Long-Term Care Facility instead of a licensed hospital. We will do this for a total of 21 days of hospitalization (continuous or not) for a Covered Period of Confinement.

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### Waiver Of Premium

#### **Benefit Conditions**

We will waive premium payments on a month-to-month basis during extended Nursing Home and Alternate Long-Term Care Facility stays. The waiver begins after benefits have been paid under the Nursing Home and Alternate Long-Term Care Facility Benefits for 90 consecutive days. We will then:

- refund the pro rata premium paid for monthly periods beyond that for which the waiver begins; and
- waive the payment of premium for each coverage month which begins while You continue to receive uninterrupted Nursing Home or Alternate Facility Benefits.

This waiver of premium payment stops when You cease to receive Nursing Home or Alternate Facility Benefits. At the end of the period for which the last premium has been waived, You will be required to pay the pro rata premium needed to return the Policy to its previous premium payment mode. You must pay future premiums as they become due.

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### Claims Information

This section tells You when to notify Us of a claim; what to send Us; how We pay claims; and other rights and responsibilities under the contract.

### Telling Us About a Claim

Early awareness by Our Claims Department will facilitate a timely review of Your claim. You can help Us in this process by letting Us know immediately when You first become disabled to the extent that You may soon need care covered by the Policy. Of course someone else who is authorized to act on Your behalf can also contact Us for You.

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The claim form has instructions on how to fill it out and where to send it. Please read the form carefully. Answer all questions and send all required information to the address on the form. This will assist Us in the evaluation of Your claim so that We can determine the benefits for which you are eligible.

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Proofs of Loss: We must get written proof of loss within 120 days after the end of each month for which benefits may be payable. If it was not reasonably possible to give Us written proof in the time required, We shall not reduce or deny a claim for being late if the proof is filed as soon as reasonably possible. Unless the claimant is not legally capable, the required proof must always be given to Us no later than 1 year from the time specified.

### Our Evaluation Criteria and Claims Payment Process

How We Determine When Proof of Loss is Satisfactory: We will work with You, Your Doctor and other care givers to obtain information about: Your state of health; and the degree to which You need care for injury or sickness, assistance in performing Activities of Daily Living, or cognitive impairment. We will then make an objective review of that information to determine whether You qualify for benefits. We reserve the right, as part of the review, to do a face-to-face assessment or to require You to take a physical examination paid for by Us. Similar reviews may be required, at reasonable intervals, to determine Your eligibility for continued benefits. We may use an outside service to assist in evaluating Your condition.

Physical Examinations: As part of Our evaluation of Your claim, We have the right to require a medical exam when a claim is made and at reasonable intervals while You are claiming continued benefits. If an exam is required, You will not have to pay for it.

Time of Payment of Claim: After We receive the proper written proof of loss, We will pay any benefits then due: (1) monthly, when the loss is expected to result in on-going benefits; and (2) immediately, when Our liability has ended.

Payment of Claims: All benefits will be paid to You. Any benefits unpaid at Your death will be paid to Your estate. If benefits are payable to Your estate, We may pay benefits up to \$1,000 to someone related to You by blood or marriage who is deemed by Us to be justly entitled to the benefits. We will be discharged to the extent of any such payment made in good faith.

### How to Appeal A Claim

You will be informed by Us in writing if a claim, or any part of a claim, is denied.

Appeal Process: If You believe that Our claim decision is in error, We will reconsider Your claim. You must send Us a brief note (no special form needed) that tells Us why You feel We should change Our decision. You may authorize someone else to act for You in this appeal process.

The note should include the names, addresses and phone numbers of any of the following providers who You think We should contact to learn more about Your health and the care You received: the Doctors and other health care professionals who treated You; and the facilities from which You received care or treatment.

We will act promptly on Your request. Once We complete Our review, We will immediately tell You Our decision in writing with Our reasons stated clearly. We will pay any benefits then due as a result of Our reconsideration.

Legal Actions: You cannot sue on Your claim before 60 days after written proof of loss has been given as required by this Policy. You cannot sue after 3 years from the time written proof of loss is required to be given.

### Effective Date And Premium Payment Provisions

This section tells You such things as: when the Policy becomes effective; how and when to pay premiums; the importance of paying premiums on time; and what happens if premiums are not paid on time.

### The Policy Taking Effect

Effective Date and Consideration: This Policy is issued based on: the statements made in Your application; and, payment of the First Premium shown in the Schedule. It takes effect on the Effective Date shown in the Schedule; provided the First Premium is paid.

### Your Right to Cancel the Policy at Any Time

You may cancel Your Policy at any time by sending Us written notice. Your Policy will be canceled as of the date We receive the notice, or the later date stated in Your notice. We will promptly return the unearned portion of any premium paid. The cancellation will not prejudice any claim for any uninterrupted institutional confinement that begins before the effective date of the cancellation.

### Refund of Premium Paid Beyond Your Death

If You die while insured under this Policy, We will refund the pro rata portion of any premium paid for a period after Your death. The refund will be made within 30 days of Our receipt of written proof of Your death and will be payable to Your estate.

### **Paying Premiums**

The Premium Mode shown in the Schedule states how often premiums are to be paid. Your first premium is due as of the Policy Date as shown in the Schedule. Each premium after the first is due at the end of the period for which the prior premium was paid.

### What Happens When Premiums are Not Paid

Grace Period: This Policy has a 31 day grace period. If a premium is not paid on or before the date it is due, it may be paid during the following 31 days. The Policy will stay in force during the grace period. If the premium is not paid during the grace period, the Policy will terminate at the end of the grace period. This is called a lapse. Lapse will not affect any continuing claim that begins before the Policy terminates.

Extension of Benefits: Termination of this Policy will not affect any claim for uninterrupted institutional confinement that begins while the Policy is in force and continues beyond the date of termination. This extension of benefits, beyond the period the Policy was in force, is limited to the unexpired duration of the Benefit Limit; and will be subject to the Deductible (Elimination) Period and all other applicable provisions of the Policy. For the purposes of this provision, an uninterrupted institutional confinement will include: being transferred to another Nursing Home or Alternate Long-Term Care Facility; receiving another level of care in the same facility; and transferring back to a Nursing Home or Alternate Long-Term Care Facility from a temporary or acute hospitalization.

Reinstatement: Once this Policy lapses, We may or may not put it back in force (reinstate) at Our option. An acceptance of late premium by Us (or by Our representative, if authorized to accept payment) without requiring an application for reinstatement will reinstate this Policy.

If We or Our representative require an application, You will be given a conditional receipt for the premium. If the application is approved, this Policy will be reinstated as of the approval date. If We do not give You prior written notice of Our disapproval, the Policy will be reinstated on the 45th day after the date of the conditional receipt.

The reinstated Policy will cover only losses that begin after the date of reinstatement. In all other respects Your rights and Our rights will remain the same; subject to any provisions noted on or attached to the reinstated Policy.

Any premiums We accept for a reinstatement will be applied to a period for which premiums have not been paid. No premiums will be applied to any period more than 60 days before the reinstatement date.

Unpaid Premiums: When a claim is paid, any premium due and unpaid will be deducted from the claim payment.

### Continuation for Alzheimer's Disease and Other Forms of Cognitive Impairment and Functional Capacity

Continuation Provisions: If Your Policy terminates for any reason before Your benefits have been exhausted, We will provide a continuation of coverage; provided We receive the following within 9 months after the termination date:

- proof, in the form of a Doctor's certification, that You have Cognitive Impairment (including but not limited to Alzheimer's disease) or the loss of functional capacity; and
- payment of all past-due premiums for the Policy and all Riders that were in force immediately prior to the date of lapse.

This continuation will provide uninterrupted coverage to the same extent that the Policy and all Riders in force immediately prior to the termination date would have provided if they had not terminated. If You become eligible for benefits during the continuation period, they will be payable; subject to any applicable deductible (elimination) periods, maximum payment periods and all other provisions of the Policy and its Riders.

PLEASE KEEP THIS POLICY IN A SAFE PLACE WITH YOUR OTHER IMPORTANT DOCUMENTS.

# **Long-Term Care Insurance Nursing Home Indemnity Policy**

- THIS POLICY IS GUARANTEED RENEWABLE FOR LIFE.
- WE HAVE A LIMITED RIGHT TO CHANGE PREMIUMS.
  THIS POLICY IS NON-PARTICIPATING (Does not pay dividends)

IDS Life Insurance Company IDS Tower 10 Minneapolis, Minnesota 55440 IDS Life Insurance Company IDS Tower 10 Minneapolis, Minnesota 55440

> This policy is intended to be a Qualified Long-Term Care Insurance Contract under section 7702B(b) of the Internal Revenue Code of 1986.

### Long-Term Care Insurance Nursing Home Indemnity Policy

Insured:

John Q. Doe

Policy Number:

9100-1234567

We at IDS Life Insurance Company are pleased to issue this Insurance Policy to You. This Policy has many important features. We urge You to read it carefully.

THIS POLICY IS GUARANTEED RENEWABLE FOR LIFE
 WE HAVE A LIMITED RIGHT TO CHANGE PREMIUMS
 THIS POLICY IS NON-PARTICIPATING (Does not pay dividends)

All You have to do to keep this Policy in force until benefits have been exhausted is to pay premiums on time. We cannot cancel or refuse to renew this Policy. Your premiums will not increase due to a change in Your age or the deterioration of Your mental or physical health. We can, however, change Your premiums based on Your premium class; but only if We change the premiums for all similar policies issued in Your state on the same form as this Policy. Premium changes will only be made as of an anniversary of the Policy Date. We must give You at least 31 days written notice before We change Your premiums.

#### 30 DAY RIGHT TO EXAMINE YOUR POLICY

You have 30 days from the day You receive this Policy to examine and return it to Us if You decide not to keep it. You do not have to tell Us Your reason for returning the Policy. Simply return it to Us or Our representative within 30 days after You receive it. We will refund the full amount of any premium paid; and the Policy will be void from the start.

### CAUTION ABOUT APPLICATION ANSWERS

The issuance of this Policy is based upon Your responses to questions on Your application. A copy of Your application is enclosed. If Your answers are incorrect or untrue, We have the right to deny benefits or rescind coverage. The best time to clear up any questions is now, before a claim arises! If for any reason, any of Your answers are incorrect, contact Us at Our Home Office. Our address is: IDS Tower 10, Minneapolis, Minnesota 55440.

Signed for and issued by IDS Life Insurance Company in Minneapolis, Minnesota, as of the Policy Date.

President:

Timity V (Sechtle!

Secretary: William a. Stottmann

THIS POLICY IS NOT A MEDICARE SUPPLEMENT POLICY: If You are eligible for Medicare, review the Medicare Supplement Buyer's Guide available from Us.

NOTICE TO BUYER: This policy may not cover all the costs associated with long-term care incurred by the buyer during the period of coverage. The buyer is advised to review carefully all policy limitations.

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A copy of Your Application	Attached
Any appropriate Riders Endorsements Notices and other papers	Attached

### **Basic Contract Provisions**

This section tells You: the documents which state all of the contractual agreements; the importance of completing Your application truthfully; and other basic rights, obligations and features.

#### The Contract

Entire Contract; Changes: The entire contract between You and Us is as stated in this Policy, Your application and any attached papers. No change in this Policy will be effective until approved by one of Our officers. That approval must be noted on or attached to this Policy. None of Our representatives or other persons may change this Policy or waive any of its provisions.

### **Contesting Coverage**

Time Limit on Certain Defenses:

(a) Misstatements in Your Application: During the first 6 months the Policy is in force, We may rescind (void) the Policy or deny an otherwise valid claim upon a showing of misrepresentation that is material to the acceptance of You for coverage.

While the Policy has been in force for at least 6 months but less than 2 years, We may rescind the Policy or deny an otherwise valid claim upon a showing of misrepresentation that is material to the acceptance of You for coverage; and pertinent to the conditions for which benefits are sought.

After the Policy has been in force for 2 years, it will not be contestable upon the grounds of misrepresentation alone; and may be contested only upon a showing that You knowingly and intentionally misrepresented relevant facts relating to Your health. If We pay any benefits under this Policy, the benefit payments will not be recovered by Us in the event the Policy is rescinded.

(b) Pre-Existing Conditions: Except as provided for misstatements in Your application, We will not reduce or deny any claim under this Policy because a sickness or physical or medical condition had existed before the Policy Date.

#### Other Provisions

Misstatement of Age: Your age may have been misstated in Your application. In that case, We will pay the benefits that the premiums You have paid would have purchased at Your true age. If, based on Your true age, the Policy would not have become effective, We will only be liable for the refund of all premiums paid for this Policy.

Conformity with State Statutes: If this Policy does not comply with the laws of the state in which You reside on the Effective Date, We will treat it as if it had been changed to comply with those laws.

Time Periods: All time periods begin and end at 12:01 a.m. Standard Time at Your residence.

Non-Participating: Dividends Not Payable: This Policy does not participate in Our profits or surplus earnings and no dividends will be paid at any time.

Conformity with Internal Revenue Code: It is intened that the Policy be a qualified long-term care insurance contract under Section 7702B(b) of the Internal Revenue Code of 1986. If on its effective date, it does not comply with the requirements of that section, it will be treated as if it had been changed to comply with those requirements.

### **Glossary Of Important Terms**

This section gives the meaning of special words and phrases used in the Policy. In addition, the terms Benefit Limit, Daily Benefit and Deductible (Elimination) Period appear in the Schedule and are more fully described in the Benefit Provisions. To help You recognize these special words and phrases, the first letter of each word, or each word in the phrase, is capitalized wherever it appears.

### Activities of Daily Living (ADLs)

The following six (6) basic functions are the Activities of Daily Living:

Bathing: Your ability to wash Yourself in the tub, shower or by

sponge bath.

Continence: Your ability to control bowel and bladder function

voluntarily; and to maintain a reasonable level of personal hygiene when you are not able to control those functions.

Dressing: Your ability to put on and take off all garments and

medically necessary braces or artificial limbs usually

worn and to fasten and unfasten them.

Feeding: Your ability to get nourishment into Your body by any

means once it has been prepared and made available to

You.

Toileting: Your ability to go to and from the toilet and maintain

a reasonable level of personal hygiene. This includes getting on and off the toilet and caring for clothing.

Transferring: Your ability to move in and out of a chair, bed, or

wheelchair.

### **Alternate Long-Term Care Facility**

A facility that is engaged primarily in providing ongoing care and related services to at least 10 inpatients in one location and meets all of the following criteria:

- It provides 24 hour a day care and services sufficient to support needs resulting from inability to perform Activities of Daily Living or Cognitive Impairment; and
- Has an awake, trained and ready to respond employee on duty at all times to provide that care; and
- Provides 3 meals a day and accommodates special dietary needs; and
- Is licensed by the appropriate licensing agency (if any) to provide such care; and
- Has formal arrangements for the services of a Doctor or Nurse to furnish medical care in case of emergency; and
- Has appropriate methods and procedures for handling and administering drugs and biologicals.

NOTE: These requirements are typically met by assisted living facilities that are either free standing facilities or part of a life care community. They may also be met by some personal care and adult congregate care facilities. They are generally NOT met by: individual residences; or independent living units.

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### Cognitive Impairment

Deterioration or loss in Your intellectual capacity as measured by clinical evidence and standardized tests that reliably measure Your impairment in the areas of:

- Your short or long term memory;

- Your orientation as to person (such as who You and others are), place (such as Your location) and time (such as day, date and year); and

- Your deductive or abstract reasoning.

Coverage is provided for Alzheimer's Disease and similar forms of senility and irreversible dementia that result in Cognitive Impairment.

#### Doctor

Someone, other than a Nurse, who is legally qualified and licensed to practice medicine and is operating within the scope of that license. The term "Doctor" does NOT include: You or a member of Your immediate family; anyone who normally resides in Your home or residence; or anyone who has an ownership interest in, or is an employee of, any facility in which You stay.

### **Immediate Family**

Your spouse and the following relatives of You and Your spouse: Parents; grandparents; brothers; sisters; children and grandchildren.

#### **Licensed Health Care Practitioner**

Any of the following who is not a member of the Immediate Family:

- a physician (as defined in section 1861(r)(1) of the Social Security Act);
- a registered professional nurse;
- a licensed social worker; or
- any other individual who meets such requirements as may be prescribed by the Secretary of the Treasury.

#### Nurse

Someone who is licensed as: a Registered Graduate Nurse (RN); or a Licensed Practical Nurse (LPN); or a Licensed Vocational Nurse (LVN). The term "Nurse" does NOT include: You; a member of Your immediate family; or anyone who normally resides in Your home or residence.

### **Nursing Home**

A facility or distinctly separate part of a hospital or other institution which is operating pursuant to law and is licensed by the appropriate licensing agency to provide, in addition to room and board accommodations, skilled nursing care and related services to inpatients under the supervision of a duly licensed physician; and

- provides continuous 24 hour a day nursing service by or under the supervision of a registered graduate professional nurse (R.N.); and
- is approved for payment of Medicare benefits or is qualified to receive such approval, if so requested; and
- maintains a daily medical record of each patient.

NOTE: The above requirements are generally NOT met by: Alternate Long-Term Care Facilities; rehabilitation hospitals; rest homes; homes for the aged; sheltered living accommodations; residence homes; or independent living units.

### **Policy Date**

Your Policy Date is shown in the Schedule. It is the date used to determine policy anniversaries, policy years, and premium due dates.

### Qualified Long-Term Care Services

Qualified Long-Term Care Services are the necessary diagnostic, preventative, therapeutic, curing, treating, mitigating, and rehabilitative services and maintenance or personal care services which (a) are required by a chronicially ill individual, and (b) are provided pursuant to a plan of care prescribed by a licensed health care practitioner.

### We, Us, Our

IDS Life Insurance Company, A Stock Company.

### You, Your

The Insured named in the Schedule.

### **Exclusions And Limitations**

This section states the conditions under which payment will not be made even if You otherwise qualify for benefits.

### What's Not Covered

The policy will not pay benefits for anything:

- Provided by a member of Your Immediate Family.
- For which no charge is made in the absence of insurance.
- Provided outside of the United States of America or its possessions.
- Provided in a Veteran's Administration or federal government facility; unless You or Your estate are charged for the services or confinement.
- That results from war or act of war, whether declared or not.
- That results from an attempt at suicide or an intentionally self-inflicted injury.

### **Confinement Benefits Provisions**

This section describes the coverage available when You are confined in a Nursing Home or Alternate Long-Term Care Facility. It has some important definitions and then tells You how to qualify for benefits; how much will be paid; and how long benefits will be paid.

### The Benefit Limit and How it Works

The Benefit Limit is the combined maximum number of days for which You will be paid under the Nursing Home and Alternate Facility Benefits. The Schedule shows the number of days in the Benefit Limit. This is a lifetime limit for all Your Nursing Home and Alternate Facility Benefits. If the Schedule shows that this maximum is "Unlimited", there is no lifetime limit on the number of days for which these Benefits may be paid.

### The Deductible (Elimination) Period and How It Works

The Deductible (Elimination) Period is the number of consecutive days of Confinement needed to qualify for these Benefits. (We will consider Days of Confinement to be consecutive even when they are interrupted by days during which You are confined in a duly licensed hospital.) The Schedule shows the Deductible (Elimination) Period. You will not be paid benefits for the Deductible (Elimination) Period.

Only one Deductible (Elimination) Period applies to all Nursing Home and Alternate Long-Term Care Facility stays for a Covered Period of Confinement.

### Day of Confinement

A Day of Confinement is each day You are confined as an inpatient in a Nursing Home or Alternate Long-Term Care Facility for which a full day's room and board or subsistence charge is made.

### **Covered Period of Confinement**

A Covered Period of Confinement begins immediately after You have satisfied the Deductible (Elimination) Period. It continues as long as, for the same or related cause or causes, You;

- remain in the same Nursing Home or Alternate Long-Term Care Facility;
- transfer to another Nursing Home or Alternate Long-Term Care Facility; or

- leave and return to a Nursing Home or Alternate Long-Term Care Facility before the Covered Period of Confinement ends.

A Covered Period of Confinement ends when 180 consecutive days elapse during which You are not eligible for payment under either; the Nursing Home Benefit; or the Alternate Facility Benefit. We will not count as part of that 180 consecutive days, any days You are confined in a duly licensed hospital.

Only one Deductible (Elimination) Period needs to be satisfied for each Covered Period of Confinement.

### **Nursing Home Benefit**

We will pay a benefit for each Day of Confinement, after the Deductible (Elimination) Period, while You are confined in a Nursing Home during a Covered Period of Confinement. Benefit payments are subject to the provisions stated below.

### LIMITATIONS OR CONDITIONS ON ELIGIBILITY FOR BENEFITS

### **Covered Nursing Home Stavs**

A Day of Confinement during a Nursing Home stay is covered by the Policy when:

- You are confined as an overnight resident inpatient in a Nursing Home; and

- A room and board or subsistence charge is made for the day; and

- The stay occurs during a Covered Period of Confinement that starts while the Policy is in force; and

- We are given proof in the form of a certification and written plan of care prepared and signed by a Licensed Health Care Practitioner, that the stay is appropriate because of Your:

(a) - Being unable to perform without substantial assistance from another individual. 3 or more Activities of Daily Living for a period of at least 90 days due to a loss of functional capacity; or

(b) - Requiring substantial supervision to protect You from threats to health and

safety due to severe Cognitive Impairment; or (c) - Having a level of disability similar (as determined under regulations prescribed by the Secretary of the Treasury in consultation with the Secretary of Health and Human Services) to the level of disability described in clause (a).

A written plan of care is a document prepared and signed by a Licensed Health Care Practitioner specifying the long-term care service, type of care, treatment or procedure that is consistent with an assessment of Your ability to perform the Activities of Daily Living or to perform basic cognitive functions appropriately.

In addition to the above, we must receive proof that, within the preceding 12 month period, a Licensed Health Care Practitioner has certified that You meet the requirements of (a), (b), or (c) above.

### All Levels of Care Covered

Benefit payments will not change based on the level of care You receive during a Nursing Home stay.

### How Much We Pay

We will pay the applicable Daily Benefit for each Day of Confinement after the Deductible (Elimination) Period. The Schedule shows the Daily Benefit for Nursing Home stays. It may be changed, over time, by a Benefit Increases Option, if applicable.

### How Long Benefits Will Be Paid

This Benefit will be paid for each Day of Confinement in a Nursing Home, after the Deductible (Elimination) Period, for as long as:

- the above conditions are met; and

- the Benefit Limit has not been reached; and

- the Covered Period of Confinement continues.

#### **Bed Reservation Feature**

If You become hospitalized during a Nursing Home stay and You are charged to reserve Your accommodations in the Nursing Home, We will:

- pay the same benefits; and

give the same Deductible (Elimination) Period credit;

that You would have received if You had stayed in the Nursing Home instead of a licensed hospital. We will do this for a total of 21 days of hospitalization (continuous or not) for a Covered Period of Confinement.

### **Alternate Facility Benefit**

We will pay a benefit for each Day of Confinement, after the Deductible (Elimination) Period, while You are confined in an Alternate Long-Term Care Facility during a Covered Period of Confinement. Benefit payments are subject to the provisions stated below.

#### LIMITATIONS OR CONDITIONS ON ELIGIBILITY FOR BENEFITS

### Covered Alternate Long-Term Care Facility Stays

A Day of Confinement during an Alternate Long-Term Care Facility stay is covered by the Policy when:

- You are confined as an overnight resident inpatient in an Alternate Long-Term Care

- A room and board or subsistence charge is made for the day; and

- The stay occurs during a Covered Period of Confinement that starts while the Policy is in force; and
- We are given proof in the form of a certification and written plan of care prepared and signed by a Licensed Health Care Practitioner, that the stay is appropriate because of Your:
- (a) Being unable to perform without substantial assistance from another individual, 3 or more Activities of Daily Living for a period of at least 90 days due to a loss of functional capacity; or

(b) - Requiring substantial supervision to protect You from threats to health and safety due to severe Cognitive Impairment; or

(c) - Having a level of disability similar (as determined under regulations prescribed by the Secretary of the Treasury in consultation with the Secretary of Health and Human Services) to the level of disability described in clause (a).

A written plan of care is a document prepared and signed by a Licensed Health Care Practitioner specifying the long-term care service, type of care, treatment or procedure that is consistent with an assessment of Your ability to perform the Activities of Daily Living or to perform basic cognitive functions appropriately.

In addition to the above, we must receive proof that, within the preceding 12 month period, a Licensed Health Care Practitioner has certified that You meet the requirements of (a), (b), or (c) above.

### All Levels of Care Covered

Benefit payments will not change based on the level of care You receive during an Alternate Long-Term Care Facility stay.

### How Much We Pay

We will pay the applicable Daily Benefit for each Day of Confinement after the Deductible (Elimination) Period. The Schedule shows the Daily Benefit for Alternate Long-Term Care Facility stays. It may be changed, over time by a Benefit Increases Option, if applicable. No payment will be made for any day for which a Nursing Home Benefit is payable.

### How Long Benefits Will Be Paid

This Benefit will be paid for each Day of Confinement in an Alternate Long-Term Care Facility, after the Deductible (Elimination) Period, for as long as:

- the above conditions are met; and

the Benefit Limit has not been reached; and
the Covered Period of Confinement continues.

#### **Bed Reservation Feature**

If You become hospitalized during an Alternate Long-Term Care Facility stay and You are charged to reserve Your accommodations in the Alternate Long-Term Care Facility, We will:

- pay the same benefits; and

- give the same Deductible (Elimination) Period credit; that You would have received if You had stayed in the Alternate Long-Term Care Facility instead of a licensed hospital. We will do this for a total of 21 days of hospitalization (continuous or not) for a Covered Period of Confinement.

### Waiver Of Premium

### **Benefit Conditions**

We will waive premium payments on a month-to-month basis during extended Nursing Home and Alternate Long-Term Care Facility stays. The waiver begins after benefits have been paid under the Nursing Home and Alternate Long-Term Care Facility Benefits for 90 consecutive days. We will then:

- refund the pro rata premium paid for monthly periods beyond that for which the waiver begins; and
- waive the payment of premium for each coverage month which begins while You continue to receive uninterrupted Nursing Home or Alternate Facility Benefits.

This waiver of premium payment stops when You cease to receive Nursing Home or Alternate Facility Benefits. At the end of the period for which the last premium has been waived, You will be required to pay the pro rata premium needed to return the Policy to its previous premium payment mode. You must pay future premiums as they become due.

### **Claims Information**

This section tells You when to notify Us of a claim; what to send Us; how We pay claims; and other rights and responsibilities under the contract.

### Telling Us About a Claim

Early awareness by Our Claims Department will facilitate a timely review of Your claim. You can help Us in this process by letting Us know immediately when You first become disabled to the extent that You may soon need care covered by the Policy. Of course someone else who is authorized to act on Your behalf can also contact Us for You.

Notice of Claim: We must be told when You have a claim for benefits. The notice can be given to Us at Our Home Office or to Our representative. It must be received within 30 days of the date the covered loss starts, or as soon as reasonably possible. Include in the notice at least: Your name; Your Policy Number; and an address to which the claim form should be sent.

#### How to File a Claim

Claim Forms: When We get notice of Your claim We will send out a claim form to be used to file proof of loss.

The claim form has instructions on how to fill it out and where to send it. Please read the form carefully. Answer all questions and send all required information to the address on the form. This will assist Us in the evaluation of Your claim so that We can determine the benefits for which you are eligible.

If You or Your representative do not get the claim form within 15 days, proof of loss can be filed without it by sending Us a letter which describes the occurrence, the character and the extent of the loss for which claim is made. That letter must be sent to Us at Our Home Office within the time period stated in the next paragraph. As a minimum, the description should tell Us such things as: Your name and address; the care for which You are claiming benefits; the names and addresses of the medical professionals and care providers who are aware of Your condition or have provided care covered by the Policy; and the periods for which You are claiming benefits.

#### When to File a Claim

Proofs of Loss: We must get written proof of loss within 120 days after the end of each month for which benefits may be payable. If it was not reasonably possible to give Us written proof in the time required, We shall not reduce or deny a claim for being late if the proof is filed as soon as reasonably possible. Unless the claimant is not legally capable, the required proof must always be given to Us no later than 1 year from the time specified.

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### Our Evaluation Criteria and Claims Payment Process

How We Determine When Proof of Loss is Satisfactory: We will work with You, Your Doctor and other care givers to obtain information about: Your state of health; and the degree to which You need care for injury or sickness, assistance in performing Activities of Daily Living, or cognitive impairment. We will then make an objective review of that information to determine whether You qualify for benefits. We reserve the right, as part of the review, to do a face-to-face assessment or to require You to take a physical examination paid for by Us. Similar reviews may be required, at reasonable intervals, to determine Your eligibility for continued benefits. We may use an outside service to assist in evaluating Your condition.

Physical Examinations: As part of Our evaluation of Your claim, We have the right to require a medical exam when a claim is made and at reasonable intervals while You are claiming continued benefits. If an exam is required, You will not have to pay for it.

Time of Payment of Claim: After We receive the proper written proof of loss, We will pay any benefits then due: (1) monthly, when the loss is expected to result in on-going benefits; and (2) immediately, when Our liability has ended.

Payment of Claims: All benefits will be paid to You. Any benefits unpaid at Your death will be paid to Your estate. If benefits are payable to Your estate, We may pay benefits up to \$1,000 to someone related to You by blood or marriage who is deemed by Us to be justly entitled to the benefits. We will be discharged to the extent of any such payment made in good faith.

### How to Appeal A Claim

You will be informed by Us in writing if a claim, or any part of a claim, is denied.

Appeal Process: If You believe that Our claim decision is in error, We will reconsider Your claim. You must send Us a brief note (no special form needed) that tells Us why You feel We should change Our decision. You may authorize someone else to act for You in this appeal process.

The note should include the names, addresses and phone numbers of any of the following providers who You think We should contact to learn more about Your health and the care You received: the Doctors and other health care professionals who treated You; and the facilities from which You received care or treatment.

We will act promptly on Your request. Once We complete Our review, We will immediately tell You Our decision in writing with Our reasons stated clearly. We will pay any benefits then due as a result of Our reconsideration.

Legal Actions: You cannot sue on Your claim before 60 days after written proof of loss has been given as required by this Policy. You cannot sue after 3 years from the time written proof of loss is required to be given.

### Effective Date And Premium Payment Provisions

This section tells You such things as: when the Policy becomes effective; how and when to pay premiums; the importance of paying premiums on time; and what happens if premiums are not paid on time.

### The Policy Taking Effect

Effective Date and Consideration: This Policy is issued based on: the statements made in Your application; and, payment of the First Premium shown in the Schedule. It takes effect on the Effective Date shown in the Schedule; provided the First Premium is paid.

### Your Right to Cancel the Policy at Any Time

You may cancel Your Policy at any time by sending Us written notice. Your Policy will be canceled as of the date We receive the notice, or the later date stated in Your notice. We will promptly return the unearned portion of any premium paid. The cancellation will not prejudice any claim for any uninterrupted institutional confinement that begins before the effective date of the cancellation.

### Refund of Premium Paid Beyond Your Death

If You die while insured under this Policy, We will refund the pro rata portion of any premium paid for a period after Your death. The refund will be made within 30 days of Our receipt of written proof of Your death and will be payable to Your estate.

### **Paying Premiums**

The Premium Mode shown in the Schedule states how often premiums are to be paid. Your first premium is due as of the Policy Date as shown in the Schedule. Each premium after the first is due at the end of the period for which the prior premium was paid.

### What Happens When Premiums are Not Paid

Grace Period: This Policy has a 31 day grace period. If a premium is not paid on or before the date it is due, it may be paid during the following 31 days. The Policy will stay in force during the grace period. If the premium is not paid during the grace period, the Policy will terminate at the end of the grace period. This is called a lapse. Lapse will not affect any continuing claim that begins before the Policy terminates.

Extension of Benefits: Termination of this Policy will not affect any claim for uninterrupted institutional confinement that begins while the Policy is in force and continues beyond the date of termination. This extension of benefits, beyond the period the Policy was in force, is limited to the unexpired duration of the Benefit Limit; and will be subject to the Deductible (Elimination) Period and all other applicable provisions of the Policy. For the purposes of this provision, an uninterrupted institutional confinement will include: being transferred to another Nursing Home or Alternate Long-Term Care Facility; receiving another level of care in the same facility; and transferring back to a Nursing Home or Alternate Long-Term Care Facility from a temporary or acute hospitalization.

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Reinstatement: Once this Policy lapses, We may or may not put it back in force (reinstate) at Our option. An acceptance of late premium by Us (or by Our representative, if authorized to accept payment) without requiring an application for reinstatement will reinstate this Policy.

If We or Our representative require an application, You will be given a conditional receipt for the premium. If the application is approved, this Policy will be reinstated as of the approval date. If We do not give You prior written notice of Our disapproval, the Policy will be reinstated on the 45th day after the date of the conditional receipt.

The reinstated Policy will cover only losses that begin after the date of reinstatement. In all other respects Your rights and Our rights will remain the same; subject to any provisions noted on or attached to the reinstated Policy.

Any premiums We accept for a reinstatement will be applied to a period for which premiums have not been paid. No premiums will be applied to any period more than 60 days before the reinstatement date.

Unpaid Premiums: When a claim is paid, any premium due and unpaid will be deducted from the claim payment.

## Continuation for Alzheimer's Disease and Other Forms of Cognitive or Functional Impairment:

If Your policy lapses because premiums have not been paid by the end of the grace period and before Your benefits have been exhausted, We will provide a continuation of coverage. To be eligible for this continuation You must provide us with proof that beginning on or before the date of lapse and continuing without interruption, You:

(a) Are unable to perform, without substantial assistance from another individual, 3 or more Activities of Daily Living for a period of at least 90 days due to a loss of functional capacity; or

(b) Require substantial supervision to protect You from threats to health and safety

due to severe Cognitive Impairment; or

(c) Have a level of disability similar (as determined under regulations prescribed by the Secretary of the Treasury in consultation with the Secretary of Health and Human Services) to the level of disability described in clause (a).

The proof, in the form of a certification by a Licensed Health Care Practitioner, must specify that the above requirements have been met and must be provided to Us:

- within 5 months of the lapse date, when You are eligible for continuation because You have been functionally impaired; and

- within 9 months of the lapse date, when You are eligible for continuation because You have been cognitively impaired.

You must pay all past-due premiums for the Policy and all Riders that were in force immediately prior to the date of lapse.

This continuation will then provide uninterrupted coverage to the same extent that the Policy and all Riders in force immediately prior to the termination date would have provided if they had not terminated. If You become eligible for benefits during the continuation period, they will be payable; subject to any applicable deductible (elimination) periods, maximum payment periods and all other provisions of the Policy and its Riders.

## PLEASE KEEP THIS POLICY IN A SAFE PLACE WITH YOUR OTHER IMPORTANT DOCUMENTS.

# **Long-Term Care Insurance Nursing Home Indemnity Policy**

- THIS POLICY IS GUARANTEED RENEWABLE FOR LIFE.
  WE HAVE A LIMITED RIGHT TO CHANGE PREMIUMS.
  THIS POLICY IS NON-PARTICIPATING (Does not pay dividends)

IDS Life Insurance Company IDS Tower 10 Minneapolis, Minnesota 55440

Life Insurance Company Tower 10 Inneapolis, MN 55440

### Benefit Increases Option Rider

This rider provides for lifetime increases in Daily Benefits.

Based on the application for this Rider and the payment of the premium, this Rider is made a part of this Policy. This rider is subject to all policy terms and provisions unless this Rider changes them.

### Simple Increases Option

Your Daily Benefit amounts for Nursing Home and Alternate Long-Term Care Facility stays will increase on each anniversary of the Policy Date. Each increase will be equal to 5% of Your original amounts. Annual increases will continue as long as the Policy and this Rider remain in force. Increased amounts will apply to each day benefits are payable under the Policy on or after the date of the increase; even if You are then receiving benefits.

This rider is issued as of the Effective Date of the Policy unless a different date is shown under the Schedule.

IDS Life Insurance Company

William a Stolymann

Secretary

Jeth. 2/8/95

Life Insurance Company 48 Tower 10 Inneapolis, MN 55440

### Benefit Increases Option Rider

This rider provides for lifetime increases in Daily Benefits.

Based on the application for this Rider and the payment of the premium, this Rider is made a part of this Policy. This rider is subject to all policy terms and provisions unless this Rider changes them.

### Compound Increases Option

Your Daily Benefit amounts for Nursing Home and Alternate Long-Term Care Facility stays will increase on each anniversary of the Policy Date. Each increase will be equal to 5% of Your previous amounts. Annual increases will continue as long as the Policy and this Rider remain in force. Increased amounts will apply to each day benefits are payable under the Policy on or after the date of the increase; even if You are then receiving benefits.

This rider is issued as of the Effective Date of the Policy unless a different date is shown under the Schedule.

IDS Life Insurance Company

Villiam a Stottmann

Secretary